



Xerox Corporation

Vendor ID

1604680204

URL

Vendor Website

<http://www.portal.xerox.com/texasdir3043>

HUB Type

Non HUB

E-Rate Qualified

DIR Contract Number

DIR-TSO-3043

Contract Term End Date

6/16/2016

Contract Exp Date

6/16/2019

Contact Xerox Corporation

Contact

Lisa Sowell

<mailto:lisa.sowell@xerox.com>

Phone

(512) 343-5776

Fax

(512) 343-5705

Contact DIR

Contact

Airy Luangaphay

<mailto:airy.luangaphay@dir.texas.gov>

Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Xerox offers Xerox branded hardware and related services for printers, scanners, Copier, and document management. Additional products and services include: Purchase, lease, rental and Manage Print Services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

Contract Documents

- [DIR-TSO-3043 Contract PDF \(162.19KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Contract.pdf)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Contract.pdf>
- [DIR-TSO-3043 Appendix A Standard Terms and Conditions PDF \(496.98KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Appendix A Standard Terms and Conditions.pdf)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Appendix A Standard Terms and Conditions.pdf>
- [DIR-TSO-3043 Appendix B HUB Subcontracting Plan PDF \(767.23KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Appendix B HUB Subcontracting Plan.pdf)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043/Appendix B HUB Subcontracting Plan.pdf>

**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

Category A2 Units Offered

Monochrome/B&W	Color	Color	Color	Scanners
3260/DI	6015/NI	7800DN	FFSRVR	DocuMate 2120
3260/DNI	6022/NI	7800DX	EFISVR95	DocuMate 3115
3610/N	6027/NI	8580DN	EFISVR	DocuMate 3125
3610DN	6500/DN	CQ8580DT	C70EFI	DocuMate 3220
3320DN	6505/N	8580/N	C70EX	DocuMate 3640
4622DN	6600/N	CQ8700S2	C70FFPS	DocuMate 4440
4622DT	6600DN	CQ8700X2	C70OFCSR	DocuMate 4790
5550N	6700DN	CQ8700XF2		DocuMate 4799
5550DN	6700DT	CQ8700S3		DocuMate 5445
5550DT	6700DX	CQ8700X3		DocuMate 5460
	6700/N	CQ8700XF3		Travel Scanner 150
	7100N	CQ8880DN2		
	7100DN	CQ8900X2		
	7500N	CQ8900X3		
	7500DN	XC60		
	7500DT	XC70		
	7500DX			

CATEGORY A2 Non Multifunction Device (MFD) Pricing - *Devices Listed Here Are Not Primarily MFD's*

Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)
HARDWARE				
Xerox PHASER 3610 B/W Laser Printer, up to 47 PPM, Letter/Legal, 1200DPI, USB, Ethernet, 550-Sheet Paper Tray, Automatic 2-Sided Printing, 110V	3610DN	\$686.00	7.87%	\$632.00
Xerox Phaser 3320/DNM Printer, USB/Ethernet, PCL6/Postscript 3, 128MB, Auto 2-sided Printing, 250-Sheet Tray, 50-Sheet Bypass Tray, up to 37PPM	3320DN	\$368.00	10.05%	\$331.00
Xerox Phaser 4622: 65ppm Monochrome Laser Printer, 2-Sided Print, Network, 550-Sheet Tray, 100-Sheet Multi-Purpose Tray, 110V	4622DN	\$1,272.00	20.05%	\$1,017.00
Xerox Phaser 4622: 65ppm Monochrome Laser Printer, 2-Sided Print, Network, 2-550-Sheet Tray, 100-Sheet Multi-Purpose Tray 110V	4622DT	\$1,508.00	16.51%	\$1,259.00
Xerox Phaser 5550 Laser Printer, 50 PPM, 1200 X 1200 DPI, 256MB Memory, 100 Sheet Mpt, 2 X 500 A3 Paper Trays, USB/Parallel, 10/100/1000Base-TX, Ethernet, 110v	5550N	\$2,623.00	45.41%	\$1,432.00
Xerox Phaser 5550 Laser Printer, 50 PPM, 1200 X 1200 DPI, 256MB Memory, 100 Sheet Mpt, 2 X 500 A3 Paper Trays, Two-Sided Printing, USB/Parallel, 10/100/1000Base-TX Ethernet, 110v	5550DN	\$3,121.00	45.27%	\$1,708.00

