

AI-58455

Purchasing Department 13. P.

CC CONSENT

Meeting Date: 02/21/2017

Submitted For: Marty Salazar, PURCHASING DEPT.

Submitted By: Yolanda Velasquez, PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION

Approval to exercise the County's option to renew the first (1st) [of two (2) one (1) year] renewals under contract #C-14-134-06-30 with Estrada Hinojosa & Company, Inc. for Financial Advisory Services under the same rates, terms and conditions, subject to compliance with 1295.

BACKGROUND

Fiscal Impact

FISCAL YEAR:

ACCT. #:

FUNDS AVAILABLE Y/N?:

MATCHING FUNDS Y/N?:

BUDGETARY IMPACT:

No fiscal impact...services paid from the proceeds of the debt issued.

Attachments

C-14-134-06-30-Estrada-Hinojosa

Extension-HB1295-Letter1

Signed Extension-1295 Form-Insurance

Recommendation to Renew

Form Review

Inbox	Reviewed By	Date
Purchasing Department	Marty Salazar	02/10/2017 11:35 AM
Budget & Management	Veronica Ortiz	02/10/2017 01:42 PM
Merlen P. Munoz	Merlen P. Munoz	02/13/2017 02:41 PM
Final Approval	Monica Badillo	02/17/2017 05:13 PM
Form Started By: Yolanda Velasquez		Started On: 02/08/2017 03:56 PM
Final Approval Date: 02/17/2017		

**FIRST AMENDMENT TO AGREEMENT FOR
FINANCIAL ADVISORY SERVICES**

WITNESSETH:

WHEREAS, Hidalgo County, Texas (the "Issuer"), and Estrada Hinojosa & Company Inc., ("EHC") previously entered into a certain Agreement for Financial Advisory Services, effective as of June 30, 2014 (the "Agreement"); and

WHEREAS, the Issuer and EHC desire to amend the Agreement to clarify and adjust the fees to be charged for the provision of such Financial Advisory Services.

NOW THEREFORE, the Issuer and EHC, in consideration of the mutual covenants and agreements contained in the Agreement and those set forth herein, do hereby agree to amend the Agreement as follows:

AMENDMENTS

"Appendix A" attached to the Agreement shall be replaced in its entirety with the revised "Appendix A" attached hereto as Attachment A.

MODIFICATIONS

The Agreement, except as amended by this First Amendment to Agreement for Financial Advisory Services, remains in effect in all other respects.

IN WITNESS WHEREOF, the parties have made and executed this Amendment in multiple copies, each of which shall be an original, effective as of September 15, 2015.

ESTRADA, HINOJOSA & COMPANY

By: _____

Noe Hinojosa, Jr., President

HIDALGO COUNTY

By: _____

Name: _____

Title: _____

APPROVED BY
COMMISSIONERS' COURT
ON: 9/15/15

ATTACHMENT A

APPENDIX A

For services rendered by Estrada Hinojosa in connection with the issuance of debt, our Best and Final Offer fee schedule for General Obligation Bond issues sold either competitive or negotiated will be as follows:

Base-fee - Any Issue - \$4,250

Plus \$ 10.00 per	\$1,000 up to	\$1,000,000	or	\$14,250 for	\$ 1,000,000	Bond Proceeds
Plus 5.00 per	\$1,000 next	1,500,000	or	21,750 for	2,500,000	Bond Proceeds
Plus 3.00 per	\$1,000 next	2,500,000	or	29,350 for	5,000,000	Bond Proceeds
Plus 2.00 per	\$1,000 next	5,000,000	or	39,350 for	10,000,000	Bond Proceeds
Plus 1.25 per	\$1,000 next	10,000,000	or	51,850 for	20,000,000	Bond Proceeds
Plus .95 per	\$1,000 anything over	20,000,000				

Revenue Bond or Certificate of Obligation or Refunding Issues -- Fees shall be the amount shown above plus a 20% additional charge.

