

# Requisition

Req # 00284356

PO #

Date: 09/16/15

Bill To:   x  
              x

Vendor : 178136  
DELL MARKETING L.P.  
C/O DELL USA LP  
P.O. BOX 676044  
DALLAS TX 75267-6044  
FAX (800)433-9527

Ship To: INFORMATION TECHNOLOGY DEPARTMENT  
100 E. CANO, 4TH FLOOR  
EDINBURG TX 78540

Contact: EDNA KIRBY  
956-292-7010

Contract No: DIR-SDD-1951

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DIR-SDD-1951 QUOTE 715748494		
		DO NOT DUPLICATE ORDER		
1.00	EACH	928-3616 ProSupport: Next Business Day Onsite Service (Service Tag 3BYKKS1) (Expiration: 09/21/2016)	1,168.00	1,168.00
1.00	EACH	928-3626 ProSupport: 7x24 HW/SW Technical Support (Service Tag 3BYKKS1) (Expiration: 09/21/2016)	858.00	858.00
1.00	EACH	926-0476 Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	199.00	199.00
		Account No	<u>Encumbrance</u>	
		5-1100-415-00-200-002-0-336	2,225.00	
			Freight	.00
			Total	2,225.00
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		
		DIR-SDD-1951 QUOTE 715748494		

Authorized By: \_\_\_\_\_



## Dell Marketing LP

**Vendor ID**  
1742616805400

**URL**

**Vendor Website**

<http://www.dell.com/learn/us/en/04/slg/texas?c=us&l=en&s=bsd&cs=04>

**HUB Type**

Non HUB

**DIR Contract Number**

DIR-SDD-1951

**Contract Term End Date**

1/9/2016

**Contract Exp Date**

1/9/2017

### Contact Dell Marketing LP

**Contact**

**Cyndi Radel**

[mailto:cyndi\\_radel@dell.com](mailto:cyndi_radel@dell.com)

**Phone**

(231) 747-9294

**Fax**

(512) 283-9092

### Contact DIR

**Contact**

**Linda Hart**

<mailto:linda.hart@dir.texas.gov>

**Phone**

(512) 936-1775

**Fax**

(512) 475-4759

## Contract Overview

Dell offers computers, laptops, tablets, servers, printers, peripherals and other technology products and services through this contract. Dell offers their entire product catalog through this contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. This contract has a number of resellers, many of which are HUB vendors.

## Contract Documents

- [DIR-SDD-1951 Contract PDF \(481.4KB\)](#)  
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-1951 Contract.pdf>
- [DIR-SDD-1951 Appendix A Standard Terms and Conditions \(per Amendment 6\) PDF \(763.24KB\)](#)  
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-1951 Appendix A Standard Terms and Conditions \(per Amendment 6\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-1951 Appendix A Standard Terms and Conditions (per Amendment 6).pdf)

**Edna Kirby**

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**From:** Phillip Veale <phillip.veale@co.hidalgo.tx.us>  
**Sent:** Tuesday, September 22, 2015 2:11 PM  
**To:** Edna Kirby  
**Subject:** Fwd: Quote for Equalogic Controller

Edna,

It looks like he did not put you on the email. Here you go...

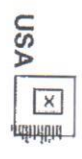
Phil

---

**From:** "Jiho Han" <Jiho\_Han@DellTeam.com>  
**To:** "Alcides Correa" <Alcides\_Correa@Dell.com>  
**Cc:** "phillip veale" <phillip.veale@co.hidalgo.tx.us>, "Juan deleon" <juan.deleon@co.hidalgo.tx.us>  
**Sent:** Tuesday, September 22, 2015 1:17:03 PM  
**Subject:** RE: Quote for Equalogic Controller

Hey Everyone,

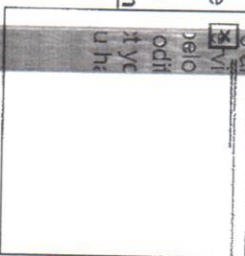
Here is the quote with the contract code embedded.



