

**Richline Technical Services, LLC**  
**Quote**



From: Joshua Richline  
Richline Technical Services, LLC  
PO Box 1399  
Corpus Christi, TX 78403  
  
(361) 882-6297  
jrichline@richline.cc

Prepared for: Noah Lopez  
Hidalgo County  
Information Technology  
100 East Cano 4th Floor  
Edinburg, TX 78540  
United States  
(956) 292-7010  
noah.lopez@co.hidalgo.tx.us

| Quantity | Description  | Unit Price | Ext. Price |
|----------|--|------------|------------|
| 1.00     | Lifesize Icon 600 - 10x Optical PTZ Camera - Phone HD Single Display 1080P   | 5,004.29   | 5,004.29   |
| 1.00     | LifeSize Icon 600 - LAMS (1-year)  | 530.10     | 530.10     |
| 8.00     | Icon 400-Digital Micpod  | 1,786.79   | 14,294.32  |
| 8.00     | LifeSize Icon 400 - LAMS (1-year)  | 299.25     | 2,394.00   |
| 1.00     | Lifesize Cloud Enterprise Subscription Up to 100 employees - 1 year*   | 12,414.05  | 12,414.05  |
| 1.00     | Lifesize Cloud Amplify - Unlimited Storage for Cloud Enterprise Subscription - Up to 100 employees - 1 year*   | 3,723.55   | 3,723.55   |
| 2.00     | LifeSize Digital Micpod  | 381.05     | 762.10     |
| 2.00     | LifeSize Digital MicPod - LifeSize Assurance Maintenance Services (1-year)   | 29.93      | 59.86      |
| 1.00     | Lifesize Link Cable - 15M (Phone, 2nd Generation with Icon or Digital Micpod)  | 113.65     | 113.65     |
| 1.00     | Wall-Mount Shelf, varying extension cables and consumables. estimated at \$250-billed at cost.   | 250.00     | 250.00     |
| 100.00   | Installation of cameras, mounting of monitors, cabling for 8 courts and 1 Jail for LifeSize Installation   | 124.38     | 12,438.00  |
| 8.00     | Onsite and Remote Training for Judges and Jail Staff for LifeSize installation   | 124.38     | 995.04     |
| 8.00     | VIEWSONIC : 22 Full HD multimedia display, 1920x1080, 2ms ultra fast response time, 50M:1 MEGA Dynamic Contrast Ratio, Dsub, DVI and HDMI inputs, built in 2W x 2 stereo speakers, VESAmountable design. | 126.40     | 1,011.20   |
| 8.00     | CHIEF MANUFACTURING : THINSTALL SMALL DUAL ARM SWINGARM  | 99.40      | 795.20     |
| 1.00     | SAMSUNG : RH55E/ 55inch/ 1920x1080/ 5000:1/ 8 ms/ 350nit/ D-Sub, HDMI1, HDMI2, HDMI3, Composite, Stereo Mini Jack  | 1,326.06   | 1,326.06   |
| 1.00     | CHIEF MANUFACTURING : Thin Swing Arm Wall Mount  | 386.95     | 386.95     |
| 1.00     | CHIEF MANUFACTURING : Mounting component - Steel - Black   | 68.16      | 68.16      |
| 1.00     | CHIEF MANUFACTURING : Suspended Ceiling Tile Replacement Kit   | 124.96     | 124.96     |
| 1.00     | CHIEF MANUFACTURING : 2 (0.6 m) Speed-Connect Fixed Extension Column   | 29.11      | 29.11      |
| 1.00     | This quote complies with DIR Contract #: DIR-SDD-2020 (Richline Technical Services, LLC Vendor ID:14605204313): DIR Contract includes all equipment, support and labor (if applicable) quoted above.     | 0.00       | 0.00       |

1.00 Shipping Freight-Ground

275.00

275.00

**Subtotal:**

**56,995.60**

**Sales Tax:**

**0.00**

**Total:**

**56,995.60**

Please see the attached documentation for a detailed description of the services. Labor estimations are just that and reflect the amount of time that should be required to complete the scope of the project barring any unforeseen difficulties or the addition of labor outside the original scope of work including but not limited to oversites or requests by the customer or other outside vendors. Prices are subject to change.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



