

Requisition

Req # 00290881

PO #

Date: 01/15/16

Bill To: x
x

Vendor: 211567
GE CAPITAL INFORMATION TECHNOLOGY SOI
RICOH USA, INC.
P.O. BOX 650073
DALLAS TX 75265

Ship To: ELECTIONS
101 S. 10TH AVENUE
EDINBURG TX 78539

Contact: Mel Esparza
956-318-2570

Contract No: DIR-TSO-3041

Special Instructions:

| QUANTITY | UOM | DESCRIPTION | UNIT PRICE | AMOUNT |
|----------|-------|---|-------------|-----------|
| | | DIR-TSO-3041; EXPIRES 6/25/19 DO NOT DUPLICATE ORDER | | |
| 0.00 | MONTH | NEW LEASE ON A RICOH PRO C5100S #404493 (QUANTITY 1) \$743.33 | 743.33 | 7,433.30 |
| 0.00 | MONTH | ESP XG-PCS-20D | 3.93 | 39.30 |
| 0.00 | MONTH | FINISHER SR4090 | 39.64 | 396.40 |
| 0.00 | MONTH | FIERY E-22B | 120.21 | 1,202.10 |
| 0.00 | MONTH | PPSE TRAINING-PRO5100/10 W/E22B FIERY | 76.82 | 768.20 |
| 0.00 | MONTH | COST PER COPY PLAN; USAGE BILLED QUARTERLY-BLACK & WHITE @ \$0.0089 AND COLOR \$0.0480) 10 MONTHS REMAINING IN FISCAL YEAR: 3/1/16-12/31/16, 36 MONTH LEASE AND SERVICE TERM, GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES. TO THE EXTENT PERMITTED BY THE LAWS AND CONSTITUTION OF THE STATE OF TEXAS, EQUIPMENT IS TO BE LEASED IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES CONTRACT NO. DIR-TSO-3041 APPENDIX D MASTER LEASE AGREEMENT. IT IS ACKNOWLEDGED AND AGREED THAT THIS PURCHASE ORDER CONSTITUTES A "SCHEDULE" AS DEFINED IN THE MASTER LEASE AGREEMENT. | 2,500.00 | 2,500.00 |
| 0.00 | | BILL TO/SHIP TO: HIDALGO COUNTY ELECTIONS DEPARTMENT 101 S. 10TH STREET, EDINBURG, TX 78539 | | 0.00 |
| 0.00 | | CONTACT: MELANIE ESPARZA, 956-318-2570, EXT: 5707 | | 0.00 |
| 0.00 | | Account No | Encumbrance | |
| | | 6-1100-414-00-130-001-0-336 | 768.20 | |
| | | 6-1100-414-00-130-001-0-430 | 2,500.00 | |
| | | 6-1100-414-00-130-001-0-780 | 9,071.10 | |
| | | | Freight | 0.00 |
| | | | Total | 12,339.30 |
| | | REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233 | | |

Authorized By: _____

www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo – Services Executive, Major Accounts

Mobile: (956) 607-6465

Fax: (956) 687-2012

Email: Aissa.Acevedo@ricoh-usa.com

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RICOH
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Proposed Solution

DIR Contract - Investment Details for Either Purchase or 36 Month Lease

| Line | Equipment Breakdown | DIR Purchase Pricing | DIR 36 Month Pricing |
|-------------------------|--|----------------------|----------------------|
| 102 | Ricoh Pro C5100S #404493 | \$24,121.57 | \$743.33 |
| 104 | ESP XG-PCS-20D | \$128.96 | \$3.93 |
| 126 | Finisher SR4090 | \$1,299.68 | \$39.64 |
| 152 | Fiery E-22B | \$3,941.24 | \$120.21 |
| 153 | PPSE Training – Pro5100/10 w/ E22B Fiery | \$2,518.75 | \$76.82 |
| Equipment Totals | | \$32,010.20 | \$983.93 |

Service (COST PER COPY PLAN)
Only pay for what you use!

Usage Billed Quarterly – Black & White @ \$0.0089 and Color \$0.0480

(Please see attached DIR Pricing Sheet for further break down and verification of contracted pricing)

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

10 MONTHS REMAINING IN FISCAL YEAR: 3/1/16-12/31/16

State of Texas DIR Contract Number: DIR-TSO-3041

36 Month LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

*Bill To/Ship To:

Hidalgo County

Elections Department

101 S. 10th Street

Edinburg, TX 78539

Contact: Melanie Esparza

Phone: 956-318-2570 Ext: 5707

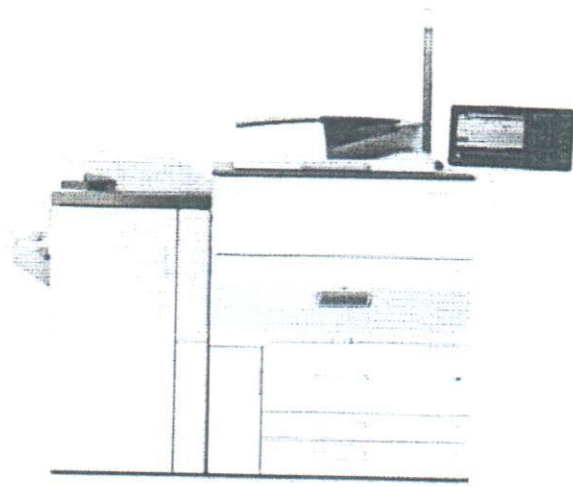
****NOTE: All rates are Property Tax Inclusive and based off of the DIR Contract: DIR-TSO-3041**

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1-800-451-7273

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RICOH PRO C5100S SERIES
Where Productivity Meets Profitability

The RICOH Pro C5100s is designed for production environments looking for a high-performance color system to produce professionally finished output with vivid clarity on a wider range of media without ever compromising image quality, convenience or profitability. Incredible speeds, intuitive controls and advanced capabilities are all combined into one compact design. Both models are EPEAT® and Energy Star compliant.

