



Purchase Order COUNTY OF HIDALGO

PO# 740776

DATE: 03/28/16

PAGE NO: 1 Of 1

PO TYPE:

VENDOR: 42129

REQ: 00292573

PHONE: (888) 435-6333

EMAIL:

SHIP TO: COUNTY TREASURER

2810 S. BUSINESS HWY 281
EDINBURG TX 78539-6243

XEROX CORPORATION
P.O. BOX 731892
DALLAS TX 75373-1892

CONTACT: GGUAJARDO

(956) 318-2506

SITE: COUNTY TREASURER

CONTRACT NO: DIR-TSO-3043

SPECIAL INSTRUCTIONS:

VENDOR NOTES

1. Do not add to, or alter this Purchase Order. This Order is not renewable.
2. TAX EXEMPTION: This Purchase Order may be accepted in lieu of Exemption Certificate.
3. This Order is also placed F.O.B. Destination. Vendor must repay all shipping costs.
4. Invoice each Purchase Order singly. Original invoices are required customer copy may be accepted. Our number must appear on all invoices, bills of lading, and packages.
5. Payment will be made only for bona fide and full completed orders, unless otherwise attached.

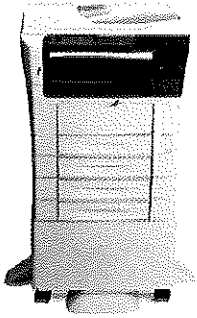
QTY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DO NOT DUPLICATE ORDER		
		APPROVED THRU C.C. ON 03/22/2016 FOR 36 MONTHS UNDER AI-53854		
		XEROX WORKCENTRE 3655X TREASURER'S FRONT DESK AREA - 36 MONTH LEASE		
		XEROX WORKCENTRE 3655 BLACK AND WHITE MFP, PRINT/COPY/SCAN/FAX, UP TO 47 PPM, LETTER/LEGAL, USB/ETHERNET, 550-SHEET TRAY, AUTOMATIC 2-SIDED PRINTING, 110V, INCLUDES DRCINST-CARRIER DELIVERY & INSTALL.		
10.00	MONTH	CO MARCH - DECEMBER 2016 LEASE COPIER: BASE (WC3655X)	55.83	558.30
10.00	MONTH	CO WIRELESS PRINT KIT	1.98	19.80
10.00	MONTH	CO STAND	6.57	65.70
10.00	MONTH	CO ANNUAL MAINTENANCE INCLUDES ALL SUPPLIES FOR 20,000 B/W PRINTS.	35.00	350.00
10.00	MONTH	CO OVG. @ \$0.0045 INCLUDES ALL SUPPLIES EXCLUDES PAPER	5.00	50.00
		TOTAL:		1,043.80
		REPLACES: REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233 XEROX WORKCENTRE 3550X (LOW RANGE I) SERIAL# VMA565480 35 PPM DIGITAL COPIER 985-L2 STATE REQ# 311463 STATE PO# 10211743		
		***** For Hidalgo County use only		
		6-1100-415-16-150-001-0-430	350.00	
		6-1100-415-16-150-001-0-610	50.00	
		6-1100-415-16-150-001-0-780	643.80	

Authorized by: Martha Salazar

**Hidalgo County Treasurers- Xerox Proposal
April 28, 2016**

*PO# 740776 / 292573
740777 / 292582*

*AI-53854
March 22, 16
36 mo. term
AI-54670*



**XEROX PHASER 3655X
DIR CONTRACT # DIR-TSO-3043**

XEROX WorkCentre 3655DN B/W Multifunctional Printer, Print/Copy/Scan/Fax, up to 47 PPM, Letter/Legal, USB/Ethernet, 550-sheet Tray, Automatic 2-Sided Printing, 110V. Includes DRCINST-Carrier Delivery & Install

