

REQ#
315769

RICHLINE

TECHNICAL SERVICES

Richline Technical Services
114 Mesquite Street

Corpus Christi, TX 78401

ShoreTel Quote	Version 15.96
Quote Number, Revision:	U31317-CIXD, Rev. 1
Purchase Order #:	
Date:	3/13/2017
Quote Valid Until:	3/30/2017
Currency:	US Dollar
Payment Terms:	
Customer ID:	61927
Prepared By:	Joshua Richline

Prepared For: Hidalgo County
100 N. Closner Blvd.

Edinburg, TX 78539
Renán Ramirez-Cantu: 9562927010x6011
renan@co.hidalgo.tx.us

Ship-to: Hidalgo County Courthouse
Renán Ramirez-Cantu
100 East Cano 4th Floor

Edinburg, TX 78539
9562927010x6011

Part Number	Description	Qty	Unit List	Ext List	Unit Cost	Ext Cost
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				Discount %			
Other Products	Lifesize Icon 600 - 10x Optical PTZ Camera - Phone HD, Single Display, 1080P	1	\$6,999.00	\$6,999.00	28.50%	\$5,004.29	\$5,004.29
	LifeSize Icon 600 - 10x Optical PTZ Camera -LAMS (1-year)	1	\$620.00	\$620.00	14.50%	\$530.10	\$530.10
	Lifesize Icon 400 Digital Micpod	8	\$2,499.00	\$19,992.00	28.50%	\$1,786.79	\$14,294.28
	Lifesize Icon 400 - LAMS (1-year)	8	\$350.00	\$2,800.00	14.50%	\$299.25	\$2,394.00
	Lifesize Cloud Enterprise Subscription for Small Business - Up to 100 employees - 1 year	1	\$12,999.00	\$12,999.00	4.50%	\$12,414.05	\$12,414.05
	Lifesize Cloud Amplify-Unlimited Storage for Cloud Enterprise Subscription -Up to 100 employees-1 year	1	\$3,899.00	\$3,899.00	4.50%	\$3,723.55	\$3,723.55
	LIFESIZE INC : Lifesize Digital Micpod	2	\$399.00	\$798.00	4.50%	\$381.05	\$762.09
	LifeSize Digital MicPod - LifeSize Assurance Maintenance Services (1-year)	2	\$35.00	\$70.00	14.50%	\$29.93	\$59.85
	LifeSize Link Cable - 15M (Phone, 2nd Generation with Icon or Digital Micpod)	1	\$119.00	\$119.00	4.50%	\$113.65	\$113.65
	Wall-Mount Shelf, varying extension cables and consumables. estimated at \$250-billed at cost.	1	\$250.00	\$250.00	0.00%	\$250.00	\$250.00
	Installation of cameras, mounting of monitors, cabling for 8 courts and 1 Jail for LifeSize Installation	100	\$125.00	\$12,500.00	.50%	\$124.38	\$12,437.50
	Onsite and Remote Training for Judges and Jail Staff for LifeSize installation	8	\$125.00	\$1,000.00	.50%	\$124.38	\$995.00
	VIEWSONIC : 22 Full HD multimedia display, 1920x1080, 2ms ultra fast response time, 50M:1 MEGA Dynamic Contrast Ratio, Dsub, DVI and HDMI inputs, built in 2W x 2 stereo speakers, VESAmountable design.	8	\$158.00	\$1,264.00	20.00%	\$126.40	\$1,011.20
	CHIEF MANUFACTURING : THININSTALL SMALL DUAL ARM SWINGARM	8	\$140.00	\$1,120.00	29.00%	\$99.40	\$795.20
	SAMSUNG : RH55E/ 55inch/ 1920x1080/ 5000:1/ 8 ms/ 350nit/ D-Sub, HDMI1, HDMI2, HDMI3, Composite,Stereo Mini Jack	1	\$1,867.69	\$1,867.69	29.00%	\$1,326.06	\$1,326.06
	CHIEF MANUFACTURING : Thin Swing Arm Wall Mount	1	\$545.00	\$545.00	29.00%	\$386.95	\$386.95
	CHIEF MANUFACTURING : Mounting component - Steel - Black	1	\$96.00	\$96.00	29.00%	\$68.16	\$68.16
	CHIEF MANUFACTURING : Suspended Ceiling Tile Replacement Kit	1	\$176.00	\$176.00	29.00%	\$124.96	\$124.96
	CHIEF MANUFACTURING : 2 (0.6 m) Speed-Connect Fixed Extension Column	1	\$41.00	\$41.00	29.00%	\$29.11	\$29.11