## SYNNEX Corporation

**Vendor ID**  
194270333700  
**URL**  
Vendor Website (<http://www.synnex.com/govsol/solutions/contracts/txdir.html>)  
**HUB Type**  
Non HUB

**DIR Contract Number**  
DIR-SDD-2020  
**Contract Term End Date**  
3/31/2017  
**Contract Exp Date**  
3/31/2017

### Contact SYNEX Corporation

**Contact**  
Edward Somers  
(<mailto:txdir@synnex.com>)  
**Phone**  
(800) 456-4822  
**Fax**  
(864) 289-4511

### Contact DIR

**Contact**  
Mario Gutierrez  
(<mailto:mario.gutierrez@dir.texas.gov>)  
**Phone**  
(512) 463-8989  
**Fax**  
(512) 475-4759

## Contract Overview

SYNNEX offers technology based conferencing products and services through this contract, including: video conferencing equipment, products and services. Available brands and products include Lifesize and Samsung. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. This contract does have a number of resellers, many of which are HUB vendors.

## Contract Documents

- [DIR-SDD-2020 Contract PDF \(187.64KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Contract.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Contract.pdf>)
- [DIR-SDD-2020 Appendix A Standard Terms and Conditions \(per Amendment 4\) PDF \(481.99KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix A Standard Terms and Conditions (per Amendment 4).pdf) ([http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix A Standard Terms and Conditions \(per Amendment 4\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix A Standard Terms and Conditions (per Amendment 4).pdf))
- [DIR-SDD-2020 Appendix B HUB Subcontracting Plan \(per approved date 08-18-2016\) PDF \(879.74KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix B HUB Subcontracting Plan (per approved date 08-18-2016).pdf) ([http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix B HUB Subcontracting Plan \(per approved date 08-18-2016\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix B HUB Subcontracting Plan (per approved date 08-18-2016).pdf))
- [DIR-SDD-2020 Appendix C Pricing Index \(per Amendment 4\) PDF \(10.9KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix C Pricing Index (per Amendment 4).pdf) ([http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix C Pricing Index \(per Amendment 4\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix C Pricing Index (per Amendment 4).pdf))
- [DIR-SDD-2020 RFO DIR-SDD-TMP-184 ZIP \(1.87MB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 RFO DIR-SDD-TMP-184 ZIP (1.87MB).zip) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 RFO DIR-SDD-TMP-184 ZIP.zip>)
- [DIR-SDD-2020 Amendment 1 PDF \(225.33KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 1.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 1.pdf>)
- [DIR-SDD-2020 Amendment 2 PDF \(88.8KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 2.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 2.pdf>)
- [DIR-SDD-2020 Amendment 3 PDF \(148.71KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 3.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 3.pdf>)
- [DIR-SDD-2020 Amendment 4 PDF \(75.82KB\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 4.pdf) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 4.pdf>)

## Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

Please note that some of the documents on this page are in the PDF format. Please [download the Adobe Reader](http://get.adobe.com/reader/) (<http://get.adobe.com/reader/>) in order to view these documents.

## Reseller Vendor Contacts

| Vendor Name                          | Contact Name | Phone/Fax   |
|--------------------------------------|--------------|---|
| All 3 Communications                 | Non HUB      | Conrad Stietenroth ( <a href="mailto:conrads@all3comm.com">mailto:conrads@all3comm.com</a> )<br>Phone: (936) 649-5430<br>Fax:                       |
| Audio Visual Aids Company            | Woman Owned  | Ron George ( <a href="mailto:rgeorge@audiovisualaids.com">mailto:rgeorge@audiovisualaids.com</a> )<br>Phone: (210) 732-1234<br>Fax: (210) 734-3388  |
| Audio Visual Technologies Group Inc. | Woman Owned  | Ashley Brown ( <a href="mailto:abrown@avtg.com">mailto:abrown@avtg.com</a> )<br>Phone: (281) 240-2100<br>Fax:                                       |
| Data Projections, Inc.               | Woman Owned  | Alan Stoner ( <a href="mailto:astoner@dataprojections.com">mailto:astoner@dataprojections.com</a> )<br>Phone: (512) 271-6536<br>Fax: (713) 781-3338 |
| Datoo Technologies, LLC              | Non HUB      | Chad Fambrough ( <a href="mailto:ap@datoo.com">mailto:ap@datoo.com</a> )<br>Phone: (325) 675-8880<br>Fax: (325) 202-3700                            |
| Designs That Compute                 | Woman Owned  | Sherry Tennyson ( <a href="mailto:sherry@visionality.com">mailto:sherry@visionality.com</a> )<br>Phone: (214) 276-0124<br>Fax: (214) 276-0123       |
| Digital Resources, Inc.              | Woman Owned  | Wendy Bock ( <a href="mailto:wbock@digitalresources.com">mailto:wbock@digitalresources.com</a> )<br>Phone: (817) 481-9300<br>Fax:                   |

