

Requisition

Req # 00284038

PO #

Date: 09/11/15

Bill To: x
x

Vendor: 211567

GE CAPITAL INFORMATION TECHNOLOGY SO:
RICOH USA, INC.
P.O. BOX 650073
DALLAS TX 75265

Ship To: HIDALGO CO. CONSTABLE PCT 1
1900 JOE STEPHENS
WESLACO TX 78599

Contact: Joe Espinosa
956-447-3775

Contract No: DIR-TSO-3041

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		Contract: DIR-TSO-3041 48 month lease for copier Bill to / Ship to: Hidalgo, County of Constable Pct. 1 1900 Joe Stephens Weslaco, TX 78599 Phone: 956 - 447 - 3775 Contact: Raul Lozano DO NOT DUPLICATE ORDER		
3.00	EACH	Ricoh MPC2503 -#417254	85.11	255.33
3.00	EACH	ESP XG-PCS-15D -Digital Network Powerfilter	3.79	11.37
3.00	EACH	Network Print/Scan Connection (Seg. BC2)	6.26	18.78
3.00	EACH	Internal Finisher SR3130 (500 Sheet)	10.25	30.75
3.00	EACH	Cabinet Type F	2.57	7.71
3.00	EACH	Postscript3 Unit Type M3	10.75	32.25
3.00	EACH	Fax Option Type M3	8.78	26.34
3.00	EACH	Service (2,500 B/W impressions monthly @ \$0.0084)	21.00	63.00
3.00	EACH	Service (250 Color impressions monthly @ \$0.0684)	17.10	51.30
1.00	EACH	Overages Billed Quarterly B/W @ \$0.0084 & Color @ \$0.0684	100.00	100.00
		<u>Account No</u>	<u>Encumbrance</u>	
		5-1100-421-00-291-001-0-430	114.30	
		5-1100-421-00-291-001-0-610	100.00	
		5-1100-421-00-291-001-0-780	382.53	
			Freight	.00
			Total	596.83
		To the extent permitted by the laws and Constitution of the State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase		

Authorized By: _____

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QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		Order constitutes a "Schedule" as defined in the Master Lease Agreement." REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

Proposal for Document Copying & Printing Solutions



Hidalgo
County
Constable Pct. 1



PREPARED BY:

Aissa Acevedo-Services Executive, Major Accounts
Mobile: (956) 607-6465
Fax: (956) 687-2012
Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: September 3, 2015

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September 3, 2015

Hidalgo County – Constable Pct. 1
Mr. Raul Lozano
1900 Joe Stephens
Weslaco, TX 78599



Dear Mr. Lozano,

Thank you so much for taking the time to speak with me regarding your department's document and office equipment needs. I truly appreciated the time you took to discuss this situation. Based on our conversation, I have put together a proposed solution that we believe will meet your goals of:

- Highly efficient new technology and cost effective color and black & white output devices
- High quality copies, prints and productions with increased security & productivity
- An all-inclusive service package (service, toner & staples included to reduce supply costs)

At Ricoh, we have built a solid reputation for providing the best solution for each of our customer's unique requirements. We are able to meet your specific needs by leveraging innovative technology backed by Ricoh's world-class service and expertise.

Thank you for giving us the opportunity to present the following proposal. We look forward to serving all of your document needs and increasing your document efficiency.

Sincerely,

Aissa Acevedo
Services Executive, Major Accounts
(956) 607-6465

Reservation of Rights—In response to your invitation, we are pleased to submit this proposal for your consideration. We recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the right to do the same. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Our proposal represents our commitment with respect to pricing, equipment specifications and service levels and contemplates that both parties reserve the right to review and negotiate appropriate and mutually acceptable terms and conditions in the exercise of good faith. As is customary for transactions of this type, our proposal is based upon the information provided by you and the assumptions set forth in our response, and any changes to such information or assumptions may, if material, require modification. Upon award, we will be pleased to work with you to promptly finalize mutually acceptable contract terms and, if applicable, provide copies of appropriate contract forms for that purpose.

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www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo— Services Executive, Major Accounts

Mobile: (956) 607-6465

Fax: (956) 687-2012

Email: Aissa.Acevedo@RicoH-USA.com

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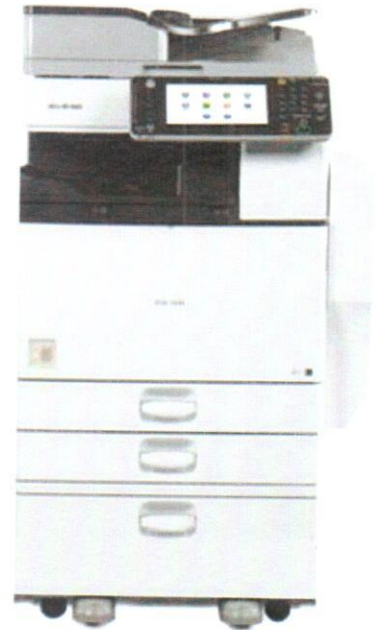
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Ricoh MPC2503

