

BY ACCEPTING THIS SALES QUOTE, CLIENT AGREES TO THE ATTACHED TERMS AND CONDITIONS WITHOUT MODIFICATION

3

Insight Public Sector  
6820 South Hart Avenue  
Tempe, A 85283



Sales Quote: Q102615JS  
Date: 10/26/15  
Shipping Terms: FOB Origin  
Payment Terms: Net 30  
Sales Quote is valid for 30 days

Account Exec : Diana Berger  
Phone: 956-451-8628  
diana.berger@insight.com



Buyer: Hidalgo County  
Name: Juan DeLeon  
Phone: 956-292-7010  
Email: juan@co.hidalgo.tx.us

Associate AE: Jason Sawyers  
Phone: 480-366-7154  
Fax: 480-760-6232  
jsawyers@insight.com

Palo Alto  
USC Contract 4400001195 ✓

Part Number	Description	Quantity	List Price	Discount	Unit Price	Extended Price
PAN-PA-3020	Palo Alto Networks PA-3020	1	\$ 14,000.00	28%	\$ 10,080.00	\$ 10,080.00
X PAN-PA-3020-TP	Threat prevention subscription year 1, PA-3020	1	\$ 2,800.00	28%	\$ 2,016.00	\$ 2,016.00
X PAN-PA-3020-WF	WildFire subscription year 1, PA-3020	1	\$ 2,800.00	28%	\$ 2,016.00	\$ 2,016.00
X PAN-SVC-PREM-3020	Premium support year 1, PA-3020	1	\$ 2,240.00	5%	\$ 2,128.00	\$ 2,128.00
✓ PAN-PA-3020-GP	GlobalProtect Gateway subscription year 1, PA-3020	1	\$ 2,800.00	28%	\$ 2,016.00	\$ 2,016.00
			\$ -	0%	\$ -	\$ -
			\$ -	0%	\$ -	\$ -
			\$ -	0%	\$ -	\$ -
THE TERMS AND CONDITIONS AND RETURN POLICY AND PROCEDURES SET FORTH ON <a href="http://www.insight.com/pages/legal.web#">www.insight.com/pages/legal.web#</a> ARE SPECIFICALLY INCORPORATED HEREIN.						
<b>TOTAL</b>						<b>\$18,256.00</b>

REQ # 287007



# Insight Public Sector Contract

Home - Insight Public Sector - [Insight Public Sector Contract](#)

Technology Products, Equipment, Services and Solutions

**Lead Agency:**

County of Fairfax, Virginia

**Contract Number:**

4400001195

4 years, May. 01, 2009 to Apr. 30, 2013

( Contract extended through April 30, 2016 )

Insight Contract No. RQ09-997736-42B has been changed to Contract No. 4400001195 due to a system change at Fairfax County. There are no changes to the actual contract other than the contract number, please contact your U.S. Communities program manager if you have any questions.

**Contract Documents:**

- [Contract No. 4400001195](#)
- [Contract No.4400001195 Notice of Award](#)
- [Insight Contract Amendments](#)

**RFP Documents:**

- [Request for Proposal](#)
- [RFP 09-997736-42 Addendum](#)
- [RFP Posting Document](#)

## Postings

No. of suppliers participated in the solicitation process: 3514 invited; 28 responded; posted on the Internet

Posting Information:

Date Posted:

U.S. Communities: Upcoming Contract

Date Posted: Oct. 10, 2008 to Nov. 18, 2008

County of Fairfax Purchasing website

Date Posted: Oct. 10, 2008 to Nov. 18, 2008

Onvia Demand Star

Date Posted: Oct. 10, 2008 to Nov. 18, 2008

Association of Oregon Counties

Date Posted: Oct. 10, 2008 to Nov. 18, 2008



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Web Group: Hidalgo County | Account: Hidalgo County | Contract: Browse All

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View All PALO ALTO NETWORKS Network Devices



Palo PA-3020 - security appliance  
Mfr Part # PAN-PA-3020 UNSPSC: 43222501



Availability: Call for Availability  
Lowest Contract Price:  
USD \$16,794.65  
USC IT PRODUCTS...  
Insight Standard Price:\$17,294.99  
Discount %: 2.89%  
More Prices available

Quantity:  ADD TO CART

Get a Total Price Estimate

Overview Tech Specs

- Type: Security appliance
- Form Factor: Rack-mountable
- Data Link Protocol: Gigabit Ethernet

Palo PA-3020 - Security appliance - 10Mb LAN, 100Mb LAN, GigE - 1U - rack-mountable

The Palo Alto Networks PA-3000 series is the high performance platforms, the PA-3020, is targeted at high speed Internet gateway deployments. The PA-3000 series manages network traffic flows using dedicated processing and memory for networking, security, threat prevention and management.

