

APPENDIX C PRICING INDEX
DIR-TSO-3043
XEROX CORPORATION

Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discout)	Monthly Rental (Includes Maint & Supplies)
Xerox WC 7220 Printer, (4) 520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA Server Fax, XPS Print Driver	W7220PT	20	\$8,494.00	55.04%	\$3,819.00	\$159.22 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$116.01	\$91.00	\$76.06	Lease prices require additional Base Maintenance listed below	
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A	Pooling not available for rental unless thru MPS or bulk buy	
Year 2	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 20.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discout)	Monthly Rental (Includes Maint & Supplies)
Xerox WC 7225 Printer, STD, 2-520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA, Server Fax, XPS Print Driver	W7225P	25	\$10,494.00	64.71%	\$3,703.00	\$165.07 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$112.55	\$88.28	\$73.80	Lease prices require additional Base Maintenance listed below	
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A	Pooling not available for rental unless thru MPS or bulk buy	
Year 2	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discout)	Monthly Rental (Includes Maint & Supplies)
Xerox WC 7225 Printer, (4) 520 sheet Tray, Bypass, Duplex, OCT, 2GB Mem, Scan to Mailbox, Scan to E-Mail, Sec (Disk Enc & IO), Scan Kit (PDF, Scan to PC, Network Scanning, Job Flow Sheets, High Compression PDF), JBA Server Fax, XPS Print Driver	W7225PT	25	\$11,244.00	66.04%	\$3,819.00	\$169.22 Includes 20,000 black prints. Excess black @ \$.0082; all color @ \$.0506
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$116.01	\$91.00	\$76.06	Lease prices require additional Base Maintenance listed below	
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A	Pooling not available for rental unless thru MPS or bulk buy	
Year 2	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 3	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 4	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Year 5	\$ 30.00	20,000 B&W 0 Color	0.0082 B&W 0.0506 color	N/A		
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discout)	Monthly Rental (Includes Maint & Supplies)
Xerox WORKCENTRE 6605 Color Laser MFP Print/Scan/Fax/Email, Letter/Legal, USB 2.0, 10/100/1000, 600 X 600 X 5 DPI, PS3/PCL6, 500-Sheet Paper Tray, 50-Sheet DADF, Auto 2-Sided Output, Up to 35 PPM. Includes DRCINST-Carrier Delivery & Install	WC6605DN DRCINST	35	\$1,249.00	12.01%	\$1,099.00	\$55.42 Includes 20,000 black prints. Excess black @ \$.0149; all color @ \$.0890
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$42.02	\$32.96	\$27.55	Lease prices require additional Base Maintenance listed below	
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)		
Year 1	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A	Pooling not available for rental unless thru MPS or bulk buy	
Year 2	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 3	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 4	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Year 5	\$ 5.00	20,000 B&W 0 Color	0.0149 B&W 0.0890 color	N/A		
Volume Band C1						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discout)	Monthly Rental (Includes Maint & Supplies)