## Your Dell Quote

Thank you for your interest in Dell. This message contains all of the information regarding your products and/or services. Please verify that it is accurate. Use the links below to purchase your new system now or to make modifications before placing your order. Feel free to contact your Sales Professional or visit [www.dell.com](http://www.dell.com) if you have any further questions regarding your purchase.

Thanks again for choosing Dell.



### Quote Information

Customer Number: 06545908  
Customer Name: COUNTY OF HIDALGO  
Contract Number: 42AFU  
Agreement Number: DIR-SDD-1951

**Your Sales Professional:**

Jiho Han  
[Jiho\\_Han@amer.dell.com](mailto:Jiho_Han@amer.dell.com)  
(800) 456-3355x 80000

**Quote Number:**

715748494

**Quote Date:**

09/22/2015

**Quote Details**

Quote Number: 715748494

Item Number	Quantity	Item Description
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928-3616	1	ProSupport: Next Business Day Onsite Service (Service Tag 3BYKKS1) (Expiration: 09/21/2016)	\$1,168.00
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928-3626	1	ProSupport: 7x24 HW/SW Technical Support (Service Tag 3BYKKS1) (Expiration: 09/21/2016)	\$858.00
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926-0476	1	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199.00
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Subtotal: \$2,225.00  
 Shipping & Handling: \$0.00  
 Tax: \$0.00  
 State Environmental Fee: \$0.00  
 Total Price w/Discounts: **\$2,225.00**

\* Orders with Configuration Services might require additional processing time.

**Important Things to Know:**

- Purchase Order Requirements**

Who? To Bill: Billing address, Contact Name, Phone Number and purchase order.

Where? To Ship: Shipping Address, Contact Name and Phone Number.

What? To Ship: Quote Number, Quantity, Price(Including tax and shipping charges if

applicable).

- **When? To Pay:** Net Terms, DFS, Lease or Credit Card.  
**Please save this Quote Confirmation.** To ensure that your quote is complete and accurate please verify that the operating system and configuration meet your IT and end user needs. If you'd like to place your order online, visit [www.dell.com/cto](http://www.dell.com/cto). With a few simple clicks you can purchase it online. It's that easy. You may also fax your order to the attention of your Sales Professional at 1-866-607-6914.
- Learn more about the [Estimated Delivery Date](#).

### Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement with Dell that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale ([www.dell.com/CTS](http://www.dell.com/CTS)), which incorporate Dell's U.S. Return Policy ([www.dell.com/returnpolicy](http://www.dell.com/returnpolicy)) and Warranty ([www.dell.com/warrantyterms](http://www.dell.com/warrantyterms)).

If this purchase is intended for resale: Dell's Reseller Terms of Sale ([www.dell.com/resellertems](http://www.dell.com/resellertems)).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms ([www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global)).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement – Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement — Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

- **Additional Terms for Public Customers**

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms:

A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software.

B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

#### **Pricing, Taxes, and Additional Information**

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com).

#### **State Environmental Fee :**

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

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Jiho Han

Dell | SMB EqualLogic Sales Representative

## Appendix C to DIR Contract No. DIR-SDD-1951 - Pricing Index

For general purchases, Dell is offering fixed discounts as identified in the following table. Please note that these discounts will be based upon then-current retail pricing. Dell reserves the right to change retail prices, and therefore discounted prices, without notice. Standard shipping and handling is waived, however applicable tax (if applicable to the specific customer) or express/custom delivery charges will be added at the time of order.

