



Casco **INDUSTRIES, INC.**
Fire Equipment Sales & Service

*Providing Protection for those Who Protect Us
since 1950*

1920 Rankin Road, Suite 155 Houston, Texas 77073
281-443-0999 Office 281-443-0858 Fax

QUOTATION

To: LA VILLA FD Attn: DINO PEREZ Fax: E-Mail: dinoperez@lavillatx.com	Ship to: Same BUY-BOARD #432-13
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Date	Quoted By	Date Expected	Ship Via	F.O.B.	Terms
8/30/16	BOB YANCY		Best Way	DESTINATION	NET 30 Days

Qty	Description	List Price	Unit Price	Total
4	MSA-AG1FS442MA1C1LAA G-1 SCBA	6,470.00	4,529.00	18,116.00
4	MSA-G1FPFM1401 G-1 FACEPIECE MEDIUM	370.00	259.00	1,036.00
9	MSA-10156424 ✓ CYLINDER 4500 PSI	1,390.00 ✓	973.00	8,757.00

Sub Total	\$27,909.00
Shipping	NONE
TOTAL	\$27,909.00

BOB YANCY / Sales Representative
byancy@cascoindustries.com

RE: Buyboard Vendor: Price Verification Casco Industries

From : Connie Burkett <Connie.Burkett@tasb.org> Tue, Sep 20, 2016 02:39 PM
Subject : RE: Buyboard Vendor: Price Verification Casco Industries 1 attachment
To : 'Monica Leal' <monica.leal@co.hidalgo.tx.us>
Cc : Diana Serna <diana.serna@co.hidalgo.tx.us>, P.R. Avila II <patricio.avila@co.hidalgo.tx.us>, Tony Barco <antonio.barco@co.hidalgo.tx.us>

Monica,

There are multiple components that go into each face piece for the total price shown. For example, the model is the MSA-G1 face piece, but each entry after that means an individual component/price was used to make up the whole unit.

All item numbers break down like this: A-G1FP is the beginning of each unit, then we break it down further

For MSA-G1FP**FM1401**

Face piece

F = Fire

M = Medium

1 = Hycar (material)

4 = Head Harness (4-point adjustable)

0 = Neckstrap (0 none)

1 – Regulator connection (1 fixed push-to-connect)

MSA-G1FS442MA1C1LAA****

SCBA

4 = system pressure (4500 psig = \$3600)

4 = cylinder connection (CGA quick connect remote connection = \$275)

2 = harness (standard, with chest strap = \$20)

M = cradle type (metal band = \$50)

A = lumbar type (adjustable swiveling lumbar pad = \$125)

1 = regulator type (purge cover, left shoulder = \$0)

C = regulator hose type (continuous = \$0)

1 = emergency breathing support (waist mounted quick fill = \$700)

L = speaker module (left chest = \$0)

A = pass (PASS right shoulder = \$2400)

A = battery type (alkaline = \$0)

Each of these systems is priced based on the components/choices selected at the time of the quote. The quote is in full compliance with the vendor's award under BuyBoard Contract 432-13.

Respectfully,

Connie W. Burkett
Contract Administrator

BuyBoard / TASB
12007 Research Blvd
Austin TX 78759
Phone: 800-695-2919, ext 7152
Fax: 800-211-5454

-----Original Message-----

From: Monica Leal [mailto:monica.leal@co.hidalgo.tx.us]
Sent: Tuesday, September 20, 2016 9:33 AM
To: Connie Burkett <Connie.Burkett@tasb.org>
Cc: Diana Serna <diana.serna@co.hidalgo.tx.us>; P.R. Avila II <patricio.avila@co.hidalgo.tx.us>;
Tony Barco <antonio.barco@co.hidalgo.tx.us>
Subject: Buyboard Vendor: Price Verification Casco Industries

Good morning Ms. Burkett,

I need your assistance. I have been trying to verify the list prices on the attached quote under the MSA brand. The only product I was able to locate was the cylinder, but not the face piece or the SCBA. Can you please let me know if the amounts provided are in contract 432-13?

Thank you in advance for your assistance.

Respectfully,
Monica Leal

----- Forwarded Message -----

From: Ricoh4503@ucp.co.hidalgo.tx.us
To: "Monica Leal" <Monica.Leal@co.hidalgo.tx.us>
Sent: Tuesday, September 20, 2016 9:29:33 AM
Subject: Message from "RNP002673B8224A"

This E-mail was sent from "RNP002673B8224A" (MP C4503).

