

APPENDIX C PRICING INDEX  
DIR-TSO-3043  
XEROX CORPORATION

Year 4	\$	10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
Year 5	\$	10.00	75,000 B&W 0 Color	0.0056 B&W 0.0506 color	N/A		
<b>Volume Band C2</b>							
<b>Manufacturer, Model, Features, Description</b>	<b>Part Number</b>	<b>No. of Avg. Pages Per Minute (PPM)</b>	<b>MSRP</b>	<b>DIR Customer Discount % from MSRP</b>	<b>Customer Purchase Price EACH Unit (MSRP-Discout)</b>	<b>Monthly Rental (Includes Maint &amp; Supplies)</b>	
Xerox WorkCentre 7845 Printer with Hi Cap Tandem Tray (520 Sheet, 2000 Sheet A4/Letter), 520 Sheet Tray, 100 Sheet Bypass, 1x250 OCT, 130 Sheet DADF, EIP, Data Security, Job Based Accounting, PostScript, Full Network Scan, Server Fax, iFax, Std Output, Init Kit	W7845PT	45	\$21,864.00	75.72%	\$5,309.00	\$203.07 Includes 75,000 black prints. Excess black @ \$.0051; all color @ \$.0456	
<b>Equipment Monthly Lease Payment</b>	<b>24 Mo</b>	<b>36 Mo</b>	<b>48 Mo</b>	<b>60 Mo</b>			
	No Bid	\$160.89	\$126.19	\$105.49	Lease prices require additional Base Maintenance listed below		
<b>Annual Maintenance Including all Supplies for Purchase &amp; Leased Device</b>	<b>Monthly Base Maintenance \$</b>	<b>Copy Allowance (Number of Copies Included)</b>	<b>Overage Rate (4 decimals)</b>	<b>CPC for Monthly Base Maintenance (4 decimals)</b>	Pooling not available for rental unless thru MPS or bulk buy		
Year 1	\$ 10.00	75,000 B&W 0 Color	0.0051 B&W 0.0456 color	N/A			
Year 2	\$ 10.00	75,000 B&W 0 Color	0.0051 B&W 0.0456 color	N/A			
Year 3	\$ 10.00	75,000 B&W 0 Color	0.0051 B&W 0.0456 color	N/A			
Year 4	\$ 10.00	75,000 B&W 0 Color	0.0051 B&W 0.0456 color	N/A			
Year 5	\$ 10.00	75,000 B&W 0 Color	0.0051 B&W 0.0456 color	N/A			
<b>Volume Band C2</b>							
<b>Manufacturer, Model, Features, Description</b>	<b>Part Number</b>	<b>No. of Avg. Pages Per Minute (PPM)</b>	<b>MSRP</b>	<b>DIR Customer Discount % from MSRP</b>	<b>Customer Purchase Price EACH Unit (MSRP-Discout)</b>	<b>Monthly Rental (Includes Maint &amp; Supplies)</b>	
Xerox ColorCube 9302 Duplex Copier/Printer/Scanner with DADF, 3 trays (3,200 sheets), 100 sheet Bypass Tray, Network Accounting, Server Fax, Internet Fax, Data Security Kit, EIP, Scanning Kit, PostScript, Nationalization Kit, 45/55 ppm Product Kit. Includes CQOCT-Offset Catch Tray	3CQ9302 CQOCT	45 color 55 B&W	\$26,724.00	51.65%	\$12,922.00	\$522.64 Includes 75,000 BW+CLR. Excess: BW+CLR \$.0056 CLR LVL2 \$.0456 CLR LVL3 \$.0456	
<b>Equipment Monthly Lease Payment</b>	<b>24 Mo</b>	<b>36 Mo</b>	<b>48 Mo</b>	<b>60 Mo</b>			
	No Bid	\$389.70	\$305.64	\$255.51	Lease prices require additional Base Maintenance listed below		
<b>Annual Maintenance Including all Supplies for Purchase &amp; Leased Device</b>	<b>Monthly Base Maintenance \$</b>	<b>Copy Allowance (Number of Copies Included)</b>	<b>Overage Rate (4 decimals)</b>	<b>CPC for Monthly Base Maintenance (4 decimals)</b>	Pooling not available for rental unless thru MPS or bulk buy		
Year 1	\$ 55.00	75,000 BW + CLR	.0056 BW+clr .0456 clr lvl 2 .0456 clr lvl 3	N/A			
Year 2	\$ 55.00	75,000 BW + CLR	.0056 BW+clr .0456 clr lvl 2 .0456 clr lvl 3	N/A			
Year 3	\$ 55.00	75,000 BW + CLR	.0056 BW+clr .0456 clr lvl 2 .0456 clr lvl 3	N/A			
Year 4	\$ 55.00	75,000 BW + CLR	.0056 BW+clr .0456 clr lvl 2 .0456 clr lvl 3	N/A			
Year 5	\$ 55.00	75,000 BW + CLR	.0056 BW+clr .0456 clr lvl 2 .0456 clr lvl 3	N/A			