Category	Products Classifications	Discount from Dell		Dell Prime with HUB Order Fulfillers	Dell Direct Online
		Discount from Dell Retail Price List	Minimum Additional Discount**		
A	Most PowerEdge Servers, PowerEdge Racks; Most CloudEdge; PowerApp Appliance Servers; PowerVault Storage Products; Precision Workstations; OptiPlex Desktops; Most Customer Kits; Latitude Notebooks; Selected Toner; Selected Dell Cisco Switches	14.5%	14.5%		1%
F	Selected Toner	3%		3%	.5%
H	Base Ships Fast SKUs (Latitude, Optiplex, and Precision)	6%		6%	.5%
M	3rd Party Software & Peripherals - Mainstream Products	12%		12%	1%
R	Selected Services	9.6%		9.6%	0%
S	Selected Inspirons; Dell Compellent; Dell EqualLogic; Dell Kace; Selected Dell Printers; PowerConnect; Dell Projectors; Dell AIM; Selected PowerEdge; Dell EMC; Vostro Notebooks; XPS Notebooks; Alienware Notebooks; Most Dell Cisco switches; Mellanox switches; Dell Force10; Dell AppAssure, Dell SonicWALL	4%		4%	.5%
U	Spare Parts	0%		0%	0%

V	Peripherals and Services with discounts that vary based upon the system in which the item is installed	Same discount as system	Same discount as system	0% Additional-- Matches Base
X	Selected Dell Printers; Selected Dell Monitors; Selected CloudEdge; Selected PowerEdge; Sonic Data Center Solutions; Selected 3rd Party Software & Peripherals; Non-Discountable Products	2%	2%	0%
Z	Selected Inspirons; Vostro Desktops & Notebooks; XPS Desktops; Alienware Desktops; Non-Discountable Service	0%	0%	0%

\*\*Additional Online Discount: This is defined as the additional discount off of list to be applied for offerings procured through the State of Texas online store only. Quoting and ordering must be initiated and completed online to qualify. Additional discounting applies only to the discounts noted in this table and are not offered in addition to promotional pricing offered to customers under the Dell / Texas DIR contract or Premier Pages maintained qualified to procure under the Dell / Texas DIR contract. Dell reserves the right to increase the online State of Texas procurement discounts at any time without changing the contractually required discounting noted above for the term of the agreement.

### Volume Discounts

The following volume discounts are for Category A only and assume a single purchase order with a maximum of 10 ship-to locations.

Purchase Order Volume	Minimum Discount*
\$1.00 - \$49,999.99	14.5%
\$50,000.00 - \$199,999.99	20%
\$200,000.00 - \$499,999.99	22.5%
\$500,000.00 - \$999,999.99	25%
\$1,000,000.00 - \$2,499,999.99	30%
\$2,500,000.00 - \$4,999,999.99	35%
\$5,000,000.00+	40%

\*Discounts exclude WYSE products, Latitude 10 tablets and Optiplex All-in-one chassis configurations. Customers may be permitted to negotiate further discounts based on their specific requirements.

## **Recommended Desktop and Notebook Models**

Vendor is providing recommended low, mid, and high-end pre-configured Desktop and Notebook Models at fixed prices. The pricing is pre-negotiated firm, fixed pricing to customers, not MSRP. DIR and Vendor will mutually review and agree to pre-configured offerings at least once every six months, and the Vendor website will be updated to reflect current offerings without the requirement of an additional contract amendment. The percentage discounts listed in the standard discounts or volume pricing sections above do not apply to pre-negotiated pricing.

# Requisition

Req # 00210429

PO # 670259

Date: 02/01/12

Bill To: x  
x

Vendor : 178136  
DELL MARKETING L.P.  
C/O DELL USA LP  
P.O. BOX 676044  
DALLAS TX 75267-6044  
FAX (800)433-9527

Ship To: INFORMATION TECHNOLOGY DEPARTMENT  
100 E. CANO, 4TH FLOOR  
EDINBURG TX 78540

Contact: EDNA KIRBY  
956-292-7010

Contract No: DIR-SDD-890-TX

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	EACH	DIR-SDD-890-TX QUOTE: 611277509 DO NOT DUPLICATE ORDER CO ASSET #'S 55356 & 55357 DELL EQUAL LOGIC PS6100E COST EFFICIENT HIGH CAPACITY 7.2K NL SAS DRIVES (225-0920) Account No _____ 2-1100-415-00-200-002-0-745  REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233	17,200.43	34,400.86
			Encumbrance	
			34,400.86	
			Freight	.00
			Total	34,400.86
			Freight	.00

Authorized By: \_\_\_\_\_