36 Month Lease Option

	MSRP	DIR Discount %	Customer Price	Monthly Lease Price
BASE (3655X)				
550 Sheet Tray	\$ 199.00	5.03%	\$ 189.00	\$ 6.24
550 Sheet Tray	\$ 199.00	5.03%	\$ 189.00	\$ 6.24
Equipment Total	\$ 398.00		\$ 378.00	\$ 12.48
Lease Rate Factor				\$0.0330
Two additional trays added to each 3655X Units, installed at the Hidalgo Treasurer department, serial #'s C7X244938 & C7X244934				
TOTAL MONTHLY PRICE				\$ 12.48ea



**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

Scan to PC Desktop 5 Seat Licenses	48 mo	SCN2SE-5				\$8.12	
Scan to PC Desktop 5 Seat Licenses	60 mo	SCN2SE-5				\$6.79	
Scan to PC Desktop PRO 5 Seats		SCNPRO5	\$1,189.00	25.23%	\$889.00		\$35.19
Scan to PC Desktop PRO 5 Seats	36 mo	SCNPRO5				\$29.33	
Scan to PC Desktop PRO 5 Seats	48 mo	SCNPRO5				\$23.00	
Scan to PC Desktop PRO 5 Seats	60 mo	SCNPRO5				\$19.24	
Stand with Storage		STNDSTORE	\$343.00	12.83%	\$299.00		\$11.83
Stand with Storage	36 mo	STNDSTORE				\$9.86	
Stand with Storage	48 mo	STNDSTORE				\$7.74	
Stand with Storage	60 mo	STNDSTORE				\$6.46	
WC Additional 550 Sheet Tray		WCTRAY1	\$230.00	34.35%	\$151.00		\$5.97
WC Additional 550 Sheet Tray	36 mo	WCTRAY1				\$4.98	
WC Additional 550 Sheet Tray	48 mo	WCTRAY1				\$3.91	
WC Additional 550 Sheet Tray	60 mo	WCTRAY1				\$3.27	
WC Additional 550 Sheet Tray		WCTRAY2	\$230.00	34.35%	\$151.00		\$5.97
WC Additional 550 Sheet Tray	36 mo	WCTRAY2				\$4.98	
WC Additional 550 Sheet Tray	48 mo	WCTRAY2				\$3.91	
WC Additional 550 Sheet Tray	60 mo	WCTRAY2				\$3.27	
WC Additional 550 Sheet Tray		WCTRAY3	\$230.00	34.35%	\$151.00		\$5.97
WC Additional 550 Sheet Tray	36 mo	WCTRAY3				\$4.98	
WC Additional 550 Sheet Tray	48 mo	WCTRAY3				\$3.91	
WC Additional 550 Sheet Tray	60 mo	WCTRAY3				\$3.27	
* For Xerox WC3655X: (lease rates valid only at time of initial order - custom quote required after equipment installs)							
Next Day Air Delivery to Customer		1DAYAIR2	\$85.00	24.71%	\$64.00		\$2.54
Next Day Air Delivery to Customer	36 mo	1DAYAIR2				\$2.12	

**APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION**

Next Day Air Delivery to Customer	48 mo	1DAYAIR2				\$1.65	
Next Day Air Delivery to Customer	60 mo	1DAYAIR2				\$1.39	
Common Access Card Enablement Kit		AFCACENBL	\$199.00	36.18%	\$127.00		\$9.02
Common Access Card Enablement Kit	36 mo	AFCACENBL				\$8.19	
Common Access Card Enablement Kit	48 mo	AFCACENBL				\$3.29	
Common Access Card Enablement Kit	60 mo	AFCACENBL				\$2.74	
550 Sheet Tray		E1A	\$199.00	5.03%	\$189.00		\$7.48
550 Sheet Tray	36 mo	E1A				\$6.24	
550 Sheet Tray	48 mo	E1A				\$4.89	
550 Sheet Tray	60 mo	E1A				\$4.08	
McAfee Integrity Control Enablement		MCAFEEIC	\$499.00	36.07%	\$319.00		\$12.62
McAfee Integrity Control Enablement	36 mo	MCAFEEIC				\$10.52	
McAfee Integrity Control Enablement	48 mo	MCAFEEIC				\$8.26	
McAfee Integrity Control Enablement	60 mo	MCAFEEIC				\$6.90	
Secure Access s/w w/ HID 125KHz Reader		SA1-HID	\$695.00	28.06%	\$500.00		\$27.79
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID				\$24.50	
Secure Access s/w w/ HID 125KHz Reader	48 mo	SA1-HID				\$20.94	
Secure Access s/w w/ HID 125KHz Reader	60 mo	SA1-HID				\$18.82	
Secure Access USB with INDALA		SA1-INDAL	\$695.00	28.06%	\$500.00		\$27.79
Secure Access USB with INDALA	36 mo	SA1-INDAL				\$24.50	
Secure Access USB with INDALA	48 mo	SA1-INDAL				\$20.94	
Secure Access USB with INDALA	60 mo	SA1-INDAL				\$18.82	
Secure Access s/w w/ Mag Stripe Reader		SA1-MAG	\$595.00	36.13%	\$380.00		\$22.05
Secure Access s/w w/ Mag Stripe Reader	36 mo	SA1-MAG				\$19.54	



Xerox Corporation

Vendor ID
1604680204

URL

Vendor Website

<http://www.portal.xerox.com/texasdir3043>

HUB Type

Non HUB

E-Rate Qualified

DIR Contract Number

DIR-TSO-3043

Contract Term End Date

6/16/2016

Contract Exp Date

6/16/2019

Contact Xerox Corporation

Contact

Lisa Sowell

<mailto:lisa.sowell@xerox.com>

Phone

(512) 343-5776

Fax

(512) 343-5705

Contact DIR

Contact

Airy Luangaphay

<mailto:airy.luangaphay@dir.texas.gov>

Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Xerox offers Xerox branded hardware and related services for printers, scanners, Copier, and document management. Additional products and services include: Purchase, lease, rental and Manage Print Services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

Contract Documents

- [DIR-TSO-3043 Contract PDF \(162.19KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Contract.pdf>
- [DIR-TSO-3043 Appendix A Standard Terms and Conditions PDF \(496.98KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix A Standard Terms and Conditions.pdf>
- [DIR-TSO-3043 Appendix B HUB Subcontracting Plan PDF \(767.23KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix B HUB Subcontracting Plan.pdf>

