

GENERAL PURPOSE & EMERGENCY VEHICLES	INFRASTRUCTURE EQUIPMENT & SERVICES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	EMERGENCY PREPAREDNESS & DISASTER RECOVERY	COOPERATIVE ENERGY PURCHASING
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GENERAL PURPOSE & EMERGENCY VEHICLES

CURRENT MODEL CARS, LIGHT TRUCKS & POLICE MOTORCYCLES - VE11-15

Contract No.: VE11-15

Effective Date: November 1, 2015 thru October 31, 2018

The table below shows base bid items only. Other configurations, options and accessories are available thru our contract. Please consult the appropriate contractor for a specific, written H-GAC contract price quote.

NOTE: The HGACBuy Order Processing Charge for motor vehicles is a flat \$600 per purchase order. The Charge is levied on the End User and collected by the contractor.

Nationwide offering excluding Oklahoma

- [A. CHEVROLET](#)
- [A: Caldwell Country Chevrolet](#)
- [B. CHRYSLER](#)
- [B: Chastang Chrysler Dodge Jeep Ram](#)
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- [E: Silsbee Ford](#)
- [F. FREIGHTLINER \(SPRINTER\)](#)
- [F: Houston Freightliner](#)
- [G. GMC](#)
- [G: Moore Chevrolet Buick GMC Cadillac](#)
- [H. JEEP](#)
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- [H: Cowboy Motor Co.](#)
- [L. NISSAN](#)
- [L: Mossy Nissan](#)
- [J. RAM](#)
- [J: Cowboy Motor Co.](#)
- [K. TOYOTA](#)
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- [M. OPEN LOT INSURANCE](#)

A. CHEVROLET

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A: Caldwell Country Chevrolet

Contractor: Caldwell Country Chevrolet

Product Code	Vehicle Category	MFG'S Body Code	Model & Description	Base Price
A01	Coupe	1EE37	Chevrolet Camaro LS 2-door Coupe, RWD, 3.6L SIDI DOHC V6 VVT, 6-speed Manual Transmission, Complete with all manufacturer's standard equipment	\$24,746.00
A02	Law Enforcement Sedan	1EW19	Chevrolet Caprice PPV 4-door Sedan, RWD, Engine, 3.6L SIDI DOHC V6 VVT, includes (E85) FlexFuel (gas ethanol) capability, 6-speed Automatic, Electronically Controlled Transmission, Complete with all manufacturer's standard equipment	\$24,970.00
A03	Coupe	1YY07	Chevrolet Corvette 1LT 2-door Coupe, RWD, 6.2L V8 DI, 7-speed Manual with Active Rev Matching Transmission, Complete with all manufacturer's standard equipment	\$51,655.00
A04	Sedan	1PL69	Chevrolet Cruze LS 4-door Sedan, FWD, ECOTEC 1.8L Variable Valve Timing DOHC 4-cylinder sequential MFI, 6-speed Manual Transmission with overdrive, Complete with all manufacturer's standard equipment	\$16,703.00
A05	Sedan	1GX69	Chevrolet Impala LS 4-door Sedan, FWD, 2.5L DOHC 4 CYL, 6-speed Automatic, Electronically Controlled Transmission with Overdrive, Complete with all manufacturer's standard equipment	\$21,264.00
A06	Law Enforcement Sedan	1WS19	Chevrolet Impala Police 4-door Sedan, FWD, 3.6L SIDI DOHC V6 VVT, 6-speed Automatic, Electronically Controlled Transmission with Overdrive Transmission, Complete with all manufacturer's standard equipment	\$20,640.00
A07	Sedan	1GB69	Chevrolet Malibu LS 4-door Sedan, FWD, ECOTEC 2.5L DOHC 4-cylinder DI with Variable Valve Timing (VVT) and intake Variable Valve Lift (IVL) and auto stop/start, 6-speed Automatic, Electronically-	\$18,644.00

H-GAC CONTACTS

- **Loleta Chappel**
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VENDOR CONTACTS