For any financial assistance secured from a Federal or State Agency the fee for such issue shall be 140% of the above fee schedule for debt or grants received from such agencies

At the time that Debt Instruments are delivered, Estrada Hinojosa will bill the County for each issue of Debt Instruments an amount which will include the fee calculated on the above schedule as well as third party invoices and fixed costs and expenses allocated to a bond sale(s) on a per issue basis, where applicable, incurred on behalf of the County for the following items, if applicable:

Third-Party Invoices*

- | | |
|--|--------------------------|
| -Bond Counsel fees and expenses | -Verification Agent Fees |
| -Bond rating fees | -Credit enhancement fees |
| -Paying Agent/Registrar/Trustee fees | -Attorney General fees |
| -Other third-party invoices, if applicable | |
| -Underwriter and Underwriter's counsel (negotiated sales only) | |

Fixed Fees

- Preparation of an Official Statement (POS and FOS) fixed at \$6,500 per document
- Preparation of a Notice of Sales / Uniform Bid Form fixed at \$2,500 per series
- Travel expenses fixed at \$5,000 per sale unless a different fixed amount is negotiated and approved by Commissioners Court prior to issuance.
- Miscellaneous expenses (including messenger, overnight delivery, photocopying, postage and telephone) fixed at \$2,500 per sale unless a different fixed amount is negotiated and approved by the Commissioners Court prior to issuance.

Approved by Court – Amounts for Computer Structuring to be approved by Commissioner's Court prior to each issuance.

Our fees and expenses are contingent upon the County receiving funds and payable only to Estrada-Hinojosa from proceeds delivered at closing. Expenses are borne by the Firm until the closing in accordance with the contract between the County and Estrada Hinojosa.

* Supporting documentation (e.g., copies of checks and/or paid invoices) will be required.

We understand that the County may require considerable assistance on an ongoing basis. Estrada Hinojosa will charge an annual retainer fee of \$30,000 plus reimbursement of reasonable out-of-pocket expenses. This retainer fee covers ongoing financial advisory services provided to the Issuer as set forth in Section III of the contract, in addition to any professional fees charged in connection with the issuance of debt. In the event the work performed under Section III results in the issuance of debt, the annual retainer fee will be waived if the fee charged for the bond transaction is in excess of \$30,000 during that calendar year.



**AGENDA
CC REGULAR
HIDALGO COUNTY**

COMMISSIONERS COURT MEETING

September 15, 2015

9:30 A.M.

NOTICE is hereby given in accordance with Chapter 551, Texas Government Code, that a SPECIAL MEETING of the Commissioners' Court will be held at the Edinburg Council Chambers 415 W. University Drive, Edinburg, Hidalgo County, Texas. Discussion and possible action relating to the following business will be transacted:

1. Roll Call

All members of the Court were in attendance.

2. Pledge of Allegiance

Judge Garcia let the Court in reciting the Pledge of Allegiance.

3. Prayer

Virginia Townsend led everyone in Prayer.

4. Approval of Consent Agenda

The Court moved to approved the Consent Agenda.

Court proceeded to Item. 12.A.

5. Open Forum

Ida Curiel, LUPE organization, came in front of the Court to voiced her concern in regards to the "Alumbrado Publico en las Colonias" or Phase 1, as it is now known. She stated that the neighborhood is prepared for the upgrades and wants to make sure that the court is ready to start as well.

Josue Lopez, LUCHA, approached the Court to request a date to meet with the members in relation to the MSR program. Judge Garcia advised Mr. Lopez to get in contact with his office for further information.

Norma Aldape, LUPE and LUCHA organization, invited the members of the Court to the second gala being held October 15, 2015 in order to raise money for the organization.

Jorge Abrego came in front of the Court to speak about the recent issues that he has come about with the City of McAllen Police Department. He stated that he was wrongly accused of carrying a firearm when he was not. Due to all these issues and false accusations he has under gone several health issues. He just wants to make it clear that he is innocent and is tired of being falsely accused.