Tab	CC Date	Dept No.	Install Date	Serial Number	Department	Req. No.	Coop Contract Number	Model Description	Monthly Pynt Amount	Title Xfer at End of Lease? (Y/N)	Bargain Purchase Option? (Y/N)	Lease Term in Months	Est. Economic Useful Life in Mo.'s	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Inception	Capital or Operating Lease? (Calculated Field)	% Interest
1	2	3a	3b	4a	4b												
1	2/16/2016	130			ELECTIONS	290881	DIR-TSO-3041	Pro C5100S	\$907.11	N	N	36	60	\$32,655.96	\$29,491.45	Capital Lease	6.740
2	2/16/2016	170			AUDITORS	291555	DIR-TSO-3043	WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
3	2/16/2016	170			AUDITORS	291554	DIR-TSO-3043	WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
4	2/16/2016	170			AUDITORS	291552	DIR-TSO-3043	WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
5	3/1/2016	45			AUX COURT	289745	DIR-TSO-3041	4054	\$159.18	N	N	36	60	\$5,730.48	\$4,969.13	Capital Lease	9.502
6	11/17/2015	121		3HTJGKT1HN4666	Precinct 1	291375	BB 430-13	2-Holt CT660	\$2,667.15	Y	Y	84	84	\$224,040.60	\$204,069.32	Capital Lease	2.689
7	11/17/2015	121		3HTJGKT3HN4666	Precinct 1	291375	BB 430-13	2-Holt CT660	\$2,667.15	Y	Y	84	84	\$224,040.60	\$204,069.32	Capital Lease	2.689
8	1/26/2016	123			Precinct 3	292749	BB 430-13	2-Holt CT660	\$2,059.11	Y	Y	84	84	\$172,965.24	\$157,507.11	Capital Lease	2.690
9	1/26/2016	123			Precinct 3	292749	BB 430-13	2-Holt CT660	\$2,059.11	Y	Y	84	84	\$172,965.24	\$157,507.11	Capital Lease	2.690
10	3/7/2016	160			PURCHASING	293065	DIR-TSO-3041	4503	\$174.70	N	N	48	60	\$8,385.60	\$6,724.21	Capital Lease	4.110
11	4/5/2016	340			Health Dept.	294237	DIR-TSO-3041	MPC8002SP	\$452.53	N	N	36	60	\$16,291.08	\$14,586.75	Capital Lease	6.840
12	5/24/2016	150			TREASURERES	292584	DIR-TSO-3043	WC3655	\$76.86	N	N	36	60	\$2,766.96	\$2,555.00	Capital Lease	5.247
13	04/05/216	150			TREASURERES	292592	DIR-TSO-3043	WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.590
14	5/24/2016	150			TREASURERES	292573	DIR-TSO-3043	WC3655	\$76.86	N	N	36	60	\$2,766.96	\$2,555.00	Capital Lease	5.247
15	5/3/2016	380			Texas A&M Agrilife	295939	DIR-TSO-3043	WC7895	\$161.92	N	N	36	60	\$5,829.12	\$5,276.00	Capital Lease	11.000
16	4/19/2016	125			Executive Office	296911	DIR-TSO-3041	MPC5503	\$203.58	N	N	48	60	\$9,771.84	\$0.00	Capital Lease	
17	05/24/20016	60			J.P. 1/2	293819	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
18	05/24/20016	60			J.P. 1/2	297019	DIR-TSO-3041	SPC252DN	\$20.75	N	N	36	60	\$747.00	\$621.51	Capital Lease	12.360
20	05/24/20016	60			J.P. 1/2	296098	DIR-TSO-3041	SPC252DN	\$20.75	N	N	36	60	\$747.00	\$621.51	Capital Lease	12.360
21	05/24/20016	60			J.P. 4/1	293996	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
22	05/24/20016	60			J.P. 2/2	293995	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
23	05/24/20016	60			J.P. 3/1	296854	DIR-TSO-3041	MPC306SPF	\$72.93	N	N	36	60	\$2,625.48	\$2,141.08	Capital Lease	13.762
24									\$0.00	N	N			\$0.00	\$0.00		
25									\$0.00	N	N			\$0.00	\$0.00		
26									\$0.00	N	N			\$0.00	\$0.00		
27									\$0.00	N	N			\$0.00	\$0.00		
28									\$0.00	N	N			\$0.00	\$0.00		
29									\$0.00	N	N			\$0.00	\$0.00		
30									\$0.00	N	N			\$0.00	\$0.00		
31									\$0.00	N	N			\$0.00	\$0.00		
32									\$0.00	N	N			\$0.00	\$0.00		

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Lease Calculator

Fix Rate	Fix Payment
Product/Property Value	\$ 2555
Residual Value	\$ 0
Lease Term	3 years 0 months
Monthly Payment	\$ 76.86
Calculate	

Result	
Interest/Return Rate	5.247%
Total of 36 Monthly Payments	\$2,766.96
Total Interest	\$211.96



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Mortgage Rate: 30 year fixed, all points, Credit score



\$1,088/month
Points: 0.1
Fees: \$2,395
NMLS # 2880

APR: 3.335%
Rate: 3.250%
Lock: 30 days
May. 17

Next >

877-899-4115

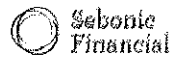


\$1,088/month
Points: 1.1
Fees: \$375
NMLS # 1071

APR: 3.350%
Rate: 3.250%
Lock: 30 days
May. 17

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877-210-8855



\$1,105/month
Points: 0.1
Fees: \$2,002
NMLS # 66247

APR: 3.447%
Rate: 3.375%
Lock: 30 days
May. 17

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Direct Mortgage Lender

What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerable terms for the tenant, who can move out early; arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car

The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.

