

MONTALVO INSURANCE AGENCY

TEL. (956) 968-5521 • FAX (956) 969-9198

Hidalgo County
PO Box 1356
Edinburg, TX 78540

12/04/2015

INVOICE

Term: 01/01/2016 - 01/01/2017

Company	Line of Business	Coverage Limit	SIR/Deductible	Projected Premium/Fees
Munich - Princeton	General Liability	1,000,000/2,000,000	\$100,000	\$400,966.00
Munich - Princeton	Auto Liability Auto Physical Damage	1,000,000 1,000,000	\$100,000 \$100,000	
Munich - Princeton	Public Officials	2,000,000/2,000,000	\$100,000	\$178,207.00
Munich - Princeton	Law Enforcement	1,000,000/2,000,000	\$100,000	\$519,771.00
ACE	Crime	500,000	\$ 50,000	\$386,115.00
Ace American	Differences in Conditions	1,000,000		\$15,000.00
Ace American	Kidnap/Extortion	Various	Various	\$3,000.00
Illinois Union	Pollution Liability	2,000,000/4,000,000	\$5,000	\$7,000.00
Evanston Insurance	Medical Malpractice Liability	1,000,000/3,000,000	\$25,000	\$4,500.00
Certain Underwriters @ Lloyds	Errors/Omissions District Clerk	700,000/700,000	\$1,500	\$134,200.00
Certain Underwriters @ Lloyds	Errors/Omissions County Clerk	500,000/500,000	\$1,500	\$9,206.00
AIG Illinois National	Cyber Liability	3,000,000/3,000,000	\$25,000 \$50,000	\$9,202.00
National Union Fire	Volunteer Accident	\$5,000	\$500	\$34,027.00
TriStar	Third Party Administration			\$600.00
TOTAL PREMIUM				\$49,500.00
				\$1,751,294.00

The premium has been determined based upon the auto schedule and other underwriting information received. A premium adjustment will be made for any additional vehicles or other increase in exposure. The premium indicated does include fees.

Payment due upon receipt.
Thank you for your business!

Invoice Received by: PK on 12/4/15
 Goods Received by: Hidalgo County Ins on 1/1/16
 Account # 6-1120-419-00-135-009-Q-520
 P.O. # _____



ALL FORMS OF INSURANCE



[Handwritten Signature]

SPECIAL MEETING - October 27, 2015

BE IT REMEMBERED, that on this 27th day of October A.D., 2015, there was begun and held a SPECIAL MEETING of the Honorable Commissioners' Court of Hidalgo County, Texas, wherein the following members thereof were present, to-wit:

HONORABLE RAMON GARCIA	HIDALGO COUNTY JUDGE
HONORABLE A.C. CUELLAR, JR.	COMMISSIONER, PRECINCT NO. 1
HONORABLE EDUARDO "EDDIE" CANTU	COMMISSIONER, PRECINCT NO. 2
HONORABLE JOE M. FLORES	COMMISSIONER, PRECINCT NO. 3
HONORABLE JOSEPH PALACIOS	COMMISSIONER, PRECINCT NO. 4

and ARTURO GUAJARDO, JR., COUNTY CLERK & EX-OFFICIO CLERK OF THE COMMISSIONERS' COURT of Hidalgo County, Texas, wherein the following proceedings were had, to-wit:

BE SUBJECT TO COUNTY AUDITORS PROCESSING PROCEDURES INCLUDING AUTHORITY FOR COUNTY TREASURER TO ISSUE PAYMENT(S)/CHECK(S).

A. Hidalgo County

- 1. AI-51418** Presentation of bids received as detailed in tabulation sheet contained herein meeting all specifications and/or requirements for the purpose of award and approval of contract for Request for Bids titled: Hidalgo County - "CRS-2 (Cationic Rapid Setting) Emulsified Asphalt" through project No.: 2015-024-10-16-SGS.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 - Unanimously

- 2. AI-51951** a. Presentation of scoring grid (for the purposes of ranking by CC) of the responses received and evaluated in connection with RFP No. 2015-101-10-07-YSS Property & Casualty Insurance Policies (Including 3rd Party Administration Services), SOLELY for "Commercial Property/Boiler Machinery-Terrorism Included" in order to award and approve premiums for same;

	Montalvo Insurance	McGriff Seibles & Williams
Evaluator 1	90	98
Evaluator 2	86	94
Evaluator 3	81	91
Average Score	85	94
CC Rank	2	1

Ms. Salazar reminded Commissioner Palacios who the evaluators were, Mr. Cruz, Mr. Quintanilla, Ivette Salinas and herself.