Comments: This quote complies with DIR Contract #: DIR-SDD-2020 (Richline Technical Services, LLC Vendor ID:14605204313); DIR Contract includes all equipment, support and labor (if applicable) quoted above

Product Subtotal:	\$	56,720.00
Shipping Estimate:		\$275.00
Total:	\$	56,995.00

Signature: _____
~~Approved By~~
~~Date~~

Zimbra**hector.garcia1@co.hidalgo.tx.us**

RE: Hidalgo County Quote

From : Josh Richline <jrichline@richline.cc>

Thu, Mar 16, 2017 09:45 AM

Subject : RE: Hidalgo County Quote**To :** Hector A. Garcia <hector.garcia1@co.hidalgo.tx.us>**Cc :** Edna Kirby <edna.kirby@co.hidalgo.tx.us>

Just to confirm my email yesterday. I verified and all we need is a PO and Renan or Noah's go ahead. No signatures from judges or commissioners required. ✱

Sent from my T-Mobile 4G LTE Device

----- Original message -----

From: "Hector A. Garcia" <hector.garcia1@co.hidalgo.tx.us>

Date: 3/15/17 14:13 (GMT-06:00)

To: Josh Richline <jrichline@richline.cc>

Cc: Edna Kirby <edna.kirby@co.hidalgo.tx.us>

Subject: Hidalgo County Quote

Good Afternoon Josh,

I wanted to check with you if you were going to be requiring any signatures on this quote for this purchase? Please Advise

Thank You

--

Hector Garcia, Procurement Specialist II

Hidalgo County Purchasing Dept.

2812 S Bus. Highway 281

Edinburg, Texas 78539

T: (956) 318-2626 x 4857

F: (956) 292-7612

SYNNEX CORPORATION
DIR-SDD-2020
APPENDIX C, PRICING INDEX
AMENDMENT NO. 4

PRODUCTS	Customer Discount % off MSRP
LifeSize End Point (excludes Passport)	28.50%
LifeSize Infrastructure	28.50%
LifeSize Software	19.50%
LifeSize Passport	14.50%
LifeSize Servers	4.50%
LifeSize Accessories	4.50%
Samsung	
18.5" TFT LCD Displays:	33.50%
19" TFT LCD Displays:	33.50%
20" TFT LCD Displays:	33.50%
21.5" TFT LCD Displays:	33.50%
22" TFT LCD Displays:	33.50%
23" TFT LCD Displays:	33.50%
24" TFT LCD Displays:	33.50%
27" TFT LCD Displays:	33.50%
Specialty Displays:	29.75%
PCOIP Products:	33.50%
Plasma Displays:	27.50%
32" & 40" TFT LCD Displays:	27.50%
46" TFT LCD Displays:	27.50%
52", 57", 70" & 82" TFT LCD Displays:	29.00%
Mountss, Options and Accessories:	29.00%
Extended Warranties:	27.50%
Enhanced Warranties:	21.50%
Software:	27.50%
RELATED SERVICES	
Maintenance and Support	14.50%
Installation	0.50%
Training	0.50%

Price Verification Worksheet for Req# _____

Line	Qty	List		Sale		Discount	Ext Cost	Disc Rate	Disc %
1	1	\$6,999.000	-	\$5,004.290	=	\$1,994.71	\$ 5,004.29	0.2850	28
2	1	\$620.000	-	\$530.100	=	\$89.90	\$ 530.10	0.1450	15
3	8	\$2,499.000	-	\$1,786.785	=	\$712.22	\$ 14,294.28	0.2850	29
4	8	\$350.000	-	\$299.250	=	\$50.75	\$ 2,394.00	0.1450	15
5	1	\$12,999.000	-	\$12,414.050	=	\$584.95	\$ 12,414.05	0.0450	4
6	1	\$3,899.000	-	\$3,723.550	=	\$175.45	\$ 3,723.55	0.0450	4
7	2	\$399.000	-	\$381.045	=	\$17.96	\$ 762.09	0.0450	5
8	2	\$35.000	-	\$29.925	=	\$5.08	\$ 59.85	0.1450	15
9	1	\$119.000	-	\$113.650	=	\$5.35	\$ 113.65	0.0450	4
10	1	\$250.000	-	\$250.000	=	\$0.00	\$ 250.00	0.0000	0
11	100	\$125.000	-	\$124.375	=	\$0.63	\$ 12,437.50	0.0050	1
12	8	\$125.000	-	\$124.375	=	\$0.63	\$ 995.00	0.0050	1
13	8	\$158.000	-	\$126.400	=	\$31.60	\$ 1,011.20	0.2000	20
14	8	\$140.000	-	\$99.400	=	\$40.60	\$ 795.20	0.2900	29
15	1	\$1,867.690	-	\$1,326.060	=	\$541.63	\$ 1,326.06	0.2900	29
16	1	\$545.000	-	\$386.950	=	\$158.05	\$ 386.95	0.2900	29
17	1	\$96.000	-	\$68.160	=	\$27.84	\$ 68.16	0.2900	29
18	1	\$176.000	-	\$124.960	=	\$51.04	\$ 124.96	0.2900	29
19	1	\$41.000	-	\$29.110	=	\$11.89	\$ 29.11	0.2900	29
20			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
21			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
22			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
23			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
24			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
25			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
26			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
27			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
28			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
29			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
30			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
31			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
32			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
33			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
34			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!
35			-		=	\$0.00	\$ -	#DIV/0!	#DIV/0!