When you lease, there are many factors to consider. The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.

Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the leasing period – this is called the "residual value." This difference is financed at a particular rate of interest which is sometimes called the "leasing rate." You may also have to put down a security deposit (this is usually one month's payment). There can be additional charges that the dealer may impose, so you should discuss all the financing carefully before agreeing to an automobile leasing contract.

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Xerox Corporation
 Norwalk, CT United States

Certificate Number:
 2016-54856

Date Filed:
 05/12/2016

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

Date Acknowledged:
 05/17/2016

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

PO 740776
 Office Equipment

4	Name of Interested Party	City, State, Country (place of business)	Nature of Interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

 Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

 Signature of officer administering oath Printed name of officer administering oath Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties. Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.	OFFICE USE ONLY CERTIFICATION OF FILING
1 Name of business entity filing form, and the city, state and country of the business entity's place of business. Xerox Corporation Norwalk, CT United States	Certificate Number: 2016-54856
2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed. County of Hidalgo	Date Filed: 05/12/2016
Date Acknowledged:	

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

PO 740776
Office Equipment

4 Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
		Controlling	Intermediary

5 Check only if there is NO interested party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

MICHELLE WEGMAN
NOTARY PUBLIC-STATE OF NEW YORK
 No. 01WE6292754
 Qualified in Monroe County
 My Commission Expires November 04, 2017

John B. O'Connor

 Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said John B. O'Connor, this the 16th day of May, 2016, to certify which, witness my hand and seal of office.

Michelle L. Wegman

 Signature of officer administering oath

Michelle L. Wegman

 Printed name of officer administering oath

Notary Public

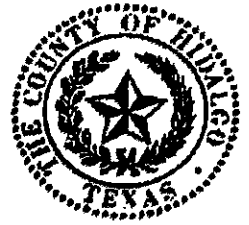
 Title of officer administering oath

Norma G. Garcia

Hidalgo County Treasurer

2810 South Business Hwy 281, Edinburg, Texas 78539-6243

Telephone: (956) 318-2506 Fax: (956) 318-2507



MEMORANDUM

TO: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent

FROM: Norma G. Garcia *mgarcia*
Hidalgo County Treasurer

DATE: May 13, 2016

SUBJECT: Xerox Units

The following request is due to an upgrade needed on peripheral equipment within the Treasurer's Office. The information as well as specifications provided by the vendor for the improvement of the machines (see attached) supports the decision to proceed with the acquisition of two additional trays for each 3655X copier units installed at the Treasurer's Office. For that, please proceed with the required protocols in order for my office to acquire the additional equipment for the Xerox copier units.

Thank you for your attention to this matter and if you have any questions, please call me at ext. 4806.

AI-53854

Purchasing Department 12. C.

CC CONSENT

Meeting Date: 03/22/2016

Submitted For: Marty Salazar, PURCHASING DEPT.

Submitted By: Tanya Delira, PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION

Treasurer's Office:

Requesting authority to enter into (3) new 36-month (capital) leases for a Xerox Copiers through our membership/participation with (DIR) Department of Information Resources awarded vendor, Xerox Corporation [DIR-TSO-3043/expires 6/16/19] through the following requisitions; Req #292573 WC3655 with trade in serial #VMA 565480 in the amount of \$99.38, 292584 WC3655 in the amount of \$99.38 and trade in VMA 565480 & 292592 WC7970 in the amount of \$ 254.76/month-equipment and maintenance effective upon approval, delivery & installation.