COLOR | COPY | PRINT | SCAN

Full-color and B&W print speeds up to 65ppm

1200 x 4800 dpi resolution with VCSEL Technology

Advanced media handling with 13" x 19.2" output capabilities

220 Sheet Document Feeder

- | | |
|--|--|
| <ul style="list-style-type: none">• 1 - Ricoh C5100S• Full Color and B&W speeds up to 65ppm• 1 – 3,000 Sheet Finisher• 250 Sheet Bypass up to 110lb cover• Fiery E-22b Controller• Data Overwrite | <ul style="list-style-type: none">• Sheet capacity 3600 internal drawers up to 140lb index• Single pass Color Scan up to 220 ipm• 20 amp surge protector• ES 2000 Color spectrophotometer for calibration |
|--|--|

**APPENDIX C PRICING INDEX
DIR-TSO-3041
RICOH USA, INC.**

| | | | | | | |
|--|------------------------------------|---|----------------------------------|--|---------------------------------|--|
| Ricoh Pro C5100S: 65ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x4800 dpi, Energy Star Compliant, Fiery E-22B Color Controller (2GB RAM and 500GB HDD) | 404493 | 65 | \$55,000.00 | 56.14% | \$24,121.57 | NA |
| Equipment Monthly Lease Payment | 24 Mo | 36 Mo | 48 Mo | 60 Mo | | |
| | \$1,062.60 | \$743.33 | \$610.51 | \$536.66 | | |
| Annual Maintenance Including all Supplies for Purchase & Leased Device | Monthly Base Maintenance \$ | Copy Allowance (Number of Copies Included) | Overage Rate (4 decimals) | CPC for Monthly Base Maintenance (4 decimals) | | |
| Year 1 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 2 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 3 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 4 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 5 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Volume Band C3 | | | | | | |
| Manufacturer, Model, Features, Description | Part Number | Pages Per Minute (PPM) | MSRP | Discount % from MSRP | Purchase Price EACH/Unit | (Includes Maint & Supplies) |
| Ricoh Pro C5110S: 80ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x4800 dpi, Energy Star Compliant, Fiery E-22B Color Controller (2GB RAM and 500GB HDD) | 404497 | 80 | \$65,250.00 | 59.34% | \$26,527.48 | NA |
| Equipment Monthly Lease Payment | 24 Mo | 36 Mo | 48 Mo | 60 Mo | | |
| | \$1,167.50 | \$816.71 | \$670.78 | \$589.64 | | |
| Annual Maintenance Including all Supplies for Purchase & Leased Device | Monthly Base Maintenance \$ | Copy Allowance (Number of Copies Included) | Overage Rate (4 decimals) | CPC for Monthly Base Maintenance (4 decimals) | | |
| Year 1 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 2 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 3 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 4 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 5 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Volume Band C3 | | | | | | |
| Manufacturer, Model, Features, Description | Part Number | Pages Per Minute (PPM) | MSRP | Discount % from MSRP | Purchase Price EACH/Unit | (Includes Maint & Supplies) |
| Pro C7100SX: 80ppm Color production system, 2,500 sheet paper capacity, 100-sheet multiposition staple sorter, 220-sheet ARDF, 5th station option, Energy Star Compliant with E-43A Printer Controller: Intel i5-4570 processor, 4GB memory & 1TB x SATA HDD | 404626 | 80 | \$111,000.00 | 66.85% | \$36,794.91 | NA |

APPENDIX C PRICING INDEX
DIR-TSO-3041
RICOH USA, INC.

