

Proposal for Document Copying & Printing Solutions



Hidalgo County
449th District Court
Analysis & Proposal



PREPARED BY:

Aissa Acevedo-Major Account Executive
Mobile: (956) 607-6465
Fax: (956) 687-2012
Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: January 30, 2017

RICOH
imagine. change.

Current Situation Analysis

Department Model C Serial # / EID	Configuration	Average Monthly Volume 2015	Average Monthly Volume 2015
Central Office Ricoh MPC4503 C85041979 / 13148694	45 PPM B/W and Color 2 – 550 Sheet Trays 1 – 2,000 Sheet Tandem Tray 1 – 100 Sheet Bypass 1,000 Sheet Finisher Postscript Fax	B/W – 1,479 Color – 10	B/W – 873 Color - 735
<p>Service / Maintenance Includes 10,000 B&W Clicks and 4,100 Color Clicks Per Month Overages Billed Quarterly Overage Rates are: B&W @ \$0.0069 and Color @ \$0.0428</p>			
<p>TOTAL MONTHLY PAYMENT \$437.52</p>			

Ricoh MPC4504

Color & Black/White Multifunctional Device

Key Features

- 45-PPM monochrome and color
- 2,300-sheet paper capacity
1 – 100 Sheet Bypass
- 1,000 Sheet Finisher / Stapler / Sorter
- Scan to/Print from USB/SD Card
- Postscript Enabled
- Fax Enabled
- Configured to Print & Scan -Providing both black & white and color scanning
Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing
Ricoh MPC4504 #417451 ✓	\$3,875.85	\$125.84 1
ESP XG-PCS-15D ✓	\$151.13	\$4.61 2
Network & Scan Connect – Seg BC4 / PS-NWSCBC4 ✓	\$250.00	\$7.63 3
Bridge Unit BU3070 ✓	\$82.62	\$2.52 4
Finisher SR 3210 ✓	\$720.36	\$21.97 5
Paper Feed Unit PB3160 ✓	\$472.52	\$14.41 6
Fax Option Type M20 ✓	\$350.61	\$10.69 8
Postscript3 Unit Type M19 ✓	\$429.20	\$13.09 7
Equipment Totals	\$6,332.29	\$200.76
✓Service (5,000 B/W impressions monthly @ \$0.0069) (Overages billed quarterly @ \$0.0069)		\$34.50 9
✓Service (1,000 Color impressions monthly @ \$0.0428) (Overages billed quarterly @ \$0.0428)		\$42.80 10
		GRAND TOTAL PER MONTH \$278.06

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

11 MONTHS REMAINING IN FISCAL YEAR: 2/1/17-12/31/17

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

5,000 B&W and 1,000 Color Clicks Monthly. Overages Billed Quarterly. B&W @ \$0.0069 and Color @ \$0.0428.

Includes Full and Final Upgrade and Payoff of Contract: 429301-3186279

*Bill To / Ship To:

Hidalgo County – 449th District Court

1001 N. Doolittle Rd

Edinburg, TX 78539

Contact: Melissa Flores/ Phone: 956-463-9946

Obj. Values { 780
531
610
430

RICOH
imagine. change.