

Requisition

Req # 00358795

PO #

Date: 09/27/17

Bill To: x
x

Vendor : 211567
GE CAPITAL INFORMATION TECHNOLOGY SOI
RICOH USA, INC.
P.O. BOX 650073
DALLAS TX 75265

Ship To: FIRE MARSHAL
1903 NORTH KNIGHTS DRIVE
PHARR TX 78577

Contact: S CAVAZOS
956-318-2656

Contract No: DIR-TSO-3041

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DIR-TSO-3041 EXP. 6.25.19		
		LEASE AND SERVICE TERM 36 MONTHS GOLD SERVICE INCLUDES:PARTS, LABOR, TONER & STAPLES *TO THE EXTENT PERMITTED BY THE LAWS AND CONSTITUTION OF THE STATE OF TEXAS, EQUIPMENT IS TO BE LEASED IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES CONTRACT NO. DIR-TSO-3041 APPENDIX D MASTER LEASE AGREEMENT. IT IS ACKNOWLEDGED AND AGREED THAT THIS PURCHASE ORDER CONSTITUTES A "SCHEDULE" AS DEFINED IN THE MASTER LEASE AGREEMENT.		
		INCLUDES FULL AND FINAL UPGRADE AND PAYOFF OF CONTRACT: 429301-3274515 DO NOT DUPLICATE ORDER		
1.00	MONTH	CO NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MP402SPF #417705 W/SERVICE) \$49.05/MONTH	63.70	63.70
		ESP XG-PCS-15D \$4.61/MONTH		
		NETWORK PRINT/SCAN CONNECTION (SEG.3)/PS-NWSC3 \$7.63/MONTH		
		TALL CABINET TYPE L \$2.41/MONTH		
1.00	MONTH	CO SERVICE (1,000 B/W IMPRESSIONS MONTHLY @ \$0.0124)	12.40	12.40
1.00	LOT	CO OVERAGES BILLED QUARTERLY-B/W @ \$0.0124	40.00	40.00
		<u>Account No</u>	<u>Encumbrance</u>	
		7-1100-422-10-300-001-0-430	12.40	
		7-1100-422-10-300-001-0-610	40.00	
		7-1100-422-10-300-001-0-780	63.70	
			Freight	.00
			Total	116.10

Authorized By: _____

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Authorized By: _____

Proposal for Document Copying & Printing Solutions



Hidalgo County
Fire Marshall



PREPARED BY:

Aissa Acevedo – Technology Specialist
Mobile: (956) 607-6465
Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: September 21, 2017

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Current Situation Analysis

Model C Serial # / EID Monthly Payment	Configuration	Average Monthly Volume (over last 12 months)
Ricoh SP5200S S9048500394 / 17127218 \$77.66	47 PPM B/W 1 – 550 Sheet Trays With Tall Cabinet 1 – 100 Sheet Bypass	B/W – 1,170
<p style="text-align: center;">Service / Maintenance Includes 1,000 B&W Clicks Per Month Overages Billed Quarterly Overage Rates are: B&W @ \$0.0086 Average Monthly Overages (Over last 12 Months) BW: 170 x \$0.0086 = \$1.46</p>		
<p style="text-align: center;">TOTAL AVERAGE MONTHLY PAYMENT \$79.12</p>		

Ricoh MP402SPF

Black/White Multifunctional Device

Key Features

- 42-PPM monochrome
- 600-sheet paper capacity
 - 1 – 50 Sheet Paper Tray with Tall Cabinet
 - 1 – 100 Sheet Bypass
- 50 Sheet Single Pass Document Feeder
- Fax enabled
- Scan to/Print from USB/SD Card
- Configured to Print & Scan -Providing both black & white and color scanning Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Budget Code
Ricoh MP402SPF #417705	\$1,358.11	\$49.05	780
ESP XG-PCS-15D	\$151.13	\$4.61	780
Network & Scan Connect – Seg 3 / PS-NWSC3	\$250.00	\$7.63	780
Tall Cabinet Type L	\$78.95	\$2.41	780
Equipment Totals	\$1,838.19	\$63.70	
Service (1,000 B/W impressions monthly @ \$0.0124) (Overages billed quarterly @ \$0.0124)		\$12.40	430

GRAND TOTAL PER MONTH \$76.10

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

3 MONTHS REMAINING IN FISCAL YEAR: 10/01/17-12/31/17

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

Overages Billed Quarterly. B&W @ \$0.0124

Includes Full and Final Upgrade and Payoff of Contract: 429301- 3274515

*Bill To / Ship To:

Hidalgo County – Fire Marshal

1903 N. Knights Drive

Pharr, TX 78577

Contact: Sulema Cavazos / Phone: 956-318-2656

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www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo – Technology Specialist