Accessories

| ACCESSORIES (paper handling, paper feeding, finishing, etc.) | Part Number | MSRP | DIR Customer Discount % From MSRP (2 decimals) | Customer Purchase Price EACH/Unit (MSRP-Discount) | Monthly Lease Price | Monthly Rental Price |
|--|-------------|-------------|--|---|---------------------|----------------------|
| AL5000 Attention Light | 404204 | \$1,785.00 | 55.69% | \$790.89 | \$34.48 | |
| SK5010 High Capacity Stacker | 404215 | \$16,538.00 | 56.68% | \$7,164.33 | \$312.36 | |
| Roll-Away Cart Type 5010 | 404218 | \$709.00 | 57.65% | \$300.24 | \$13.09 | |
| LCIT RT5030 | 404220 | \$5,093.00 | 56.68% | \$2,206.43 | \$96.20 | |
| LCIT/DLT RT5040 | 404223 | \$9,555.00 | 55.67% | \$4,235.53 | \$184.67 | |
| DU5000 Decurl Unit | 404226 | \$3,150.00 | 55.67% | \$1,396.40 | \$60.88 | |
| TCRU Type 907/1107 | 404271 | \$3,150.00 | 46.59% | \$1,682.53 | \$73.36 | |
| TCRU Type 1357 | 404273 | \$3,150.00 | 46.59% | \$1,682.53 | \$73.36 | |
| Trimmer TR5010e | 404299 | \$8,300.00 | 26.39% | \$6,109.48 | \$266.37 | |
| Book Folder BF5010e | 404300 | \$8,300.00 | 27.29% | \$6,034.93 | \$263.12 | |
| Booklet Maker BK5010e | 404305 | \$12,150.00 | 30.66% | \$8,424.72 | \$367.32 | |
| Server HDD Security Type QX | 404317 | \$2,199.00 | 26.10% | \$1,625.10 | \$70.85 | |
| EFI Seequence Impose | 404336 | \$2,500.00 | 39.11% | \$1,522.33 | \$66.37 | |
| Multi Bypass Tray BY5010 | 404387 | \$1,470.00 | 50.65% | \$725.40 | \$31.63 | |
| Trimmer Unit TR5040 | 404400 | \$13,020.00 | 52.52% | \$6,182.02 | \$269.54 | |
| GBC StreamPunch Pro | 404412 | \$9,495.00 | 41.22% | \$5,581.55 | \$243.36 | |
| GBC Pro 3 Hole HD Die Set | 404415 | \$990.00 | 27.64% | \$716.33 | \$31.23 | |
| GBC Pro 19 Hole HD Die Set | 404416 | \$1,995.00 | 27.88% | \$1,438.71 | \$62.73 | |
| GBC Pro 44 Hole HD Die Set | 404417 | \$1,760.00 | 27.53% | \$1,275.50 | \$55.61 | |
| FACI for E41 | 404421 | \$3,000.00 | 39.01% | \$1,829.62 | \$79.77 | |
| FACI for E81 | 404422 | \$3,800.00 | 27.88% | \$2,740.40 | \$119.48 | |
| GBC SP Pro EX | 404463 | \$9,495.00 | 39.32% | \$5,761.89 | \$251.22 | |
| TFMR Package | 404473 | \$5,000.00 | 14.71% | \$4,264.75 | \$202.40 | |
| TFPM Package | 404474 | \$2,500.00 | 14.68% | \$2,132.88 | \$101.23 | |
| TFMR Bundle | 404475 | \$440.00 | 15.28% | \$372.78 | \$17.69 | |
| TFPM Bundle | 404476 | \$440.00 | 15.28% | \$372.78 | \$17.69 | |
| Fiery E-22B | 404501 | \$7,500.00 | 47.45% | \$3,941.34 | \$171.84 | |
| Fiery E-42B | 404504 | \$24,500.00 | 64.15% | \$8,783.39 | \$382.96 | |
| Decurl Unit DU5020 | 404505 | \$3,182.00 | 53.52% | \$1,479.01 | \$64.48 | |
| Buffer Pass Unit Type 5020 | 404506 | \$8,413.00 | 53.52% | \$3,910.11 | \$170.48 | |
| LCIT RT5070 | 404536 | \$5,093.00 | 56.68% | \$2,206.43 | \$96.20 | |
| LCIT RT5080 | 404537 | \$9,555.00 | 55.67% | \$4,235.53 | \$184.67 | |
| Decurl Unit DU5030 | 404538 | \$1,709.00 | 49.60% | \$861.41 | \$37.56 | |
| Cover Interposer Tray | 404539 | \$3,675.00 | 66.75% | \$1,222.10 | \$53.28 | |
| Multi-Folding Unit FD5020 | 404540 | \$10,416.00 | 58.18% | \$4,356.43 | \$189.94 | |
| Perfect Binder GB5010 | 404542 | \$47,072.00 | 44.59% | \$26,084.18 | \$1,137.27 | |
| Transit Pass Unit for Perfect Binder Type S1 | 404544 | \$2,504.00 | 44.60% | \$1,387.33 | \$60.49 | |

APPENDIX C PRICING INDEX
DIR-TSO-3041
RICOH USA, INC.

| | | | | | |
|--|---------------|-------------|--------|-------------|------------|
| GBC Die Set 44 Hole (Color) | 001455MIU | \$535.00 | 21.66% | \$419.12 | \$18.27 |
| GBC 32 Hole Pro Click Die Set | 002493MIU | \$535.00 | 21.66% | \$419.12 | \$18.27 |
| 2 Year HotSpot Service | 003357MIU-PS1 | \$950.00 | 0.00% | \$950.00 | \$41.42 |
| USB Cable (A-B) | 004051MIU | \$8.00 | 62.22% | \$3.02 | \$0.13 |
| 3 Year HotSpot Service Subscription Extension | 004813MIU-PS1 | \$1,350.00 | 36.56% | \$856.38 | \$37.34 |
| 4 Year HotSpot Service Subscription Extension | 004814MIU-PS1 | \$1,700.00 | 34.39% | \$1,115.30 | \$48.63 |
| 1 Year HotSpot Service Subscription Extension | 006174MIU-PS1 | \$595.00 | 49.54% | \$300.24 | \$13.09 |
| ESP XG-PCS-15D | 006428MIU | \$346.00 | 56.32% | \$151.13 | \$6.59 |
| ESP XG-PCS-20D | 006429MIU | \$350.00 | 63.15% | \$128.96 | \$5.62 |
| Ricoh 12Mon Phone Support | 006987MIU-PS1 | \$0.00 | 0.00% | \$0.00 | \$0.00 |
| Ricoh Addtl 12 Mon Phone | 006988MIU-PS1 | \$150.00 | 0.00% | \$150.00 | \$6.54 |
| Ricoh Addtl 2Yrs Phone | 006990MIU-PS1 | \$300.00 | 0.00% | \$300.00 | \$13.08 |
| Ricoh Addtl 3Yrs Phone | 006991MIU-PS1 | \$450.00 | 0.00% | \$450.00 | \$19.62 |
| Ricoh Addtl 4Yrs Phone | 006992MIU-PS1 | \$600.00 | 0.00% | \$600.00 | \$26.16 |
| Ricoh 12Mon Phone And | 006996MIU-PS1 | \$1,125.00 | 0.00% | \$1,125.00 | \$49.05 |
| Ricoh 2Yr Phone And Onsite | 006999MIU-PS1 | \$2,550.00 | 0.00% | \$2,550.00 | \$111.18 |
| Ricoh 3Yr Phone And Onsite | 007000MIU-PS1 | \$3,825.00 | 0.00% | \$3,825.00 | \$166.77 |
| Ricoh 4Yr Phone And Onsite | 007001MIU-PS1 | \$5,100.00 | 0.00% | \$5,100.00 | \$222.36 |
| Fiery CPS v4 | 007091MIU | \$3,260.03 | 28.12% | \$2,343.45 | \$102.17 |
| Fiery ES-2000 | 007095MIU | \$1,294.75 | 27.24% | \$942.01 | \$41.07 |
| Fiery CPSv4 Software only | 007096MIU | \$2,241.00 | 45.60% | \$1,219.08 | \$53.15 |
| Type MP 9002 RHD | 007106MIU | \$1,500.00 | 51.57% | \$726.41 | \$31.67 |
| Type MP 9002 ARHD | 007107MIU | \$830.00 | 41.86% | \$482.59 | \$21.04 |
| FM 8004 Keyboard Bracket | 007111MIU | \$199.00 | 71.14% | \$57.43 | \$2.50 |
| 20 amp power filter | 007138MIU | \$365.62 | 63.08% | \$135.01 | \$5.89 |
| 30 amp power filter | 007140MIU | \$2,316.66 | 59.05% | \$948.64 | \$41.36 |
| FM 8006 Keyboard Bracket | 007164MIU | \$199.00 | 63.55% | \$72.54 | \$3.16 |
| Hard Disk Drive Option Type | 007166MIU | \$490.00 | 63.20% | \$180.34 | \$7.86 |
| Memory Unit Type M1 1.5GB | 007167MIU | \$430.00 | 62.98% | \$159.19 | \$6.94 |
| Hard Drive Option Type 301 A | 007168MIU | \$470.00 | 61.84% | \$179.34 | \$7.82 |
| HDD Option Type C305A | 007169MIU | \$370.00 | 62.42% | \$139.04 | \$6.06 |
| EFI Productivity Pack for Fiery 500, 500 | 007183MIU | \$5,000.00 | 38.68% | \$3,065.82 | \$133.67 |
| Total Flow Standard Type E- 400 | 007205MIU | \$2,575.00 | 29.73% | \$1,809.47 | \$85.88 |
| Total Flow Advanced Type E- 400 | 007206MIU | \$9,000.00 | 29.79% | \$6,319.04 | \$299.90 |
| Memory Experts Type M3 2GB | 007208MIU | \$470.00 | 63.13% | \$173.29 | \$7.56 |
| External USB Keyboard(No | 100266FNG | \$70.00 | 42.43% | \$40.30 | \$1.76 |
| ST5010e Two Side Trim | 100277FNG | \$40,500.00 | 18.16% | \$33,145.74 | \$1,445.15 |
| Trim Waste Kit Type BF5010e | 100285FNG | \$2,100.00 | 21.27% | \$1,653.31 | \$72.08 |
| Tall Cabinet Type C | 100466FNG | \$210.00 | 48.67% | \$107.80 | \$4.70 |
| Medium Cabinet Type D | 100467FNG | \$200.00 | 47.61% | \$104.78 | \$4.57 |
| MPC305 Low Cabinet | 100468FNG | \$278.00 | 62.31% | \$104.78 | \$4.57 |

