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January 18, 2017

Maria Lucio
Hidalgo County PCT 4
1051 North Doolittle Road
Edinburg, TX 78542

RE: Year Model Discrepancy Compensation

Mrs. Lucio,

Since the 2016 Year Model Freightliner SD114, VIN# 1FVHG3DV6GHGY9244 was manufactured; there have been a total of 3 price adjustments between the 2016 year model and 2017 year model.

<u>YEAR MODEL</u>	<u>PRICE LEVEL</u>	<u>LIST PRICE</u>	
2016	8/5/2014	\$191,959	2016 TRUCK DELIVERED
2017	2/11/2015	\$191,917	#2 Specification Proposal Attached
2017	2/27/2015	\$191,904	#3 Specification Proposal Attached
2017	10/5/2015	\$194,248	#4 Specification Proposal Attached
2018	10/25/2016		

As you can see, there was an approximate 1.192% List Price increase between the 2016 that was delivered to Hidalgo County PCT 4 and the last Price Level for the 2017 Year Model Trucks on 10/5/2015.

In our meeting on January 17th, 2016 it was presented to me how the County can be compensated financially since there was a year model error on our part and the County received a 2016 year model truck versus a 2017 as stated on the HGAC Quote. I was asked if I could compare the 2016 truck to a 2017 truck price and discount the 2016 if possible. With this I have gone to my General Manager and he has approved for me to discount the truck by another \$1566. If the sale price of \$123,704 was discounted by 1.192% it would equate to a \$1,474.55 discount and I have discounted a little more to make a whole \$ amount

Please let me know if this discount is acceptable to the County and the Commissioner.

Respectfully,

Mark Brunnemann
Sales Representative
Pharr, Texas

Doggett Freightliner of South Texas, LLC

Laredo
12002 FM 1472
Laredo, TX 78045
(888) 723-7473

San Antonio
8700 IH 10 EAST
Converse, TX 78109
(888) 354-6378

Pharr
3103 North Cage
Pharr, TX 78577
(956) 782-8202

El Paso
1367 N. Horizon Blvd.
El Paso, TX 79928
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