

Requisition

Req # 00295939

PO #

Date: 04/01/16

Bill To: x
x

Vendor : 42129
XEROX CORPORATION
P.O. BOX 731892
DALLAS TX 75373-1892

Ship To: TEXAS A & M AGRILIFE EXTENSION SERVIC
410 N. 13TH AVE
EDINBURG TX 78541

Contact: Nora L. Cruz
956-383-1026

Contract No: DIR-TSO-3043

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
8.00	MONTH	DIR-TSO-3043; EXP 6/16/19 AI-54188 4/26/2016 "BILL TO" ADDRESS IS THE SAME AS THE "SHIP TO" ADDRESS DO NOT DUPLICATE ORDER Open PO COPIER RENTAL STARTING THE MONTH OF MAY, 2016 THROUGH 36 MONTH LEASE OPTION BASE (WC5955)- WIRELESS XEROX WORKCENTRE 7835PT DIR CONTRACT #DIR-TSO-3043 XEROX WC 7835APT MULTIFUNCTION PRINTER WITH 3-TRAY MODULE, 520 SHEET TRAY, 100 SHEET BYPASS TRAY, 1X 250 OCTS, DADF, EIP, DATA SECURITY, JOB BASED ACCOUNTING, POSTSCRIPT, FULL NETWORK SCAN, SERVER FAX, IFAX, STD OUTPUT TRAY, LEFT SIDE TRAY COMMODITY CODE-98523	139.88	1,119.04
8.00	MONTH	WIRELESS PRINT KIT COMMODITY CODE-98523	1.98	15.84
8.00	MONTH	OFFICE FINISHER COMMODITY CODE-98523	20.06	160.48
8.00	MONTH	MONTHLY BASE MAINTENANCE INCLUDING ALL SUPPLIES FOR 75,000 B&W PRINTS. OVERAGE \$0.0056 ALL COLOR PRINTS @ \$0.0506 (INCLUDES ALL SUPPLIES EXCLUDES PAPER) COMMODITY CODE-98523	10.00	80.00
8.00	MONTH	CONTRACT INCLUDES DELIVERY AND INSTALLATION LEASE FACTOR COMMODITY CODE-98523	.03	.24
Account No			<u>Encumbrance</u>	
6-1100-461-00-380-001-0-430			80.00	
6-1100-461-00-380-001-0-780			1,295.60	
			Freight	.00

Authorized By: _____

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DALLAS TX 75373-1892

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410 N. 13TH AVE
EDINBURG TX 78541

Contact:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
			Total	1,375.60

Authorized By: _____

Hidalgo County Agrilife Extension Service- Xerox Proposal
 April 20, 2016



XEROX WORKCENTRE 7835P

DIR CONTRACT # DIR-TSO-3043

XEROX WorkCentre 7835P Multifunction Printer with 3-Tray Module, 520 Sheet Tray, 100 Sheet Bypass Tray, 1x 250 OCTs, DADF, EIP, Data Security, Job Based Accounting, Postscript, Full Network Scan, Server Fax, IFax, STD Output Tray, Left Side Tray

36 Month Lease Option

	MSRP	DIR Discount %	Customer Price	Monthly Lease Price
BASE (W7835P)✓	\$17,758.00	\$ 74.05%	\$4,608.00✓	\$139.88✓
Wireless				
Print Kit (Wireless)✓	\$ 99.00	\$ 39.39%	\$ 60.00✓	\$ 1.98✓
Office Finisher (OFCFINRLX)✓	\$ 2,500.00	\$ 75.68%	\$ 608.000✓	\$ 20.06✓
Equipment Total	\$20,357.00		\$ 5,276.00	\$161.92
Lease Rate Factor				\$0.0306
Monthly Base Maintenance Including all Supplies for 75,000 B&W Ovg. @ \$0.0056 All color prints @ \$0.0506 CLR Prints (includes all supplies Excludes paper)Includes customer Ed and analyst services ✓				<u>\$10.00</u> ✓
TOTAL MONTHLY PRICE (Includes monthly base maintenance of \$10.00)				\$171.92



Price Verification Worksheet for Req# 295939

Line	Qty	List		Sale		Discount	Ext Cost	Disc Rate	Disc %
1	1	\$17,758.000	-	\$4,608.000	=	\$13,150.00	\$ 4,608.00	0.7405	74
2	1	\$99.000	-	\$60.000	=	\$39.00	\$ 60.00	0.3939	39
3	1	\$2,500.000	-	\$608.000	=	\$1,892.00	\$ 608.00	0.7568	76
4			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
5			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
6			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
7			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
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34			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
35			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!