Mfr Part #: PAN-PA-3020  
Insight Part #: PAN-PA-3020

PURCHASING TOOLS

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RECENTLY VIEWED PRODUCTS

- Palo Threat Pre...  
Lowest Price:  
USD \$3,687.99  
USC IT PRODUCTS...  
More Prices available
- Palo GlobalProt...  
Lowest Price:  
USD \$3,111.71  
USC IT PRODUCTS...  
More Prices available
- PALO ALTO NETWO...  
Lowest Price:  
USD \$3,111.71  
USC IT PRODUCTS...  
More Prices available
- Palo PA-3020 La...  
Lowest Price:  
USD \$6,717.85  
USC IT PRODUCTS...  
More Prices available



Products Learn Solve

Advanced Search

Web Group: U.S. Communities (Web Portal) | Account: U.S. Communities | Contract: Browse All

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View All PALO ALTO NETWORKS Applications

Palo Threat Prevention for PA-3020 for High Availability - subscription license renewal ( 1 year )

Mfr Part # PAN-PA-3020-TP-HA2-R UNSPSC: 43233204



Availability: Unlimited Availability

Lowest Contract Price:

USD \$3,687.99

USC IT PRODUCTS...

Insight Standard Price:\$3,762.99

Discount %: 1.99%

More Prices available

Quantity: 1 ADD TO CART

This product has sell requirements

Get a Total Price Estimate



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RECENTLY VIEWED PRODUCTS

- PALO ALTO NETWO...  
Lowest Price:  
USD \$2,240.43  
USC IT PRODUCTS...  
More Prices available
- Cisco Catalyst ...  
Lowest Price:  
USD \$7,620.04  
USC IT PRODUCTS...  
More Prices available
- Cisco power cab...  
Lowest Price:  
USD \$39.18  
USC IT PRODUCTS...  
More Prices available

Overview Tech Specs

- Software Type:Subscription license renewal
- License Quantity:1 device

Palo Threat Prevention for PA-3020 for High Availability - Subscription license renewal ( 1 year ) - 1 device

Your network is facing a rapidly evolving threat landscape full of modern applications, exploits, malware and attack strategies that are capable of avoiding traditional methods of detection. Threats are delivered via applications that dynamically hop ports, use non-standard ports, tunnel within other applications or hide within proxies, SSL or other types of encryption. Additionally, enterprises are exposed to targeted and customized malware, which can easily pass undetected through traditional antivirus solutions. Palo Alto Networks address these challenges with unique threat prevention abilities not found in other security solutions. First, the firewall removes the methods that threats use to hide from security through the complete analysis of all traffic, on all ports regardless of evasion, tunneling or circumvention techniques. Then Palo Alto Networks leverages multiple threat prevention disciplines including IPS and anti-malware along with URL filtering and file and content blocking to control known threats. Finally, WildFire provides automated sandbox analysis of suspicious files to reveal unknown and targeted malware and uses the behavioral botnet report to identify the unique patterns of botnet infections in a network.

Mfr Part #: PAN-PA-3020-TP-HA2-R

Insight Part #: PANPA3020TPHA2R



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Web Group: Hidalgo County | Account: Hidalgo County | Contract: Browse All

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View All PALO ALTO NETWORKS Applications



PALO ALTO NETWORKS WILDFIRE PA-3020 SUBSCRIPTION 1 YEAR

Mfr Part # PAN-PA-3020-WF UNSPSC: 43170000



No Image Available

Availability: Unlimited Availability

Lowest Contract Price: USD \$3,111.71
USC IT PRODUCTS...
Insight Standard Price:\$3,174.99
Discount %: 1.99%
More Prices available

Quantity: 1 ADD TO CART

This product has sell requirements

Get a Total Price Estimate

Overview Tech Specs

Mfr Part #: PAN-PA-3020-WF
Insight Part #: PAN-PA-3020-WF

PURCHASING TOOLS

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Compare Similar
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RECENTLY VIEWED PRODUCTS

