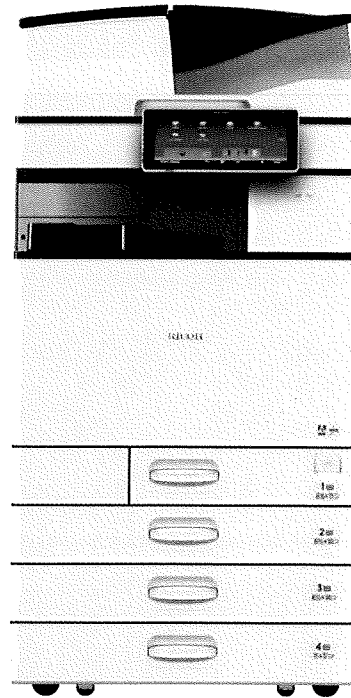


Ricoh MPC4504

Color & Black/White Multifunctional Device

Key Features

- 45-PPM monochrome and color
- 2,300-sheet paper capacity
Trays 1, 2, 3 and 4 – 550 Sheet Paper Trays
And 1 – 100 Sheet Bypass with Cabinet Stand
- Fax Enabled
- DOSS (Data Overwrite Security System) standard - For ISO 15408 Compliance
- Print & scan enabled; providing both black & white and color scanning
- Scan to/Print from USB/SD Card
- 5.7-second color/ 4-second monochrome first-print speed
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Discounted Pricing
Ricoh MPC4504 # 417451	\$3,875.85	\$125.84	\$105.71
ESP XG-PCS-15D	\$151.13	\$4.61	\$3.87
Network & Scan Connect – Seg BC4 - NWSCBC4	\$250.00	\$7.63	\$6.41
Cabinet Type F	\$102.77	\$3.13	\$2.63
Fax Option Type M20	\$350.61	\$10.69	\$8.98
Equipment Totals	\$4,730.36 <i>cash</i>	\$151.90	\$127.60 <i>monthly</i>
Service (2,000 B/W impressions monthly @ \$0.0069) (Overages billed quarterly @ \$0.0069)			\$13.80
Service (250 Color impressions monthly @ \$0.0428) (Overages billed quarterly @ \$0.0428)			\$10.70
		GRAND TOTAL PER MONTH	\$152.10

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

11 MONTH REMAINING IN FISCAL YEAR: 2/1/17 - 12/31/17

State of Texas DIR Contract Number: DIR-TSO-3041

36 Month LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

2,000 BW and 250 Color Clicks Per Month @ \$24.50. Overages billed quarterly, BW @ \$0.0069 and Color @ \$0.0428

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

*Bill To/Ship To:

Hidalgo County – County Court #4

100 N. Closner, 3rd Floor

Edinburg, TX 78539

Contact: Rachel Segura

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January 18, 2017

Hidalgo County – County Court #4
Attn: Rachel Segura
100 N. Closner, 3rd Floor
Edinburg, TX 78539



Dear Ms. Segura,

Thank you so much for taking the time to speak with me regarding your department's document and office equipment needs. I truly appreciated the time you took to discuss this situation. Based on our conversation, I have put together a proposed solution that we believe will meet your goals of:

- Highly efficient new technology and cost effective color and black & white output devices
- High quality copies, prints and productions with increased security & productivity
- An all-inclusive service package (service, toner & staples included to reduce supply costs)

At Ricoh, we have built a solid reputation for providing the best solution for each of our customer's unique requirements. We are able to meet your specific needs by leveraging innovative technology backed by Ricoh's world-class service and expertise.

Thank you for giving us the opportunity to present the following proposal. We look forward to serving all of your document needs and increasing your document efficiency.

Sincerely,

Aissa Acevedo
Major Account Executive
(956) 607-6465

Reservation of Rights—In response to your invitation, we are pleased to submit this proposal for your consideration. We recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the right to do the same. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Our proposal represents our commitment with respect to pricing, equipment specifications and service levels and contemplates that both parties reserve the right to review and negotiate appropriate and mutually acceptable terms and conditions in the exercise of good faith. As is customary for transactions of this type, our proposal is based upon the information provided by you and the assumptions set forth in our response, and any changes to such information or assumptions may, if material, require modification. Upon award, we will be pleased to work with you to promptly finalize mutually acceptable contract terms and, if applicable, provide copies of appropriate contract forms for that purpose.

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Proposal for Document Copying & Printing Solutions



Hidalgo
County
County Court #4



PREPARED BY:

Aissa Acevedo—Major Account Executive

Mobile: (956) 607-6465

Fax: (956) 687-2012

Email: Aissa.Acevedo@ricoh-usa.com

Proposal Submitted: January 18, 2017

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