Fern McClaugherty expressed her stand on the future purchase of land for the park in Lopezville. She encouraged the Court to investigate the surroundings of the area before purchasing. Ms. McClaugherty also mentioned the additional fees that the county will be charging in order to collect for the new courthouse.

Commissioner Cuellar stepped away from the meeting.

Once again Opal Billman came in front of the Court to speak about the unfair treatment and division of her community property.

Ramiro Treviño recognized the proper actions that Commissioner Eduardo "Eddie" Cantu took after his complaint in regards to several projects done in the City of San Juan.

Commissioner Cuellar joined the meeting.

Leticia Cano from Los Olivares neighborhood, Pct.1 spoke about the issues with the potholes around her neighborhood.

Andrea Landeros thanked Commissioner Eduardo "Eddie" Cantu for supporting their meeting. Additionally she also invited Commissioner A.C. Cuellar to an upcoming meeting in relation to the

- 2. Approval of Certification of Revenues by the County Auditor for the FY 15 Edward Byrne Memorial Justice Assistance Grant award (JAG).
- 3. Approval of 2015 appropriation of funds for the FY 15 Edward Byrne Memorial Justice Assistance Grant (JAG) in the amount of \$37,085.00 (1282).

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval on 2 - 3.

Vote: 3 - 0 - Unanimously

- 4. Approval of Salary Schedule.

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

Court proceeded to Item.21.I.

- H. AI-51298** Discussion, consideration and approval to fund Juvenile Department Room and Board expenditures in the amount of \$364,479.12 and authorization to process payment for July invoices.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 4, JOSEPH PALACIOS, the Court made a UNANIMOUS vote of approval.

Vote: 5 - 0 - Unanimously

Court proceeded to Item.5.

I. Budget Appropriations:

- 1. AI-51050** Const Pct4 CCP59 (1231): Approval of 2015 appropriation of funds for Const Pct4 CCP59 in the amount of \$5,000.00 to fund general supplies.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

- 2. AI-51184** Elections Department - Elections Contracts (1100): Approval of 2015 appropriation of funds in the amount of \$255,301.34 to fund various operating expenditures.

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

- 22.  Purchasing Department - Marty Salazar:**


Notes:

A. FOR ANY CONTRACT(S) AWARDED AND APPROVED UNDER THIS AGENDA, EXECUTED COPIES OF THE CONTRACT(S) WILL BE AVAILABLE ON THE COUNTY INTRA-NET WEBSITE AND WILL BE FOWARDED VIA E-MAIL, FAX OR HAND DELIVERED TO HIDALGO COUNTY AUDITOR'S OFFICE.

B. ANY AND ALL REQUESTS FOR PAYMENT(S) APPROVED WILL BE SUBJECT TO COUNTY AUDITORS PROCESSING PROCEDURES INCLUDING AUTHORITY FOR COUNTY TREASURER TO ISSUE PAYMENT(S)/CHECK(S).

A. Hidalgo County

Court proceeded to Item.22.L.

K.  Budget & Management

- 1. **AI-51194** Approval of "First Amendment" to Letter of Engagement (Agreement) C-14-134-06-30 with Estrada Hinojosa Company in connection to RFP 2014-134-Financial Advisory Services in order to clarify the fees as shown on Appendix A of current agreement and replace with the revised adjusted "Attahment "A" - Appendix "A".

APPROVED

Judge Garcia joined the meeting.

On motion by COMMISSIONER PCT. 2, EDUARDO "EDDIE" CANTU, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 4 - 0 -Unanimously

Court proceeded back to Item.21.C.

L. Sheriff's Office

- 1. **AI-51280** Presentation of the responsible vendor submitting the lowest and best bid [and meeting all specifications and/or requirements] for the purpose of award and approval of contract for Request for Sealed Quotes titled: Hidalgo County (all funding sources) - "Purchase of Straw Hats" through project No. 2015-282-09-08-SGS but in no event to exceed \$50K sealed bid threshold.

