

AI-61148
CC - REGULAR

Purchasing Department 27. G. 1.
IT Department

Meeting Date: 08/22/2017

Submitted For: Marty Salazar, PURCHASING DEPT.

Submitted By: Hector Garcia, PURCHASING DEPT.

Department: PURCHASING DEPT.

Information

CAPTION

A. Requesting approval to purchase Uninterruptible Power Supply technology equipment(UPS) through Netsync Network Solutions DIR Contract (DIR-TSO-3151 EXP.7.2.19) in the amount of \$55,504.42. Equipment purchase will be used as a contingency measure to be able to have all technology services functioning through any unforeseen electrical issues. Installation is included. (REQ#346377)

B. Requisition approval to purchase technology equipment through Netsync Network Solutions DIR Contract (DIR-TSO-3151 EXP. 7.2.19) in the amount of \$98,689.90. The equipment will allow the county to utilize multiple internet connections, while also providing additional internet security. Installation is included. (REQ#346368)

BACKGROUND

To be utilized through Hidalgo County Buildings.

Fiscal Impact

CALENDAR YEAR: 2017

ACCT. #: 7-1100-412-00-200-010-0-751

FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

Funds available through Req#346377 & 346368

CALENDAR YEAR: 2017

ACCT. #: 7-1100-412-00-200-010-0-336

FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

Funds available through Req#346377 & 346368

CALENDAR YEAR: 2017

ACCT. #: 7-1100-412-00-200-010-0-430

FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

Funds available through Req#346377

CALENDAR YEAR: 2017

ACCT. #: 7-1100-412-00-200-010-0-660

FUNDS AVAILABLE Y/N?: Y **MATCHING FUNDS Y/N?:**

BUDGETARY IMPACT:

Funds available through Req#346368

Attachments

346377-Req

346377- Quote

346377-DIR Price Verification

346377-1295 & Acknowledged 1295

346368-Req

346368- Quote

346368-DIR Price Verification

346368-1295 & Acknowledged 1295

DIR Contract DIR-TSO-3151

Netsync Sam.Gov

Form Review

Inbox	Reviewed By	Date
Purchasing - Internal	Marty Salazar	08/15/2017 11:36 AM
Budget & Management	Veronica Ortiz	08/15/2017 11:40 AM
Final Approval	Monica Salinas	08/18/2017 05:05 PM
Form Started By: Hector Garcia		Started On: 08/11/2017 02:46 PM
Final Approval Date: 08/18/2017		



2500 West Loop South ste 410/510
 Houston, TX 77027
 USA
 713-218-5000
 PO@netsyncnetwork.com

Quote #:	AAAQ32504-05
Date:	Aug 3, 2017
Contract:	

Prepared For:

Renan Ramirez
 Hidalgo County Information Technology
 Phone 9564570792
 100 E. Cano 4th floor
 Edinburg, TX 78539
 United States

Inside Sales:

Lola Charles
 lcharles@netsyncnetwork.com
 1-713-877-5176

Part	Description	List Price	Qty	Unit Price	Ext. Price
Hidalgo County Courthouse:					
DIR-TSO-3151	-UPS #1 - Rip and Replace (8kVA Symmetra LX, far left if staring at the front of the racks)				
Exp. 7-3-2018					
SYA8K8RMP	PTO KIT SYM 8KVA RM 208V/240V SCALABLE TO 8KVA N+1 NO RETURN	\$14,235.00	1	\$8,726.65	\$8,726.65
SYPM	POWER MODULE SYMMETRA 4-16KVA 4KVA NO RETURN	\$2,810.00	1	\$1,569.14	\$1,569.14
SYARMXR3B3	PTO KIT SYM LX EXTENDED RUN RM WITH 3 SYBT5 208V NO RETURN	\$3,100.00	1	\$2,233.42	\$2,233.42
-UPS #2 + #3 Refresh Battery and Power Modules (16kVA Symmetra LX's)					
SYBT5	SYMMETRA LX 4KVA BATTERY MODULE NO RETURN	\$735.00	7	\$428.34	\$2,998.38
SYPM4KP	POWER MODULE SYMMETRA LX 4KVA 208/240V NON-RETURNABLE	\$2,665.00	2	\$1,553.77	\$3,107.54
SYARMXR3B3	PTO KIT SYM LX EXTENDED RUN RM WITH 3 SYBT5 208V NO RETURN	\$3,045.00	1	\$1,826.46	\$1,826.46
SYARMXR9B9	PTO SYMMETRA LX EXT RUN RMNT W/ 9 SYBT5 208V NO RET CUST PAY FREIGHT	\$8,255.00	1	\$5,006.34	\$5,006.34
NET-PRO-SVCS	Netsync Professional Services	\$3,264.00	1	\$1,632.00	\$1,632.00



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Part	Description	List Price	Qty	Unit Price	Ext. Price
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Kmart Building:

ISX0001436857-0010	This is a custom SKU that has a 20kVA smart-UPS VT with (3) 4' L21-20 whips coming off of the unit and turnkey installation	\$42,000.00	1	\$24,049.38	\$24,049.38
SUVTRT20KF5B5S	APC Smart-UPS VT rack mounted 20kVA 208V w/ISO XFMR w/5 batt mod., w/PDU & startup	\$0.00	1	\$0.00	\$0.00
PDW4L21-20XC	4' CABLE EXTENDER 5-WIRE #10 AWG, UL WITH L21-20R/P	\$0.00	3	\$0.00	\$0.00
QWINSTALL-QEDE33858-00	PRODUCT PROFESSIONAL SERVICES OTHER 3RD PARTY ELECTRICAL INSTALLATION	\$9,000.00	1	\$4,355.11	\$4,355.11

Quote is valid for 30 days

SubTotal	\$55,504.42
Tax/VAT	\$0.00
Shipping	\$0.00
TOTAL	\$55,504.42



Netsync Network Solutions, Inc.