Mobile: (956) 607-6465

Email: Aissa.Acevedo@Ricoh-USA.com

Proprietary and Confidential Statement—The enclosed materials are proprietary to Ricoh Americas Corporation and Ricoh reserves all right, title, and interest in and to such materials. The terms, conditions, and information set forth herein are confidential to Ricoh and may not be disclosed in any manner to any person other than the addressee, together with its officers, employees, and agents who are directly responsible for evaluating the contents of these materials for the limited purpose intended. These materials may not be used in any manner other than for such limited purpose. Any unauthorized disclosure, use, reproduction, or transmission is expressly prohibited without the prior written consent of Ricoh. These materials summarize a proposed equipment and/or services solution. They are intended for informational purposes only to assist you in your evaluation of Ricoh as a potential business partner. These materials do not represent an offer or a binding agreement.

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Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code EDP	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Feb-17 Suggested Retail Price	Contract Equipment Purchase Price	Service Plan Options				Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Hardware
					FMV Lease	FMV Lease	FMV Lease	FMV Lease									
					24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments									
417705	42	MP 402SPF	\$3,325.00	\$1,358.11	\$70.11	\$49.05	\$40.28	\$35.41		MTH		0.0124			Yes		Included
		ESP AC1 Power Filter	30.00	20.83	0.91	0.64	0.52	0.46									
006428MIU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	151.13	6.59	4.61	3.79	3.33									
PS-NWSC3		Network Print/Scan Connection (Seg. 3)	350.00	250.00	10.90	7.63	6.26	5.51									
407230		Paper Feed Unit PB1060	169.00	113.85	4.96	3.47	2.85	2.51									
407229		Paper Feed Unit PB1070	305.00	136.01	5.93	4.15	3.41	2.99									
161200		Adjustable Height Cabinet Type G	235.00	97.73	4.26	2.98	2.45	2.15									
52511		Tall Cabinet Type L	209.00	78.96	3.44	2.41	1.98	1.74									
52501		Medium Cabinet Type M	195.00	76.84	3.35	2.34	1.92	1.69									
		Network Environment / Connectivity															
417596		IEEE 1284 Interface Board Type M19	125.00	47.35	2.06	1.44	1.19	1.04									
407863		IEEE 802.11 Interface Unit Type M24	489.00	304.27	13.27	9.28	7.62	6.70									
417567		USB Device Server Option Type M19	265.00	98.95	4.31	3.02	2.48	2.18									
417566		Extended USB Board Type M19	375.00	140.00	6.10	4.27	3.51	3.08									
417111		Optional Counter Interface	81.00	29.22	1.27	0.89	0.73	0.64									
		Print / Scan Option Accessories															
417709		XPS Direct Print Option Type M27	95.00	43.32	1.89	1.32	1.09	0.95									
417508		File Format Converter Type M19	739.00	204.52	8.92	6.24	5.12	4.50									
417428		OCR Unit	335.00	126.32	5.51	3.85	3.16	2.78									
417710		Fax Connection Unit Type M27	299.00	101.05	4.41	3.08	2.53	2.23									
		Security & Misc. Accessories															
417727		NFC Card Reader Type M27	339.00	113.68	4.96	3.47	2.85	2.50									
417499		DataOverwriteSecurity Unit Type M19	479.00	198.48	8.65	6.05	4.97	4.37									
EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-									
			TOTAL PURCHASE PRICE	\$1,838.19	36 MONTH LEASE PRICE	\$63.70					1,000 B&W CLICKS @ \$0.0124	\$12.40			GRAND TOTAL PER MONTH FOR RICOH MP402SPF WITH 1,000 B&W CLICKS	\$76.10	

Zimbra**hector.garcia1@co.hidalgo.tx.us**

Re: Ricoh lease Proposals for Fire Marshal Department

From : Renan Ramirez <renan.ramirez@co.hidalgo.tx.us>
Subject : Re: Ricoh lease Proposals for Fire Marshal Department
To : Hector A. Garcia <hector.garcia1@co.hidalgo.tx.us>
Cc : Sulema Cavazos <sulema.cavazos@co.hidalgo.tx.us>

Tue, Nov 07, 2017 07:24 PM

📎 1 attachment

Approved!

**Renán Ramirez**

Chief Information Officer
County of Hidalgo, Texas
office: 956-289-7444

From: "Hector A. Garcia" <hector.garcia1@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Sulema Cavazos" <sulema.cavazos@co.hidalgo.tx.us>
Sent: Tuesday, November 7, 2017 4:59:34 PM
Subject: Ricoh lease Proposals for Fire Marshal Department

Good Afternoon Renan,

I have attached the two proposals presented to Fire Marshal Department by Ricoh.

Can we have your approval to proceed?

Thank You!

