

APPENDIX C PRICING INDEX  
DIR-TSO-3043  
XEROX CORPORATION

Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (includes Maint & Supplies)
Xerox WC 7220 Printer, (4) 520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA Server Fax, XPS Print Driver	W7220PT	20	\$8,494.00	55.04%	\$3,819.00	\$159.22 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$116.01	\$91.00	\$76.06		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPG for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 2	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Lease prices require additional Base Maintenance listed below						
Pooling not available for rental unless thru MPS or bulk buy						
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (includes Maint & Supplies)
Xerox WC 7225 Printer, STD, 2-520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA, Server Fax, XPS Print Driver	W7225P	25	\$10,494.00	64.71%	\$3,703.00	\$165.07 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$112.55	\$88.28	\$73.80		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPG for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 2	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Lease prices require additional Base Maintenance listed below						
Pooling not available for rental unless thru MPS or bulk buy						
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (includes Maint & Supplies)
Xerox WC 7225 Printer, (4) 520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA Server Fax, XPS Print Driver	W7225PT	25	\$11,244.00	66.04%	\$3,819.00	\$169.22 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$116.01	\$91.00	\$76.06		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPG for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 2	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Lease prices require additional Base Maintenance listed below						
Pooling not available for rental unless thru MPS or bulk buy						
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (includes Maint & Supplies)
Xerox WORKCENTRE 6605 Color Laser MFP Print/Scan/Fax/Email, Letter/Legal, USB 2.0, 10/100/1000, 600 X 600 X 5 DPI, PS3/PCL6, 500-Sheet Paper Tray, 50-Sheet DADF, Auto 2-Sided Output, Up to 35 PPM. Includes DRCINST-Carrier Delivery & Install	WC6605DN DRCINST	35	\$1,249.00	12.01%	\$1,099.00	\$55.42 Includes 20,000 black prints. Excess black @ \$.0149; all color @ \$.0796
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$42.02	\$32.96	\$27.55		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPG for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 2	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 3	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 4	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 5	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Lease prices require additional Base Maintenance listed below						
Pooling not available for rental unless thru MPS or bulk buy						
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (includes Maint & Supplies)
Xerox WorkCentre 6655 Color Multifunction Printer, Print/Copy/Scan/Fax/Email, up to 36ppm, Letter/Legal, USB, Ethernet, 2400x600dpi, 550-Sheet Tray, Automatic 2-Sided Output, Convenience Stapler, 110V. Includes DRCINST-Carrier Delivery & Install	WC6655X DRCINST	36	\$4,091.00	40.89%	\$2,418.00	\$93.58 Includes 20,000 black prints. Excess black @ \$.0135; all color @ \$.0796
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$73.82	\$57.89	\$48.40		
Lease prices require additional Base Maintenance listed below						