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McAfee Integrity Control Enablement						
McAfee Integrity Control Enablement	36 mo	MCAFEEIC	\$499.00	36.07%	\$319.00	\$12.62
McAfee Integrity Control Enablement	48 mo	MCAFEEIC				\$10.52
McAfee Integrity Control Enablement	48 mo	MCAFEEIC				\$8.26
McAfee Integrity Control Enablement	60 mo	MCAFEEIC				\$6.90
Secure Access s/w w/ HID 125KHz Reader						
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID				\$24.50
Secure Access s/w w/ HID 125KHz Reader	48 mo	SA1-HID				\$20.94
Secure Access s/w w/ HID 125KHz Reader	60 mo	SA1-HID				\$18.82
Secure Access USB with INDALA						
Secure Access USB with INDALA	36 mo	SA1-INDAL	\$695.00	28.06%	\$500.00	\$27.79
Secure Access USB with INDALA	36 mo	SA1-INDAL				\$24.50
Secure Access USB with INDALA	48 mo	SA1-INDAL				\$20.94
Secure Access USB with INDALA	60 mo	SA1-INDAL				\$18.82
Secure Access s/w w/ Mag Stripe Reader						
Secure Access s/w w/ Mag Stripe Reader	36 mo	SA1-MAG	\$595.00	36.13%	\$380.00	\$22.05
Secure Access s/w w/ Mag Stripe Reader	36 mo	SA1-MAG				\$19.54
Secure Access s/w w/ Mag Stripe Reader	48 mo	SA1-MAG				\$16.83
Secure Access s/w w/ Mag Stripe Reader	60 mo	SA1-MAG				\$15.22
Secure Access s/w w/ MiFare Reader						
Secure Access s/w w/ MiFare Reader	36 mo	SA1-MIFAR	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ MiFare Reader	36 mo	SA1-MIFAR				\$24.50
Secure Access s/w w/ MiFare Reader	48 mo	SA1-MIFAR				\$20.94
Secure Access s/w w/ MiFare Reader	60 mo	SA1-MIFAR				\$18.82
Scan to PC Desktop 25 Seats						
Scan to PC Desktop 25 Seats - 36 mo	36 mo	SCN2SE25	\$1,195.00	77.74%	\$266.00	\$10.54
Scan to PC Desktop 25 Seats - 36 mo	36 mo	SCN2SE25				\$8.78
Scan to PC Desktop 25 Seats - 48 mo	48 mo	SCN2SE25				\$6.89
Scan to PC Desktop 25 Seats - 60 mo	60 mo	SCN2SE25				\$5.75
Scan to PC Desktop PRO 25 Seats						
