

# Hidalgo County Head Start Program

## Policy Council Agenda

**DATE:** May 16, 2016

**SUBJECT:** Discussion/Approval on Request to Purchase a New Electronic Messaging Sign Through The Hidalgo County's Membership/Participation With The Texas Association School Board (TASB) Buyboard's Awarded Vendor, EBSCO Sign Group, LLC.

**RATIONALE/NEED:** The Head Start Program is in need of a new electronic messaging sign to replace the current dilapidated sign. This would allow the purchasing of the lowest and best pre-bided prices.

**RECOMMENDATION:** Administration recommends approval.

**COST:** Head Start Program (DHHS) funds for this project are available.

**RELATED INFORMATION INCLUDED:** Quote

\*\*\*\*\*

**INITIATED BY:** Ambrosio Tovar, Procurement Director *A. Tovar*

**REVIEWED BY:** Mr. Edmundo Garcia, Assistant Director *E. Garcia*

**PROGRAM DIRECTOR'S APPROVAL:** *Jerem Flores*



Phone: 800-695-2919  
Fax: 800-211-5454  
Email: info@buyboard.com

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### Vendor Contract Information

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**Search:**

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- Vendors  
EBSCO Sign Group, LLC (formerly J.M. Stewart Corp.)
- Price Range  
Show all prices
- Category  
None Selected
- Contract  
None selected

**Vendor Name:** EBSCO Sign Group, LLC (formerly J.M. Stewart Corp.)  
**Address:** 2201 Cantu Court, Ste 215  
 Sarasota, FL 34232  
**Phone Number:** (941) 378-4242  
**Extension:** 201  
**Email:** dduchene@stewartsigns.com  
**Website:** <http://www.stewartsigns.com>  
**Federal ID:** 20-5076284  
**Contact:** John Yax  
**Accepts RFQs:** Yes  
**Minority Owned Vendor:** No  
**Women Owned Vendor:** No  
**Contract Name:** Parks & Recreation Equipment, Field Lighting Products & Installation  
**Contract#:** 423-13  
**Effective Date:** 10/01/2013  
**Expiration Date:** 09/30/2016  
**Payment Terms:** Net 10 days  
**Delivery Days:** 90  
**Shipping Terms:** Pre-paid and added to invoice  
**Freight Terms:** FOB Destination  
**Ship Via:** Common Carrier  
**Region Served:** All Texas Regions  
**States Served:** All States  
**Quote Reference Number:** 423-13

**Additional Searches:**

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**Contract Documents**

- Proposal Documents:** [Click to view BuyBoard Proposal Documents](#)
- Regulatory Notice:** [Click to view Bonding Regulatory Notice](#)
- Construction Services Advisory:** [Click to view the Construction Related Goods and Services Advisory](#)

Contact us 800-695-2919



Hidalgo County Head Start  
 1901 W Hwy 107  
 McAllen, TX 78504

Consultant:  
 Nancy Underwood, x203  
 nunderwood@stewartsigns.com  
 Direct Fax: (888) 493-7650  
 Customer ID: 3123299  
 Quote #: 876327 / 2  
 Quoted: 5/9/2016

Attn: Ambrose Tovar  
 956-380-4149

**DESCRIPTION**

20m INT 48X96 DS 24x112 CLR Outdoor LED Sign

**Face / Cabinet Details**

Double Sided

Assembly, 20mm 24x112 Color

Header Area Decorated with Internal Photo-Real Graphics

**Electrical Information**

Horizontal Lamp Illumination with Electronic Ballast(s)

Identification Cabinet Requires One 20 Amp Circuit, 120 Volts; Max Draw: 12.14 Amps

LED Communication Method: Short-range Wireless; connectivity requires line-of-sight between sign antenna and wireless device antenna mounted on building by customer. Maximum distance of 1,500 feet\* between antennas.