APPENDIX C PRICING INDEX  
DIR-TSO-3043  
XEROX CORPORATION

Annual Maintenance including all Supplies for Purchase & Leased Device						Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Year	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 5.00	20,000 B&W 0 Color	0.0135 B&W 0.0796 color	N/A			
Year 2	\$ 5.00	20,000 B&W 0 Color	0.0135 black 0.0796 color	N/A			
Year 3	\$ 5.00	20,000 B&W 0 Color	0.0135 black 0.0796 color	N/A			
Year 4	\$ 5.00	20,000 B&W 0 Color	0.0135 black 0.0796 color	N/A			
Year 5	\$ 5.00	20,000 B&W 0 Color	0.0135 black 0.0796 color	N/A			
<b>Volume Band C1</b>							
Manufacturer, Model, Features, Description		Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP		
Xerox WorkCentre 7830 Printer with 3T Module (3 x 520 sheets), 520 Sheet Tray, 100 Sheet Bypass, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Left Side Tray, Init Kit		W7830P	30	\$15,858.00	70.95%	\$4,606.00	\$172.77 Includes 20,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment		24 Mo	36 Mo	48 Mo	60 Mo		
		No Bid	\$139.81	\$109.65	\$91.66		Lease prices require additional Base Maintenance listed below
Annual Maintenance including all Supplies for Purchase & Leased Device						Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Year	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 2	\$ 5.00	20,000 B&W 0 Color	0.0056 black 0.0506 color	N/A			
Year 3	\$ 5.00	20,000 B&W 0 Color	0.0056 black 0.0506 color	N/A			
Year 4	\$ 5.00	20,000 B&W 0 Color	0.0056 black 0.0506 color	N/A			
Year 5	\$ 5.00	20,000 B&W 0 Color	0.0056 black 0.0506 color	N/A			
<b>Volume Band C1</b>							
Manufacturer, Model, Features, Description		Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP		
Xerox WorkCentre 7830 Printer with Hi Cap Tandem Tray (520 sheet, 2000 sheet A4/Letter), 520 Sheet Tray, 100 Sheet Bypass, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Init Kit		W7830PT	30	\$16,258.00	70.78%	\$4,751.00	\$178.00 Includes 20,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment		24 Mo	36 Mo	48 Mo	60 Mo		
		No Bid	\$144.16	\$113.07	\$94.52		Lease prices require additional Base Maintenance listed below
Annual Maintenance including all Supplies for Purchase & Leased Device						Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Year	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 2	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 3	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 4	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 5	\$ 5.00	20,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
<b>Volume Band C2</b>							
<b>Base Monthly VOLUME</b>		<b>Avg. 75,000</b>					
Manufacturer, Model, Features, Description		Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP		
Xerox WorkCentre 7835 Printer with 3T Module, 520 Sheet Tray, 100 Sheet Bypass Tray, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Left Side Tray, Init Kit		W7835P	35	\$17,758.00	74.05%	\$4,608.00	\$177.86 Includes 75,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment		24 Mo	36 Mo	48 Mo	60 Mo		
		No Bid	\$139.88	\$109.70	\$91.71		Lease prices require additional Base Maintenance listed below
Annual Maintenance including all Supplies for Purchase & Leased Device						Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Year	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 2	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 3	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 4	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 5	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
<b>Volume Band C2</b>							
Manufacturer, Model, Features, Description		Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP		
Xerox WorkCentre 7835 Printer with Hi Cap Tandem Tray, (520 sheet, 2000 sheet A4/Letter), 520 Sheet Tray, 100 Sheet Bypass, 1x250 OCT, DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output Tray, Init Kit		W7835PT	35	\$18,158.00	73.80%	\$4,757.00	\$183.20 Includes 75,000 black prints. Excess black @ \$.0056; all color @ \$.0506
Equipment Monthly Lease Payment		24 Mo	36 Mo	48 Mo	60 Mo		
		No Bid	\$144.33	\$113.20	\$94.62		Lease prices require additional Base Maintenance listed below
Annual Maintenance including all Supplies for Purchase & Leased Device						Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Year	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)			
Year 1	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 2	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 3	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 4	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			
Year 5	\$ 10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A			