BACKGROUND

Fiscal Impact

FISCAL YEAR: 2016

ACCT. #: 6-1100-415-16-150-001-0-430

FUNDS AVAILABLE Y/N?: y

MATCHING FUNDS Y/N?:

BUDGETARY IMPACT:

FISCAL YEAR: 2016

ACCT. #: 6-1100-415-16-150-001-0-610

FUNDS AVAILABLE Y/N?: y

MATCHING FUNDS Y/N?:

BUDGETARY IMPACT:

FISCAL YEAR: 2016

ACCT. #: 6-1100-415-16-150-001-0-780

FUNDS AVAILABLE Y/N?: y

MATCHING FUNDS Y/N?:

BUDGETARY IMPACT:

Attachments

292592

Xerox

Xerox

Form Review

Inbox	Reviewed By	Date
Purchasing Department	Marty Salazar	03/18/2016 03:25 PM
Budget & Management	Veronica Ortiz	03/18/2016 03:34 PM
Glinda Pacheco	Glinda Pacheco	03/18/2016 03:57 PM
Final Approval	Monica Badillo	03/18/2016 04:10 PM
Form Started By: Tanya Delira		Started On: 03/18/2016 10:21 AM

Requisition

Req # 00292573

PO # 740716

Date: 02/08/16

Bill To: x
x

Vendor: 42129
XEROX CORPORATION
P.O. BOX 731892
DALLAS TX 75373-1892

Shp To: COUNTY TREASURER
2810 S. BUSINESS HWY 281
EDINBURG TX 78539-6243

Contact: GGUAJARDO
956-318-2506

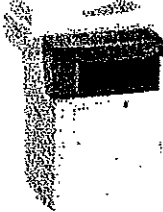
Contract No: DIR-TSO-3043

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		XEROX WORKCENTRE 3655X TREASURER'S FRONT DESK AREA - 36 MONTH LEASE		
		XEROX WORKCENTRE 3655 BLACK AND WHITE MFP, PRINT/COPY/SCAN/FAX, UP TO 47 PPM, LETTER/LEGAL, USB/ETHERNET, 550-SHEET TRAY, AUTOMATIC 2-SIDED PRINTING, 110V, INCLUDES DRCINST-CARRIER DELIVERY & INSTALL. DO NOT DUPLICATE ORDER		
10.00	MONTH	MARCH - DECEMBER 2016 LEASE COPIER: BASE (WC3655X)	55.83	558.30
10.00	MONTH	WIRELESS PRINT KIT	1.98	19.80
10.00	MONTH	STAND	6.57	65.70
10.00	MONTH	ANNUAL MAINTENANCE INCLUDES ALL SUPPLIES FOR 20,000 B/W PRINTS.	35.00	350.00
10.00	MONTH	OVG. @ \$0.0045 INCLUDES ALL SUPLIES EXCLUDES PAPER	5.00	50.00
		<u>Account No</u>	<u>Encumbrance</u>	
		6-1100-415-16-150-001-0-430	350.00	
		6-1100-415-16-150-001-0-610	50.00	
		6-1100-415-16-150-001-0-780	643.80	
			Freight	.00
			Total	1,043.80
		REPLACES: XEROX WORKCENTRE 3550X (LOW RANGE I) SERIAL# VMA565480 35 PPM DIGITAL COPIER 985-L2 STATE REQ# 311463 STATE PO# 10211743 REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

Hidalgo County Treasurer Office- Xerox Proposal
January 13, 2016



XEROX WORKCENTRE 3655X
DIR CONTRACT # DIR-TSO-3043

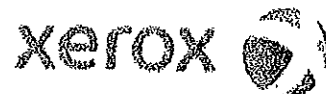
Xerox WorkCentre 3655 black and White MFP, Print/Copy/Scan/ax, up to 47 ppm, Letter/Legal, USB/Ethernet, 550-Sheet Tray, Automatic 2-Sided Printing, 110V, Includes DRCINST-Carrier delivery & Install

36 Month Lease Option

	MSRP	DIR Discount %	Purchase Price	Monthly Lease Price
Base (WC3655X)	\$3,521.00	\$48.37%	\$1,818.00	\$55.83
Wireless Print Kit	\$99.00	\$39.39%	\$ 60.00	\$ 1.98
Stand	<u>\$299.00</u>	\$33.44%	<u>\$ 199.00</u>	<u>\$ 6.57</u>
Equipment Total	\$3,963.00		\$ 2,177.00	\$ 64.38
Lease Rate Factor				\$0.0295

Annual Maintenance Includes all Supplies for 20,000 B/W Prints. **\$35.00**
Ovg. @ \$0.0045_ Includes All Supplies Excludes paper.