PO Amt: **\$56,720.00**



SYNNEX Corporation

Vendor ID	DIR Contract Number
1942703333700	DIR-SDD-2020
URL	Contract Term End Date
Vendor Website	3/31/2017
http://www.synnex.com/govsolv/solutions/contracts/contracts.aspx	Contract Exp Date
HUB Type	3/31/2017
Non HUB	

Contact SYNNEX Corporation

Contact
Edward Somers
[\(mailto:txdir@synnex.com\)](mailto:txdir@synnex.com)
Phone
 (800) 456-4822
Fax
 (510) 360-6532

Contact DIR

Contact
Mario Gutierrez
[\(mailto:mario.gutierrez@dir.texas.gov\)](mailto:mario.gutierrez@dir.texas.gov)
Phone
 (512) 463-8989
Fax
 (512) 475-4759

Contract Overview

SYNNEX offers technology based conferencing products and services through this contract, including: video conferencing equipment, products and services. Available brands and products include Lifesize and Samsung. Customers can purchase directly through this DIR contract. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. This contract does have a number of resellers, many of which are HUB vendors.

Contract Documents

- [DIR-SDD-2020 Contract PDF \(187.64KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Contract.pdf>
- [DIR-SDD-2020 Appendix A Standard Terms and Conditions \(per Amendment 4\) PDF \(481.99KB\)](#)
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix A Standard Terms and Conditions \(per Amendment 4\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix A Standard Terms and Conditions (per Amendment 4).pdf)
- [DIR-SDD-2020 Appendix B HUB Subcontracting Plan \(per approved date 08-18-2016\) PDF \(879.74KB\)](#) (<http://publishingext.dir.texas.gov/portal/internal/contracts-and->

- [services/Contracts/DIR-SDD-2020 Appendix B HUB Subcontracting Plan \(per approved date 08-18-2016\).pdf](#)
- [DIR-SDD-2020 Appendix C Pricing Index \(per Amendment 4\) PDF \(10.9KB\)](#)
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix C Pricing Index \(per Amendment 4\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Appendix C Pricing Index (per Amendment 4).pdf)
- [DIR-SDD-2020 RFO DIR-SDD-TMP-184 ZIP ZIP \(1.87MB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 RFO DIR-SDD-TMP-184 ZIP.zip>
- [DIR-SDD-2020 Amendment 1 PDF \(225.33KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 1.pdf>
- [DIR-SDD-2020 Amendment 2 PDF \(88.8KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 2.pdf>
- [DIR-SDD-2020 Amendment 3 PDF \(148.71KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 3.pdf>
- [DIR-SDD-2020 Amendment 4 PDF \(75.82KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 4.pdf>
- [DIR-SDD-2020 Amendment 5 PDF \(107.46KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-SDD-2020 Amendment 5.pdf>

Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor’s offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

Please note that some of the documents on this page are in the PDF format. Please [download the Adobe Reader](http://get.adobe.com/reader/) in order to view these documents.

Reseller Vendor Contacts

Vendor Name	Contact Name	Phone/Fax	
All 3 Communications	Non HUB	Conrad Stietenroth (mailto:conrads@all3comm.com)	Phone: (936) 649-

Vendor Name	Contact Name	Phone/Fax	
			5430 Fax:
Audio Visual Aids Company	Woman Owned	<u>Ron George</u> (mailto:rgeorge@audiovisualaids.com)	Phone: (210) 732- 1234 Fax: (210) 734- 3388
Audio Visual Technologies Group Inc.	Woman Owned	<u>Ashley Brown</u> (mailto:abrown@avtg.com)	Phone: (281) 240- 2100 Fax:
Data Projections, Inc.	Woman Owned	<u>Alan Stoner</u> (mailto:astoner@dataprojections.com)	Phone: (512) 271- 6536 Fax: (713) 781- 3338
Datroo Technologies, LLC	Non HUB	<u>Chad Fambrough</u> (mailto:ap@datroo.com)	Phone: (325) 675- 8880 Fax: (325) 202- 3700
Designs That Compute	Woman Owned	<u>Sherry Tennyson</u> (mailto:sherry@visionality.com)	Phone: (214) 276- 0124 Fax: (214) 276- 0123
Digital Resources, Inc.	Woman Owned	<u>Wendy Bock</u> (mailto:wbock@digitalresources.com)	Phone: (817) 481- 9300