Pooling not available for rental unless thru MPS or bulk buy

Pooling not available for rental unless thru MPS or bulk buy

Pooling not available for rental unless thru MPS or bulk buy

Pooling not available for rental unless thru MPS or bulk buy

Pooling not available for rental unless thru MPS or bulk buy

**APPENDIX C PRICING INDEX  
DIR-TSO-3043  
XEROX CORPORATION**

ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly RENTAL Price
Wireless Networking Adapter		MB6	\$114.00	13.16%	\$99.00	\$3.92
Wireless Networking Adapter	36 mo	MB6				\$3.27
Wireless Networking Adapter	48 mo	MB6				\$2.56
Wireless Networking Adapter	60 mo	MB6				\$2.14
Stand with Storage		STNDSTORE	\$343.00	12.83%	\$299.00	\$11.83
Stand with Storage	36 mo	STNDSTORE				\$9.86
Stand with Storage	48 mo	STNDSTORE				\$7.74
Stand with Storage	60 mo	STNDSTORE				\$6.46
Productivity Kit w/512MB Memory		YVA	\$181.00	17.68%	\$149.00	\$5.90
Productivity Kit w/512MB Memory	36 mo	YVA				\$4.92
Productivity Kit w/512MB Memory	48 mo	YVA				\$3.86
Productivity Kit w/512MB Memory - 60 mo	60 mo	YVA				\$3.22
<b>For Xerox WC6855X: (lease rates valid only at time of initial order - custom quote required after equipment installs)</b>						
Next Day Air Delivery to Customer		1DAYAIR2	\$85.00	24.71%	\$64.00	\$2.54
Next Day Air Delivery to Customer	36 mo	1DAYAIR2				\$2.12
Next Day Air Delivery to Customer	48 mo	1DAYAIR2				\$1.65
Next Day Air Delivery to Customer	60 mo	1DAYAIR2				\$1.39
Common Access Card Enablement Kit		AFCACENBL	\$199.00	36.18%	\$127.00	\$9.02
Common Access Card Enablement Kit	36 mo	AFCACENBL				\$8.19
Common Access Card Enablement Kit	48 mo	AFCACENBL				\$7.29
Common Access Card Enablement Kit	60 mo	AFCACENBL				\$6.74
McAfee Integrity Control Enablement		MCAFEEIC	\$499.00	36.07%	\$319.00	\$12.62
McAfee Integrity Control Enablement	36 mo	MCAFEEIC				\$10.52
McAfee Integrity Control Enablement	48 mo	MCAFEEIC				\$8.26
McAfee Integrity Control Enablement	60 mo	MCAFEEIC				\$6.90
550 Sheet Tray		P1B	\$299.00	3.34%	\$289.00	\$11.44
550 Sheet Tray	36 mo	P1B				\$9.53
550 Sheet Tray	48 mo	P1B				\$7.48
550 Sheet Tray	60 mo	P1B				\$6.25
Secure Access s/w w/ HID 125KHz Reader		SA1-HID	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID				\$24.50
Secure Access s/w w/ HID 125KHz Reader	48 mo	SA1-HID				\$20.94
Secure Access s/w w/ HID 125KHz Reader	60 mo	SA1-HID				\$18.82
Secure Access USB with INDALA		SA1-INDAL	\$695.00	28.06%	\$500.00	\$27.79
Secure Access USB with INDALA - 36 mo	36 mo	SA1-INDAL				\$24.50
Secure Access USB with INDALA - 48 mo	48 mo	SA1-INDAL				\$20.94
Secure Access USB with INDALA - 60 mo	60 mo	SA1-INDAL				\$18.82
Secure Access s/w w/ Mag Stripe Reader		SA1-MAG	\$595.00	36.13%	\$380.00	\$22.05
Secure Access s/w w/ Mag Stripe Reader	36 mo	SA1-MAG				\$19.54
Secure Access s/w w/ Mag Stripe Reader	48 mo	SA1-MAG				\$16.83
Secure Access s/w w/ Mag Stripe Reader	60 mo	SA1-MAG				\$15.22
Secure Access s/w w/ MiFare Reader		SA1-MIFAR	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ MiFare Reader	36 mo	SA1-MIFAR				\$24.50
Secure Access s/w w/ MiFare Reader	48 mo	SA1-MIFAR				\$20.94
Secure Access s/w w/ MiFare Reader	60 mo	SA1-MIFAR				\$18.82
Scan to PC Desktop 5 Seat Licenses		SCN2SE-5	\$349.00	10.03%	\$314.00	\$12.43
Scan to PC Desktop 5 Seat Licenses	36 mo	SCN2SE-5				\$10.36
Scan to PC Desktop 5 Seat Licenses	48 mo	SCN2SE-5				\$8.12
Scan to PC Desktop 5 Seat Licenses	60 mo	SCN2SE-5				\$6.79
Scan to PC Desktop PRO 5 Seats		SCNPRO5	\$1,189.00	25.23%	\$889.00	\$35.19
Scan to PC Desktop PRO 5 Seats	36 mo	SCNPRO5				\$29.33
Scan to PC Desktop PRO 5 Seats	48 mo	SCNPRO5				\$23.00
Scan to PC Desktop PRO 5 Seats	60 mo	SCNPRO5				\$19.24
Smart Card Kit (CAC)		SMARTCRD	\$199.00	44.22%	\$111.00	\$8.39
Smart Card Kit (CAC)	36 mo	SMARTCRD				\$7.66
Smart Card Kit (CAC)	48 mo	SMARTCRD				\$6.87