Xerox WorkCentre 6655 Color Multifunction Printer, Print/Copy/Scan/Fax/Email, up to 36ppm, Letter/Legal, USB, Ethernet, 2400x600dpi, 550-Sheet Tray, Automatic 2-Sided Output, Convenience Stapler, 110V. Includes DRCINST-Carrier Delivery & Install	WC6655X DRCINST	36	\$4,091.00	40.89%	\$2,418.00	\$93.58 Includes 20,000 black prints. Excess black @ \$.0135; all color @ \$.0796
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	No Bid	\$73.82	\$57.89	\$48.40	Lease prices require additional Base Maintenance listed below	

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ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly RENTAL Price
Wireless Networking Adapter		MB6	\$114.00	13.16%	\$99.00	\$3.92
Wireless Networking Adapter	36 mo	MB6			\$3.27	
Wireless Networking Adapter	48 mo	MB6			\$2.56	
Wireless Networking Adapter	60 mo	MB6			\$2.14	
Stand with Storage		STNDSTORE	\$343.00	12.83%	\$299.00	\$11.83
Stand with Storage	36 mo	STNDSTORE			\$9.86	
Stand with Storage	48 mo	STNDSTORE			\$7.74	
Stand with Storage	60 mo	STNDSTORE			\$6.46	
Productivity Kit w/512MB Memory		YVA	\$181.00	17.68%	\$149.00	\$5.90
Productivity Kit w/512MB Memory	36 mo	YVA			\$4.92	
Productivity Kit w/512MB Memory	48 mo	YVA			\$3.86	
Productivity Kit w/512MB Memory - 60 mo	60 mo	YVA			\$3.22	
<u>For Xerox WC6655X: (lease rates valid only at time of initial order - custom quote required after equipment installs)</u>						
Next Day Air Delivery to Customer		1DAYAIR2	\$85.00	24.71%	\$64.00	\$2.54
Next Day Air Delivery to Customer	36 mo	1DAYAIR2			\$2.12	
Next Day Air Delivery to Customer	48 mo	1DAYAIR2			\$1.65	
Next Day Air Delivery to Customer	60 mo	1DAYAIR2			\$1.39	
Common Access Card Enablement Kit		AFCACENBL	\$199.00	36.18%	\$127.00	\$9.02
Common Access Card Enablement Kit	36 mo	AFCACENBL			\$8.19	
Common Access Card Enablement Kit	48 mo	AFCACENBL			\$7.29	
Common Access Card Enablement Kit	60 mo	AFCACENBL			\$6.74	
McAfee Integrity Control Enablement		MCAFEEIC	\$499.00	36.07%	\$319.00	\$12.62
McAfee Integrity Control Enablement	36 mo	MCAFEEIC			\$10.52	
McAfee Integrity Control Enablement	48 mo	MCAFEEIC			\$8.26	
McAfee Integrity Control Enablement	60 mo	MCAFEEIC			\$6.90	
550 Sheet Tray		P1B	\$299.00	3.34%	\$289.00	\$11.44
550 Sheet Tray	36 mo	P1B			\$9.53	
550 Sheet Tray	48 mo	P1B			\$7.48	
550 Sheet Tray	60 mo	P1B			\$6.25	
Secure Access s/w w/ HID 125KHz Reader		SA1-HID	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ HID 125KHz Reader	36 mo	SA1-HID			\$24.50	
Secure Access s/w w/ HID 125KHz Reader	48 mo	SA1-HID			\$20.94	
Secure Access s/w w/ HID 125KHz Reader	60 mo	SA1-HID			\$18.82	
Secure Access USB with INDALA		SA1-INDAL	\$695.00	28.06%	\$500.00	\$27.79
Secure Access USB with INDALA - 36 mo	36 mo	SA1-INDAL			\$24.50	
Secure Access USB with INDALA - 48 mo	48 mo	SA1-INDAL			\$20.94	
Secure Access USB with INDALA - 60 mo	60 mo	SA1-INDAL			\$18.82	
Secure Access s/w w/ Mag Stripe Reader		SA1-MAG	\$595.00	36.13%	\$380.00	\$22.05
Secure Access s/w w/ Mag Stripe Reader	36 mo	SA1-MAG			\$19.54	
Secure Access s/w w/ Mag Stripe Reader	48 mo	SA1-MAG			\$16.83	
Secure Access s/w w/ Mag Stripe Reader	60 mo	SA1-MAG			\$15.22	
Secure Access s/w w/ MiFare Reader		SA1-MIFAR	\$695.00	28.06%	\$500.00	\$27.79
Secure Access s/w w/ MiFare Reader	36 mo	SA1-MIFAR			\$24.50	
Secure Access s/w w/ MiFare Reader	48 mo	SA1-MIFAR			\$20.94	
Secure Access s/w w/ MiFare Reader	60 mo	SA1-MIFAR			\$18.82	