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

- 2. **AI-51256** A. Requesting exemption from competitive procurement requirements pursuant to Texas Local Government Code, 262.024 (a)(7); an item that can only be obtained from only one source;

On motion by COMMISSIONER PCT. 3, JOE M. FLORES, seconded by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

B. Approval of a "Sole Source Declaration" for "Hawk Analytics, Inc." for the purchase of CellHawk ; including any present, future accessories, licenses, support service, and maintenance to be used by Hidalgo County Sheriff's Office and other related Hidalgo County Law Enforcement Agencies (all funding sources) with said declaration to remain in effect while declaration is in place or until revoked by Hidalgo County Commissioners Court;

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

C. Approval for HCSO to purchase CellHawk (includes use of the Application; all software upgrades & maintenance; and unlimited technical support provided via phone and/or email) through assigned requisition #282194 in the amount of \$4,995.00;

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

D. Authorization to renew maintenance and support services and annual licenses for the lifetime of the software.

On motion by COMMISSIONER PCT. 1, A.C. CUELLAR, JR., seconded by COMMISSIONER PCT. 3, JOE M. FLORES, the Court made a UNANIMOUS vote of approval.

Vote: 3 - 0 - Unanimously

AI-51194

Purchasing Department

CC - REGULAR

Meeting Date: 09/15/2015

Submitted For: Marty Salazar, PURCHASING DEPT.

Submitted By: Yolanda Velasquez, PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION 

Approval of "First Amendment" to Letter of Engagement (Agreement) C-14-134-06-30 with Estrada Hinojosa Company in connection to RFP 2014-134-Financial Advisory Services in orde to clarify the fees as shown on Appendix A of current agreement and replace with the revised adjusted "Attahment "A" - Appendix "A".

BACKGROUND

Fiscal Impact

Attachments

C-14-134-06-30-Estrada-Hinojosa

Form Review

Inbox	Reviewed By	Date
	Yolanda Velasquez	09/02/2015 09:31 AM
Form Started By:	Yolanda Velasquez	Started On: 09/02/2015 09:31 AM

AGREEMENT FOR FINANCIAL ADVISORY SERVICES

**C-14-134-06-30
By and Between**

**HIDALGO COUNTY, TEXAS
(Hereinafter referred to as the "Issuer")**

And

ESTRADA HINOJOSA & COMPANY, INC.

It is understood that the Issuer will have under consideration from time to time the authorization and issuance of indebtedness in amounts and forms which cannot be determined and that in connection with the authorization, sale, issuance and delivery of such indebtedness of the Issuer, we have been requested to submit a proposal to provide professional services to the Issuer in the capacity of Financial Advisor. We are pleased to comply with this request and submit the following proposal for consideration. This proposal, if accepted by the Issuer, shall become the agreement (the "Agreement") between the Issuer and Estrada Hinojosa & Company, Inc. effective at the date of its acceptance as provided for herein below.

I.

This Agreement shall apply to any and all bonds or tax notes which evidence indebtedness or debt obligations which may be authorized and issued or otherwise created or assumed by the Issuer (hereinafter referred to collectively as the "Debt Instruments") during the term of this contract for which the firm of Estrada Hinojosa & Company provides the services described in paragraph III of this contract.

II.

We agree to provide our professional services and our facilities as Financial Advisor and agree to direct and coordinate all programs of financing as may be considered and authorized during the period in which this Agreement shall be effective and to assume and pay those fees and expenses set out in Appendix A, provided, however, that our obligations to pay expenses shall not include any costs incident to litigation, mandamus action, test case or other similar actions.

III.