- **Bill Knight Ford dba of United Ford South, LLC**
Greg Herring
(P): 918-526-2392
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- **Caldwell Country Chevrolet**
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- **Chastang Chrysler Dodge Jeep Ram**
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- **Chastang Enterprises dba Chastang Ford**
Ed Miller
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- **Cowboy Motor Company LC**
Jarrod Runnels
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[Click here for Email](#)
- **Grapevine DCJ LLC**
Dennis Thomas
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(F): 817-410-7502
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- **Houston Freightliner, Inc. dba Sprinter Houston**
Devin LeCesne
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(F): 713-676-1603
[Click here for Email](#)
- **Moore Chevrolet Buick GMC Cadillac**
Rick Brown
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(F): 409-895-3884
[Click here for Email](#)
- **Mossy Nissan (TX), Inc.**
Fritz Schambarger
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(F): 281-496-4924
[Click here for Email](#)
- **Sam Pack's Five Star Ford, Ltd.**
Kevin Moore
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- **Silsbee Ford Inc.**
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CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

VE11-15

Date Prepared:

2/8/2018

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	HIDALGO COUNTY PCT 4	Contractor:	SILSBEE FORD
Contact Person:	HORALDO SANCHEZ	Prepared By:	MICHAEL WILEY
Phone:	956-383-8560	Phone:	254-541-9061
Fax:		Fax:	
Email:	horaldo.sanchez@co.hidalgo.tx.us	Email:	mwiley.silsbeefleet@gmail.com

Product Code:	E60	Description:	FORD F-250
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 24,239.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
2017 CREW CAB 4X4 6.5FT BED	\$ 2,660.00	871- REAR VIEW CAMERA	\$ 351.00
6.2L FFV V8; 6-SPD AUTOMATIC; VINYL SEATS: A.C	INCL	1S- CLOTH 40/20/40 SEAT	\$ 299.00
X3E- 3.73 E-LOCKING REAR AXLE	\$ 370.00	91M- SYNC	\$ 346.00
90L- POWER WINDOWS AND LOCKS	\$ 1,068.00		
17S- STX PACKAGE	\$ 1,605.00		
18C- 5" CHROME TUBULAR STEPS	\$ 641.00		
213- ELECTRIC SHIFT TRANSFER CASE	\$ 175.00		
39S- SATELITE RADIO	\$ 175.00		
41P- SKID PLATES	\$ 95.00		
52B- TRAILER BRAKE CONTROLLER	\$ 256.00		
66S- UPFITTER SWITCHES	\$ 156.00		
		Subtotal From Additional Sheet(s):	\$ -
		Subtotal B:	\$ 8,197.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$ 32,436.00	=	Subtotal D:	\$ 32,436.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$ 600.00

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
DELIVERY TO HIDALGO COUNTY	\$ 768.00	FLOOR PLAN LOT INSURANCE	\$ 675.00
DEALER TRANSFER FEE	\$ 4,200.00		
		Subtotal F:	\$ 5,643.00

Delivery Date: 7-10 DAYS **G. Total Purchase Price (D+E+F):** \$ 38,679.00

Overdrive with SelectShift, Regular Wheelbase:
Sliding Passenger-Side Cargo-Door, 8,600#
GVWR, Complete with all manufacturer's standard
equipment