Scan Date: 09.20.2016 09:29:32 (-0500)
Queries to: Ricoh4503@ucp.co.hidalgo.tx.us



20160920092933092.pdf

215 KB



Vendor Contract Information

[Back](#)

Search:

- All
- Vendor Discounts Only
- Catalog Pricing Only

Refine Your Search:

Vendors

Casco Industries, Inc.[X]

Price Range

Show all prices

Category

None Selected

Contract

None selected

Additional Searches:

[Search by Vendor](#)

[Browse Contracts](#)

[Additional Resources](#)

Vendor Name: Casco Industries, Inc.

Address: 607 West 62 Street
Shreveport, LA 71106

Phone Number: (800) 551-8787

Alternate Phone Number: (318) 865-5107

Email: david@cascoindustries.com

Website: <http://www.cascoindustries.com>

Federal ID: 72-0698936

Contact: David Stewart

Accepts RFQs: Yes

Minority Owned: No

Women Owned: No

Service-Disabled Veteran Owned: No

EDGAR: No

Contract Name: Public Safety & Fire House Supplies & Equipment

Contract#: 432-13

Effective Date: 04/01/2014

Expiration Date: 03/31/2017

Payment Terms: Net 30 days

Delivery Days: 60

Shipping Terms: Pre-paid and added to invoice

Freight Terms: FOB Destination

Ship Via: Common Carrier

Region Served: All Texas Regions

States Served: Arkansas, Colorado, Louisiana, New Mexico, Oklahoma, Texas

Quote Reference Number: 432-13

Return Policy: Must call for RGA within 10 days of order receipt

Contract Documents

EDGAR Notice: [Click to view EDGAR Notice](#)

Proposal Documents: [Click to view BuyBoard Proposal Documents](#)

Regulatory Notice: [Click to view Bonding Regulatory Notice](#)

Contact us 800-695-2919



Search Results

Search:

Show results

Narrow Results:

- All
- Vendor Discounts Only
- Catalog Pricing Only

Vendor	Description
Casco Industries, Inc.	10% Discount Off MSA pricelist (10% discount off MSA Pricelist for Parts, 30% discount off MSA Pricelist for Equipment) for Breathing Apparatus

Refine Your Search:

Vendors

Casco Industries, Inc.[X]

Price Range

Show all prices

Category

None Selected

Contract

None selected

Extended Product Information

Reference Number: 432-13

Part Number: Catalog

Vendor Website: <http://www.cascoindustries.com>

Full Description: 10% Discount Off MSA pricelist (10% discount off MSA Pricelist for Parts, 30% discount off MSA Pricelist for Equipment) for Breathing Apparatus

[Casco Industries, Inc.](#) 10% Discount Off Bauer pricelist for all Other Fire House Equipment and Supplies

[Casco Industries, Inc.](#) 30% Discount Off North America pricelist for Fire Hoses and Nozzles

Additional Searches:

[Search by Vendor](#)

[Browse Contracts](#)

Showing 26 to 28 of 28 entries

[First](#) [Previous](#) [1](#) [2](#) [Next](#) [Last](#)

Additional Resources

2016 MSA G1 Accessories Reference Sheet



Part Number	Description	List Price
10158389	Dovetail brackets & gauge gaurd, Type 2, 30 min high pressure	\$53.00
10158390	Dovetail brackets & gauge gaurd, Type 3, 45 min Lo Pro	\$53.00
10158401	Dovetail brackets & gauge gaurd, Type 4, 2216 & 45 min fatty	\$53.00
10158402	Dovetail brackets & gauge gaurd, Type 5, 60 min	\$54.00

Cylinders WITHOUT QC adapter attached

10156422-SP	G1 Cylinder, Remote Connect, 2216 psi, 30min	\$1,270.00
10156423-SP	G1 Cylinder, Remote Connect, 4500 psi, 30min	\$1,070.00
10156424-SP	G1 Cylinder, Remote Connect, 4500 psi, 45min Lo Pro	\$1,390.00
10156425-SP	G1 Cylinder, Remote Connect, 4500 psi, 45min fatty	\$1,390.00
10156426-SP	G1 Cylinder, Remote Connect, 4500 psi, 60min	\$1,705.00
10156431-SP	G1 Cylinder, Remote Connect, 2216, 30min, less air	\$1,310.00
10156432-SP	G1 Cylinder, Remote Connect, 4500, 30min, less air	\$1,110.00
10156433-SP	G1 Cylinder, Remote Connect, 4500, 45min Lo PRO, less air	\$1,430.00
10156434-SP	G1 Cylinder, Remote Connect, 4500, 45min Fatty, less air	\$1,430.00
10156435-SP	G1 Cylinder, Remote Connect, 4500, 60min, less air	\$1,745.00