MONTHLY TOTAL **\$ 99.38**
Trade in Serial # VMA 565480



Hidalgo County Treasurer's Office
Ph. 318-2506 Ext. 4806

From : Renan Ramirez
<renan.ramirez@co.hidalgo.tx.us>

Thu, Feb 04, 2016 03:03 PM

Subject : Re: Ricoh Proposal Contract

To : Gabriel Guajardo
<gabriel.guajardo@co.hidalgo.tx.us>

Cc : Alfredo
<alfredo.zamarripa@treasurer.co.hidalgo.tx.us>

Gabe,

Works for me! APPROVED!

Thanks!

Renán Ramirez
Chief Information Officer
County of Hidalgo, Texas
956-289-7444

----- Original Message -----

From: "Gabriel Guajardo" <gabriel.guajardo@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Alfredo" <alfredo.zamarripa@treasurer.co.hidalgo.tx.us>
Sent: Thursday, February 4, 2016 2:53:20 PM
Subject: Ricoh Proposal Contract

Good Afternoon, Mr. Ramirez.

Based upon your recommendation to enquire on another vendor proposal (other than Xerox) for the Copier/Scanners Services, we proceeded to meet with Ricoh Service Executive Ms. Aissa Acevedo.

After conversations with Ms. Acevedo within the Treasurer's Office location, she provided us with a proposal contract based upon the needs of the department's personnel.

Please, accept the above attached file as the proposal contract from Ricoh Co.

Model# SP5200S... (2 Machines)

Model# MPC6003... (1 Machine)

After reviewing Ricoh proposal contract we feel that Xerox

better meets our needs.

Respectfully,

Gabriel Guajardo
Hidalgo County Treasurer's Office
Ph. 318-2506 Ext. 4806

From : Gabriel Guajardo
<gabriel.guajardo@co.hidalgo.tx.us>

Thu, Feb 04, 2016 02:53 PM

1 attachment

Subject : Ricoh Proposal Contract

To : Renan Ramirez
<renan.ramirez@co.hidalgo.tx.us>

Cc : Alfredo
<alfredo.zamarripa@treasurer.co.hidalgo.tx.us>

Good Afternoon, Mr. Ramirez.

Based upon your recommendation to enquire on another vendor proposal (other than Xerox) for the Copier/Scanners Services, we proceeded to meet with Ricoh Service Executive Ms. Aissa Acevedo.

