



Hidalgo County Purchasing Department
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MEMORANDUM

“SOLE SOURCE DECLARATION”

TO: Hidalgo County Commissioners’ Court

FROM: Martha L. Salazar, CPPB
Hidalgo County Purchasing Agent

DATE: March 21, 2017

RE: “Sole Source Declaration” – SCI Technologies, Inc. d/b/a SkyCop, Inc.

Hidalgo County Sheriff’s Office requires the purchase of a customized Solar Mobile Surveillance Trailer to provide security and a law enforcement presence to remote locations. Having mobility with surveillance is critical to crime prevention and detection of criminal activity. This platform gives you “eyes in the sky on wheels” and widens the scope of surveillance without limitations of power sources and radio communication interfacing.

SCI Technologies, Inc. d/b/a SkyCop, Inc. is a patented product and trademarked with the U.S. Patent and Trademark Office. The SkyCop Mobile Surveillance Trailer allows for custom trailer design, system software and integration of specifications and features unique to the needs of Hidalgo County Sheriff’s Office. SkyCop® Solar Powered Series provides custom designed self-contained units equipped with their own power plant and communication platform using advanced technology ranging from simple rechargeable battery systems to a unit housing a back-up generator. The SkyCop Solar Powered Trailer can be fitted with infrared (IR) and thermal imaging cameras, chemical sensing, gunshot recognition, high-tech DVR’s and digital analytics. The unit will maintain radio communication to enable the County to capture data and then interface with a centralized fusion center. Remote locations lack access to electrical power or communications lines. The self-contained unit does not require any type of utility or communication hook up. Having remote surveillance capabilities powered by the sun enables you to do more with fewer personnel and resources. The County will experience lower operational costs and significantly higher organizational productivity and efficiency. A solar powered trailer will allow flexibility to place video, acoustic and environmental sensing detection equipment anywhere there could be a known criminal hot spot and when the criminals move on to different locations the mobile surveillance trailer can simply be hooked up to the transport vehicle and moved to the next designated location. SCI Technologies, Inc. d/b/a SkyCop, Inc. is the sole source for SkyCop Surveillance Technology.

Video, audio, and sensing devices provide the ability to capture accurate data when critical events occur. The License Plate Recognition (LPR) system relies on infrared (IR) illumination technology. The infrared illumination technology captures images of automobiles and license plates which are fed to computer systems for storage and data analytics. LPR camera can be mounted on the surveillance trailer allowing for mobile or fixed real time license plate reading, video surveillance, and analysis. This allows a quick response to apprehend and arrest criminal suspects.

The SkyCop Radar System and Sign, SkyCop Solar/Generator Hybrid Trailer, and SkyCop Standard Trailer LPR are all products of SCI Technologies, Inc. d/b/a/ SkyCop, Inc. and while SkyCop, Inc. is not the only avenue for the purchase of a surveillance trailer, after extensive research SkyCop, Inc. is the only company which can custom design a Solar/Generator Hybrid Trailer including the extensive specifications and requirements by Hidalgo County Sheriff’s Office.

Therefore, Hidalgo County Sheriff’s Office requires the purchase of a Solar/Generator Hybrid Trailer from SCI Technologies, Inc. d/b/a SkyCopy, Inc. with options to provide “Turnkey Solutions” (i.e. any/all equipment, parts, incidentals, accessories and installation and training of same) to include if necessary; all other related Hidalgo County Law Enforcement Agencies (all funding sources).

This Sole Source Declaration is to remain in effect unless otherwise revoked by Hidalgo County Commissioners’ Court.