APPENDIX C PRICING INDEX
DIR-TSO-3041
RICOH USA, INC.

| | | | | | |
|-------------------------------|--------|------------|--------|------------|----------|
| LCIT RT3030 (1500 Sheets) | 416548 | \$1,910.00 | 73.10% | \$513.83 | \$22.40 |
| Internal Shift Tray SH3070 | 416550 | \$450.00 | 63.73% | \$163.22 | \$7.12 |
| Bridge Unit BU3070 | 416551 | \$220.00 | 62.45% | \$82.62 | \$3.60 |
| 1 Bin Tray BN3110 (125 | 416552 | \$580.00 | 61.78% | \$221.65 | \$9.66 |
| Fax Option Type M3 | 416556 | \$1,400.00 | 74.96% | \$350.61 | \$15.29 |
| G3 Interface Unit Type M3 | 416561 | \$910.00 | 59.81% | \$365.72 | \$15.95 |
| Fax Option Type M4 | 416564 | \$1,400.00 | 74.96% | \$350.61 | \$15.29 |
| G3 Interface Unit Type M4 | 416569 | \$910.00 | 59.81% | \$365.72 | \$15.95 |
| IEEE 802.11a/g/n Interface | 416572 | \$800.00 | 61.97% | \$304.27 | \$13.27 |
| Fax Connection Unit Type M3 | 416574 | \$290.00 | 61.78% | \$110.83 | \$4.83 |
| Postscript3 Unit Type M3 | 416577 | \$630.00 | 31.87% | \$429.20 | \$18.71 |
| Camera Direct Print Card Type | 416580 | \$270.00 | 90.67% | \$25.19 | \$1.10 |
| Browser Unit Type M3 | 416581 | \$170.00 | 62.66% | \$63.47 | \$2.77 |
| SD card for NetWare printing | 416584 | \$200.00 | 62.22% | \$75.56 | \$3.29 |
| IPDS Unit Type M3 | 416585 | \$1,730.00 | 62.09% | \$655.88 | \$31.13 |
| Fax Connection Unit Type M4 | 416588 | \$290.00 | 61.78% | \$110.83 | \$4.83 |
| Postscript3 Unit Type M4 | 416591 | \$630.00 | 31.87% | \$429.20 | \$18.71 |
| Camera Direct Print Card Type | 416594 | \$270.00 | 90.67% | \$25.19 | \$1.10 |
| Browser Unit Type M4 | 416595 | \$170.00 | 62.66% | \$63.47 | \$2.77 |
| SD card for NetWare printing | 416598 | \$200.00 | 62.22% | \$75.56 | \$3.29 |
| IPDS Unit Type M4 | 416599 | \$1,730.00 | 62.09% | \$655.88 | \$31.13 |
| OCR Unit Type M2 | 416605 | \$340.00 | 62.96% | \$125.94 | \$5.49 |
| Punch Unit PU3050 NA | 416609 | \$980.00 | 77.18% | \$223.67 | \$9.75 |
| Punch Unit PU3060 NA | 416612 | \$983.00 | 77.25% | \$223.67 | \$9.75 |
| Punch Unit PU3040 NA | 416615 | \$983.00 | 72.84% | \$266.99 | \$11.64 |
| Output Jogger Unit Type M2 | 416631 | \$500.00 | 61.92% | \$190.42 | \$8.30 |
| Finisher SR4110 | 416632 | \$7,220.00 | 63.27% | \$2,651.74 | \$115.62 |
| Mail Box CS4010 | 416633 | \$2,850.00 | 62.53% | \$1,067.95 | \$46.56 |
| Copy Tray Type M2 | 416634 | \$220.00 | 66.11% | \$74.56 | \$3.25 |
| 8 1/2" x 14" Paper Size Tray | 416637 | \$1,160.00 | 62.74% | \$432.22 | \$18.84 |
| LCIT RT4030 | 416638 | \$6,450.00 | 60.79% | \$2,528.83 | \$110.26 |
| Cover Interposer Tray CI4010 | 416639 | \$1,520.00 | 69.31% | \$466.47 | \$20.34 |
| Cover Interposer Tray CI4020 | 416640 | \$4,560.00 | 62.42% | \$1,713.76 | \$74.72 |
| A3/11"x17" Tray Unit Type M2 | 416641 | \$1,960.00 | 60.63% | \$771.75 | \$33.65 |
| Tab Sheet Holder Type M2 | 416642 | \$70.00 | 68.34% | \$22.17 | \$0.97 |
| Finisher SR4090 | 416644 | \$4,270.00 | 69.56% | \$1,299.68 | \$56.67 |
| Booklet Finisher SR4100 | 416645 | \$7,110.00 | 68.32% | \$2,252.77 | \$98.22 |
| Fax Option Type M2 | 416651 | \$1,490.00 | 73.90% | \$388.90 | \$16.96 |
| G3 Interface Unit Type M2 | 416655 | \$940.00 | 63.13% | \$346.58 | \$15.11 |
| PostScript3 Unit Type M2 | 416657 | \$630.00 | 63.38% | \$230.72 | \$10.06 |
| IPDS Unit Type M2 | 416660 | \$1,750.00 | 62.58% | \$654.88 | \$31.08 |
| Fax Connection Unit Type M2 | 416663 | \$290.00 | 62.48% | \$108.81 | \$4.74 |
| Browser Unit Type M2 | 416666 | \$100.00 | 62.72% | \$37.28 | \$1.63 |