| Vendor Name                                   | Contact Name  | Phone/Fax   |
|---|---------------|---|
| Ford Audio-Video Systems, Inc.                | Non HUB       | <a href="mailto:tulbj@fordav.com">Jim Tulberg (mailto:tulbj@fordav.com)</a><br>Phone: (512) 447-1103<br>Fax: (512) 447-0111   |
| GTS Technology Solutions, Inc.                | Woman Owned   | <a href="mailto:ryan.grant@gts-ts.com">Ryan Grant (mailto:ryan.grant@gts-ts.com)</a><br>Phone: (512) 681-6244<br>Fax: (512) 452-0691                                    |
| Highpoint Technology Group LLC                | Non HUB       | <a href="mailto:steve.guistwite@highpoint-technology.net">Steve Guistwite (mailto:steve.guistwite@highpoint-technology.net)</a><br>Phone: (800) 644-7250<br>Fax:        |
| Peak Methods, Inc. dba Peak Uptime            | Non HUB       | <a href="mailto:jennifer.mccuistian@peakuptime.com">Jennifer McCuistian (mailto:jennifer.mccuistian@peakuptime.com)</a><br>Phone: (918) 585-8488<br>Fax: (972) 392-9996 |
| Richline Technical Services                   | Non HUB       | Josh Richline<br>Phone: (361) 882-6297<br>Fax: (361) 887-9910   |
| SHI Government Solutions, Inc.                | Asian/Female  | <a href="mailto:texas@shi.com">Texas Team SHI (mailto:texas@shi.com)</a><br>Phone: (800) 870-6079<br>Fax: (512) 732-0232  |
| The Personal Computer Store, Inc. dba Avinext | Hispanic/Male | <a href="mailto:crockett@avinext.com">John Crockett (mailto:crockett@avinext.com)</a><br>Phone: (800) 946-9727<br>Fax: (979) 268-1017                                   |
| Visual Innovations Company, Inc.              | Asian/Female  | <a href="mailto:aaron@vicav.com">Aaron Sellers (mailto:aaron@vicav.com)</a><br>Phone: 512-334-1100<br>Fax: (512) 334-1133   |

**How To Order**

1. For product and pricing information, visit the [SYNNEX Corporation \(http://www.synnex.com/govsol/solutions/contracts/txdir.html\)](http://www.synnex.com/govsol/solutions/contracts/txdir.html) website or contact [Edward Somers \(mailto:edward.somers@synnex.com\)](mailto:edward.somers@synnex.com) at (800) 456-4822. Reseller Vendors are also available through this contract. Select from any Reseller Vendor contact listed below to also obtain product and pricing information.
2. Generate a purchase order made payable to SYNNEX Corporation or any Reseller Vendor listed below. You must reference the DIR Contract Number **DIR-SDD-2020** on your

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**Available Brands (2 total)**

Lifesize  
Samsung

[Show more](#)

**Available Products & Services (3 total)**

Video  
Video Conferencing  
Video Services

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**Commodity Codes (10 total)**

204-20 - Communication Control Units: Concentrators, Multiplexors, Couplers, etc.  
204-64 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.  
206-64 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.  
838-85 - Telecommunication Parts and Accessories (Not Otherwise Classified)