Scan to PC Desktop PRO 25 Seats	36 mo	SCNPRO25	\$4,999.00	72.96%	\$1,352.00	\$53.52
Scan to PC Desktop PRO 25 Seats	36 mo	SCNPRO25				\$44.60
Scan to PC Desktop PRO 25 Seats	48 mo	SCNPRO25				\$34.98
Scan to PC Desktop PRO 25 Seats	60 mo	SCNPRO25				\$29.25
Smart Card Kit (CAC)						
Smart Card Kit (CAC)	36 mo	SMARTCRD	\$199.00	44.22%	\$111.00	\$8.39
Smart Card Kit (CAC)	36 mo	SMARTCRD				\$7.66
Smart Card Kit (CAC)	48 mo	SMARTCRD				\$6.87
Smart Card Kit (CAC)	60 mo	SMARTCRD				\$6.40
Convenience Stapler With Work Surface						
Convenience Stapler With Work Surface	36 mo	STAPLERKT	\$299.00	20.07%	\$239.00	\$9.46
Convenience Stapler With Work Surface	36 mo	STAPLERKT				\$7.88
Convenience Stapler With Work Surface	48 mo	STAPLERKT				\$6.18
Convenience Stapler With Work Surface	60 mo	STAPLERKT				\$5.17
Unicode Kit						
Unicode Kit	36 mo	UNICODE	\$299.00	36.12%	\$191.00	\$7.56
Unicode Kit	36 mo	UNICODE				\$6.30
Unicode Kit	48 mo	UNICODE				\$4.94
Unicode Kit	60 mo	UNICODE				\$4.14
Wireless Print Kit						
Wireless Print Kit	36 mo	WIRELESS	\$99.00	39.39%	\$60.00	\$2.38
Wireless Print Kit	36 mo	WIRELESS				\$1.98
Wireless Print Kit	48 mo	WIRELESS				\$1.55
Wireless Print Kit	60 mo	WIRELESS				\$1.30
XPS Enablement Kit						
XPS Enablement Kit	36 mo	XPS-ENBL	\$499.00	52.10%	\$239.00	\$9.46
XPS Enablement Kit	36 mo	XPS-ENBL				\$7.88
XPS Enablement Kit	48 mo	XPS-ENBL				\$6.18
XPS Enablement Kit	60 mo	XPS-ENBL				\$5.17
Foreign Interface Kit						
Foreign Interface Kit	36 mo	YRC	\$175.00	36.00%	\$112.00	\$4.43
Foreign Interface Kit	36 mo	YRC				\$3.69
Foreign Interface Kit	48 mo	YRC				\$2.90
Foreign Interface Kit	60 mo	YRC				\$2.43
For Xerox 7845: lease rates valid only at time of initial order - custom quote required after equipment installs						
Office Finisher						
Office Finisher	36 mo	OFCFINRLX	\$2,500.00	75.68%	\$608.00	\$24.07
Office Finisher	36 mo	OFCFINRLX				\$20.06