We agree to perform the following duties normally performed by financial advisors and all other duties as, in our judgment, may be necessary or advisable:

1. We will conduct a survey of the financial resources of the Issuer to determine the extent of its capacity to authorize issue and service debt. This survey will include an analysis of existing debt structure as compared with the existing and projected sources of revenues which may be pledged to secure payment of debt service and, where appropriate, will include a study of the trend of the assessed valuation, taxing power and present and future taxing requirements of the Issuer. In the event revenues of existing or projected facilities operated by the Issuer are to be pledged to repayment of the Debt Instruments then under consideration, the survey will take into account any outstanding indebtedness payable from the revenues

thereof, additional revenues, as projected by consulting engineers employed by the Issuer, resulting from improvements to be financed by the Debt Instruments under consideration. We will also take into account future financing needs and operations as projected by the Issuer's staff and consulting engineers or other experts, if any, employed by the Issuer.

2. On the basis of the information developed by the survey described above, and other information and experience available to us, we will submit to the Issuer our recommendations on the Debt Instruments under consideration including such elements as the date of issue, interest payment dates, schedule of principal maturities, portions of prior payment, security provisions, and any other additional provisions designed to make the issue attractive to investors. All recommendations will be based upon our professional judgment with the goal of designing Debt Instruments which can be sold under terms most advantageous to the Issuer and at the lowest interest cost consistent with all other considerations.

3. We will advise the Issuer of current bond market conditions, forthcoming bond issues and other general information and economic data which might normally be expected to influence interest rates or bidding conditions so that the date of sale of the Debt Instruments may be set at a time which, in our opinion, will be favorable.

4. We understand the Issuer has retained, or will retain, firms of municipal bond attorneys (the "Bond Counsel") whose fees will be paid by the Issuer. In the event it is necessary to hold an election to authorize the Debt Instruments then under consideration, we will assist in coordinating the assembly and transmittal to Bond Counsel of such data as may be required for the preparation of necessary petitions, orders, resolutions, ordinances, notices, and certificates in connection with the election.

5. We will recommend the method of sale of the Debt Instruments that, in our opinion, is in the best interest of the Issuer and will proceed, as directed by the Issuer, with one of the following methods:

a. Competitive Sale: We will advise the Issuer regarding the sale of the Debt Instrument whereby we coordinate the submission of competitive bids from prospective buyers of the Debt Instruments in accordance with established procedures.

b. Negotiated Sale: We will recommend one or more investment banking firms as managers of an underwriting syndicate for the purposes of negotiating the purchase of Debt Instruments and in no event will we participate either directly or indirectly in the underwriting of the Debt Instruments. We will collaborate with any senior managing underwriter selected and Counsel to the underwriters in the preparation of the Official Statement or Offering Memorandum. We will cooperate with the underwriters in obtaining any Blue Sky Memorandum and Legal Investment Survey, preparing the Bond Purchase Contract, Underwriters' Agreement and any other related documents. The costs thereof, including the printing of the documents, will be paid by the underwriters.

6. When appropriate, we will advise financial publications of the forthcoming sale of the Debt Instruments and provide them with all pertinent information.

7. We will coordinate the preparation of the Notice of Sale and Bidding Instructions, Official Statement, Official Bid Form and such other documents as may be required. We will submit to the Issuer all such documents for examinations, approval and certification. After such examination, approval and certification, we will provide the Issuer with a supply of all such documents sufficient to its needs and will distribute by mail sets of the same to prospective bidders and to banks, life, fire and casualty insurance

companies, investment counselors and other prospective purchasers of the Debt Instruments. We also provide sufficient copies of the Official Statement to the purchaser of the Debt Instruments in accordance with the Notice of Sale and Bidding Instructions. The expenses associated with printing and distribution of these documents will be paid by the Issuer.

8. We will, after consulting the Issuer, arrange for such reports and opinions of recognized independent consultants we deem necessary and required for the successful marketing of the Debt Instruments.

9. Subject to the approval of the Issuer, we will organize and make arrangements for such information meetings as, in our judgment, may be necessary.

10. We will make recommendations to the Issuer as to the advisability of obtaining a credit rating, or ratings, for the Debt Instruments as, in our opinion, is required for submission to the appropriate company, institution or institutions. In those cases where the advisability of personal presentation of information to the rating agency, or agencies, may be indicated, we will arrange for such personal presentations. The expenses associated with the preparation of information and personal presentations will be paid by the Issuer.

