

UNICOM Contract

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Lead Agency:

County of Fairfax, Virginia

Contract Number:

4400003839

4 years, May. 01, 2009 to Apr. 30, 2013

Contract extended through April 30, 2016

GTSI/UNICOM Government Contract No. RQ09-997736-42D has been changed to Contract No. 4400001197 due to a system change at Fairfax County. There are no changes to the actual contract other than the contract number, please contact your U.S. Communities program manager if you have any questions.

GTSI Corp has officially been acquired by UNICOM Global and now operates by the name of UNICOM Government, Inc. All roles and responsibilities per the terms and conditions set forth as the contract holder are assumed under the new name of UNICOM Government. The acquisition does not change the current scope of offering of products, services and solutions available through this contract. As a result of the name change the contract number changed from 4400001197 to 4400003839. Documentation regarding the change is available in the contract amendments.

Postings

No. of suppliers participated in the solicitation process: 3514 invited; 28 responded; posted on the Internet

Posting Information:	Date Posted:
U.S. Communities: Upcoming Contract	Oct. 10, 2008 to Nov. 18, 2008
County of Fairfax Purchasing website	Oct. 10, 2008 to Nov. 18, 2008
Orvia Demand Star	Oct. 10, 2008 to Nov. 18, 2008
Association of Oregon Counties	Oct. 10, 2008 to Nov. 18, 2008
Canadian MERX Public Tenders	Oct. 10, 2008 to Nov. 18, 2008

Contract Documents:

- [Contract](#)
- [Contract Notice of Award](#)
- [UNICOM/GTSI Contract Amendments](#)

RFP Documents:

- [Request for Proposal](#)
- [RFP 09-997736-42 Addendum](#)
- [RFP Posting Document](#)

U.S. COMMUNITIES | NATIONAL COOPERATIVE PURCHASING PROGRAM

Getting Started

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- [How It Works](#)
- [FAQs](#)

Why Use U.S. Communities

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- [Supplier Commitments](#)

Discounts on Brands

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Over 55,000 agencies trust U.S.

- [Who Uses U.S. Communities?](#)
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VENDOR	SVRS	Networking Equipment	Laptops	Workstation /Desktops	Unix System	Storage	Other H/W	Monitors	Printers	Supplies and Accessories	Hardware Maintenance	S/W	Maint	Install/Edu	OEM Services	Warranty
Lawson Software, Inc		18%					18%			7%						
Leal Arms	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	4%	4%	4%	4%	1%
L-Comm Global Connectivity		4%					4%			4%		1%	1%	1%	1%	1%
Lectrasales	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Ledco/SEE HAVES																
Lea Technologies		12%					12%			27%		6%				
Legato System Inc																
Lenel		5%					5%			5%		15%	15%	15%	4%	
Levion	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lexar Microsystems	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lexmark		17%					17%			17%						
LG Electronics		22%					22%			22%		4%				
Liberty Wire & Cable	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lightouse Data Solutions	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lighthouse		7%					7%			7%		4%				
Lind Electronics		12%					12%			12%		7%				
Linksys Group, Inc.		17%					17%			17%						
Livchat Software	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Livell	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lockard & White Inc	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Lockheed Martin, Iss		3%					3%			3%		2%	3%	2%	2%	1%
Lockwood		7%					7%			7%		3%				
Logitech Inc		4%					4%			4%		3%				
Locus																
Loures Electronics																
Lumant Technologies Inc		17%					17%			17%		4%				
Lumension Security Inc		4%					4%			4%						
M-Audio	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Mace Software																
Macmillan Publishing																
Macromedia		12%					12%			12%		2%	2%	2%	4%	
Mesense Connectivity		7%					7%			7%		7%				
Medea Networks Inc.		2%					2%			2%						
Megellan GIS		8%					8%			8%		8%				
Meqtek, Inc.																
Mail Frontier																
Manhala NetComp, Inc		5%					5%			5%		10%	10%	10%	3%	
Marconi Communications Federal		32%					32%			32%		30%	30%	30%		
Marlogic Corporation																
Marshall	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Master Wire & Cable		5%					5%			5%						
Mathsoft																
Matrox	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	20%	20%	20%	17%	1%
Maxell																
Maxtor Corp		7%					7%			7%		4%				
MBS Great Plains																
Marfee	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	7%	7%	7%	4%	
Mc Dean		5%					5%			5%		3%	3%	3%	1%	1%
McGraw-Hill																
Mcintosh Communications	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
MCW Technology																
MDV, Inc.		5%					5%			5%		5%	5%	5%	5%	1%
Media Set - Xerox Product																

Unicom Government / US Communities Price Verification Process

Purchasing Cooperative, Government Procurement | U.S. Communities - Windows Internet Explorer

https://www.uscommunities.org/

U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

PRODUCTS & SOLUTIONS CONTRACT DOCUMENTS SHOP REGISTER LOGIN

New! Pharmaceutical and Medical-Surgical Solutions

- ✓ Utilize Contracted Pricing for Immediate Savings
- ✓ Access Key Distribution Partners to Meet All of Your Needs

Learn More

PREMIER

Register Now
It's Fast & FREE!

Supplier Login
Access Company Information

Shop
Products & Suppliers

U.S. Communities - Login - Windows Internet Explorer

https://www.uscommunities.org/opa/asp/login/login.asp

U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE

PRODUCTS & SOLUTIONS CONTRACT DOCUMENTS SHOP REGISTER LOGIN

➔ Email: rudy.salinas1@co.hidalgo.tx.us Password: purchase.123

Login

[Login FAQ](#)

Returning Users and Registered Suppliers

Email Address:

Password:

[Forgot my password](#)

Cancel [Login >](#)

New to U.S. Communities

Register to create an account

[Register](#)

If you are with a Supplier or Sponsor Partner, please click here to register under your company account.