Ricoh USA, Inc.

Vendor ID

12227835217

URL

Vendor Website

(<https://www.ricoh-usa.com/majoraccount/txdir/>)

HUB Type

Non HUB



DIR Contract Number

DIR-TSO-3041

Contract Term End Date

6/25/2016

Contract Exp Date

6/25/2019

Contact Ricoh USA, Inc.

Contact

Ben Rotz

(<mailto:ben.rotz@ricoh-usa.com>)

Phone

(512) 381-7842

Fax

(913) 273-1567

Contact DIR

Contact

Airy Luangaphay

(<mailto:airy.luangaphay@dir.texas.gov>)

Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Ricoh offers Ricoh branded hardware and related services for copiers, printers, scanners, and document management. Additional products and services include: lease and rental agreements. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. One reseller is available for Riso products under this contract.

Contract Documents

- [DIR-TSO-3041 Contract PDF \(190.39KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3041Contract.pdf)
- [DIR-TSO-3041 Appendix A Standard Terms and Conditions PDF \(482.18KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3041Appendix A Standard Terms and Conditions.pdf)
- [DIR-TSO-3041 Appendix B HUB Subcontracting Plan \(per Approved date 11-19-2015\) PDF \(1.35MB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3041Appendix B HUB Subcontracting Plan (per Approved date 11-19-2015).pdf)



Texas DIR Contract
TSO-3041
Ordering Instructions - **Leased** Gear

All DIR Contract Lease PO's must be formatted as follows:

Contract Name: State of Texas DIR Contract
Contract Number: DIR-TSO-3041*
Product Name (mainframe)
Product Order Numbers / Codes for mainframe
Total Lease Unit Price for configuration
Quantities of each leased mainframe
Monthly service must be indicated on the PO in order to be accepted by Ricoh (Service detail must be on the PO (overage rates, service level; ie Gold, etc.) Supplies and Staples are included.
Extended price by component
Lease term (36 / 48 /60 Months)
Number of months remaining in current fiscal year
Requested delivery date (if necessary)
Detailed customer "Ship To" address with point of contact name and phone number
Customer's complete billing address
Ricoh Americas Corporation remit to address

*Equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement."



Texas DIR Contract
#TSO-3041
Ordering Instructions – **Cash Sale**

All DIR Contract Lease PO's must be formatted as follows:

Contract Name: State of Texas DIR Contract
Contract Number: DIR-TSO-3041
Product Names (mainframe)
Product Order Numbers / Codes for mainframe
Cash Price by each mainframe
Quantities of each mainframe
Monthly service must be indicated on the PO in order to be accepted by Ricoh (Service detail must be on the PO (overage rates, service level ie Gold, etc.)) Supplies and Staples are included.
Extended price by component if quantities are ordered
Requested delivery date (if necessary)
Detailed customer "Ship To" address with point of contact name and phone number
Customer's complete billing address
Ricoh USA, Inc. remit to address