Color and Black/White Multifunctional Device

Key Features

- 25-PPM monochrome and color
- 1,200-sheet paper capacity
Tray 1 & 2 - 550 Sheet Paper Tray
Cabinet Stand and Bypass – 100 Sheets
- Internal finisher / stapler
- Scan to/Print from USB/SD Card
- Configured Fax, Print & Scan; providing both black & white and color scanning
- DOSS (Data Overwrite Security System) standard - For ISO 15408 Compliance
- 5.7-second color/ 4-second monochrome first-print speed
- Energy Star® compliant



DIR Contract - Investment Details for 48 Months

Line	Equipment Breakdown	DIR Purchase Pricing	DIR 48 Month Pricing	Hidalgo Budget Code
20	Ricoh MPC2503 - #417254	\$3,147.43	\$85.11	780
21	ESP XG-PCS-15D - Digital Network Powerfilter	\$151.13	\$3.79	780
23	Network Print/Scan Connection (Seg. BC2)	\$250.00	\$6.26	780
28	Internal Finisher SR3130 (500 Sheet)	\$409.05	\$10.25	780
38	Cabinet Type F	\$102.77	\$2.57	780
40	Postscript3 Unit Type M3	\$429.20	\$10.75	780
52	Fax Option Type M3	\$350.61	\$8.78	780
Equipment Totals		\$4,840.17	\$127.51	
			\$21.00	430
			\$17.10	430
			\$165.61	

Service (2,500 B/W impressions monthly @ \$0.0084)

Service (250 Color impressions monthly @ \$0.0684)

Overages billed quarterly. B/W @ \$0.0084 and color @ \$0.0684

GRAND TOTAL FOR 1 MPC2503: \$165.61

(Please see attached DIR Pricing Sheet for further break down and verification of contracted pricing)

INCLUDES UPGRADE OF 429301-1008606A20

On county PO, please include the following line item:

1.00 LOT Overages Billed Quarterly B/W @ \$0.0084 & Color @ \$0.0684 \$100.00 (Budge code: 610)

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor)

**NOTE: All rates are Property Tax Inclusive and based off of the DIR Contract: DIR-TSO-3041

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Lease Calculator

Fix Rate	Fix Payment	Result	
Product/Property Value	\$ 4840.17	Interest/Return Rate	12.021%
Residual Value	\$ 0	Total of 48 Monthly Payments	\$6,120.48
Lease Term	0 years 48 months	Total Interest	\$1,280.31
Monthly Payment	\$ 127.51		

Calculate

Related

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What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerate terms for the tenant, who can move out early, arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car

The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.

When you lease, there are many factors to consider: The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.

Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the leasing period – this is called the "residual value." This difference is financed at a particular rate of interest which is sometimes called the "leasing rate." You may also have to put down a security deposit (this is usually one month's payment). There can be additional charges that the dealer may impose, so you should discuss all the financing carefully before agreeing to an automobile leasing contract.

Business Leasing

A business leasing equipment is more like a consumer leasing a car: The business pays a monthly fee for the use of the asset, and at the end of the lease period, the business can purchase the asset at residual value. Sometimes an agreement is made for such a purchase at a fixed value at the beginning of the lease. At other times, businesses can simply stop leasing, or continue leasing the equipment.

The advantages to the business are considerable. The business can acquire and use expensive equipment while paying only a fraction of its cost upfront. Lease payments are also tax deductible as a business expense. Further, once the lease is over, the business can lease new equipment, obtaining it again without having to pay out for it.

Leasing Real Estate

Leasing real estate usually involves a business that seeks office space, or land, or a factory. It is rare for private individuals to lease real estate because, as we have seen, renting is much more favorable to both landlord and tenant.

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2015 Capital Lease Versus Operating Lease Test