Vendor ID

1320030329800

URL
Vendor Website
[\(http://newsite.netsyncnetwork.com/dir/\)](http://newsite.netsyncnetwork.com/dir/)
HUB Type

Non HUB

DIR Contract Number

DIR-TSO-3151

Contract Term End Date

7/2/2018

Contract Exp Date

7/2/2019

Contact Netsync Network Solutions, Inc.
Contact
Kurt Nordquist
[\(mailto:knordquist@netsyncnetwork.com\)](mailto:knordquist@netsyncnetwork.com)
Phone

(713) 218-5059

Fax

(713) 664-9964

Contact DIR
Contact
Carolyn Knowles
[\(mailto:carolyn.knowles@dir.texas.gov\)](mailto:carolyn.knowles@dir.texas.gov)
Phone

(512) 463-2615

Fax

(512) 475-4759

Contract Overview

Netsync Network Solutions offers Data Storage Products and Related Services through this contract including: data storage, technical services, installation services and training services. Available brands and products include: TrippLite, Blue Coat, Palo Alto, Aruba and others. Customer can purchase directly through this DIR Contract. Contracts may be used by state, local government, public education, other public entities in Texas as well as public entities outside the state. Resellers are not available for this contract.

Contract Documents

- [DIR-TSO-3151 Contract PDF \(152.54KB\)](#)
<http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Contract.pdf>
- [DIR-TSO-3151 Appendix A Standard Terms and Conditions \(per Amendment 1\) PDF \(592.33KB\)](#)
[http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Appendix A Standard Terms and Conditions \(per Amendment 1\).pdf](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Appendix A Standard Terms and Conditions (per Amendment 1).pdf)

Appendix C, Pricing Index
Netsync Network Solutions
DIR-TSO-3151

Manufacturer/Product Category	Discount % off MSRP
Hardware	
TRIPPLITE CAT A	28.25%
TRIPPLITE CAT B	20.25%
Blue Coat	22.25%
Blue Coat Webfltr BCWF	56.25%
VCE VBLOCK	19.25%
Palo Alto Networks Hardware	23.25%
Palo Alto Networks Software	19.25%
SolarWinds	11.25%
Sophos	21.25%
Syncsort	12.25%
Catalogic	12.25%
Vbrick	21.25%
Vmware	23.25%
American Power Conversion - APC CAT A	28.25%
American Power Conversion - APC CAT B	20.25%
Motorola Hardware	21.25%
Citrix	29.25%
Commvault Systems	21.25%
EMC D1/D2	39.25%
EMC DH	35.25%
EMC F1/D2	16.25%
F5 Networks Big IP Traffic Management	23.25%
F5 Networks Firepass	33.25%
F5 Networks General Software	10.25%
Infoblox	25.25%
Leviton	6.25%
Aruba Networks	33.25%
Brocade	35.25%
McAfee Appliance	30.25%
McAfee	18.25%
Meraki	28.25%
Nimble	10.75%
Maintenance	
TRIPPLITE manufacture warranty	15.25%
Palo Alto Networks manufacture warranty	5.25%
Meraki manufacture warranty	11.25%
Blue Coat manufacture warranty	19.25%
FireEye manufacture warranty	4.25%
McAfee manufacture warranty	11.25%
Aruba Networks manufacture warranty	11.25%
Brocade manufacture warranty	26.25%
Cistera Networks manufacture warranty	10.25%
SolarWinds manufacture warranty	11.25%

Appendix C, Pricing Index
Netsync Network Solutions
DIR-TSO-3151

Citrix manufacture warranty	11.25%
Vmware manufacture warranty	9.25%
Technical Services	
Netsync Training	50.00%
Manufacturing Training	5.75%
Installation & configurations level 3	50.00%
Installation & configurations level 2	50.00%
Installation & configurations level 1	50.00%
Project Management	50.00%
Manufacturing Installation	2.00%
Accessories	
Training Manuals	3.00%

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
CERTIFICATION OF FILING**

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
Netsync Network Solutions
Houston, TX United States

Certificate Number:
2017-249185

Date Filed:
08/14/2017

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
County of Hidalgo

Date Acknowledged:
08/14/2017

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
REQUISITION#346377
AAAQ32504-05

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

6 AFFIDAVIT I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

Signature of officer administering oath Printed name of officer administering oath Title of officer administering oath

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NETSYNC NETWORK SOLUTIONS INC

2500 WEST LOOP S STE 510
HOUSTON, TX, 77027-4518 ,
UNITED STATES

DUNS: 143042120 CAGE Code: 4XU10

Status: Active

Expiration Date: 05/24/2018

Purpose of Registration: All Awards

Entity Overview

Entity Registration Summary

Name: NETSYNC NETWORK SOLUTIONS INC
Business Type: Business or Organization
Last Updated By: Kurt Nordquist
Registration Status: Active
Activation Date: 05/24/2017
Expiration Date: 05/24/2018

Exclusion Summary

Active Exclusion Records? No



IBM v1.P.2.20170623-1606

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