Purchase / Lease / Full Maintenance

Schedule B to
 Ricoh Master Pricing Agreement

Contract #: DIR-150-3041

| Product Code | Description | Equipment | Suggested Retail Price | Contract | | FMV | | FMV | | FMV | | FMV | | Service Plan Options | | Supplies Included | Production Clicks | Delivery & Installation |
|--------------|--------------------|------------------------------|------------------------|--------------------------|---------------------|---------------------|---------------------|---------------------|------------|----------------|---------------|---------------|-----------------|----------------------|--|-------------------|-------------------|-------------------------|
| | | | | Equipment Purchase Price | 24 Monthly Payments | 36 Monthly Payments | 48 Monthly Payments | 60 Monthly Payments | Base Price | Base Frequency | BAW Allowance | CPC Allowance | Color Allowance | Color Allowance | | | | |
| 404478 | 5 BRAW / 80 Color | Production Finishing Options | \$55,250.00 | \$24,121.57 | \$1,062.50 | \$474.33 | \$670.51 | \$596.64 | | | | | | | | | | |
| 404479 | 10 BRAW / 80 Color | Production Finishing Options | \$85,250.00 | \$36,527.48 | \$1,167.50 | \$816.78 | \$670.78 | \$596.64 | | | | | | | | | | |
| 00738MU | PS-NM520C4 | PS-NM520C4 | 295.00 | 135.01 | 5.89 | 4.12 | 3.38 | 2.97 | | | | | | | | | | |
| 416938 | PS-NM520C5 | PS-NM520C5 | 500.00 | 250.00 | 10.80 | 7.63 | 6.36 | 5.51 | | | | | | | | | | |
| 416938 | PS-NM520C5 | PS-NM520C5 | 500.00 | 1,141.50 | 46.72 | 34.82 | 28.99 | 25.14 | | | | | | | | | | |
| 416938 | PS-NM520C5 | PS-NM520C5 | 500.00 | 2,528.81 | 110.27 | 114.13 | 114.80 | 102.77 | | | | | | | | | | |
| 416938 | PS-NM520C5 | PS-NM520C5 | 500.00 | 466.47 | 20.34 | 14.13 | 14.80 | 12.74 | | | | | | | | | | |
| 416938 | PS-NM520C5 | PS-NM520C5 | 500.00 | 1,713.76 | 74.72 | 52.27 | 43.80 | 36.64 | | | | | | | | | | |
| 405056 | PS-NM520C5 | PS-NM520C5 | 780.00 | 771.75 | 33.65 | 23.54 | 19.33 | 16.46 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 221.77 | 0.97 | 0.68 | 0.96 | 0.48 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,479.01 | 64.48 | 45.11 | 37.05 | 32.57 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 3,910.11 | 170.48 | 119.28 | 97.95 | 86.10 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 223.67 | 9.75 | 6.82 | 5.60 | 4.83 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 457.41 | 19.84 | 13.95 | 11.46 | 10.07 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 217.62 | 9.48 | 6.64 | 5.46 | 4.79 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 208.52 | 8.82 | 6.24 | 5.12 | 4.50 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,008.82 | 47.75 | 35.81 | 4.77 | 4.19 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,664.32 | 32.02 | 22.02 | 26.30 | 23.12 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,664.32 | 71.69 | 50.15 | 41.19 | 36.21 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 230.79 | 10.46 | 7.31 | 6.01 | 5.28 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 2,252.77 | 98.22 | 68.71 | 56.43 | 48.61 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,269.66 | 56.67 | 38.64 | 32.56 | 28.82 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 2,651.74 | 115.62 | 80.88 | 66.43 | 56.30 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 74.56 | 3.25 | 2.27 | 1.87 | 1.54 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 4,356.43 | 188.84 | 132.87 | 108.13 | 96.53 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 5,581.55 | 243.26 | 170.24 | 139.82 | 122.91 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 353.63 | 15.42 | 10.79 | 8.86 | 7.79 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 448.12 | 12.78 | 8.27 | 10.50 | 9.23 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 536.00 | 18.37 | 12.78 | 10.50 | 9.23 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 418.12 | 18.27 | 13.78 | 10.50 | 9.23 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 535.00 | 18.27 | 13.78 | 10.50 | 9.23 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 418.12 | 18.27 | 13.78 | 10.50 | 9.23 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 718.33 | 31.23 | 21.85 | 17.94 | 15.72 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,488.71 | 62.73 | 43.88 | 31.96 | 28.00 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,275.50 | 55.61 | 38.80 | 31.96 | 28.00 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 8,424.72 | 367.32 | 256.95 | 5.93 | 5.21 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 236.76 | 10.32 | 7.22 | 5.93 | 5.21 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 3,000.00 | 199.67 | 60.84 | 87.11 | 50.05 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 1,997.67 | 206.37 | 186.34 | 153.04 | 134.53 | | | | | | | | | | |
| 416912 | PS-NM520C5 | PS-NM520C5 | 3,182.00 | 6,034.93 | 263.12 | 184.07 | 151.17 | 132.89 | | | | | | | | | | |
| 404475 | PS-NM520C5 | PS-NM520C5 | 440.00 | 372.78 | 17.68 | 12.89 | 10.07 | 8.57 | | | | | | | | | | |
| 404476 | PS-NM520C5 | PS-NM520C5 | 440.00 | 372.78 | 17.68 | 12.89 | 10.07 | 8.57 | | | | | | | | | | |
| 404477 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 4,264.75 | 202.40 | 142.86 | 115.19 | 98.09 | | | | | | | | | | |
| 404478 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 2,132.88 | 101.23 | 72.02 | 57.61 | 48.06 | | | | | | | | | | |
| 404479 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404480 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404481 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404482 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404483 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404484 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404485 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404486 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404487 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404488 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404489 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404490 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404491 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404492 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404493 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404494 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404495 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404496 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404497 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404498 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404499 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404500 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404501 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404502 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404503 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404504 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404505 | PS-NM520C5 | PS-NM520C5 | 5,000.00 | 65.50 | 3.16 | 2.25 | 1.80 | 1.53 | | | | | | | | | | |
| 404506 | PS-NM520C5 | PS-NM520C | | | | | | | | | | | | | | | | |

Zimbra

tanya.delira@co.hidalgo.tx.us

Re: 290881

From : Renan Ramirez <renan.ramirez@co.hidalgo.tx.us> Tue, Jan 26, 2016 04:36 PM
Subject : Re: 290881

To : Tanya De Lira <tanya.delira@co.hidalgo.tx.us>

Cc : Melanie Esparza
<melanie.esparza@co.hidalgo.tx.us>, Rudy
Salinas <rudy.salinas1@co.hidalgo.tx.us>

APPROVED!

Renán Ramirez

Chief Information Officer
County of Hidalgo, Texas
956-289-7444

From: "Tanya De Lira" <tanya.delira@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Melanie Esparza" <melanie.esparza@co.hidalgo.tx.us>, "Rudy Salinas"
<rudy.salinas1@co.hidalgo.tx.us>
Sent: Tuesday, January 26, 2016 4:33:59 PM
Subject: 290881

Mr. Renan, can you please review and recomend on attached request from Elections Department.
Thank You!!!