Tab	CC Date	Dept No.	Install Date	Serial Number	Lease / Property Schedule No.	Req. Number	Asset Module ID No.	Model Description	Monthly Pymt Amount	Title Xfer at End of Lease? (Y/N)	Bargain Purchase Option? (Y/N)	Lease Term in Months	Est Economic Useful Life in Mo.'s	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception	Capital or Operating Lease? (Calculated Field)	% Interest
1 2 3a 3b 4a 4b																	
1	1/20/2015				Court At Law #7	269529	DIR-1674	MP C4503	\$127.84	N	N	48	60	\$6,136.32	\$5,103.00	Capital Lease	
2	3/3/2015	130			Elections	269560	DIR-1674	MP 7502SP	\$300.57	N	N	48	60	\$14,427.36	\$11,999.00	Capital Lease	
3	3/17/2015	90	CANCELLED	UPGRADED	Dist Clk for 449th	270914	DIR-1674	MP 5002SP	\$155.83	N	N	36	60	\$5,609.88	\$5,109.00	Capital Lease	6.174
4	3/17/2015	90	CANCELLED	UPGRADED	Dist Clk for 430th	270914	DIR-1674	MP 5002SP	\$155.83	N	N	36	60	\$5,609.88	\$5,109.00	Capital Lease	6.174
5	3/17/2015	90	CANCELLED	UPGRADED	Dist Clk Basement	270914	DIR-1674	MP 5002SP	\$155.83	N	N	36	60	\$5,609.88	\$5,109.00	Capital Lease	6.174
6	3/17/2015	110			Public Affairs	272271	DIR-1674	MP C4503	\$148.37	N	N	48	60	\$7,121.76	\$5,923.00	Capital Lease	6.174
7	3/17/2015	110	4/24/2015		Public Affairs	268578	DIR-1664	3051G	\$136.72	N	N	36	60	\$4,921.92	\$5,889.00	Operating Lease	
8	3/31/2015	124			PCT #4	272864	DIR-1674	MP C5503	\$223.31	N	N	48	60	\$10,718.88	\$8,915.00	Capital Lease	9.344
9	5/5/2015	125			County Courthouse	277960	DIR-1674	Mailing System	\$929.00	N	N	60	60	\$55,740.00	\$45,953.04	Capital Lease	7.874
10	5/19/2015	240			Human Services	275489	DIR-1674	MP 7502SP	\$359.02	N	N	36	60	\$12,924.72	\$11,771.00	Capital Lease	
12	5/19/2015	90			Dist Clk for 449th	275806	DIR-1674	MP 5054SP	\$188.42	N	N	36	60	\$6,783.12	\$6,054.00	Capital Lease	
13	5/19/2015	90			Dist Clk for 430th	275806	DIR-1674	MP 5054SP	\$188.42	N	N	36	60	\$6,783.12	\$6,054.00	Capital Lease	
14	5/19/2015	90			Dist Clk Basement	275806	DIR-1674	MP 5054SP	\$188.42	N	N	36	60	\$6,783.12	\$6,054.00	Capital Lease	
15	5/19/2015	160			PURCHASING DEPT		ADD ON	MP C4503	\$3.38	N	N	44	60	\$148.72	ADD ON	to Capital Lease	
16	6/2/2015	210			PLANNING DET.	276500	DIR-1674	MP 5054SP	\$133.79	N	N	48	60	\$6,421.92	\$5,341.00	Capital Lease	9.346
17	6/2/2015	210			PLANNING DET.	276500	DIR-1674	MP 5054SP	\$133.79	N	N	48	60	\$6,421.92	\$5,341.00	Capital Lease	9.346
18	6/2/2015	210			PLANNING DET.	276500	DIR-1674	MP 5054SP	\$133.79	N	N	48	60	\$6,421.92	\$5,341.00	Capital Lease	9.346
19	6/2/2015	210			PLANNING DET.	276500	DIR-1674	MP 5054SP	\$133.79	N	N	48	60	\$6,421.92	\$5,341.00	Capital Lease	9.346
20	6/19/2015	67			County Court Law 8	276415	DIR-1674	MP C4503	\$155.64	N	N	36	60	\$6,421.92	\$5,341.00	Capital Lease	9.346
21	6/19/2015	60			JP 4 PL 1	277984	DIR-1674	MP 5054	\$133.69	N	N	48	60	\$6,417.12	\$5,337.00	Capital Lease	9.346
22	6/19/2015	65			JP 2 PL 2	278768	DIR-1674	MP 3354SO	\$126.70	N	N	48	60	\$6,081.60	\$5,058.00	Capital Lease	9.345
23	9/1/2015	370			Veteran's	279991	DIR-3041	MP C4503	\$181.74	N	N	48	60	\$8,116.80	\$7,005.29	Capital Lease	11.345
24	9/1/2015	85			Public Defender	281576	DIR-3041	MP C4503	\$145.36	N	N	48	60	\$6,977.28	\$5,552.47	Capital Lease	8.449
25	9/29/2015	291			Constable Pct. 1	284038	DIR-3041	MP C2503	\$127.51	N	N	48	60	\$6,120.48	\$4,840.17	Capital Lease	12.070
26	10/13/2015				District Attorney		DIR-TSO-3041	MP 5054SP (4)	\$147.41	N	N	48	60	\$7,075.68	\$5,594.17	Capital Lease	
27	10/13/2015				District Attorney		DIR-TSO-3041	MP 5054SP (10)	\$176.80	N	N	48	60	\$8,486.40	\$6,767.52	Capital Lease	
28	10/13/2015	380			Agriflife Extension	284199	DIR-TSO-3041	WC7835 Pt	\$162.01	N	N	36	60	\$5,832.36	\$6,192.36	Capital Lease	13.750