

Zimbra

rudy.salinas1@co.hidalgo.tx.us

Re: req. 282774 Cummins-Allison

From : Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Wed, Oct 14, 2015 04:19 PM

Subject : Re: req. 282774 Cummins-Allison**To :** Priscilla Torres <priscilla.torres@co.hidalgo.tx.us>**Cc :** Noe Lopez <noe.lopez@hidalgocountyclerk.us>, Tanya De Lira <tanya.delira@co.hidalgo.tx.us>

Priscilla, Good Afternoon!

When ever purchasing equipment (any type of machine), it is always recommended to develop or gather specifications unique to a desired make and model so you can solicit quotes based on those specs. Brand names and models can only be used as a reference and you must always express that an equivalent make and model can be accepted only if it meets or exceeds the specifications. Document the entire process and provide all of this as your backup. This is very helpful to defend the varied responses or as in this case, to defend a lack of responses.

However, based on the information you have provided and the fact that Cummins-Allison only sells their products directly through branch locations throughout the country (see attached), I believe we can demonstrate due diligence.

We should be able to continue with seeking CC approval.

Rudy Salinas

Purchase Order Specialist III

Phone: 292-7000 Ext: 4875

From: "Priscilla Torres" <priscilla.torres@co.hidalgo.tx.us>**To:** "Rudy Salinas" <rudy.salinas1@co.hidalgo.tx.us>**Cc:** "Noe Lopez" <noe.lopez@hidalgocountyclerk.us>**Sent:** Friday, October 9, 2015 3:22:48 PM**Subject:** Re: req. 282774 Cummins-Allison

Good Afternoon Mr. Salinas,

I just wanted to follow up on the request for the counterfeit detector through Cummins Allison, req. 282774.

I have done my due diligence in obtaining multiple quotes in order to find the equipment that best fits our needs.

I met my 3 quote requirements by providing multiple quotes:

1. Stating that said vendors do not carry the 4062 Jetscanner
2. Showing that other vendor's equipment was more expensive than what we were buying and by
3. Providing quotes reflecting that the multiple vendors I contacted did not carry all the equipment we need.

Please advise as to the delay in approval of this request as we are attempting to get this

matter resolved prior to our upcoming PO deadlines.

Respectfully,

Priscilla Torres
Administrative Assistant

Office of Arturo Guajardo, Jr.
Hidalgo County Clerk
100 N. Closner
Edinburg, TX 78539
956-318-2100, ext. 6192

----- Original Message -----

From: "Priscilla Torres" <priscilla.torres@co.hidalgo.tx.us>
To: "Rudy Salinas" <rudy.salinas1@co.hidalgo.tx.us>
Cc: "Tanya De Lira" <tanya.delira@co.hidalgo.tx.us>
Sent: Wednesday, October 7, 2015 2:57:39 PM
Subject: Re: req. 282774 Cummins-Allison

Good Afternoon Mr. Salinas,

Thank You for your response in this matter.

Due to the high volume of money that comes through this office, we began looking for a Counterfeit Detector, Counter and printer to speed up the counting of money and reports being run on a daily basis.

Cummins Allison not only has the capability to detect counterfeit bills, but also counts, detects "stranger" bills, has the ability to run/print reports on money collected/counted. The Receipt Printer prints out reports on what count was ran.

The compatible software has the ability to connect to our pc's and automatically generate report on our computer. The software Cummins Allison has creates a connection on the two machines and allows the automatic transfer of data, thus saving us time in having to run multiple reports in the process.

As far as why other vendor's machines not work with our system. I do not know what exactly the software Cummins Allison consists of, but I did explain to the multiple vendors what we were needing/looking for. I would call them explaining what we needed and would follow up with emails so that I could have something to attach as a quote.

In addition to that, Cummins Allison is a local vendor. In the event that the equipment needs servicing/repairs, the local vendor can be in our office from thirty minutes to an hour, thus

minimizing the down time, as opposed to leaving us without said equipment for weeks at a time. In addition, some vendors would ship back the equipment to our office but at our cost.

Below is a listing of the vendors I contacted and why they were not meeting our requirements.

1) Accubanker.com.

-This is not a Counterfeit Detector - Only a Counter

-Software is not available.

2) abcofice.com

-Printer is not available

-Software is not available

3) CashCounterMachines.com - More expensive than Cummins Allison

-N-GENE V2 Mixed Money Counter - \$3,324.99 - Pricing is only for the machine. We would still need to request the cables, warranty, software, printer, etc. Software not available for this counter.

-N-GENE Mixed Money Counter - \$3,769.99 - Pricing is only for the machine. We would still need to request the cables, printer, software, warranty, etc.

-In case of repairs of Counter, equipment would need to be sent out for repairs.

4) globalindustrial.com

-Requested a quote. Have not received a response.

5) General Bank Supply

-Software is not available

-In case of repairs of Counter, equipment would need to be sent out for repairs

I hope this would suffice as an explanation.

Please advise if additional information is needed.

Thank You,

Priscilla Torres

Administrative Assistant

Office of Arturo Guajardo, Jr.

Hidalgo County Clerk

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Edinburg, TX 78539

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Priscilla,

Please help me understand what makes this machine uniquely compatible with your existing system? Or put another way, why would other vendor's machines not work with your system?

Rudy Salinas
Purchase Order Specialist III
Phone: 292-7000 Ext: 4875

Thank you,

Priscilla Torres
Administrative Assistant

Office of Arturo Guajardo, Jr.
Hidalgo County Clerk
100 N. Closner
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----- Original Message -----

From: "Priscilla Torres" <priscilla.torres@co.hidalgo.tx.us>
To: "Rudy Salinas" <rudy.salinas1@co.hidalgo.tx.us>
Sent: Wednesday, September 23, 2015 4:17:46 PM
Subject: req. 282774

Good Afternoon Mr. Salinas,

I am following up on req. 282774 for the purchase of a Counterfeit Detector/Sorter/Printer through Cummins Allison. Tanya disapproved my requisition and stated that you would be working on this requisition.

I have provided Tanya with all the attachments necessary. Some are indicating that the vendors do not carry the 4062 Jetscanner.
I also provided some attachments where vendor responded that they do not carry the printer and/or software needed to be compatible to our system.

Please advise as to what is needed so as to proceed with this requisition.

Thank you,

Priscilla Torres
Administrative Assistant

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