--

Hector Garcia, Procurement Specialist II
Hidalgo County Purchasing Dept.
2812 S Bus. Highway 281

Edinburg, Texas 78539

T: (956) 318-2626 x 4857

F: (956) 292-7612



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12 KB

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Ricoh USA, Inc.
 Malvern, PA United States

Certificate Number:
 2017-269301

Date Filed:
 10/06/2017

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

Req #358795
 Lease and Service for Ricoh MP402SPF for Fire Marshal

4 Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
		Controlling	Intermediary
Ricoh USA, Inc.	Malvern, PA United States	X	

5 Check only if there is NO Interested Party.

6 AFFIDAVIT I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.



Karllamb
 Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said KARLLAMB, this the 6TH day of Oct, 2017, to certify which, witness my hand and seal of office.

Virgil Delgado VIRGIL DELGADO Notary Public
 Signature of officer administering oath Printed name of officer administering oath Title of officer administering oath

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
CERTIFICATION OF FILING**

Certificate Number:
2017-269301

Date Filed:
10/06/2017

Date Acknowledged:
11/07/2017

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
Ricoh USA, Inc.
Malvern, PA United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
County of Hidalgo

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
Req #358795
Lease and Service for Ricoh MP402SPF for Fire Marshal

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Ricoh USA, Inc.	Malvern, PA United States	X	

5 Check only if there is NO Interested Party.

6 AFFIDAVIT I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said _____, this the _____ day of _____, 20_____, to certify which, witness my hand and seal of office.

Signature of officer administering oath Printed name of officer administering oath Title of officer administering oath



Ricoh USA, Inc.

Vendor ID

12227835217

URL**Vendor Website**

(<https://www2.ricoh-usa.com/majoraccount/txdir/>)

HUB Type

Non HUB

DIR Contract Number

DIR-TSO-3041

Contract Term End Date

6/25/2018

Contract Exp Date

6/25/2019

E-Rate Qualified

Contact Ricoh USA, Inc.**Contact****Todd Marron**

(<mailto:todd.marron@ricoh-usa.com>)

Phone

(503) 747-6653

Fax

(913) 273-1567

Contact DIR**Contact****Linda Hart**

(<mailto:linda.hart@dir.texas.gov>)

Phone

(512) 936-1775

Fax

(512) 475-4759

Contract Overview

Ricoh offers Ricoh branded hardware and related services for copiers, printers, scanners, and document management. Additional products and services include: lease and rental agreements. Customers can purchase directly through this DIR contract. Contracts



Lease Calculator

Fix Rate	Fix Payment
Product/Property Value	<input type="text" value="1838.19"/>
Residual Value	<input type="text" value="0"/>
Lease Term	<input type="text" value="0"/> years <input type="text" value="36"/> months
Monthly Payment	<input type="text" value="63.70"/>
Calculate	

Result	
Interest/Return Rate	14.977%
Total of 36 Monthly Payments	\$2,293.20
Total Interest	\$455.01

Principal	80%
Interest	20%

2017 JEEP CHEROKEE LATITUDE FWD

\$4,000 Cash Allowance
LEGAL

\$500 BUILD & BUY INCENTIVES
Optional features shown.



Related

[Auto Lease Calculator](#) | [Auto Loan Calculator](#)

What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerate terms for the tenant, who can move out early; arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car

The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.

When you lease, there are many factors to consider: The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.

Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the leasing period – this is called the "residual value." This difference is financed at a particular rate of interest which is sometimes called the "leasing rate. You may also have to put down a security deposit (this is usually one month's payment). There can be additional charges that the dealer may impose, so you should discuss all the financing carefully before agreeing to an automobile leasing contract.

Business Leasing

A business leasing equipment is more like a consumer leasing a car: The business pays a monthly fee for the use of the asset, and at the end of the lease period, the business can purchase the asset at residual value. Sometimes an agreement is made for such a purchase at a fixed value at the beginning of the lease. At other times, businesses can simply stop leasing, or continue leasing the equipment.

The advantages to the business are considerable. The business can acquire and use expensive equipment while paying only a fraction of its cost upfront. Lease payments are also tax deductible as a business expense. Further, once the lease is over, the business can lease new equipment, obtaining it again without having to pay out for it.

Leasing Real Estate

Leasing real estate usually involves a business that seeks office space, or land, or a factory. It is rare for private individuals to lease real estate because, as we have seen, renting is much more favorable to both landlord and tenant.

Commercial leasing of real estate does not usually lead to the purchase of the property by lessee. It is essentially the same as renting, but the terms are stricter. The most important item is the length of the lease,

Financial Calculators

Mortgage	Loan
Auto Loan	Interest
Real Estate	Take-Home-Paycheck
Payment	Retirement
Amortization	Investment
Currency	Personal Loan
Inflation	Lease
Finance	Mortgage Payoff
Refinance	Budget
Income Tax	More Financial Calculators

[Financial](#) | [Fitness and Health](#) | [Math](#) | [Other](#)