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Respectfully,

Gabriel Guajardo
Hidalgo County Treasurer's Office
Ph. 318-2506 Ext. 4806

Hidalgo County Treasurer's Dept. Ricoh SP5200S & MPC6003 Proposal

- 02-04-16.pdf


2 MB

Tab	CC Date	Dept No.	Install Date	Serial No.	Lease / Property Schedule No.	Req. No.	Asset Module Asset ID	Model Description	Monthly Pymt Amount	Bargain Purchase Option?		Lease Term in Months	Est. Economic Useful Life in Mo's	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception	Capital or Operating Lease? (Calculated Field)	% Interest
										1 (Y/N)	2 (Y/N)						
1	2/16/2016	130			Elections Dept	290881	DIR-TSO-3041	Ricoh Pro C5100S	\$907.11	N	N	36	60	\$32,655.96	\$29,491.45	Capital Lease	6.740
2	2/16/2016	170			AUDITORS	291555	DIR-TSO-3043	XEROX WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
3	2/16/2016	170			AUDITORS	291554	DIR-TSO-3043	XEROX WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
4	2/16/2016	170			AUDITORS	291552	DIR-TSO-3043	XEROX WC5945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
5	3/1/2016	45			AUXILIARY COU	289745	DIR-TSO-3041	RICOH 4054	\$159.18	N	N	36	60	\$5,730.48	\$4,969.13	Capital Lease	9.502
6	3/7/2016	160			PURCHASING	293065	DIR-TSO-3041	RICOH 4503	\$174.70	N	N	48	60	\$8,385.60	\$6,724.21	Capital Lease	11.278
7	4/5/2016	340			Health Dept	294237	DIR-TSO-3041	RICOH MPC8002S	\$659.93	N	N	36	60	\$16,291.08	\$14,586.75	Capital Lease	7.319
8	4/5/2016	150			TREASURERES	292584	DIR-TSO-3043	XEROX WC3655	\$64.38	N	N	36	60	\$2,317.68	\$2,177.00	Capital Lease	4.110
9	04/05/2016	150			TREASURERES	292592	DIR-TSO-3043	XEROX WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
10	4/5/2016	150			TREASURERES	292573	DIR-TSO-3043	XEROX WC3655	\$64.38	N	N	36	60	\$2,317.68	\$2,177.00	Capital Lease	4.110




- Financial Calculators**
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Lease Calculator

Fix Rate	Fix Payment	Result
Product/Property Value \$ <input type="text" value="2177.00"/>		Interest/Return Rate 4.110%
Residual Value \$ <input type="text" value="0"/>		Total of 36 Monthly Payments \$2,317.68
Lease Term <input type="text" value="0"/> years <input type="text" value="36"/> months		Total Interest \$140.68
Monthly Payment \$ <input type="text" value="64.38"/>		
Calculate		 <div style="display: flex; justify-content: center; gap: 10px;"> <div style="width: 10px; height: 10px; background-color: #ccc; border: 1px solid black;"></div> Principal <div style="width: 10px; height: 10px; background-color: #000; border: 1px solid black;"></div> Interest </div>

Mortgage Rate: 30 year fixed, all points, Credit score

- | | | | |
|---|---|--|----------------------------------|
|  | \$1,158/month
Points: 0
Fees: \$0
NMLS # 790398 | APR: 3.750%
Rate: 3.750%
Lock: 30 days
Mar. 10 | Next >
877-588-7376 |
|  | \$1,158/month
Points: 0
Fees: \$995
NMLS # 329429 | APR: 3.783%
Rate: 3.750%
Lock: 45 days
Mar. 10 | Next >
877-747-6011 |
|  | \$1,140/month
Points: 1
Fees: \$0
NMLS # 790398 | APR: 3.707%
Rate: 3.625%
Lock: 30 days
Mar. 10 | Next >
877-588-7376 |

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What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerate terms for the tenant, who can move out early; arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car


The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.



When you lease, there are many factors to consider: The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.


Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the

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CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
Xerox Corporation
Norwalk, CT United States

Certificate Number:
2016-26243

Date Filed:
03/15/2016

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
Hidalgo County

Date Acknowledged:

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.
Reqn # 292573
Office Equipment (replaces 2016-19257)

4	Name of Interested Party	City, State, Country (place of business)	Nature of Interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO interested Party.

6 AFFIDAVIT I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

JOSEPH A. BACOT
Notary Public, State of New York
Qualified in Monroe County
No. 01BA8087832
My Commission Expires Feb. 24, 2019

John B. O'Connor
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said John B. O'Connor, this the 17th day of March, 2016, to certify which, witness my hand and seal of office.

Joseph A. Bacot
Signature of officer administering oath

Joseph A. Bacot
Printed name of officer administering oath

Notary Public
Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2016-26243

Date Filed:
03/15/2016

Date Acknowledged:
03/18/2016

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
Xerox Corporation
Norwalk, CT United States

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Hidalgo County

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		Controlling	Intermediary

5 Check only if there is NO Interested Party.



6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

Signature of officer administering oath

Printed name of officer administering oath

Title of officer administering oath