Scan to PC Desktop 5 Seat Licenses		SCN2SE-5	\$349.00	10.03%	\$314.00	\$12.43
Scan to PC Desktop 5 Seat Licenses	36 mo	SCN2SE-5			\$10.36	
Scan to PC Desktop 5 Seat Licenses	48 mo	SCN2SE-5			\$8.12	
Scan to PC Desktop 5 Seat Licenses	60 mo	SCN2SE-5			\$6.79	
Scan to PC Desktop PRO 5 Seats		SCNPRO5	\$1,189.00	25.23%	\$889.00	\$35.19
Scan to PC Desktop PRO 5 Seats	36 mo	SCNPRO5			\$29.33	
Scan to PC Desktop PRO 5 Seats	48 mo	SCNPRO5			\$23.00	
Scan to PC Desktop PRO 5 Seats	60 mo	SCNPRO5			\$19.24	
Smart Card Kit (CAC)		SMARTCRD	\$199.00	44.22%	\$111.00	\$8.39
Smart Card Kit (CAC)	36 mo	SMARTCRD			\$7.66	
Smart Card Kit (CAC)	48 mo	SMARTCRD			\$6.87	

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Smart Card Kit (CAC)	60 mo	SMARTCRD				\$6.40	
Stand with Storage		STNDSTOR2	\$299.00	33.44%	\$199.00		\$7.88
Stand with Storage	36 mo	STNDSTOR2				\$6.57	
Stand with Storage	48 mo	STNDSTOR2				\$5.14	
Stand with Storage	60 mo	STNDSTOR2				\$4.30	
Unicode Kit		UNICODE	\$299.00	36.12%	\$191.00		\$7.56
Unicode Kit	36 mo	UNICODE				\$6.30	
Unicode Kit	48 mo	UNICODE				\$4.94	
Unicode Kit	60 mo	UNICODE				\$4.14	
Wireless Print Kit		WIRELESS	\$99.00	39.39%	\$60.00		\$2.38
Wireless Print Kit	36 mo	WIRELESS				\$1.98	
Wireless Print Kit	48 mo	WIRELESS				\$1.55	
Wireless Print Kit	60 mo	WIRELESS				\$1.30	
<u>Xerox D125CP Accessories: (lease rates valid only at time of initial order - custom quote required after equipment installs)</u>							
MUST Choose One of the Following:							
BYPASS CHUTE		BYPASS	\$350.00	0.00%	\$350.00		N/A
BYPASS CHUTE	36 mo	BYPASS				\$11.55	
BYPASS CHUTE	48 mo	BYPASS				\$9.06	
BYPASS CHUTE	60 mo	BYPASS				\$7.58	
FOR ESPRESSO WO FD		EBMNOFEED	\$0.00	0.00%	\$0.00	\$0.00	N/A
FOR ESPRESSO WO FIN		EBMNOFIN	\$0.00	0.00%	\$0.00	\$0.00	N/A
HI CAP FEEDER		HIGHCAPFD	\$2,700.00	7.41%	\$2,500.00		N/A
HI CAP FEEDER	36 mo					\$82.49	N/A
HI CAP FEEDER	48 mo					\$64.69	N/A
HI CAP FEEDER	60 mo					\$54.08	N/A
SECURE ACCESS INST		INSTSECUR	\$120.00	0.00%	\$120.00		N/A
SECURE ACCESS INST	36 mo					\$3.96	N/A
SECURE ACCESS INST	48 mo					\$3.11	N/A
SECURE ACCESS INST	60 mo					\$2.60	N/A
NONSECURE ACC INST		INSTSTD	\$0.00	0.00%	\$0.00	\$0.00	N/A
INTERFACE MODULE		INTERFACE	\$2,000.00	0.00%	\$2,000.00		N/A
INTERFACE MODULE	36 mo					\$65.99	N/A
INTERFACE MODULE	48 mo					\$51.75	N/A
INTERFACE MODULE	60 mo					\$43.26	N/A
D4 STAPLER FINISHR		MLA	\$6,550.00	24.43%	\$4,950.00		N/A
D4 STAPLER FINISHR	36 mo					\$163.32	N/A
D4 STAPLER FINISHR	48 mo					\$128.09	N/A
D4 STAPLER FINISHR	60 mo					\$107.07	N/A
OVERSIZED HCF		OVRSZHCF	\$4,000.00	0.00%	\$4,000.00		N/A
OVERSIZED HCF	36 mo					\$191.98	N/A
OVERSIZED HCF	48 mo					\$163.51	N/A
OVERSIZED HCF	60 mo					\$146.52	N/A
2T OVRSZ HICAP FDR		OVRSZHF2	\$6,500.00	0.00%	\$6,500.00		N/A
2T OVRSZ HICAP FDR	36 mo					\$289.46	N/A
2T OVRSZ HICAP FDR	48 mo					\$243.20	N/A
2T OVRSZ HICAP FDR	60 mo					\$215.61	N/A
HIGH CAPACITY STKR		STACKER	\$13,000.00	9.62%	\$11,750.00		N/A
HIGH CAPACITY STKR	36 mo					\$387.68	N/A
HIGH CAPACITY STKR	48 mo					\$304.05	N/A
HIGH CAPACITY STKR	60 mo					\$254.18	N/A
PART FIN INTRFACE		STDFINPLS	\$12,000.00	16.67%	\$10,000.00		N/A
PART FIN INTRFACE	36 mo					\$379.93	N/A
PART FIN INTRFACE	48 mo					\$308.77	N/A
PART FIN INTRFACE	60 mo					\$266.32	N/A
TAPE BINDER		TAPE-BIND	\$15,000.00	20.00%	\$12,000.00		N/A
TAPE BINDER	36 mo					\$520.93	N/A