**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)
Xerox 3610DN - Full Service Maint Agreement	3610DN	\$686.00	7.87%	\$6.00/mo All prints @ \$.0165
Xerox 3320DN - Full Service Maint Agreement	3320DN	\$368.00	10.05%	\$4.00/mo All prints @ \$.0264
Xerox 4622DN - Full Service Maint Agreement	4622DN	\$1,272.00	20.05%	\$10.00/mo All prints @ \$.0129
Xerox 4622DT - Full Service Maint Agreement	4622DT	\$1,508.00	16.51%	\$10.00/mo All prints @ \$.0129
Required maintenance for Secure Access s/w w/ HID 125KHz Rdr	SA-HID125 FSMA			\$11.00/mo
Required maintenance for Secure Access s/w w/ Mag Stripe Rdr	SA-MAGSTR FSMA			\$10.00/mo
Required maintenance for Secure Access s/w w/ MiFare Reader	SA-MIFARE FSMA			\$11.00/mo
Xerox 5550N - Full Service Maint Agreement	5550N	\$2,623.00	45.41%	\$30.00/mo All prints @ \$.0088
Xerox 5550DN - Full Service Maint Agreement	5550DN	\$3,121.00	45.27%	\$30.00/mo All prints @ \$.0088
Xerox 5550DT - Full Service Maint Agreement	5550DT	\$4,117.00	48.38%	\$30.00/mo All prints @ \$.0088
Xerox 6700DN - Full Service Maint Agreement	6700DN	\$1,730.00	19.83%	\$15.00/mo All B&W @ \$.0150 All color @ \$.0878
Xerox 6700DT - Full Service Maint Agreement	6700DT	\$2,148.00	19.69%	\$15.00/mo All B&W @ \$.0150 All color @ \$.0878
Xerox 6700DX - Full Service Maint Agreement	6700DX	\$3,343.00	26.83%	\$15.00/mo All B&W @ \$.0150 All color @ \$.0878
Xerox 7500N - Full Service Maint Agreement	7500N	\$2,887.00	22.76%	\$30.00/mo All B&W @ \$.0144 All color @ \$.0975
Xerox 7500DN - Full Service Maint Agreement	7500DN	\$3,246.00	23.57%	\$30.00/mo All B&W @ \$.0144 All color @ \$.0975
Xerox 7500DT - Full Service Maint Agreement	7500DT	\$3,836.00	26.30%	\$30.00/mo All B&W @ \$.0144 All color @ \$.0975
Xerox 7500DX - Full Service Maint Agreement	7500DX	\$5,267.00	33.09%	\$30.00/mo All B&W @ \$.0144 All color @ \$.0975
Xerox 7800DN - Full Service Maint Agreement	7800DN	\$4,775.00	13.30%	\$50.00/mo All B&W @ \$.0231 All color @ \$.1083
Xerox 7800DX - Full Service Maint Agreement	7800DX	\$6,214.00	17.07%	\$50.00/mo All B&W @ \$.0231 All color @ \$.1083
Xerox ColorQube 8880DN - Full Service Maint Agreement	CQ8880DN2	\$2,588.00	11.13%	\$10.00/mo BW + CLR \$.0113 CLR LVL2 \$.0604 CLR LVL3 \$.0000



State of Texas

Search



Portal Home | Log Out

Contacts

Contract Pricing

Xerox-DIR Resellers

Welcome

Guest Account
State of Texas - DIR-TSO-3043

**DIR-TSO-3043 Contract**

Contract Effective 6/16/2015 6/15/2016

(Includes option to renew up to three additional one-year periods)

With sales of \$21.4 billion, Xerox Corporation (NYSE: XRX) is the worlds leading enterprise for business process and document management.

We are proud to bring innovative technologies, products and services to the State of Texas. Products offered include printers, DocuMate scanners, MFD devices as well as production equipment. This contract offering includes purchase, lease and rental options as well as Managed Print Services for Xerox and non-Xerox office print output devices.

We have approximately 150 Sales Representatives dedicated to the Public Sector between Xerox Direct, Authorized Sales Agents and Resellers within the State of Texas. In addition to provides high quality equipment and sales support, Xerox is uniquely positioned to sustain a high level of support after the order. We have approximately 364 Customer Service Engineers located in almost every county in the state, 23 Technical Service Specialists, 38 Analysts and 15 first line Service Managers all adding value to our customers' environments.

Please call or send email to contact below if you would like to request product information, have questions or would like a sales representative to contact you and/or provide a proposal. (You may also contact your local sales representative or a reseller.)

Lisa Sowell

State of Texas Contracts Support Manager
Office: 512.343.5776
Email: Lisa.Sowell@xerox.com

Ordering Information:

- All purchase orders must state: "Per DIR-TSO-3043 Contract"
- Xerox Vendor ID: 160468020
- Xerox address: 6836 Austin Center Blvd., Suite 300, Austin, TX 78731
- Delivery: 1-30 days ARO; FOB Destination
- POs may be sent via email to Lisa.Sowell@xerox.com or directly to sales representative; orders placed thru a reseller should be made out to them
- [Product Specifications](#)
- [Warranty and Return Policies](#)
- [Xerox DIR Contract](#)
- [DIR Co-op Contract Program](#)

Privacy | Legal

© 1999-2016 XEROX CORPORATION. All rights reserved.