PO Amt: **\$5,276.00**



Xerox Corporation

Vendor ID

1604680204

URL
Vendor Website
<http://www.portal.xerox.com/texasdir3043>
HUB Type

Non HUB


DIR Contract Number

DIR-TSO-3043

Contract Term End Date

6/16/2016

Contract Exp Date

6/16/2019

Contact Xerox Corporation
Contact
[Lisa Sowell](mailto:lisa.sowell@xerox.com)
[\(mailto:lisa.sowell@xerox.com\)](mailto:lisa.sowell@xerox.com)
Phone

(512) 343-5776

Fax

(512) 343-5705

Contact DIR
Contact
[Airy Luangaphay](mailto:airy.luangaphay@dir.texas.gov)
[\(mailto:airy.luangaphay@dir.texas.gov\)](mailto:airy.luangaphay@dir.texas.gov)
Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Xerox offers Xerox branded hardware and related services for printers, scanners, Copier, and document management. Additional products and services include: Purchase, lease, rental and Manage Print Services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

Contract Documents

- [DIR-TSO-3043 Contract PDF \(162.19KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Contract.pdf)
(<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Contract.pdf>)
- [DIR-TSO-3043 Appendix A Standard Terms and Conditions PDF \(496.98KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Appendix A Standard Terms and Conditions.pdf)
(<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Appendix A Standard Terms and Conditions.pdf>)
- [DIR-TSO-3043 Appendix B HUB Subcontracting Plan PDF \(767.23KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Appendix B HUB Subcontracting Plan.pdf)
(<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043Appendix B HUB Subcontracting Plan.pdf>)

**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

Xerox WorkCentre 7835 Printer with 3T Module, 520 Sheet Tray, 100 Sheet Bypass Tray, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Left Side Tray, Init Kit	(W7835P)	35	\$17,758.00	74.05%	\$4,608.00	\$177.86 Includes 75,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$139.88	\$109.70	\$91.71	Lease prices require additional Base Maintenance listed below	
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A	Pooling not available for rental unless thru MPS or bulk buy	
Year 2	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
Year 3	\$ (10.00)	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
Year 4	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
Year 5	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
Volume Band C2						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Xerox WorkCentre 7835 Printer with Hi Cap Tandem Tray, (520 sheet, 2000 sheet A4/Letter), 520 sheet Tray, 100 Sheet Bypass, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Init Kit	W7835PT	35	\$18,158.00	73.80%	\$4,757.00	\$183.20 Includes 75,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		