Cylinders WITH QC adapter attached

10175706	G1 Cylinder, Remote Connect, with QC adapter, 2216, 30min	\$1,340.00
10175707	G1 Cylinder, Remote Connect, with QC adapter, 4500, 30min	\$1,115.00
10175708	G1 Cylinder, Remote Connect, with QC adapter, 4500, 45min LoPro	\$1,448.00
10175709	G1 Cylinder, Remote Connect, with QC adapter, 4500, 45min Fatty	\$1,448.00
10175710	G1 Cylinder, Remote Connect, with QC adapter, 4500, 60min	\$1,780.00
10175711	G1 Cylinder, Remote Connect, with QC adapter, 2216, 30min, less air	\$1,365.00
10175712	G1 Cylinder, Remote Connect, with QC adapter, 4500, 30min, less air	\$1,155.00
10175713	G1 Cylinder, Remote Connect, with QC adapter, 4500, 45min LoPro, less air	\$1,488.00
10175714	G1 Cylinder, Remote Connect, with QC adapter, 4500, 45min Fatty, less air	\$1,488.00
10175715	G1 Cylinder, Remote Connect, with QC adapter, 4500, 60min, less air	\$1,820.00

SPR only	Logo on Cylinder (photo luminescent and reflective band) (25 min qty)	Inc on scba buy
SPR only	Logo on Cylinder (paper wrap around band) (25 min qty)	Inc on scba buy
SPR only	Cylinder Cap 45 minute cylinder	\$37.00
SPR only	Cylinder Boot 45 minute cylinder	\$37.00

MSA G1 SCBA Fire Service Edition

Ordering Selection Matrix and Price List

All Prices in U.S. Dollars • Prices Effective March 14, 2016



A	B	C	D	E	F	G	H	J	K	L
System Pressure	Cylinder Connection	Harness	Cradle Type	Lumbar Type	Regulator Type	Regulator Hose Type	Emergency Breathing Support	Speaker/Module	PASS	Battery Type
2 2216 psig 3900 4 4500 psig 3700 5 5500 psig - 3900	1 CGA Threaded Direct Connection † 100 2 CGA Threaded Remote Connection 175 3 CGA Quick Connect Direct Connection ~ 275 4 CGA Quick Connect Remote Connection † If 1 or 3 are selected, fabric band must be used.	1 Standard without Chest Strap 20 2 Standard with Chest Strap 100 3 Serviceable Tunnel without Chest Strap 120 4 Serviceable Tunnel with Chest Strap	M Metal Band 50 F Fabric Band ~ 0	B Basic 50 F Fixed Swiveling Lumbar Pad 125 A Adjustable Swiveling Lumbar Pad 1192 1 Rescue Belt II Hook, 50 ~ 1186 2 Rescue Belt II Carabiner, 50 ~ 1532 3 Rescue Belt II 50 FireTech Rope, Hook ~ 1472 4 Rescue Belt II, 50 FireTech Rope, Carabiner ~	1 Purge cover Left Shoulder † 2 Solid cover Left Shoulder †	C Continuous 450 Q Quick Connect	0 None 1 Waist Mounted Quick-Fill ~ 700 2 ExtendAir II 660 3 Waist Mounted Quick-Fill and ExtendAir II ~ 1360	L Left Chest †	A PASS Right Shoulder † 2400 C PASS Telemetry Right Shoulder † 3000	A Alkaline 0 B Rechargeable 0 † If Telemetry is ordered, R must be selected.

† As worn
 ~ Available Fall 2016

Column: A B C D E F G H J K L
 A-G1FS **4** **4** **2** **W** **A** **I** **C** **I** **L** **A** **#**
 PART NUMBERS (BOLD LEFT-HAND COLUMNS) QUANTITY

A	B	C	D	E	F	G	H	J	K	L
\$3,700	\$275.00	\$200.00	\$50.00	\$125.00	\$0.00	\$0.00	\$700.00	\$0.00	\$2400	\$0
LIST PRICE OF PARTS (RIGHT-HAND COLUMNS)										TOTAL G1 SCBA LIST PRICE
										-

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Casco Industries, Inc.
Houston, TX United States

Certificate Number:
2016-117728

Date Filed:
09/28/2016

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

Date Acknowledged:
09/29/2016

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

5016-45-0315-5000-4500
Purchase of Fire Station/Equipment (SCBA Packs) Unit

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

Signature of officer administering oath Printed name of officer administering oath Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

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		Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Sgt E. Helf



Bob Yancy
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP SEAL ABOVE

Sworn to and subscribed before me, by the said AGENT Bob Yancy, this the 28th day of September 20 16, to certify which, witness my hand and seal of office.

Doug Schaumburg
Signature of officer administering oath

Doug Schaumburg
Printed name of officer administering oath

Pres. Down
Title of officer administering oath