11. We will make recommendations to the Issuer as to the advisability of obtaining municipal bond insurance or other credit enhancement, or qualifications for same, for the Debt Instruments and, when directed by the Issuer, we will coordinate the preparation of such information as, in our opinion, is required for submission to the appropriate company, institution or institutions. In those cases where the advisability of personal presentation of information to the appropriate company, institution or institutions may be indicated, we will arrange for such personal presentations. The expenses associated with the preparation of information and personal presentations will be paid by the Issuer.

12. We will assist the staff of the Issuer at any advertised sale of Debt Instruments in coordinated the receipt, tabulation and comparison of bids and we will advise the Issuer as to the best bid. We will provide the Issuer with our recommendations as to acceptance or rejection of such bid.

13. As soon as a bid for the Debt Instruments is accepted by the Issuer, we will proceed to coordinate the efforts of all concerned to the end that the Debt Instruments may be delivered and paid for as expeditiously as possible. We will assist the Issuer in the preparation or verification of final closing figures incident to the delivery of the Debt Instruments.

14. We will maintain liaison with Bond Counsel in the preparation of all legal documents pertaining to the authorization, sale and issuance of the Debt Instruments. Bond Counsel will provide an unqualified legal opinion as to the legality of the issuance of the Debt Instruments at the time of delivery.

15. If requested, we will counsel with the Issuer in the selection of a Paying Agent/Registrar for the Debt Instruments, and will assist in the preparation of agreements pertinent to these services and the fees incident thereto.

16. In the event formal verification by an independent auditor or any calculations incident to the Debt Instruments is required, we will make arrangements for such services.

17. We agree to do, or cause to be done, all work pertaining to the Debt Instruments, obtaining approval, as may be required by the Attorney General, registration by the Comptroller of Public Accounts and delivery to the purchaser. The expenses associated with the printing of the debt instruments will be paid by the Issuer.

18. After the closing of the sale and delivery of the Debt Instruments, we will deliver to the Issuer a schedule of annual debt service requirements on the Debt Instruments. In coordination with Bond Counsel, we will assure that the Paying Agent/Registrar has been provided with a copy of the authorizing ordinance, order or resolution.

19. We will attend any and all meeting of governing body of the Issuer, its staff, representatives or committees as requested and at the Issuer's expense, at all times when we may be of assistance or service and the subject of financing is to be discussed.

20. We will immediately advise the Issuer and its staff, including written notification of material changes, proposed or enacted, in Federal and State laws and regulations which would affect the municipal bond market.

21. We will work with the Issuer, its staff and any consultants employed by the Issuer in developing financial feasibility studies and analyzing alternative financing plans.

IV.

In addition to the services set out above, we agree to provide the following services when so requested:

1. We will provide our advice as to the investment of certain funds of the Issuer. We will, when so directed, purchase those investments authorized to be purchased and we will charge a normal and customary commission for each such transaction.

2. We will provide our advice and assistance with regard to exercising any call and/or refunding of any outstanding Debt Instruments.

3. We will provide our advice and assistance in the development of, and financing for, any capital improvement programs of the Issuer.

4. We will provide our advice and assistance in the development of the long-range financing plan of the Issuer.

5. We will provide any other financial planning services as may be requested by the Issuer.

V.

The fee due Estrada Hinojosa & Company, Inc. in accordance with Appendix A attached hereto, any other fees as may be mutually agreed and all expenses for which Estrada Hinojosa & Company, Inc. is entitled to reimbursement, shall become due and payable concurrently with the delivery of the Debt Instruments to the purchaser.

VI.

The parties agree that proper venue for any suits arising from this contract will lie exclusively in Hidalgo County and State District Courts of Hidalgo County, Texas.

VII.