U.S. Communities - Government Purchasing Alliance - Windows Internet Explorer

https://www.uscommunities.org/epa/us/agency/welcome.asp

U.S. Communities | Government Purchasing Alliance

Think of **US** first for PROVIDING SOLUTIONS

Public Services Alliance California's Cooperative Purchasing Community for Government Services U.S. Communities

SEARCH Products GO

Shop Now

Supporting Docs
 Contact Request
 Agency Profile
 Agency Profile
 Add New User
 Recovery Toolbox

WELCOME BACK RUDY SALINAS!

This is your U.S. Communities - HIDALGO CITY participant login site. You will find easily accessible information about U.S. Communities Sponsors and Advisory Board Members, as well as the Regional Manager assigned to your participation. Other information includes:

Agency Profile
 View and manage your agency profile; this includes a complete user list of individuals who have registered with the program.

Refer New Participant
 Introduce another public agency representative to the U.S. Communities program.

Supporting Docs
 Download new marketing documents, training presentations and other related materials.

Suggest New Product
 You may propose new products/services to the members of the advisory board.

Feedback & Testimonial
 Let us know what you think.

Supplier, Sponsor & AB List
 View the primary contact personnel of each U.S. Communities authorized supplier, sponsor and Advisory Board member.

Quarterly Sales Report
 View and manage sales report.

For further assistance in using this site, please contact the U.S. Communities webmaster.

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U.S. Communities - Government Purchasing Alliance - Windows Internet Explorer

https://www.uscommunities.org/epa/us/login/agency/docs.asp

U.S. Communities | Government Purchasing Alliance

Think of **US** first for PROVIDING SOLUTIONS

Public Services Alliance California's Cooperative Purchasing Community for Government Services U.S. Communities

SEARCH Products GO

Shop Now

Supporting Docs
 Contact Request
 Agency Profile
 Agency Profile
 Add New User
 Recovery Toolbox

SUPPORTING DOCUMENTS

Below is a list of U.S. Communities documents to assist in your use of the program. Click on the respective link to download materials.

Frequently Requested Docs

1. MICPA
 U.S. Communities Master Intergovernmental Cooperative Purchasing Agreement (MICPA).
2. FAQ's
 Updated U.S. Communities Frequently Asked Questions.
3. TX State Statutes
 A link to your state's laws addressing intergovernmental purchasing by local governmental agencies.
4. U.S. Communities Training Materials
 Public Agency Presentation
 A presentation designed for public agency audience.
5. Unicom Government Category Discounts
6. Ricoh Acceptance Agreement and Ricoh Pricing and Ricoh Pricing Approval

Price Verification Worksheet for Req# 287367

Line	Qty	List		Sale		Discount	Ext Cost	Disc Rate	Disc %
1	47	\$256.000	-	\$220.790	=	\$35.21	\$ 10,377.13	0.1375	14
2	47	\$30.000	-	\$23.700	=	\$6.30	\$ 1,113.90	0.2100	21
3	35	\$204.000	-	\$187.440	=	\$16.56	\$ 6,560.40	0.0812	8
4	35	\$14.000	-	\$12.650	=	\$1.35	\$ 442.75	0.0964	10
5	35	\$20.000	-	\$18.400	=	\$1.60	\$ 644.00	0.0800	8
6	46	\$248.000	-	\$213.890	=	\$34.11	\$ 9,838.94	0.1375	14
7	82	\$125.000	-	\$85.910	=	\$39.09	\$ 7,044.62	0.3127	31
8	46	\$175.000	-	\$143.740	=	\$31.26	\$ 6,612.04	0.1786	18
9	12	\$0.000	-	\$1,143.900	=	-\$1,143.90	\$ 13,726.80	#DIV/0!	#DIV/0!
10	12	\$0.000	-	\$434.820	=	-\$434.82	\$ 5,217.84	#DIV/0!	#DIV/0!
11			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
12			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
13			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
14			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
15			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
16			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
17			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
18			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
19			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
20			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
21			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
22			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
23			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
24			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
25			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
26			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
27			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
28			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
29			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
30			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
31			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
32			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
33			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
34			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
35			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!

See Next Page

PO Amt: **\$61,578.42**

Discount Rate Worksheet

Line	Qty	List		Sale		Discount	Ext Cost	Disc Rate	Disc %
1	1	\$19.950	-	\$13.950	=	\$6.00	\$ 13.95	0.3008	30
2	82	\$0.000	-	\$13.950	=	-\$13.95	\$ 1,143.90	#DIV/0!	#DIV/0!
3	12	\$0.000	-	\$1,143.900	=	-\$1,143.90	\$ 13,726.80	#DIV/0!	#DIV/0!
4			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
5			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
6			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
7			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
8			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
9			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
10	1	\$9.950	-	\$9.453	=	\$0.50	\$ 9.45	0.0500	5
11	46	\$0.000	-	\$9.453	=	-\$9.45	\$ 434.82	#DIV/0!	#DIV/0!
12	12	\$0.000	-	\$434.820	=	-\$434.82	\$ 5,217.84	#DIV/0!	#DIV/0!
13			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
14			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
15			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
16			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
17			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
18			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
19			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
20			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
21			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
22			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
23			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
24			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
25			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
26			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
27			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
28			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
29			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
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34			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
35			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!

PO Amt: **\$20,546.76**