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Austin, TX 78701 | 512.475.4700

| Vendor Name                                   | Contact Name  | Phone/Fax   |
|---|---------------|---|
| Ford Audio-Video Systems, Inc.                | Non HUB       | <a href="mailto:tulbj@fordav.com">Jim Tulberg (mailto:tulbj@fordav.com)</a><br>Phone: (512) 447-1103<br>Fax: (512) 447-0111   |
| GTS Technology Solutions, Inc.                | Woman Owned   | <a href="mailto:ryan.grant@gts-ts.com">Ryan Grant (mailto:ryan.grant@gts-ts.com)</a><br>Phone: (512) 681-6244<br>Fax: (512) 452-0691                                    |
| Highpoint Technology Group LLC                | Non HUB       | <a href="mailto:steve.guistwite@highpoint-technology.net">Steve Guistwite (mailto:steve.guistwite@highpoint-technology.net)</a><br>Phone: (800) 644-7250<br>Fax:        |
| Peak Methods, Inc. dba Peak Uptime            | Non HUB       | <a href="mailto:jennifer.mccuistian@peakuptime.com">Jennifer McCuistian (mailto:jennifer.mccuistian@peakuptime.com)</a><br>Phone: (918) 585-8488<br>Fax: (972) 392-9996 |
| Richline Technical Services                   | Non HUB       | Josh Richline<br>Phone: (361) 882-6297<br>Fax: (361) 887-9910   |
| SHI Government Solutions, Inc.                | Asian/Female  | <a href="mailto:texas@shi.com">Texas Team SHI (mailto:texas@shi.com)</a><br>Phone: (800) 870-6079<br>Fax: (512) 732-0232  |
| The Personal Computer Store, Inc. dba Avinext | Hispanic/Male | <a href="mailto:crockett@avinext.com">John Crockett (mailto:crockett@avinext.com)</a><br>Phone: (800) 946-9727<br>Fax: (979) 268-1017                                   |
| Visual Innovations Company, Inc.              | Asian/Female  | <a href="mailto:aaron@vicav.com">Aaron Sellers (mailto:aaron@vicav.com)</a><br>Phone: 512-334-1100<br>Fax: (512) 334-1133   |

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Samsung

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[Show more](#)

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**SYNNEX CORPORATION**  
**DIR-SDD-2020**  
**APPENDIX C, PRICING INDEX**  
**AMENDMENT NO. 4**

| PRODUCTS                               | Customer<br>Discount %<br>off MSRP |
|--|------------------------------------|
| LifeSize End Point (excludes Passport) | 28.50%                             |
| LifeSize Infrastructure                | 28.50%                             |
| LifeSize Software                      | 19.50%                             |
| LifeSize Passport                      | 14.50%                             |
| LifeSize Servers                       | 4.50%                              |
| LifeSize Accessories                   | 4.50%                              |
| Samsung                                |                                    |
| 18.5" TFT LCD Displays:                | 33.50%                             |
| 19" TFT LCD Displays:                  | 33.50%                             |
| 20" TFT LCD Displays:                  | 33.50%                             |
| 21.5" TFT LCD Displays:                | 33.50%                             |
| 22" TFT LCD Displays:                  | 33.50%                             |
| 23" TFT LCD Displays:                  | 33.50%                             |
| 24" TFT LCD Displays:                  | 33.50%                             |
| 27" TFT LCD Displays:                  | 33.50%                             |
| Specialty Displays:                    | 29.75%                             |
| PCOIP Products:                        | 33.50%                             |
| Plasma Displays:                       | 27.50%                             |
| 32" & 40" TFT LCD Displays:            | 27.50%                             |
| 46" TFT LCD Displays:                  | 27.50%                             |
| 52", 57", 70" & 82" TFT LCD Displays:  | 29.00%                             |
| Mounts, Options and Accessories:       | 29.00%                             |
| Extended Warranties:                   | 27.50%                             |
| Enhanced Warranties:                   | 21.50%                             |
| Software:                              | 27.50%                             |
| <b>RELATED SERVICES</b>                |                                    |
| Maintenance and Support                | 14.50%                             |
| Installation                           | 0.50%                              |
| Training                               | 0.50%                              |