Mr. Quintanilla spoke about the coverage the county has had for the last 10 years, he mentioned that this year MSW came in and proposed a different coverage for the county. He stated that currently the county has a \$ 25,000 deductible for property coverage plus a 2% on wind and hail. Now with the new company the county will be insured for \$25,000 in property coverage with \$ 50,000 on wind and hail. Previously they would of have to buy supplemental insurance or buy back policies in order to to cover that \$ 50,000 to \$ 499,000 for two events per year. This new proposal would eliminate the need for that additional insurance. Therefore they are recommending this new company because of the lower premiums and deductibles, plus they are also recommending the option for flood insurance in zone A.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 2, EDUARDO "EDDIE" CANTU, the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 - Unanimously

b. Recommendation to accept "Premium Summary", award the top ranked proposal received from McGriff Seibles & Williams for Hidalgo County's Property & Casualty Insurance Policies (Including 3rd Party Administration Services), SOLELY for "Commercial Property/ Boiler Machinery-Terrorism Included" with authority to purchase said policies and services from: McGriff Seibles & Williams.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 4, JOSEPH PALACIOS, the Court made a UNANIMOUS vote of approval to include the option for flood insurance for Zone A.

Vote: 5 - 0 - Unanimously

c. Review and recommendation and action by HCCC to accept the sole response received from Montalvo Insurance [with five options for HC to consider and award] as "qualified" to proceed to the next phase of the procurement process for other policies "Hidalgo County's Property & Casualty Insurance Policies (Including 3rd Party Administration Services) for said policies and services from the following companies, including, but not limited to the following: Munich-Princeton, Ace American Ins., Merkel Evanston Ins., Lloyd's London, Ace American, Ins., AIG/Illinois, National Union Fire Ins., Third Party Administration.

Mr. Quintanilla recommended to stay with the current vendor reason being that if they do away with them their coverage would go up close to \$1 million which would wipe out any savings that they would have with any other carrier. The county has been with current vendor for the last two years and have not experienced any issues and everything has stayed the same, for the exception of medical malpractice. For the medical malpractice they are recommending to stay with Merkel Evanston Ins., it is a \$ 34,000 premium. Lloyd's London had a lower premium at \$30,000 however, their deductible is higher.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 - Unanimously

Mr. Quintanilla mentioned there's going to be a decrease from last year's premium by about \$ 300, 000

d. Approval to proceed to complete applications [as required by vendor] including authority for Judge, Court Member of Commissioners' Court or Executive Officer to sign any applicable documentation for said policies and services from Munich- Princeton, Merkel Evanston Ins., Lloyd's London, Ace American Ins., Tri- Star and National Union Fire.

On motion by COMMISSIONER PCT. 2, EDUARDO "EDDIE" CANTU, seconded by COMMISSIONER PCT. 3, JOE FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 -Unanimously

e. Acceptance and approval of schedule of premiums/fees (as approved by CC) and attached hereto as 2016-2017 Coverage Summary for Property and Casualty Insurance Policies awarded in the total amount of \$ 2,384,240 effective January 01, 2016 through January 01, 2017 with authority to purchase.

On motion by COMMISSIONER PCT. 2, EDUARDO "EDDIE" CANTU, seconded by COMMISSIONER PCT. 3, JOE FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 -Unanimously

Commissioner Cuellar stepped away from the meeting.

Mr. Valde Guerra requested to be the one appointed to sign off all the required documents for said policies and services in connection to Item.23.A.2.D.

- 3. AI-51594** a. Reject the sole proposal received [incomplete] for: "Section and COBRA Administration Services [Only]" and, if approved;

Ms. Salazar clarified the reason they are requesting to reject is because the submission was incomplete.

On motion by COMMISSIONER PCT. 4, JOSEPH PALACIOS, seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 4 - 0 – Unanimously

b. Requesting authority to exercise Hidalgo County's to renew with UnitedHealth Care a one (1) year extension under the same rates, terms and conditions [as provided under the original RFP award in 2013] for "Section ... and COBRA Administration Services" with renewal/extension effective January 1, 2016 through December 31, 2017.

Correction: From 1 year renewal to 2 years.

The original 2013 award was a 5 year term with a 3 year rate guarantee, this is now the second part of the original award.They are providing the county with the rates from the last 2 years of that initial 5 year term.

Commissioner Cuellar joined the meeting.

Mr. Eufrazio approached the court to explain that there's no need to renew since it is a 5 year contract. Ms. Salazar explained to him that this is not a renewal but a simple acceptance of the fees for the last 2 years. She emphasized that the vendor has agreed in writing that it will be for the last 2 years of the original 5 year engagement.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 4, JOSEPH PALACIOS, the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 - Unanimously