- Palo Threat Pre...
Lowest Price: USD \$3,687.99
USC IT PRODUCTS...
More Prices available
Palo PA-3020 La...
Lowest Price: USD \$6,717.85
USC IT PRODUCTS...
More Prices available



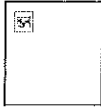
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View All PALO ALTO NETWORKS Services - Warranty Electronic



**Palo Premium Support Program - extended service agreement (renewal) - 1 year - shipment**  
 Mfr Part # PAN-SVC-PREM-3020-R UNSPSC: 81111812



Availability: Unlimited Availability

Lowest Contract Price:  
**USD \$2,538.99**  
 USC IT PRODUCTS...  
 Insight Standard Price:\$2,658.99  
 Discount %: 4.51%  
 More Prices available

Quantity:  **ADD TO CART**

Get a Total Price Estimate

**PURCHASING TOOLS**

- Search Similar
- Compare Similar
- Check Compatibility
- View brand showcase
- Print
- Send

**RECENTLY VIEWED PRODUCTS**

- PALO ALTO NETWO...**  
 Lowest Price:  
**USD \$3,111.71**  
 USC IT PRODUCTS...  
 More Prices available
- Palo Threat Pre...**  
 Lowest Price:  
**USD \$3,687.99**  
 USC IT PRODUCTS...  
 More Prices available
- Palo PA-3020 La...**  
 Lowest Price:  
**USD \$6,717.85**  
 USC IT PRODUCTS...  
 More Prices available

Overview Tech Specs

- › Product Line:Palo
- › Service Included:Advance parts replacement
- › Location:Shipment
- › Full Contract Period:1 Yr

Palo Premium Support Program - Extended service agreement (renewal) - advance parts replacement - 1 year - shipment - response time: NBD - for P/N: PAN-PA-3020

Full access to the online support portal and 24 x 7 x 365 phone and email support are key elements of the Premium Support Program. Additional components of the Premium Support Program elements include full access to software fixes and features releases as well as advanced hardware replacement service with next business day shipping of replacement hardware.

Mfr Part #: PAN-SVC-PREM-3020-R  
 Insight Part #: PANSVCPREM3020R



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View All PALO ALTO NETWORKS Applications



Palo GlobalProtect for PA-3020 - subscription license ( 1 year )  
Mfr Part # PAN-PA-3020-GP UNSPSC: 43233204



Availability: Unlimited Availability

Lowest Contract Price:  
USD \$3,111.71  
USC IT PRODUCTS...  
Insight Standard Price:\$3,174.99  
Discount %: 1.99%  
More Prices available

Quantity: 1 ADD TO CART

This product has self requirements

Get a Total Price Estimate

Overview Tech Specs

- Software Type:Subscription license
- License Quantity:1 license

Palo GlobalProtect for PA-3020 - Subscription license ( 1 year ) - Win, Mac, Android, iOS

GlobalProtect expands the boundaries of your physical network, effectively establishing a logical secure perimeter that protects remote laptop and mobile device users. When a remote user logs into your network with their device, GlobalProtect automatically determines the best gateway available and establishes a secure connection. Laptop and mobile devices stay connected to your network at all times, and are protected as if they never left your office. GlobalProtect ensures that the same secure application enablement policies that protect users at your corporate site are enforced for all of your users, no matter where they are located. This eliminates the operational challenges associated with creating and managing separate policies for corporate firewalls and remote users. In addition to your policy criteria for applications, users and content, GlobalProtect enables you to set security policies based on the health or status of the device in use. For example, you can require a specific security level for a Microsoft Windows-based or Apple Mac OS X device, such as having the latest operating system patches installed, before being allowed to access sensitive applications.

Mfr Part #: PAN-PA-3020-GP  
Insight Part #: PAN-PA-3020-GP

PURCHASING TOOLS

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RECENTLY VIEWED PRODUCTS

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USC IT PRODUCTS...  
More Prices available
- Palo Threat Pre...  
Lowest Price:  
USD \$3,687.99  
USC IT PRODUCTS...  
More Prices available
- Palo PA-3020 La...  
Lowest Price:  
USD \$6,717.85  
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More Prices available