

Santos Castilleja

From: Steve Crain [scrain@atlashall.com]
Sent: Thursday, April 21, 2016 5:29 PM
To: Santos Castilleja
Subject: RE: Legal Approval Request - BridgePoint Insurance Agency & Permit Center, LLC Second Amendment / Three Additional RTS workstations sub-leased at a cost of \$1,500.00

The Second Amendment is fine.

From: Santos Castilleja [mailto:santos.castilleja@hidalgocountytax.org]
Sent: Thursday, April 21, 2016 4:58 PM
To: Steve Crain <scrain@atlashall.com>
Cc: Paul Villarreal <paul.villarreal@hidalgocountytax.org>; Paul Villarreal, Jr <pv@hidalgoad.org>
Subject: Legal Approval Request - BridgePoint Insurance Agency & Permit Center, LLC Second Amendment / Three Additional RTS workstations sub-leased at a cost of \$1,500.00

April 21, 2016

Steve Crain
Hidalgo County Attorney
Atlas Hall
818 Pecan Blvd.
McAllen, TX 78501

Subj: BridgePoint Insurance Agency & Permit Center, LLC Second Amendment
Three Additional RTS workstations sub-leased at a cost of \$1,500.00

Hello Mr. Crain,

Mr. Cantu has signed the corrected second amendment to the contract. As previously mentioned, we would like to amend the Full Service Deputy Contract with BridgePoint Insurance Agency & Permit Center, LLC. We would also like to amend the TXDMV Lease Agreement with the State of Texas. BridgePoint Insurance, to better serve our taxpayers and whereas, public convenience will be furthered, would like to relocate and move locations in order to expand their services. They will no longer be doing business from their current location.

Current Location
514 W. Expressway 83
McAllen, TX 78501

New Location
101 N. McColl, Suite 10
McAllen, TX 78501

At the same time, BridgePoint has requested to sub-lease two additional Registration & Title System at \$1,500 each per year for their new main location in McAllen, TX and one additional Registration & Title System at \$1,500 per year for their current location in Mission, TX.

A Proposed Second Amendment has been prepared and signed by David Cantu, Owner of BridgePoint Insurance and will be signed by Pablo (Paul) Villarreal Jr. as soon as he returns from out of town. That amendment is attached.

We would like to request legal approval from your office to proceed with this amendment request for our Full Service Sub-contractor. If legal approval is received, we will place the following items on the Commissioner's Court agenda.

Items to be placed on agenda:

- A. Presentation for discussion, consideration, acceptance and approval to amend Full Service Deputy Contract between Hidalgo County and BridgePoint Insurance Agency & Permit Center, LLC.

- B. Presentation for discussion, consideration, acceptance and approval of Amendment One (Lease of State of Texas Registration and Title System (RTS) Information Resources and Support) to agreement for the use of State of Texas Automation Equipment. The agreement between the County of Hidalgo and the State of Texas Registration and Title System amendment to reflect additional equipment at subcontractor BridgePoint Insurance in McAllen and Mission, Texas, thus bringing the current total to 26 (WebAgent Sub-Contractors), 10 (WebDealers), and 16 leased RTS systems.

Background:

The Full Service Deputy leases from County all receipt printing equipment (Point of Sale Workstation) and supplies, needed for issuance to the public by the Full Service Deputy vehicle registration renewals and title transfers. BridgePoint Insurance is currently leasing six (6) workstations each at a lease rate of \$1,500 every 12 months and requesting an additional (3).

Please call me if you have any questions or need additional backup documentation.

Sincerely,

Pablo (Paul) Villarreal Jr.
Hidalgo County Tax Assessor Collector

By:

Santos Castilleja III
Motor Vehicle Manager



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Department of Auto License & Registration
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