

www.ricoh-usa.com



Please direct any questions on this proposal to:

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

RICOH Product Code	Copies Prints Developments Per Minute	Rich Equipment and Options Price Per Unit	Apr-16 Suggested Retail Price	Contract Equipment Purchase Price	FMV Lease			36 Month DISCOUNTED	FMV Lease Payments	FMV Lease Payments	Base Charge	Base Frequency	BAW Allowance	BAW CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Hardware Included
					24 Monthly Payments	36 Monthly Payments	48 Monthly Payments												
41638	60	MP 4054SP	\$12,250.00	\$3,702.56	\$172.33	\$120.55	\$107.54	\$99.01	\$87.04		MTH						Yes		Included
417046	60	MP 6054SP	\$14,925.00	\$4,491.14	\$204.97	\$182.10	\$149.56	\$149.56	\$131.47		MTH						Yes		Included
006428MU		ES90-XPS-150 (150 Vbit, 15 Amp)	398.00	191.13	6.59	4.61	\$3.46	6.26	3.79	3.33							Yes		Included
PS-NW5C3		Network Print/Scan Connection (Sep. 3)	450.00	250.00	10.90	7.63	\$5.72	6.26	5.51								Yes		Included
100478NG		Network Print/Scan Connection (Sep. 4)	450.00	250.00	10.90	7.63	\$5.72	6.26	5.51								Yes		Included
416545		Cabinet Type F	250.00	109.11	13.24	9.32		2.57	2.28										
416737		Paper Feed Unit PB3150	760.00	293.11	13.24	9.32		2.57	2.28										
417289		Chester Table Type M3	270.00	109.81	4.74	3.32		2.40	2.13										
417270		Paper Feed LCIT PB3230	1,584.47	472.52	20.69	14.41		11.59	10.24										
416548		LCIT RT3330 (1500 Sheets)	1,910.00	514.63	22.45	15.70	\$11.78	12.87	11.31										
416550		Internal SHK Tray SH3070	450.00	163.22	7.12	4.98		4.09	3.59										
416552		1 Bin Tray BN3110 (15 Sheets)	590.00	221.65	9.66	6.76		5.55	4.88										
416553		Internal Finisher SR3130 (500 Sheet)	1,890.00	409.05	17.83	12.48		10.25	9.01										
416554		Finisher SR3130 (500 Sheet)	983.00	296.89	11.64	8.14		6.69	5.88										
416540		Booklet Finisher SF3150 (1000 Sheet External)	1,930.00	720.36	31.41	21.97	\$16.48	18.05	15.86				No						
416609		Punch Unit PUB950 NA	4,040.00	1,133.44	48.42	34.57		28.39	24.96				No						
416542		Booklet Finisher SF3170 (2,000 Sheet External)	5,110.00	1,438.67	69.75	48.77	\$5.12	40.05	35.21										
416541		Finisher SR3160 (3,000 Sheet External)	3,550.00	1,210.01	52.76	36.31		30.31	26.84										
416612		Punch Unit PUB960 NA	983.00	223.67	6.82	4.82		5.60	4.93										
416551		Bridge Unit BUB370	220.00	82.62	3.60	2.53	\$1.89	3.07	2.67										
416910		Smart Operation Panel Type M3	300.00	142.05	6.19	4.33		3.56	3.13										
411899		IEEE 1284 Interface Type A	134.00	47.35	2.06	1.44		1.19	1.04										
416572		IEEE 6021 High Interface Unit Type M2	900.00	304.27	13.27	9.28		7.62	6.70										
417078		Script Unit Type M12	740.00	175.31	7.64	5.35		4.39	3.86										
417081		Browser Unit Type M12	200.00	75.56	3.29	2.30		1.89	1.66										
414007		File Format Converter Type E	116.00	43.32	1.89	1.32		1.09	0.95										
416605		OCR Unit Type M2	974.00	204.52	8.92	6.24		5.12	4.50										
417111		Optional Counter Interface	340.00	114.00	1.49	1.07		1.15	1.01										
416889		Key Counter Bracket Type M3	81.00	29.22	1.24	0.87		0.78	0.64										
415814		Card Reader Bracket Type 3352	131.00	51.38	2.24	1.57		1.24	1.13										
415624		Card Reader Bracket Type S	160.00	60.45	2.64	1.84		1.54	1.39										
415624		Embedded HotSpot Type S	961.00	386.88	16.36	11.41		10.45	9.30										
417083		XPS Direct Print Option Type M12	111.00	40.30	1.76	1.23		1.01	0.89										
417084		USB Device Server Option Type M12	270.00	104.78	4.57	3.20		2.62	2.31										
417082		IPDS Unit Type M12	1,625.00	610.53	28.98	20.62		16.49	14.04										
417100		Facsimile Accessories	1,530.00	353.63	15.42	10.79		8.86	7.79										
417078		Fax Option Type M12	300.00	111.63	4.88	3.41		2.80	2.46										
417101		G3 Interface Unit Type M12	910.00	325.63	15.37	10.76		8.83	7.76										
MX1171025A		64MB MEMORY UNIT TYPE M12	205.00	37.28	1.63	1.14		0.93	0.82										
416391		Security & Miscellaneous Accessories	960.00	217.62	9.49	6.64		5.45	4.79										
417129		Copy Data Security Unit Type G	115.00	43.32	1.89	1.32		1.09	0.95										
416372		Smart Card Reader Built-In Unit Type M12	530.00	203.92	8.87	6.21		7.08	6.21										
416989		Data Overwrite Security Unit Type 1	110.00	38.29	1.67	1.17		1.01	0.89										
100266NG		External Keyboard Bracket Type M3	70.00	25.00	1.16	0.81		0.78	0.64										
NO-CHOMP258RA		External USB Keyboard (No bracket)	1,500.00	403.30	17.6	12.3		10.45	9.30										
MP-2554		MP-2554 Removable Head Drive	830.00	717.89	31.30	21.90		17.58	15.81										
MP-2554-ADD		MP-2554 Additional Removable Head Drive	830.00	717.89	31.30	21.90		17.58	15.81										
EO-RETRN-SEC2PLUS		Lease Return	250.00	-	20.79	14.54		-	-										
		GRAND TOTAL PURCHASE PRICE		\$6,393.75	36 MO LEASE	\$202.63													
		GRAND TOTAL PURCHASE PRICE		\$6,393.75	DISCOUNTED	\$151.99													
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		GRAND TOTAL PURCHASE PRICE		\$6,393.75	DISCOUNTED	\$151.99													
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		GRAND TOTAL PURCHASE PRICE		\$6,393.75	36 MO LEASE	\$151.99													
		GRAND TOTAL PURCHASE PRICE		\$6,393.75	DIS														