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Office Finisher	48 mo	OFCFINRLX			\$15.73	
Office Finisher	60 mo	OFCFINRLX			\$13.15	
Professional Finisher		PROFNLFN	\$4,995.00	61.58%	\$1,919.00	\$75.98
Professional Finisher	36 mo	PROFNLFN			\$63.32	
Professional Finisher	48 mo	PROFNLFN			\$49.66	
Professional Finisher	60 mo	PROFNLFN			\$41.51	
Single Line Fax Kit		LINE1FAX	\$1,095.00	65.02%	\$383.00	\$15.16
Single Line Fax Kit	36 mo	LINE1FAX			\$12.63	
Single Line Fax Kit	48 mo	LINE1FAX			\$9.91	
Single Line Fax Kit	60 mo	LINE1FAX			\$8.29	
Dual Line Fax Kit		LINE2FAX	\$1,399.00	36.03%	\$895.00	\$35.43
Dual Line Fax Kit	36 mo	LINE2FAX			\$29.52	
Dual Line Fax Kit	48 mo	LINE2FAX			\$23.16	
Dual Line Fax Kit	60 mo	LINE2FAX			\$19.36	
EFI Productivity Pack		EFIPACK	\$2,985.00	44.29%	\$1,663.00	\$65.65
EFI Productivity Pack	36 mo	EFIPACK			\$54.87	
EFI Productivity Pack	48 mo	EFIPACK			\$43.03	
EFI Productivity Pack	60 mo	EFIPACK			\$35.97	
EFI Integrated Network Server		EFISERVER	\$4,195.00	25.63%	\$3,120.00	\$123.53
EFI Integrated Network Server	36 mo	EFISERVER			\$102.94	
EFI Integrated Network Server	48 mo	EFISERVER			\$80.74	
EFI Integrated Network Server	60 mo	EFISERVER			\$67.49	
Envelope Tray		ENVLPTRY	\$349.00	45.27%	\$191.00	\$7.56
Envelope Tray	36 mo	ENVLPTRY			\$6.30	
Envelope Tray	48 mo	ENVLPTRY			\$4.94	
Envelope Tray	60 mo	ENVLPTRY			\$4.14	
Ethernet Hub Option Kit		ETHUBKIT	\$495.00	20.00%	\$396.00	\$15.68
Ethernet Hub Option Kit	36 mo	ETHUBKIT			\$13.07	
Ethernet Hub Option Kit	48 mo	ETHUBKIT			\$10.24	
Ethernet Hub Option Kit	60 mo	ETHUBKIT			\$8.56	
2/3-Hole Punch		FINLX-3HP	\$795.00	79.87%	\$160.00	\$6.33
2/3-Hole Punch	36 mo	FINLX-3HP			\$5.28	
2/3-Hole Punch	48 mo	FINLX-3HP			\$4.14	
2/3-Hole Punch	60 mo	FINLX-3HP			\$3.47	
Booklet Maker Unit		FINLX-BM	\$1,199.00	57.38%	\$511.00	\$20.23
Booklet Maker Unit	36 mo	FINLX-BM			\$16.86	
Booklet Maker Unit	48 mo	FINLX-BM			\$13.22	
Booklet Maker Unit	60 mo	FINLX-BM			\$11.06	
High Capacity Feeder (2,000 Sheet)		HCFB2W	\$1,299.00	60.59%	\$512.00	\$20.28
High Capacity Feeder (2,000 Sheet)	36 mo	HCFB2W			\$16.90	
High Capacity Feeder (2,000 Sheet)	48 mo	HCFB2W			\$13.25	
High Capacity Feeder (2,000 Sheet)	60 mo	HCFB2W			\$11.08	
McAfee Integrity Control Enablement		MCAFEEIC	\$499.00	38.07%	\$319.00	\$12.62
McAfee Integrity Control Enablement	36 mo	MCAFEEIC			\$10.52	
McAfee Integrity Control Enablement	48 mo	MCAFEEIC			\$8.26	
McAfee Integrity Control Enablement	60 mo	MCAFEEIC			\$6.90	
Secure Access s/w w/ HID 125KHz Reader		SA1-HID	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID			\$24.50	
Secure Access s/w w/ HID 125KHz Reader 48 month	48 mo	SA1-HID			\$20.94	
Secure Access s/w w/ HID 125KHz Reader 60 month	60 mo	SA1-HID			\$18.82	
Secure Access USB with INDALA		SA1-INDAL	\$695.00	28.06%	\$500.00	\$27.79
Secure Access USB with INDALA	36 mo	SA1-INDAL			\$24.50	
Secure Access USB with INDALA	48 mo	SA1-INDAL			\$20.94	
Secure Access USB with INDALA	60 mo	SA1-INDAL			\$18.82	
Secure Access s/w w/ Mag Stripe Reader		SA1-MAG	\$595.00	36.13%	\$380.00	\$22.05