**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

XPS Enablement Kit	48 mo	XPS-ENBL				\$6.18	
XPS Enablement Kit	60 mo	XPS-ENBL				\$5.17	
Foreign Interface Kit		YRC	\$175.00	36.00%	\$112.00		\$4.43
Foreign Interface Kit	36 mo	YRC				\$3.69	
Foreign Interface Kit	48 mo	YRC				\$2.90	
Foreign Interface Kit	60 mo	YRC				\$2.43	
For Xerox 7835: (lease rates valid only at time of initial order - custom quote required after equipment installs)							
Integrated Office Finisher		INTGDFN	\$999.00	52.35%	\$476.00		\$18.84
Integrated Office Finisher	36 mo	INTGDFN				\$15.70	
Integrated Office Finisher	48 mo	INTGDFN				\$12.31	
Integrated Office Finisher	60 mo	INTGDFN				\$10.29	
Office Finisher		OFCFINRLX	\$2,500.00	75.68%	\$608.00		\$24.07
Office Finisher	36 mo	OFCFINRLX				\$20.06	
Office Finisher	48 mo	OFCFINRLX				\$15.73	
Office Finisher	60 mo	OFCFINRLX				\$13.15	
Professional Finisher		PROFNLFN	\$4,995.00	61.58%	\$1,919.00		\$75.98
Professional Finisher	36 mo	PROFNLFN				\$63.32	
Professional Finisher	48 mo	PROFNLFN				\$49.66	
Professional Finisher	60 mo	PROFNLFN				\$41.51	
Single Line Fax Kit		LINE1FAX	\$1,095.00	65.02%	\$383.00		\$15.16
Single Line Fax Kit	36 mo	LINE1FAX				\$12.63	
Single Line Fax Kit	48 mo	LINE1FAX				\$9.91	
Single Line Fax Kit	60 mo	LINE1FAX				\$8.29	
Dual Line Fax Kit		LINE2FAX	\$1,399.00	36.03%	\$895.00		\$35.43
Dual Line Fax Kit	36 mo	LINE2FAX				\$29.52	
Dual Line Fax Kit	48 mo	LINE2FAX				\$23.16	
Dual Line Fax Kit	60 mo	LINE2FAX				\$19.36	
EFI Productivity Pack		EFIPACK	\$2,985.00	44.29%	\$1,663.00		\$65.85

Zimbra

tanya.delira@co.hidalgo.tx.us

FW: Xerox Contract

From : Nora Cruz <nlcruz@ag.tamu.edu> Wed, Apr 13, 2016 03:57 PM
Subject : FW: Xerox Contract
To : Tanya De Lira (tanya.delira@co.hidalgo.tx.us)
<tanya.delira@co.hidalgo.tx.us>

This is Renan's approval if it helps

Thanks,
Nora

From: Renan Ramirez [mailto:renan.ramirez@co.hidalgo.tx.us]
Sent: Tuesday, March 29, 2016 4:08 PM
To: Nora Cruz
Cc: Audrey Ochoa (audrey.ochoa@co.hidalgo.tx.us)
Subject: Re: Xerox Contract

Nora,

I'm comfortable with either choice. Please proceed at your discretion.

Thanks!

=====
Renán Ramirez
956-457-0792

On Mar 29, 2016, at 15:28, Nora Cruz <nlcruz@ag.tamu.edu> wrote:

Hello Renan!

Just following up on the following email. I really need to get this approved so that I can start a requisition for processing. Please advise

Thanks,
Nora

From: Nora Cruz
Sent: Thursday, March 10, 2016 1:26 PM
To: Renan Ramirez (renan.ramirez@co.hidalgo.tx.us)
Subject: Xerox Contract

Good Afternoon Renan!

I am ready to create a requisition for Purchasing Department to work on having our copier under a three year contract. I had spoken to you and you had reviewed our quotes and verbally advised me to go ahead with who we thought was the best for our department. Please review Xerox and Ricoh quotes and let me know what you think. If you notice the Xerox quote is more reasonable for our department. Please reply with your approval so that I can proceed.

Thanks,
Nora Linda Cruz
Administrative Assistant III
Texas AgriLIFE Extension Service
Hidalgo County
410 North 13th Avenue
Edinburg, TX 78541
Office: (956) 383-1026
Fax: (956) 383-1735

