

RICOH Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement

Pricing valid for 90 Days.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code	Copies Prints Developments Per Minute	Ricoh Equipment and Options	Suggested Retail Price	Contract Price		36 Monthly Payments		36 MO DISCOUNTED		36 Monthly Payments		36 MO DISCOUNTED		Service Plan Options		Production Click	Delivery & Installation Hardware Included	
				24 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments	36 Monthly Payments			36 Monthly Payments
417451	45 B&W / 45 Color	MP C6004	\$18,050.00	\$3,873.83	\$178.69	\$184.78	\$103.33	\$103.33	\$103.33	\$103.33	\$103.33	\$103.33	\$103.33	0.0090	0.0428			
004202LU	60 B&W / 60 Color	MP C6004	\$22,016.00	\$5,808.24	6.59	7.63	\$3.87	\$3.87	\$3.87	\$3.87	\$3.87	\$3.87	\$3.87	0.0070	0.0431			
PS-AWVCSBCA	1.5in Tray B&W/Color		348.00	151.15	8.08	6.76	5.25	5.25	5.25	5.25	5.25	5.25	5.25					
417485	Banner Paper Guide Tray Type M19		221.85	104.3	10.43	8.57	7.53	7.53	7.53	7.53	7.53	7.53	7.53					
417486	Booklet Finisher SR3220		3,855.00	1,133.44	48.42	44.71	44.71	44.71	44.71	44.71	44.71	44.71	44.71					
417507	Booklet Finisher SR3240		4,755.00	1,598.90	68.71	64.21	64.21	64.21	64.21	64.21	64.21	64.21	64.21					
100269FNG	Bridge Unit BUJ070		205.00	82.62	3.60	2.52	2.52	2.52	2.52	2.52	2.52	2.52	2.52					
417483	Cabinet Type F		250.00	102.77	4.48	3.13	3.13	3.13	3.13	3.13	3.13	3.13	3.13					
417483	Finisher SR3220		270.00	108.81	4.74	3.32	3.32	3.32	3.32	3.32	3.32	3.32	3.32					
417487	Finisher SR3230		1,785.00	720.38	31.41	21.87	18.05	15.66	15.66	15.66	15.66	15.66	15.66					
417509	Imagable Area Extension Unit Type M19		3,315.00	1,210.01	52.76	38.91	38.91	38.91	38.91	38.91	38.91	38.91	38.91					
416850	Internal Sheet Tray SH3070		1,455.00	409.05	17.33	12.71	12.71	12.71	12.71	12.71	12.71	12.71	12.71					
416848	LCIT RT3030 (1500 Sheets)		450.00	163.22	7.12	4.96	4.96	4.96	4.96	4.96	4.96	4.96	4.96					
417520	Memory Unit Type M19 4GB		1,910.00	513.83	22.40	15.67	15.67	15.67	15.67	15.67	15.67	15.67	15.67					
416845	Paper Feed Unit PR3150		1,910.00	514.83	22.45	15.70	15.70	15.70	15.70	15.70	15.70	15.70	15.70					
416844	Paper Feed Unit PR3160		1,800.00	283.11	12.34	8.63	7.09	7.09	7.09	7.09	7.09	7.09	7.09					
416815	Punch Unit PUJ040 NA		803.00	265.50	10.82	7.61	6.89	6.89	6.89	6.89	6.89	6.89	6.89					
416809	Punch Unit PUJ050 NA		900.00	223.67	9.75	6.82	6.82	6.82	6.82	6.82	6.82	6.82	6.82					
416812	Punch Unit PUJ060 NA		983.00	223.67	9.75	6.82	6.82	6.82	6.82	6.82	6.82	6.82	6.82					
417519	Far Accessories		295.00	110.93	4.83	3.38	3.38	3.38	3.38	3.38	3.38	3.38	3.38					
417518	Far Memory Unit Type M19 8GB		950.00	372.8	1.83	1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14					
417531	Far Option Type M20		2,250.00	858.72	18.28	10.89	8.78	7.72	7.72	7.72	7.72	7.72	7.72					
417533	Far Option Type M20		845.00	305.72	13.89	11.15	9.16	8.05	8.05	8.05	8.05	8.05	8.05					
417507	Camera Direct Print Card Type M19		255.00	25.19	1.10	0.77	0.63	0.63	0.63	0.63	0.63	0.63	0.63					
417514	Card Reader Bracket Type 3332		190.00	60.45	2.84	1.84	1.51	1.33	1.33	1.33	1.33	1.33	1.33					
417506	Enhanced USB Board Type M19		375.00	140.00	6.10	4.27	3.51	3.08	3.08	3.08	3.08	3.08	3.08					
417508	Enhanced USB Board Type M19		730.00	204.52	8.82	6.24	5.12	4.50	4.50	4.50	4.50	4.50	4.50					
417483	IEEE 1284 Interface Board Type M19		473.50	208	2.08	1.44	1.19	1.04	1.04	1.04	1.04	1.04	1.04					
416869	IEEE 802.11a/g/n Interface Unit Type M19		720.00	237.27	9.23	6.27	5.25	4.58	4.58	4.58	4.58	4.58	4.58					
417508	Key Counter Bracket Type M3		131.00	51.36	2.27	1.61	1.35	1.19	1.19	1.19	1.19	1.19	1.19					
417508	OCR Unit		335.00	128.32	5.51	3.85	3.25	2.82	2.82	2.82	2.82	2.82	2.82					
417504	Postscript Unit Type M19		589.00	429.20	18.71	13.09	10.75	9.45	9.45	9.45	9.45	9.45	9.45					
417507	USB Device Server Option Type M19		285.00	96.95	4.31	3.02	2.48	2.19	2.19	2.19	2.19	2.19	2.19					
417507	USB Direct Print Option Type M19		115.00	42.11	1.84	1.28	1.05	0.93	0.93	0.93	0.93	0.93	0.93					
404751	Security		0.005.00	42.11	1.84	1.28	1.05	0.93	0.93	0.93	0.93	0.93	0.93					
007091MIU	EPI Compose Type FS190		1,725.91	750.69	32.89	20.48	17.48	15.48	15.48	15.48	15.48	15.48	15.48					
007090MIU	Flay CPS V4		3,260.00	2,045.00	141.07	94.07	78.86	70.86	70.86	70.86	70.86	70.86	70.86					
007103MIU	Flay ES-2000 Spectrophotometer		1,294.75	842.01	35.07	24.45	20.45	18.45	18.45	18.45	18.45	18.45	18.45					
417468	EPI Productivity Pack for Flay E22b-E22c		5,000.00	3,065.82	133.67	83.51	70.86	63.51	63.51	63.51	63.51	63.51	63.51					
404750	Color Controller E-230		6,279.00	2,357.89	102.80	71.92	59.07	51.92	51.92	51.92	51.92	51.92	51.92					
100269FNG	EPI Impose Type FS190		4,911.90	3,479.91	151.72	106.14	87.17	76.63	76.63	76.63	76.63	76.63	76.63					
417573	External USB Keyboard/Trackpad		70.00	40.30	1.76	1.23	1.01	0.88	0.88	0.88	0.88	0.88	0.88					
417578	NFC Card Reader Type M19		300.00	141.27	5.55	3.89	3.19	2.80	2.80	2.80	2.80	2.80	2.80					
417111	Optional Keyboard Bracket Type M19		85.00	41.00	1.71	1.19	0.96	0.84	0.84	0.84	0.84	0.84	0.84					
GPC0001-PS1	Optional Counter Interface		81.00	29.22	1.21	0.80	0.66	0.58	0.58	0.58	0.58	0.58	0.58					
416858	Ricoh App For Google Cloud Print		69.00	31.6	1.36	0.95	0.78	0.68	0.68	0.68	0.68	0.68	0.68					
416859	DataOverwrite/Security Unit Type M19		479.00	186.48	8.85	6.05	4.87	4.37	4.37	4.37	4.37	4.37	4.37					
416859	Embedded HotSpot Type S		961.00	366.86	18.38	13.07	10.45	9.00	9.00	9.00	9.00	9.00	9.00					
EQ-RETURN-SEG02LUS	Lease Return		250.00	366.86	18.38	13.07	10.45	9.00	9.00	9.00	9.00	9.00	9.00					
			GRAND PURCHASE PRICE	\$4,730.35		\$64.80	\$127.80	\$4.88	\$127.80	\$13.80	\$110.70	\$110.70	\$110.70					\$152.10
																		TOTAL PER MONTH FOR 36 MO DISCOUNTED LEASE WITH 2,000 B&W & 240 COLOR CLIKCS