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
Edinburg, Texas 78539
O 956 292 7000 x 4878
F 956 292 7612

From : Tanya De Lira <tanya.delira@co.hidalgo.tx.us> Tue, Jan 26, 2016 04:33 PM
Subject : 290881  1 attachment
To : Renan Ramirez <renan.ramirez@co.hidalgo.tx.us>
Cc : Melanie Esparza
<melanie.esparza@co.hidalgo.tx.us>, Rudy
Salinas <rudy.salinas1@co.hidalgo.tx.us>

Mr. Renan, can you please review and recomend on attached request from Elections Department.
Thank You!!!

Tanya De Lira

Hidalgo County Purchasing Department
2812 S. Business Hwy 281
Edinburg, Texas 78539
O 956 292 7000 x 4878
F 956 292 7612



290881.pdf
4 MB

Zimbra

tanya.delira@co.hidalgo.tx.us

Re: Copier Proposal for Elections Dept

From : Aissa Acevedo <Aissa.Acevedo@ricoh-usa.com>

Tue, Jan 26, 2016 04:44 PM

Subject : Re: Copier Proposal for Elections Dept

3 attachments

To : Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Cc : Melanie Esparza <melanie.esparza@co.hidalgo.tx.us>, tanya delira <tanya.delira@co.hidalgo.tx.us>

Hi Mr. Salinas!

I just spoke to Ms. Tanya and explained to her that the quote is a "Cost-Per-Copy" basis. Basically the department will only be charged for the copies they actually make.

The reason for this is because the volume will fluctuate significantly and especially during election seasons and when the large job runs are done.

My suggestion for this was based on trying to help the department save on their outsourcing costs.

Based on the estimated jobs and figures we have been meeting about, the department should be allocating enough funds to cover their copy usage which will be billed quarterly.

All of their copies will be billed at the flat "CPC" rate listed on the DIR Contract.

| | | | | | | |
|--|------------------------------------|---|----------------------------------|--|-------------|----|
| Ricoh Pro C5100S: 65ppm, 3,700 sheet paper capacity, 220-sheet SPDF, 2.5GB RAM and 640GB HDD, 1200x4800 dpi, Energy Star Compliant, Fiery E-22B Color Controller (2GB RAM and 500GB HDD) | 404493 | 65 | \$55,000.00 | 56.14% | \$24,121.57 | NA |
| Equipment Monthly Lease Payment | 24 Mo | 36 Mo | 48 Mo | 60 Mo | | |
| | \$1,062.60 | \$743.33 | \$610.51 | \$536.66 | | |
| Annual Maintenance Including all Supplies for Purchase & Leased Device | Monthly Base Maintenance \$ | Copy Allowance (Number of Copies Included) | Overage Rate (4 decimals) | CPC for Monthly Base Maintenance (4 decimals) | | |
| Year 1 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 2 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 3 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 4 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |
| Year 5 | \$ 700.00 | 100,000 | \$0.0089 | 0.0089 B&W | .0480 Color | |



Please do not hesitate to contact me with any questions you may have!

Aissa Acevedo

Services Executive, Major Accounts

RICOH USA

1400 N. McColl, Ste. 103

McAllen, TX 78501

Phone: 956.687.9156, ext. 209

Cell: 956.607.6465

Fax: 956.687.2012

E-mail address: Aissa.Garcia@Ricoh-USA.com / Aissa.Acevedo@Ricoh-USA.com

RICOH

imagine. change.



From: Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

To: Aissa Acevedo <Aissa.Acevedo@ricoh-usa.com>
 Cc: tanya delira <tanya.delira@co.hidalgo.tx.us>, Melanie Esparza <melanie.esparza@co.hidalgo.tx.us>
 Date: 01/26/2016 04:34 PM
 Subject: Copier Proposal for Elections Dept

Aissa, Good Afternoon!

Please help clarify the maintenance on this proposal...are we going to pay a monthly base charge of **\$700** to include 100,000 copies with overages running at \$0.0089 (B&W) and \$0.0480 (Color)?

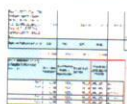
Per your proposal, we don't pay a base charge...but all copies are charged at the overage rate...is this correct? Please clarify and confirm.

Thank You,

Rudy Salinas, Purchasing Specialist III

Hidalgo County Purchasing Department
 2808 South Business Highway 281
 Edinburg, Texas 78539
 Phone: 956-318-2626 Ext: 4875
 Email: rudy.salinas1@co.hidalgo.tx.us

[attachment "Ricoh Proposal for Elections Dept.pdf" deleted by Aissa Acevedo/TX/RCUS]



Unknown <image/gif>
44 KB



Unknown <image/gif>
2 KB



Unknown <image/gif>
2 KB

From : Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>

Tue, Jan 26, 2016 04:35 PM

Subject : Copier Proposal for Elections Dept

1 attachment

To : Aissa Acevedo <Aissa.Acevedo@ricoh-usa.com>

Cc : tanya delira <tanya.delira@co.hidalgo.tx.us>, Melanie Esparza <melanie.esparza@co.hidalgo.tx.us>

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Thank You,

Rudy Salinas, Purchasing Specialist III

Hidalgo County Purchasing Department
 2808 South Business Highway 281
 Edinburg, Texas 78539
 Phone: 956-318-2626 Ext: 4875
 Email: rudy.salinas1@co.hidalgo.tx.us

 **Ricoh Proposal for Elections Dept.pdf**
958 KB

Financial Calculators

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Lease Calculator

| | |
|------------------------|----------------------|
| Fix Rate | Fix Payment |
| Product/Property Value | \$ 29491.45 |
| Residual Value | \$ 0 |
| Lease Term | 0 years 36 months |
| Monthly Payment | \$ 907.11 |
| Calculate | |

Result

Interest/Return Rate 6.740%
 Total of 36 Monthly Payments \$32,655.96
 Total Interest \$3,164.51



Mortgage Rate: 30 year fixed, all points, Credit score 740+, 20% down

- | | | | |
|--|--|---|----------------------------------|
| | \$1,105/month Points: 2 Fees: \$5,575 NMLS # 66247 | APR: 3.724% Rate: 3.375% Lock: 30 days Feb. 3 | Next > 877-661-8303 |
| | \$1,140/month Points: 0 Fees: \$0 NMLS # 1279909 | APR: 3.625% Rate: 3.625% Lock: 30 days Feb. 3 | Next > 877-392-8565 |
| | \$1,123/month Points: 1 Fees: \$0 NMLS # 790396 | APR: 3.581% Rate: 3.500% Lock: 30 days Feb. 3 | Next > 877-588-7375 |

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What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerate terms for the tenant, who can move out early, arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car

The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.