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Secure Access s/w w/ Mag Stripe Reader	48 mo	SA1-MAG			\$16.83	
Secure Access s/w w/ Mag Stripe Reader	60 mo	SA1-MAG			\$15.22	
Secure Access s/w w/ MIFare Reader		SA1-MIFAR	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ MIFare Reader	36 mo	SA1-MIFAR			\$24.50	
Secure Access s/w w/ MIFare Reader	48 mo	SA1-MIFAR			\$20.94	
Secure Access s/w w/ MIFare Reader	60 mo	SA1-MIFAR			\$18.82	
Scan to PC Desktop 25 Seats		SCN2SE25	\$1,195.00	77.74%	\$266.00	\$10.54
Scan to PC Desktop 25 Seats	36 mo	SCN2SE25			\$8.78	
Scan to PC Desktop 25 Seats	48 mo	SCN2SE25			\$8.89	
Scan to PC Desktop 25 Seats	60 mo	SCN2SE25			\$5.75	
Scan to PC Desktop PRO 25 Seats		SCNPRO25	\$4,999.00	72.95%	\$1,352.00	\$53.52
Scan to PC Desktop PRO 25 Seats	36 mo	SCNPRO25			\$44.60	
Scan to PC Desktop PRO 25 Seats	48 mo	SCNPRO25			\$34.98	
Scan to PC Desktop PRO 25 Seats	60 mo	SCNPRO25			\$29.25	
Smart Card Kit (CAC)		SMARTCRD	\$199.00	44.22%	\$111.00	\$8.39
Smart Card Kit (CAC)	36 mo	SMARTCRD			\$7.66	
Smart Card Kit (CAC)	48 mo	SMARTCRD			\$6.87	
Smart Card Kit (CAC)	60 mo	SMARTCRD			\$6.40	
Convenience Stapler With Work Surface		STAPLERKT	\$299.00	20.07%	\$239.00	\$9.46
Convenience Stapler With Work Surface	36 mo	STAPLERKT			\$7.88	
Convenience Stapler With Work Surface	48 mo	STAPLERKT			\$6.18	
Convenience Stapler With Work Surface	60 mo	STAPLERKT			\$5.17	
Unicode Kit		UNICODE	\$299.00	36.12%	\$191.00	\$7.56
Unicode Kit	36 mo	UNICODE			\$6.30	
Unicode Kit	48 mo	UNICODE			\$4.94	
Unicode Kit	60 mo	UNICODE			\$4.14	
Wireless Print Kit		WIRELESS	\$99.00	39.39%	\$60.00	\$2.38
Wireless Print Kit	36 mo	WIRELESS			\$1.98	
Wireless Print Kit	48 mo	WIRELESS			\$1.55	
Wireless Print Kit	60 mo	WIRELESS			\$1.30	
XPS Enablement Kit		XPS-ENBL	\$499.00	52.10%	\$239.00	\$9.46
XPS Enablement Kit	36 mo	XPS-ENBL			\$7.88	
XPS Enablement Kit	48 mo	XPS-ENBL			\$6.18	
XPS Enablement Kit	60 mo	XPS-ENBL			\$5.17	
Foreign Interface Kit		YRC	\$175.00	36.00%	\$112.00	\$4.43
Foreign Interface Kit	36 mo	YRC			\$3.69	
Foreign Interface Kit	48 mo	YRC			\$2.90	
Foreign Interface Kit	60 mo	YRC			\$2.43	
For Xerox 7855, (lease rates valid only at time of initial order - custom quote required after equipment installs)						
Office Finisher		OFCFINRLX	\$2,500.00	75.68%	\$608.00	\$24.07
Office Finisher - 36 mo	36 mo	OFCFINRLX			\$20.06	
Office Finisher - 48 mo	48 mo	OFCFINRLX			\$15.73	
Office Finisher - 60 mo	60 mo	OFCFINRLX			\$13.15	
Professional Finisher		PROFNLFN	\$4,995.00	61.58%	\$1,919.00	\$75.98
Professional Finisher - 36 mo	36 mo	PROFNLFN			\$63.32	
Professional Finisher - 48 mo	48 mo	PROFNLFN			\$49.66	
Professional Finisher - 60 mo	60 mo	PROFNLFN			\$41.51	
Single Line Fax Kit		LINE1FAX	\$1,095.00	65.02%	\$383.00	\$15.16
Single Line Fax Kit	36 mo	LINE1FAX			\$12.63	
Single Line Fax Kit	48 mo	LINE1FAX			\$9.91	
Single Line Fax Kit	60 mo	LINE1FAX			\$8.29	
Dual Line Fax Kit		LINE2FAX	\$1,399.00	36.03%	\$895.00	\$35.43
Dual Line Fax Kit	36 mo	LINE2FAX			\$29.52	
Dual Line Fax Kit	48 mo	LINE2FAX			\$23.16	
Dual Line Fax Kit	60 mo	LINE2FAX			\$19.36	
EFI Productivity Pack		EFIPACK	\$2,985.00	44.29%	\$1,663.00	\$65.85