**Structural Details**

Mount Style: Dual Leg Mount

Cowling (Creates Pedestal Appearance)

Mount Size:

Leg Height: 3 Ft 6 In

Leg Width: 2 Ft 8 In

Overall Sign Height: 7 Ft 6 In

Minimum Wind Load Rating: 120mph, Exposure B

**Miscellaneous Items**

**\*\*\* Review Custom Artwork for Text, Graphic and Layout Details \*\*\***

I.D. Cabinet: Dark Red

Draft: White

Mount: Dark Red

**Special Instructions:**

IN ADDITION TO THE PRICE OF THE SIGN, PLEASE ADD THE ESTIMATED FREIGHT OF: \$808.00

NOTE: This quote does NOT include installation but, depending on the model, does include the template and installation kit of anchor bolts, nuts and washers for freestanding signs or brackets or directions for using angles for certain wall or brick mounts. For installation details, look at our website using this link: <http://www.stewartsigns.com/support/>

**COMMUNICATION METHODS AVAILABLE:**

ETHERNET CABLE: Not to exceed 333' from the sign to the computer without a booster.

SHORT RANGE WIRELESS: "IMPORTANT": The Wireless Device MUST have DIRECT LINE OF SIGHT and be no more than 1500' (not more than 5 football fields) from the sign to the transceiver the customer will install on the building.

LONG RANGE WIRELESS: "IMPORTANT": The distance is unlimited by the communication is through the internet. Access, at this time, ONLY through Verizon, AT&T, or Spring, "Machine to Machine" Data Plan.

A COMMUNICATION METHOD MUST BE CHOSEN BEFORE MANUFACTURING!

NOTE: The Special Pricing reflects the BuyBoard discount. Our BuyBoard Approved and Contracted Vendor Number is 423-13, has been under the name J.M. Stewart (dba Stewart Signs), recently changed to EBSCO Sign Group (dba Stewart Signs). POs should be made out to either EBSCO Sign Group or Stewart Signs. Please note that neither Freight nor Installation are included in BuyBoard contract pricing discounting and are in addition to the price of the sign.

Investment: \$16,263.04  
 Special Price: \$15,925.07

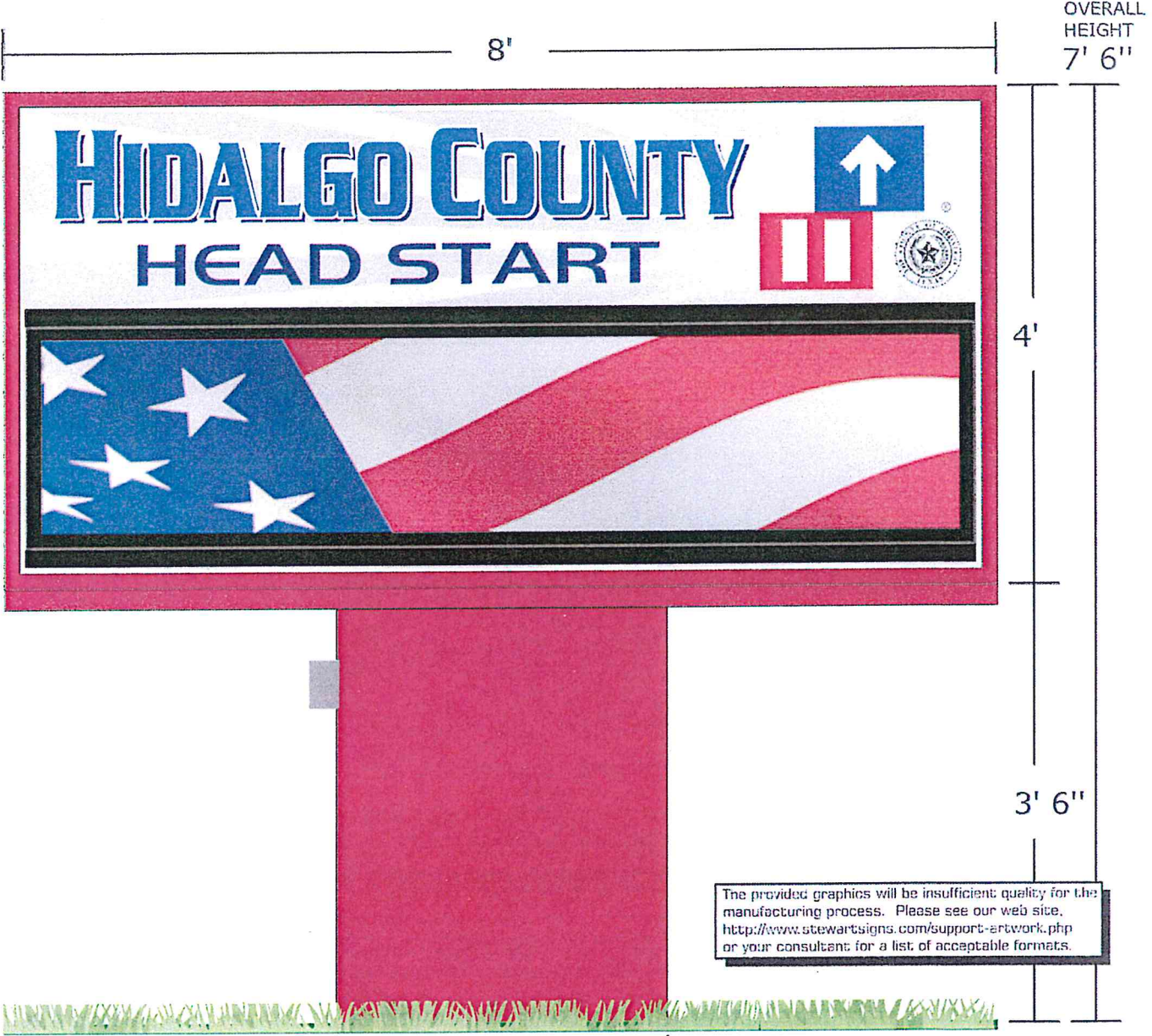
Unless otherwise noted in Special Instructions, these prices are valid for 60 days.