Handwritten notes: "cash price" and "1/4 month" with arrows pointing to the 24-month and 36-month payment columns respectively.



Ricoh USA, Inc.

Vendor ID

12227835217

URL**Vendor Website**

[\(https://www.ricoh-usa.com/majoraccount/txdir/\)](https://www.ricoh-usa.com/majoraccount/txdir/)

HUB Type

Non HUB

DIR Contract Number~~DIR-TSO-3041~~**Contract Term End Date**

6/25/2017

Contract Exp Date~~6/25/2019~~

E-Rate Qualified

Contact Ricoh USA, Inc.**Contact****Ben Rotz**

[\(mailto:ben.rotz@ricoh-usa.com\)](mailto:ben.rotz@ricoh-usa.com)

Phone

(512) 381-7842

Fax

(913) 273-1567

Contact DIR**Contact****Airy Luangaphay**

[\(mailto:airy.luangaphay@dir.texas.gov\)](mailto:airy.luangaphay@dir.texas.gov)

Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Ricoh offers Ricoh branded hardware and related services for copiers, printers, scanners, and document management. Additional products and services include: lease and rental agreements. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. One reseller is available for Riso products under this contract.

Contract Documents

- **DIR-TSO-3041 Contract PDF (190.39KB)**
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3041 Contract.pdf>

C. Invalid Term or Condition

1) To the extent any term or condition in the Contract conflicts with the applicable State and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable State and/or United States law or regulation which conflicts with the Contract term or condition.

2) If one or more terms or conditions in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

D. Assignment

DIR or Vendor may assign the Contract without prior written approval to: i) a successor in interest (for DIR, another state agency as designated by the Texas Legislature), or ii) a subsidiary, parent company or affiliate, or iii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority. Assignment of the Contract under the above terms shall require written notification by the assigning party and, for Vendor, a mutually agreed written Contract amendment. Any other assignment by a party shall require the written consent of the other party and a mutually agreed written Contract amendment.

E. Survival

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract All Purchase Orders issued and accepted by Vendor or Order Fulfiller shall survive expiration or termination of the Contract for the term of the Purchase Order, unless the Customer terminates the Purchase Order sooner. However, regardless of the term of the Purchase Order, no Purchase Order shall survive the expiration or termination of the Contract for more than five years, unless Customer makes an express finding and justification for the longer term. The finding and justification must either be included in the Purchase Order, or referenced in it and maintained in Customer's procurement record. Rights and obligations under this Contract which by their nature should survive, including, but not limited to the DIR Administrative Fee; and any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.

F. Choice of Law

The laws of the State shall govern the construction and interpretation of the Contract. Exclusive venue for all actions will be in state court, Travis County, Texas. Nothing in the Contract or its Appendices shall be construed to waive the State's sovereign immunity.