

Zimbra

rudy.salinas1@co.hidalgo.tx.us

FW: Quote # SWSHCHHS010516

From : Rigoberto Hinojosa <rigoberto.hinojosa@hchd.org>

Tue, Feb 02, 2016 01:43 PM

Subject : FW: Quote # SWSHCHHS010516 2 attachments**To :** Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>**Cc :** 'eddie olivarez' <eddie.olivarez@hchd.org>, ricardo saldana <ricardo.saldana@co.hidalgo.tx.us>

Mr. Salinas,

Below please find the responses to the email I sent to Mike Rambo at Satellite and Wireless Services to clarify the questions you had during our conversation this morning. He also attached additional information as to pricing to provide us with the faster service.

Thank you,
Rigo

-----Original Message-----

From: Mike Rambo [mailto:rambo@swslimited.com]

Sent: Tuesday, February 02, 2016 1:11 PM

To: 'Rigoberto Hinojosa'

Subject: RE: Quote # SWSHCHHS010516

Importance: High

Rigoberto,
Please see my response below.
Mike

Firstly, we would like to have the following items as individual line items with individual pricing (if possible):
PLL/LNB (Rx)
6 Watt BUC (Tx)
iDirect X5 Modem (we would prefer the iDirect X7 modem if you can provide it)

Response: The parts listed are a satellite system parts bundle and for asset tagging are part of the main satellite antenna system. We do not break the items out individually.

The X7 iDirect modem is not fully adopted in the satellite industry and is only operable on the latest iDirect satellite hubs. It will not work on the satellite network at this time.

Secondly, your first quote (for replacing all of our equipment) showed a 7000B controller that is not listed on the "service only" quote (attached). Is that controller compatible with our current system and might we benefit from it, or is that only for the InetVu 1200B system? Thirdly, you provided us with emergency responder service with bandwidth of 1024x512 KBPS with three days per month use prior to going into the overage use fee. Do you have a plan that offers higher speeds? If so, could you provide a separate quote for that?

Response:
The 7000B controller is specific to the C-Com iNetVu satellite system and will not work on other systems.

SWS's current satellite bandwidth pricing for 2016 is attached. Note: The

bandwidth can be "burst"
upon request to higher speeds if needed. The daily Burst Rate is located on
the pricing page.

Thanks in advance for your help with these questions.

Rigo

Rigoberto Hinojosa
Director of Operations
Hidalgo County Health &
Human Services
1304 S. 25th Ave.
Edinburg, TX 78542
956-383-6221 X-7252
Fax 956-383-8864

-----Original Message-----

From: Mike Rambo [mailto:rambo@swslimited.com]
Sent: Tuesday, January 05, 2016 11:00 AM
To: rigoberto.hinojosa@hchd.org
Subject: Quote # SWSHCHHS010516

Rigoberto,
Attached is the quote to replace items, satellite bandwidth and labor.
Thank you,
Mike

Mike Rambo
Satellite and Wireless Solutions
20609 FM 2755
Royse City, TX 75189-3444
(972) 816-3810
DIR #: DIR-SDD-1993

Please review the attached quote. Feel free to contact us if you have any
questions. We look forward to working with you.

Thank you for your business!

Attached is Quote # SWSHCHHS010516 from Satellite and Wireless Solutions,
LLC

To view the attachment, you must have the AdobeR ReaderR software installed
on your computer. To get a free version of this software from Adobe, click
here:

<http://www.adobe.com/support/downloads/main.html>

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Version: 2016.0.7357 / Virus Database: 4522/11537
- Release Date: 02/02/16

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SWS DIR Banwidth 2016.pdf

23 KB



Certification.txt

144 B

FW: Satellite service for Emergency Management

From : Rigoberto Hinojosa <rigoberto.hinojosa@hchd.org>

Tue, Jan 12, 2016 10:05 AM

Subject : FW: Satellite service for Emergency Management

 7 attachments

To : Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Cc : eddie olivarez <eddie.olivarez@hchd.org>, ricardo saldana <ricardo.saldana@co.hidalgo.tx.us>, juan deleon <juan.deleon@hchd.org>

Mr. Salinas,

Attached is the email from Gary Collins from Comprehensive Communication Services where he indicates they will not be able to fill our request for network only (satellite communications) service.

Rigo

From: gwcollins@ccscontact.net [mailto:gwcollins@ccscontact.net]

Sent: Tuesday, January 05, 2016 9:50 AM

To: Rigoberto Hinojosa

Subject: RE: Satellite service for Emergency Management

Rigo,

Sorry for the slow follow up. From looking at the pictures you sent, I would want to replace some of the hardware you are using because it is end of life and because some of it is not supported by the network we use. If you are wanting on a quote just on the network and no hardware, then I cannot help you. I will go ahead and send you a quote on the hardware and network just so you have it. I will have that to you today.

Thanks

Gary Collins-Comprehensive Communication Services – Owner – 972-772-2721 – gwcollins@ccscontact.net – www.comprehensivecom.net

From: Rigoberto Hinojosa [mailto:rigoberto.hinojosa@hchd.org]

Sent: Tuesday, January 5, 2016 8:59 AM

To: gwcollins@ccscontact.net

Subject: RE: Satellite service for Emergency Management

Good Morning Mr. Collins,

I hope your Christmas and New Year's went well. I am emailing to inquire about the quote for the satellite communications. Do you have an estimated time when that might be available?

Thanks,
Rigo

From: gwcollins@ccscontact.net [mailto:gwcollins@ccscontact.net]

Sent: Tuesday, December 22, 2015 4:17 PM

To: Rigoberto Hinojosa

Subject: RE: Satellite service for Emergency Management

Just wanted you to know I received your voice mail and email. I will get you a quote back shortly.

Thanks

Gary Collins-Comprehensive Communication Services – Owner – 972-772-2721 – gwcollins@ccscontact.net – www.comprehensivecom.net

From: Rigoberto Hinojosa [mailto:rigoberto.hinojosa@hchd.org]

Sent: Tuesday, December 22, 2015 4:02 PM

To: gwcollins@ccscontact.net

Subject: Satellite service for Emergency Management

Mr. Collins,

Attached please find photos of our current satellite equipment on our communications trailer. The trailer has a 1 meter dish with a 4 watt buck, an IDirect 3100 series modem, Ground Control dish controller and I am not sure on the LNB, but the picture is included. We would like a quote on any cost associated with getting service from your company. Please include the cost of any upgrades or new equipment and service on your quote. The service we are looking for is for emergency response events. The trailer will sit idle most of the time and only deployed during an event.

Please don't hesitate to call me on my cell (956-821-7040) if you have any questions.

Thanks,
Rigo

Rigoberto Hinojosa

Director of Operations
Hidalgo County Health &
Human Services