This Agreement shall become effective at the date of acceptance by the Issuer set out herein below and remain in effect thereafter for a period of three years from the date of acceptance, with the Issuer's option to renew for two additional years, under the same rates terms and conditions. Provided, however, this Agreement may be terminated with or without cause by the Issuer upon thirty (30) days' written notice. In the event of such termination, it is understood and agreed that only the amount due to Estrada Hinojosa & Company, Inc. for services provided and expenses incurred to the date of termination will be due and payable. No penalty will be assessed for termination of this Agreement. This Agreement is submitted in triplicate originals.

When accepted by the Issuer, it, together with Appendix A attached hereto, will constitute the entire Agreement between the Issuer and Estrada Hinojosa & Company, Inc. for the purposes and the considerations herein specified. Acceptance will be indicated by the signature of authorized officials of the Issuer together with the date of acceptance on all three copies and the return of two executed copies to Estrada Hinojosa & Company, Inc.

Respectfully submitted,

ESTRADA HINOJOSA & COMPANY, INC.

By:  _____

This agreement is accepted by the Issuer this ____ day of _____, 2014.

HIDALGO COUNTY, TEXAS

By: Ramon Garcia

Ramon Garcia, County Judge
COUNTY OF HIDALGO, TEXAS

ATTEST:

By:  _____
COUNTY CLERK

Approved by Commissioners' Court
on 0130/14 

Approved as to form:
ATLAS, HALL & RODRIGUEZ, LLP

By:  _____
Stephen L. Crain, Attorney

APPENDIX A

For services rendered by Estrada Hinojosa in connection with the issuance of debt, our Best and Final Offer fee schedule for General Obligation Bond issues sold either competitive or negotiated will be as follows:

Base-fee - Any Issue - \$4,250

Plus	\$ 10.00 per	\$1,000 up to	\$ 1,000,000	or	\$14,250 for	\$ 1,000,000 Bond Proceeds
Plus	5.00 per	\$1,000 next	1,500,000	or	21,750 for	2,500,000 Bond Proceeds
Plus	3.00 per	\$1,000 next	2,500,000	or	29,350 for	5,000,000 Bond Proceeds
Plus	2.00 per	\$1,000 next	5,000,000	or	39,350 for	10,000,000 Bond Proceeds
Plus	1.25 per	\$1,000 next	10,000,000	or	51,850 for	20,000,000 Bond Proceeds
Plus	.95 per	\$1,000 anything over	20,000,000			

Revenue Bond or Certificate of Obligation or Refunding Issues -- Fees shall be the amount shown above plus a 20% additional charge.

For any financial assistance secured from a Federal or State Agency the fee for such issue shall be 140% of the above fee schedule for debt or grants received from such agencies.

At the time that Debt Instruments are delivered, the Estrada Hinojosa will bill the County for each issue of Debt Instruments an amount which will include the fee calculated on the above schedule as well as third party invoices and fixed costs and expenses allocated to a bond sale(s) on a per issue basis, where applicable, incurred on behalf of the County for the following items, if applicable:

- Bond Counsel fees
- Bond rating and/or credit enhancement fees
- Personal meetings with bond rating agencies and/or credit enhancement providers
- Preparation and printing of the Notice of Sale, Official Statement, and Uniform Bid Form
- Reports of independent auditors or consultants
- Travel expenses of Company personnel
- Messenger, overnight delivery, photocopying, postage and telephone
- Underwriter and Underwriter's counsel when negotiated deal occurs
- Computer structuring and miscellaneous expenses, amount to be approved by Commissioner's Court prior to each issuance;

Our fees and expenses are contingent upon the County receiving funds and payable only to Estrada Hinojosa from proceeds delivered at closing. Expenses are borne by the Firm until the closing in accordance with the contract between the County and Estrada Hinojosa.