When you lease, there are many factors to consider: The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.

Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the leasing period – this is called the "residual value." This difference is financed at a particular rate of

interest which is sometimes called the "leasing rate. You may also have to put down a security deposit (this is usually one month's payment). There can be additional charges that the dealer may impose, so you should discuss all the financing carefully before agreeing to an automobile leasing contract.

Business Leasing

A business leasing equipment is more like a consumer leasing a car: The business pays a monthly fee for the use of the asset, and at the end of the lease period, the business can purchase the asset at residual value. Sometimes an agreement is made for such a purchase at a fixed value at the beginning of the lease. At other times, businesses can simply stop leasing, or continue leasing the equipment.

The advantages to the business are considerable. The business can acquire and use expensive equipment while paying only a fraction of its cost upfront. Lease payments are also tax deductible as a business expense. Further, once the lease is over, the business can lease new equipment, obtaining it again without having to pay out for it.

Leasing Real Estate

Leasing real estate usually involves a business that seeks office space, or land, or a factory. It is rare for private individuals to lease real estate because, as we have seen, renting is much more favorable to both landlord and tenant.

Commercial leasing of real estate does not usually lead to the purchase of the property by lessee. It is essentially the same as renting, but the terms are stricter. The most important item is the length of the lease, of course, because once you are committed for the period, you cannot change it. The monthly payment sometimes includes other charges like insurance, tax and maintenance. All of this should be transparent, and you should know exactly what you are paying for. You will make a security deposit, but the lease should guarantee that you get it back at the end unless specific conditions occur (damages, non-payment, etc.).

The lease should also define exactly what you are paying for; the exact space and facilities should be carefully listed. If you have the right to use any common areas in the building, it should be specifically stated.

The lease calculator above can help for both car leasing and business leasing to estimate the periodical payments or real interest rate. Real estate leasing is different in that many times the residual value might be higher than when the lease starts due to asset appreciation. The monthly pay for real estate leasing depends mainly on the market.

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| Tab | CC Date | Dept No. | Install Date | Serial No. | Lease / Property Schedule No. | Req. No. | Asset Module Asset ID | Description | Monthly Pymt Amount | Title Xfer at End of Lease? (Y/N) | Bargain Purchase Option? (Y/N) | Lease Term in Months | Est. Economic Useful Life in Mo.'s | Total Principal Pmts Over Lease Term | FMV of Leased Equip. at Inception | Capital or Operating Lease? (Calculated Field) | % Interest |
|-----|-----------|----------|--------------|------------|-------------------------------|----------|-----------------------|------------------|---------------------|-----------------------------------|--------------------------------|----------------------|------------------------------------|--------------------------------------|-----------------------------------|--|------------|
| 1 | 2 | 3a | 3b | Cash price | | | | | | | | | | | | | |
| 1 | 2/16/2016 | 130 | | | Elections Dept | 290881 | DIR-TSO-3041 | Ricoh Pro C5100S | \$907.11 | N | N | 36 | 60 | \$32,655.96 | \$29,491.45 | Capital Lease | 6.740 |
| 2 | 2/16/2016 | 170 | | | AUDITORS | 291555 | DIR-TSO-3043 | XEROX WC7970 | \$249.76 | N | N | 36 | 60 | \$8,991.36 | \$8,108.00 | Capital Lease | 6.840 |
| 3 | 2/16/2016 | 170 | | | AUDITORS | 291554 | DIR-TSO-3043 | XEROX WC5945 | \$211.10 | N | N | 36 | 60 | \$7,599.60 | \$19,064.00 | Capital Lease | 5.676 |
| 4 | 2/16/2016 | 170 | | | AUDITORS | 291552 | DIR-TSO-3043 | XEROX WC5945 | \$211.10 | N | N | 36 | 60 | \$7,599.60 | \$19,064.00 | Capital Lease | 5.676 |
| 5 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 6 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 7 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 8 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 9 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 10 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 12 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 13 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 14 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 15 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 16 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 17 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 18 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 19 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 11 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 20 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 21 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 22 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 23 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 24 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 25 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 26 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 27 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 28 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 29 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| 30 | | | | | | | | | | Y | Y | 84 | 84 | \$0.00 | \$0.00 | | |
| 31 | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |
| | | | | | | | | | | N | N | | 60 | \$0.00 | \$0.00 | | |

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2016-7050

Date Filed:
01/28/2016

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Ricoh USA, Inc.
McAllen, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Other - State of Texas DIR

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.

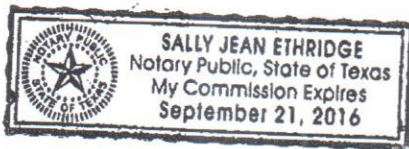
DIR-TSO-3041
Req#289406

| 4 Name of Interested Party | City, State, Country (place of business) | Nature of interest (check applicable) | |
|----------------------------|--|---------------------------------------|--------------|
| | | Controlling | Intermediary |
| Ricoh USA, Inc. | McAllen, TX United States | X | X |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

5 Check only if there is NO Interested Party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.



[Signature]
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said Agent, this the 29 day of January, 2016, to certify which, witness my hand and seal of office.

[Signature]
Signature of officer administering oath

Sally Ethridge
Printed name of officer administering oath

Notary
Title of officer administering oath