**APPENDIX C PRICING INDEX  
DIR-TSO-3043  
XEROX CORPORATION**

ACCESSORIES (paper handling, paper feeding, finishing, etc.)		Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimal)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly RENTAL Price
Smart Card Kit (CAC)	60 mo	SMARTCRD				\$6.40	
Stand with Storage		STNDSTOR2	\$299.00	33.44%	\$199.00		\$7.88
Stand with Storage	36 mo	STNDSTOR2				\$6.57	
Stand with Storage	48 mo	STNDSTOR2				\$5.14	
Stand with Storage	60 mo	STNDSTOR2				\$4.30	
Unicode Kit		UNICODE	\$299.00	36.12%	\$191.00		\$7.56
Unicode Kit	36 mo	UNICODE				\$6.30	
Unicode Kit	48 mo	UNICODE				\$4.94	
Unicode Kit	60 mo	UNICODE				\$4.14	
Wireless Print Kit		WIRELESS	\$99.00	39.39%	\$60.00		\$2.38
Wireless Print Kit	36 mo	WIRELESS				\$1.98	
Wireless Print Kit	48 mo	WIRELESS				\$1.55	
Wireless Print Kit	60 mo	WIRELESS				\$1.30	
<b>Xerox D125CP Accessories: (lease rates valid only at time of initial order - custom quota required after equipment installs)</b>							
MUST Choose One of the Following:							
BYPASS CHUTE		BYPASS	\$350.00	0.00%	\$350.00		N/A
BYPASS CHUTE	36 mo	BYPASS				\$11.55	
BYPASS CHUTE	48 mo	BYPASS				\$9.06	
BYPASS CHUTE	60 mo	BYPASS				\$7.58	
FOR ESPRESSO WO FD		EBMNOFEED	\$0.00	0.00%	\$0.00	\$0.00	N/A
FOR ESPRESSO WO FIN		EBMNOFIN	\$0.00	0.00%	\$0.00	\$0.00	N/A
HI CAP FEEDER		HIGHCAPFD	\$2,700.00	7.41%	\$2,500.00		N/A
HI CAP FEEDER	36 mo					\$82.49	N/A
HI CAP FEEDER	48 mo					\$64.69	N/A
HI CAP FEEDER	60 mo					\$54.08	N/A
SECURE ACCESS INST		INSTSECUR	\$120.00	0.00%	\$120.00		N/A
SECURE ACCESS INST	36 mo					\$3.96	N/A
SECURE ACCESS INST	48 mo					\$3.11	N/A
SECURE ACCESS INST	60 mo					\$2.60	N/A
NONSECURE ACC INST		INSTSTD	\$0.00	0.00%	\$0.00	\$0.00	N/A
INTERFACE MODULE		INTERFACE	\$2,000.00	0.00%	\$2,000.00		N/A
INTERFACE MODULE	36 mo					\$65.99	N/A
INTERFACE MODULE	48 mo					\$51.75	N/A
INTERFACE MODULE	60 mo					\$43.26	N/A
D4 STAPLER FINISHR		MLA	\$6,550.00	24.43%	\$4,950.00		N/A
D4 STAPLER FINISHR	36 mo					\$163.32	N/A
D4 STAPLER FINISHR	48 mo					\$128.09	N/A
D4 STAPLER FINISHR	60 mo					\$107.07	N/A
OVERSIZED HCF		OVRSHCF	\$4,000.00	0.00%	\$4,000.00		N/A
OVERSIZED HCF	36 mo					\$191.98	N/A
OVERSIZED HCF	48 mo					\$163.51	N/A
OVERSIZED HCF	60 mo					\$146.52	N/A
2T OVRSZ HICAP FDR		OVRSHCF2	\$6,500.00	0.00%	\$6,500.00		N/A
2T OVRSZ HICAP FDR	36 mo					\$289.46	N/A
2T OVRSZ HICAP FDR	48 mo					\$243.20	N/A
2T OVRSZ HICAP FDR	60 mo					\$215.61	N/A
HIGH CAPACITY STKR		STACKER	\$13,000.00	9.62%	\$11,750.00		N/A
HIGH CAPACITY STKR	36 mo					\$387.68	N/A
HIGH CAPACITY STKR	48 mo					\$304.05	N/A
HIGH CAPACITY STKR	60 mo					\$254.18	N/A
PART FIN INTRFACE		STDFINPLS	\$12,000.00	16.67%	\$10,000.00		N/A
PART FIN INTRFACE	36 mo					\$379.93	N/A
PART FIN INTRFACE	48 mo					\$308.77	N/A
PART FIN INTRFACE	60 mo					\$266.32	N/A
TAPE BINDER		TAPE-BIND	\$15,000.00	20.00%	\$12,000.00		N/A
TAPE BINDER	36 mo					\$520.93	N/A