Freight, storage, other freight services and applicable sales tax will be added to your invoice.

Organizations exempt from sales tax must include exempt certificate with order.

Shipping Terms: F.O.B. Origin

Payment Terms: Net 30 Days



**20 INT 48x96 DS 24x112 CLR Outdoor LED Sign**

Cabinet: 4' x 8'  
Mount: Pedestal

Cabinet Color: Dark Red  
Face Color: Custom (204 204 204)  
Line Colors: Custom (0 51 255)Royal BlueCustor

Outline Color: White  
Fonts: Serpentine, Handel Gothic(b), Arial, Arial(

The provided graphics will be insufficient quality for the manufacturing process. Please see our web site, <http://www.stewartsigns.com/support-ertwork.php> or your consultant for a list of acceptable formats.



**ORIGINAL DESIGN DO NOT DUPLICATE**  

 DUE TO THE PHYSICAL LIMITATIONS OF THE PAPER AND THE BASED PRINTING PROCESS, THIS CUSTOM APPROVAL IS NOT INTENDED TO PROVIDE AN EXACT MATCHER. EVERY TYPE, VENDOR, PAPER, INK AND COLORING ARTISTS' INTERPRETATION OF THICKNESS, MARGIN AND LAYOUT CAN VARY. THIS IS NOT A CONTRACT. ANY MEASUREMENTS SHOWN ARE APPROXIMATIONS. DIMENSIONS OF FINAL PRODUCT MAY VARY. LED IMAGES SHOWN ARE SIMULATED TO REPLICATE THE SOLUTION FROM OPTIMUM VIEWING DISTANCE. A STEWAR SIGN IS DESIGNED TO BE REILLUMINATED AT ALL TIMES, AS IT INCREASES THE LIFE OF THE SIGN'S ELECTRIC COMPONENTS. SKETCHES ARE BASED OFF OF THIS PHOTOCOPY.

APPROVED AS SHOWN. DATE \_\_\_\_\_ 1. \_\_\_\_\_  
 X \_\_\_\_\_  
 APPROVED WITH LISTED CHANGES. DATE \_\_\_\_\_ 2. \_\_\_\_\_  
 X \_\_\_\_\_ 3. \_\_\_\_\_

Sketch #215156 Customer #3123299  
5/11/2016 Nancy Underwood -PROPOSAL-