 NewLogoLarge

***A SMILE IS WORTH A THOUSAND WORDS - HAVE A
FANTASTIC DAY! :)***

<Xerox-7835PT Copier.pdf>

<Ricoh Proposal-Copier.pdf>

Tab	CC Date	Dept No.	Instal Date	Serial No.	Lease / Property Schedule No.	Req. No.	Asset Module Asset ID No.	Model Description	Monthly Pymt Amount	Title Xfer at End of Lease ? (Y/N)	Barga in Purchase Option? (Y/N)	3a	3b	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception	Capital or Operating Lease? (Calculated Field)	% Interest
												mts/lease	Est. Economic Useful Life in Mo.'s		Cash price		
1	2/16/2016	130			ELECTIONS	290881	DIR-TSO-3041	Ricoh Pro C5100S	\$907.11	N	N	36	60	\$32,655.96	\$29,491.45	Capital Lease	6.740
2	2/16/2016	170			AUDITORS	291555	DIR-TSO-3043	XEROX WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
3	2/16/2016	170			AUDITORS	291554	DIR-TSO-3043	XEROX WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
4	2/16/2016	170			AUDITORS	291552	DIR-TSO-3043	XEROX WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
5	3/1/2016	45			AUX COURT	289745	DIR-TSO-3041	RICOH 4054	\$159.18	N	N	36	60	\$5,730.48	\$4,969.13	Capital Lease	9.502
6	3/7/2016	160			PURCHASING	293065	DIR-TSO-3041	RICOH 4503	\$174.70	N	N	48	60	\$8,385.60	\$6,724.21	Capital Lease	11.278
7	4/5/2016	340			Health Dept.	294237	DIR-TSO-3041	RICOH MPC8002S	\$452.53	N	N	36	60	\$16,291.08	\$14,586.75	Capital Lease	7.319
8	4/5/2016	150			TREASURERES	292584	DIR-TSO-3043	XEROX WC3655	\$64.38	N	N	36	60	\$2,317.68	\$2,177.00	Capital Lease	4.110
9	04/05/2016	150			TREASURERES	292592	DIR-TSO-3043	XEROX WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
10	4/5/2016	150			TREASURERES	292573	DIR-TSO-3043	XEROX WC3655	\$64.38	N	N	36	60	\$2,317.68	\$2,177.00	Capital Lease	4.110
11	5/3/2016	380			Texas A&M Agr	295939	DIR-TSO-3043	XEROX WC7835	\$161.92	N	N	36	60	\$5,829.12	\$5,276.00	Capital Lease	6.590
12	5/3/2016	60			J.P. GARZA	296854	DIR-TSO-3041	RICOH MPC306	\$72.93	N	N	36	60	\$2,625.48	\$2,141.08	Capital Lease	13.760
13	5/3/2016	60			J.P. GARZA	296854	DIR-TSO-3041	RICOH MPC306	\$72.93	N	N	36	60	\$2,625.48	\$2,141.08	Capital Lease	13.760
14	4/19/2016	125			EXECUTIVE OFF	296911	DIR-TSO-3041	RICOH MPC5503	\$203.58	N	N	48	60	\$9,771.84	\$0.00	Capital Lease	11.000
15										N	N		60	\$0.00	\$0.00		
16										N	N		60	\$0.00	\$0.00		
17										N	N		60	\$0.00	\$0.00		
18										N	N		60	\$0.00	\$0.00		
19										N	N		60	\$0.00	\$0.00		
20										N	N		60	\$0.00	\$0.00		
21										N	N		60	\$0.00	\$0.00		
22										N	N		60	\$0.00	\$0.00		
23										N	N		60	\$0.00	\$0.00		
24										N	N		60	\$0.00	\$0.00		
25										N	N		60	\$0.00	\$0.00		
26										N	N		60	\$0.00	\$0.00		
27										N	N		60	\$0.00	\$0.00		
28										N	N		60	\$0.00	\$0.00		
29										N	N		60	\$0.00	\$0.00		
30										Y	Y		84	\$0.00	\$0.00		
31										N	N		60	\$0.00	\$0.00		
										N	N		60	\$0.00	\$0.00		

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2016-40571

Date Filed:
04/14/2016

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Xerox Corporation
Norwalk, CT United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.

Req 295939
Office Equipment

4 Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
		Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

JOSEPH A. BACOT
Notary Public, State of New York
Qualified in Monroe County
No. 01BA6087832
My Commission Expires Feb. 24, 2019

John B. O'Connor
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said John B. O'Connor, this the 20th day of April, 2016, to certify which, witness my hand and seal of office.

Joseph A. Bacot
Signature of officer administering oath

Joseph A. Bacot
Printed name of officer administering oath

Notary Public
Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
 2016-40571

Date Filed:
 04/14/2016

Date Acknowledged:
 04/20/2016

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Xerox Corporation
 Norwalk, CT United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.

Req 295939
 Office Equipment

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

 Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

 Signature of officer administering oath

 Printed name of officer administering oath

 Title of officer administering oath