## Xerox Corporation

**Vendor ID**

1604680204

**URL**
**Vendor Website**
<http://www.portal.xerox.com/texasdir3043>
**HUB Type**

Non HUB

E-Rate Qualified

**DIR Contract Number**

DIR-TSO-3043

**Contract Term End Date**

6/16/2017

**Contract Exp Date**

6/16/2019

**Contact Xerox Corporation**
**Contact**
[Lisa Sowell](mailto:lisa.sowell@xerox.com)
[\(mailto:lisa.sowell@xerox.com\)](mailto:lisa.sowell@xerox.com)
**Phone**

(512) 343-5776

**Fax**

(512) 343-5705

**Contact DIR**
**Contact**
[Stephanie Harrison](mailto:stephanie.harrison@dir.texas.gov)
[\(mailto:stephanie.harrison@dir.texas.gov\)](mailto:stephanie.harrison@dir.texas.gov)
**Phone**

(512) 463-3290

**Fax**

(512) 475-4759

## Contract Overview

Xerox offers Xerox branded hardware and related services for printers, scanners, Copier, and document management. Additional products and services include: Purchase, lease, rental and Manage Print Services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

## Contract Documents

- [DIR-TSO-3043 Contract PDF \(162.19KB\)](#)  
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Contract.pdf>
- [DIR-TSO-3043 Appendix A Standard Terms and Conditions \(per Amendment 2\) PDF \(593.77KB\)](#)  
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix A Standard Terms and Conditions \(per Amendment 2\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix A Standard Terms and Conditions (per Amendment 2).pdf)
- [DIR-TSO-3043 Appendix B HUB Subcontracting Plan PDF \(767.23KB\)](#)  
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix B HUB Subcontracting Plan.pdf>

### **C. Invalid Term or Condition**

1) To the extent any term or condition in the Contract conflicts with the applicable State and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable State and/or United States law or regulation which conflicts with the Contract term or condition.

2) If one or more terms or conditions in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

### **D. Assignment**

DIR or Vendor may assign the Contract without prior written approval to: i) a successor in interest (for DIR, another state agency as designated by the Texas Legislature), or ii) a subsidiary, parent company or affiliate, or iii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority. Assignment of the Contract under the above terms shall require written notification by the assigning party and, for Vendor, a mutually agreed written Contract amendment. Any other assignment by a party shall require the written consent of the other party and a mutually agreed written Contract amendment.

### **E. Survival**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Vendor or Order Fulfiller shall survive expiration or termination of the Contract for the term of the Purchase Order, unless the Customer terminates the Purchase Order sooner. However, regardless of the term of the Purchase Order, no Purchase Order shall survive the expiration or termination of the Contract for more than five years, unless Customer makes an express finding and justification for the longer term. The finding and justification must either be included in the Purchase Order, or referenced in it and maintained in Customer's procurement record. Rights and obligations under this Contract which by their nature should survive, including, but not limited to the DIR Administrative Fee; and any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.

### **F. Choice of Law**

The laws of the State shall govern the construction and interpretation of the Contract. Exclusive venue for all actions will be in state court, Travis County, Texas. Nothing in the Contract or its Appendices shall be construed to waive the State's sovereign immunity.