We understand that the County may require considerable assistance on an ongoing basis. Estrada Hinojosa proposes an annual retainer fee of \$30,000 plus reimbursement of reasonable out-of-pocket expense. This retainer fee covers ongoing financial advisory services provided to the Issuer as set forth in Section III of our proposed contract, in addition to any professional fees charged in connection with the issuance of debt. In the event the work performed under Section III results in the issuance of debt, the annual retainer fee will be waived if the fee charged for the bond transaction is in excess of \$30,000 during that calendar year.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/19/14

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services, Inc of Florida 1001 Brickell Bay Drive, Suite #1100 Miami, FL 33131-4937	CONTACT NAME: Aon Risk Services, Inc of Florida PHONE (A/C, No, Ext): 800-743-8130 FAX (A/C, No): 800-522-7514 EMAIL ADDRESS: ADP.COI.Center@Aon.com
	INSURER(S) AFFORDING COVERAGE
INSURED ADP TotalSource CO XXII, Inc 10200 Sunset Drive Miami, FL 33173 ALTERNATE EMPLOYER Estrada Hinojosa & Company Inc 1717 Main Street Ste 4700 Dallas, TX 75201	INSURER A: New Hampshire Ins Co INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES	CERTIFICATE NUMBER: 888129	REVISION NUMBER:
------------------	-----------------------------------	-------------------------

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. LIMITS SHOWN ARE AS REQUESTED.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB DEC RETENTION \$						<input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE EACH OCCURRENCE \$ AGGREGATE \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WC 094179822 TX	07/01/14	07/01/15	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 All worksite employees working for the above named client company, paid under ADP TOTALSOURCE, INC.'s payroll, are covered under the above stated policy. The above named client is an alternate employer under this policy.

CERTIFICATE HOLDER Hidalgo County Attn: Purchasing Department 2812 S. Highway Bus. 281 Edinburg, TX 78539	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Aon Risk Services, Inc of Florida</i>
--	--

POLICY HOLDER NOTICE

CERTIFICATE HOLDER CANCELLATION NOTICE SCHEDULE

Should this policy be cancelled before the expiration date hereof, the producer will endeavor to mail 30 days written notice to the certificate holder named herein, but failure to do so shall impose no obligation or liability of any kind upon the insurer, the producer, or the respective agents or representatives of each.

SCHEDULE:

CERTIFICATE HOLDERS AS IDENTIFIED ON THE MOST RECENT QUARTERLY SCHEDULE OF CERTIFICATE HOLDERS PROVIDED BY THE INSURED'S BROKER OF RECORD TO THE INSURER.

APPROVED

AI-45142

Purchasing Department 21. A. 1.

CC - REGULAR

Meeting Date: 06/30/2014

Submitted By: Yolanda Velasquez,
PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION

Acceptance and approval of Letter of Engagement/Agreement for Financial Advisory Services Project with the firm of: Estrada - Hinojosa & Company, Inc. ✓

BACKGROUND

Fiscal Impact

FISCAL YEAR: **ACCT. #:**
FUNDS AVAILABLE Y/N?: **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

possible funding source: to be paid from the proceeds of the debt issued

From agreement (V & Appendix A):

V. The fee due Estrada Hinojosa & Company, Inc. in accordance with Appendix A attached hereto, any other fees as may be mutually agreed and all expenses for which Estrada Hinojosa & Company, Inc. is entitled to reimbursement shall become due and payable concurrently with the delivery of the Debt Instruments to the purchaser.

Appendix A. Our fees and expenses are contingent upon the County receiving funds and payable only to Estrada Hinojosa from proceeds delivered at closing. Expenses are borne by the Firm until the closing in accordance with the contract between the County and Estrada Hinojosa.

Attachments

agreement
legal email

Form Review

Inbox	Reviewed By	Date
Purchasing Department	Darlene Betancourt	06/25/2014 04:44 PM
Budget & Management	Debbie Tamez	06/26/2014 09:12 AM
Manuel Chapa	Manuel Chapa	06/26/2014 03:00 PM
Auditor's Office	Monica Badillo	06/26/2014 05:46 PM
Form Started By: Yolanda Velasquez		Started On: 06/20/2014 10:59 AM
	Final Approval Date: 06/26/2014	