

Zimbra

yvette.salinas@co.hidalgo.tx.us

RE: Signed Contract

From : David Prewitt <dprewitt@mbminc.com>

Tue, Sep 26, 2017 04:07 PM

Subject : RE: Signed Contract**To :** Yvette Salinas <yvette.salinas@co.hidalgo.tx.us>External images are not displayed. [Display images below](#)

Hello Yvette,

I just heard from back from Curtis McLemore. He asked about our conversation and your conveying our request for a cancelation clause. I told him that there was no change in the County's position.

While cancellation of a contract is an unlikely event, every other McLemore contract has a defined mechanism. If something unanticipated went amuck in the business relationship of the parties, we believe it would serve everyone's interests provided it allowed sufficient notice that the County was not left 'high and dry' just as the County has a mechanism. Your group that we met with on Friday evidence the great team spirit that could make for a fine collaboration in an effort to cost effectively enhance your work environments through McLemore's approach to cleanliness, so it is with great disappointment that I have been asked for us to pass on finalizing the agreement as it stands.

Please accept my apologies for even having this issue come up at this stage, rather than as an exception in the RFP process. To my recollection this has not happened before. Curtis indicated to me that he is not comfortable with heading into the agreement without some collaboration on a language change to this one term. At the same time, we respect your legal team's decision. So that it does not happen again, we are reviewing our processes of contract review, which will require a more formal triple check of terms early in the RFP review process.

Thank you very much for your time and effort. It would have been indeed a pleasure to work with you.

Respectfully,

Dave Prewitt
VP Sales and Marketing
McLemore Building Maintenance
110 Fargo Street
Houston, TX 77006
Email: dprewitt@mbminc.com

You haven't seen our website yet? It's www.mbminc.com

You are important! Try my cell phone first.

Cell Phone 713.898.1351

Direct Dial 832.201.6027

Judge a person not by their answers, but by the questions that they ask.**Voltaire**

From: Yvette Salinas [mailto:yvette.salinas@co.hidalgo.tx.us]**Sent:** Monday, September 25, 2017 4:59 PM**To:** David Prewitt <dprewitt@mbminc.com>**Cc:** Nina Weimmer <nweimmer@mbminc.com>**Subject:** Re: Signed Contract

Good Afternoon Mr Prewitt,

A draft contract was included as part of the Request for Bid packets for Custodial Services for Hidalgo County Owned Buildings Commencing with New Administration Building in Edinburg, Texas. Your response/submittal indicated acceptance of the contract. Hidalgo County's Commissioners' Court has approved the contract as it was presented to you. At this time Hidalgo County will not accept any changes or modifications (as you indicated on page 4, paragraph 14).

Respectfully,
Yvette Salinas
Contract Manager
Hidalgo County Purchasing Department
2812 S. Business Highway 281
Edinburg, Texas 78539
956-318-2626
yvette.salinas@co.hidalgo.tx.us

From: "Nina Weimmer" <nweimmer@mbminc.com>**To:** "Yvette Salinas" <yvette.salinas@co.hidalgo.tx.us>