## Xerox Corporation

Vendor ID  
1604680204

URL

Vendor Website

<http://www.portal.xerox.com/texasdir3043>

HUB Type

Non HUB

DIR Contract Number

**DIR-TSO-3043**

Contract Term End Date

6/16/2017

Contract Exp Date

6/16/2019

E-Rate Qualified

### Contact Xerox Corporation

Contact

Lisa Sowell

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Phone

(512) 343-5776

Fax

(512) 343-5705

### Contact DIR

Contact

Stephanie Harrison

<mailto:stephanie.harrison@dir.texas.gov>

Phone

(512) 463-3290

Fax

(512) 475-4759

## Contract Overview

Xerox offers Xerox branded hardware and related services for printers, scanners, Copier, and document management. Additional products and services include: Purchase, lease, rental and Manage Print Services. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

## Contract Documents

- [DIR-TSO-3043 Contract PDF \(162.19KB\)](#)  
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Contract.pdf>
- [DIR-TSO-3043 Appendix A Standard Terms and Conditions \(per Amendment 2\) PDF \(593.77KB\)](#)  
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix A Standard Terms and Conditions \(per Amendment 2\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix A Standard Terms and Conditions (per Amendment 2).pdf)
- [DIR-TSO-3043 Appendix B HUB Subcontracting Plan PDF \(767.23KB\)](#)  
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3043 Appendix B HUB Subcontracting Plan.pdf>

### **C. Invalid Term or Condition**

1) To the extent any term or condition in the Contract conflicts with the applicable State and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable State and/or United States law or regulation which conflicts with the Contract term or condition.

2) If one or more terms or conditions in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

### **D. Assignment**

DIR or Vendor may assign the Contract without prior written approval to: i) a successor in interest (for DIR, another state agency as designated by the Texas Legislature), or ii) a subsidiary, parent company or affiliate, or iii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority. Assignment of the Contract under the above terms shall require written notification by the assigning party and, for Vendor, a mutually agreed written Contract amendment. Any other assignment by a party shall require the written consent of the other party and a mutually agreed written Contract amendment.

### **E. Survival**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Vendor or Order Fulfiller shall survive expiration or termination of the Contract for the term of the Purchase Order, unless the Customer terminates the Purchase Order sooner. However, regardless of the term of the Purchase Order, no Purchase Order shall survive the expiration or termination of the Contract for more than five years, unless Customer makes an express finding and justification for the longer term. The finding and justification must either be included in the Purchase Order, or referenced in it and maintained in Customer's procurement record. Rights and obligations under this Contract which by their nature should survive, including, but not limited to the DIR Administrative Fee; and any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.

### **F. Choice of Law**

The laws of the State shall govern the construction and interpretation of the Contract. Exclusive venue for all actions will be in state court, Travis County, Texas. Nothing in the Contract or its Appendices shall be construed to waive the State's sovereign immunity.