Vendor Name	Contact Name	Phone/Fax	
			Fax: (817) 488- 0595
Ford Audio-Video Systems, Inc.	Non HUB	Jim Tulberg (mailto:tulbj@fordav.com)	Phone: (512) 447- 1103 Fax: (512) 447- 0111
GTS Technology Solutions, Inc.	Woman Owned	Ryan Grant (mailto:ryan.grant@gts-ts.com)	Phone: (512) 681- 6244 Fax: (512) 452- 0691
Highpoint Technology Group LLC	Non HUB	Steve Guistwite (mailto:steve.guistwite@highpoint-technology.net)	Phone: (800) 644- 7250 Fax:
Peak Methods, Inc. dba Peak Uptime	Non HUB	Jennifer McCuistian (mailto:jennifer.mccuistian@peakuptime.com)	Phone: (918) 585- 8488 Fax: (972) 392- 9996
Richline Technical Services	Non HUB	Josh Richline	Phone: (361) 882- 6297 Fax: (361) 887- 9910
SHI Government Solutions, Inc.	Asian/Female	Texas Team SHI (mailto:texas@shi.com)	Phone: (800)

Vendor Name	Contact Name	Phone/Fax	
			870-6079 Fax: (512) 732-0232
The Personal Computer Store, Inc. dba Avinext	Hispanic/Male	John Crockett (mailto:crockett@avinext.com)	Phone: (800) 946-9727 Fax: (979) 268-1017
Visual Innovations Company, Inc.	Asian/Female	Aaron Sellers (mailto:aaron@vicav.com)	Phone: 512-334-1100 Fax: (512) 334-1133

How To Order

1. For product and pricing information, visit the [SYNNEX Corporation \(http://www.synnex.com/govsol/solutions/contracts/txdir.html\)](http://www.synnex.com/govsol/solutions/contracts/txdir.html) website or contact [Edward Somers \(mailto:txdir@synnex.com\)](mailto:txdir@synnex.com) at (800) 456-4822. Reseller Vendors are also available through this contract. Select from any Reseller Vendor contact listed below to also obtain product and pricing information.
2. Generate a purchase order made payable to SYNNEX Corporation or any Reseller Vendor listed [Show more](#)

Available Brands (2 total)

Lifesize
Samsung

[Show more](#)

Available Products & Services (3 total)

Video
Video Conferencing
Video Services

[Show more](#)

Commodity Codes (10 total)

204-20 - Communication Control Units: Concentrators, Multiplexors, Couplers, etc.

204-64 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

206-64 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

838-85 - Telecommunication Parts and Accessories (Not Otherwise Classified)

Show more

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300 W. 15th Street, Suite 1300
Austin, TX 78701 | 512.475.4700

Appendix A
Standard Terms and Conditions For Product and Related Services Contracts

C. Invalid Term or Condition

1) To the extent any term or condition in the Contract conflicts with the applicable State and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable State and/or United States law or regulation which conflicts with the Contract term or condition.

2) If one or more terms or conditions in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

D. Assignment

DIR or Vendor may assign the Contract without prior written approval to: i) a successor in interest (for DIR, another state agency as designated by the Texas Legislature), or ii) a subsidiary, parent company or affiliate, or iii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority. Assignment of the Contract under the above terms shall require written notification by the assigning party and, for Vendor, a mutually agreed written Contract amendment. Any other assignment by a party shall require the written consent of the other party and a mutually agreed written Contract amendment.

E. Survival

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Vendor or Order Fulfiller shall survive expiration or termination of the Contract. Rights and obligations under this Contract which by their nature should survive, including, but not limited to any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.

F. Choice of Law

The laws of the State shall govern the construction and interpretation of the Contract. Exclusive venue for all actions will be in state court, Travis County, Texas. Nothing in the Contract or its Appendices shall be construed to waive the State's sovereign immunity.

G. Limitation of Authority

Vendor shall have no authority to act for or on behalf of the Texas Department of Information Resources or the State except as expressly provided for in this Contract; no other authority, power or use is granted or implied. Vendor may not incur any debts, obligations, expenses, or liabilities of any kind on behalf of the State or DIR.