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E: Silsbee Ford

Contractor: Silsbee Ford

Product Code	Vehicle Category	MFG'S Body Code	Model & Description	Base Price
E04	Hybrid	P5A	Ford C-Max Hybrid SE, FWD, 2.0L iVCT Atkinson-cycle I-4 Hybrid Engine, Electronically Controlled Continuously Variable Transmission, Lithium Ion Battery, Complete with all manufacturer's standard equipment	\$20,983.00
E05	Coupe	P8A	Ford Mustang V6 2-door coupe, Independent Rear Suspension, 3.7L Ti-VCT V6, 6-speed Manual, Complete with all manufacturer's standard equipment	\$22,311.00
E08	Hybrid Sedan	P0U	Ford Fusion S Hybrid 4-door sedan, FWD, Engine - 2.0L iVCT Atkinson Cycle I-4 Hybrid Engine, CVT Transmission, Complete with all manufacturer's standard equipment	\$22,241.00
E11	Crossover	K3G	Ford Edge SE 5-passenger crossover, FWD, Twin-scroll 2.0-liter EcoBoost Engine, 6-speed SelectShift Automatic Transmission, Complete with all manufacturer's standard equipment	\$24,691.00
E18	Sport Utility	U1H/200A	Ford Expedition XLT, 4x2, 3.5L V6 EcoBoost L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$38,414.00
E19	Sport Utility	U1K/100A	Ford Expedition Limited, 4x2, 3.5L V6 EcoBoost L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$44,882.00
E20	Sport Utility	U1H/401A	Ford Expedition King Ranch, 4x2, 3.5L V6 EcoBoost® L Engine, 6-speed Automatic Transmission, Complete with all manufacturer's standard equipment	\$50,635.00
E21	Pickup	F1C/100A	Ford F150 XL Regular Cab, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 6.5' box, 6450# GVWR, Complete with all manufacturer's standard equipment	\$18,871.00
E22	Pickup	X1C/100A	Ford F150 XL Supercab pickup, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 6.5' box, 6700# GVWR, Complete with all manufacturer's standard equipment	\$20,692.00
E23	Pickup	W1C/100A	Ford F150 XL Supercrew pickup, 4x2, 3.5L V6 Ti-VCT with Flex-Fuel Capability, Electronic Six-Speed Automatic Transmission, 5.5' box, 6800# GVWR, Complete with all manufacturer's standard equipment	\$21,820.00
E25	Pickup	X2A/600A	Ford F250 XL Supercab pickup, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.75' box, 9900# GVWR, Complete with all manufacturer's standard equipment	\$24,033.00
E26	Pickup	W2A/600A	Ford F250 XL Crew Cab pickup, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.75' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$24,239.00
E27	Pickup	F3A/610A	Ford F350 XL Regular Cab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$22,946.00
E28	Pickup	X3A/610A	Ford F350 XL Supercab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.5' box, 10,000# GVWR, Complete with all manufacturer's standard equipment	\$25,346.00
E29	Pickup	W3A/610A	Ford F350 XL Crew Cab SRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 6.5' box, 10,200# GVWR, Complete with all manufacturer's standard equipment	\$26,848.00
E31	Pickup	X3C/620A	Ford F350 XL Supercab DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' bed, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$26,058.00
E32	Pickup	W3C/620A	Ford F350 XL Crew Cab DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 8' bed, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$27,838.00
E33	Cab and Chassis	F3G/640A	Ford F350 XL Regular Cab and Chassis DRW, 4x2, 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel), Six-Speed Automatic Transmission w/SelectShift, 60" CA, 13,300# GVWR, Complete with all manufacturer's standard equipment	\$23,812.00
E34	Cab and Chassis	X3G/640A	Ford F350 XL Supercab and Chassis DRW,	\$26,072.00



Silsbee Ford, Inc.
1211 US Hwy 96 North, Silsbee, Texas, 776567190

2017 F-250, SD Crew Cab
4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)
Price Level: 765

Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp
TorqShift-G 6 speed automatic w/OD

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Daytime running
- * Variable intermittent wipers
- * Dual front airbags
- * SecuriLock immobilizer
- * Message Center
- * Reclining front split-bench seats
- * Steering-wheel mounted audio controls
- * Front axle capacity: 5250 lbs.
- * Front spring rating: 4250 lbs.
- * Frame section modulus: 10.7 cu.in.
- * Cab to axle: 39.9"

Exterior:Oxford White
Interior:Medium Earth Gray

- * Brake assistance
- * LT 245/75R17 E BSW AS S-rated tires
- * Firm suspension
- * Air conditioning
- * AM/FM stereo with seek-scan
- * Dual manual mirrors
- * 17 x 7.5 steel wheels
- * Driver and front passenger seat mounted side airbags
- * Tachometer
- * Underseat ducts
- * 60-40 folding rear split-bench
- * Class V hitch
- * Rear axle capacity: 6200 lbs.
- * Rear spring rating: 6340 lbs.
- * Frame Yield Strength 50000 psi

Fuel Economy

City
N/A



Hwy
N/A

Selected Options

MSRP

STANDARD VEHICLE PRICE	\$36,130.00
Order Code 600A	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
3.73 Axle Ratio	Included
GVWR: 10,000 lb Payload Package	Included
Tires: LT245/75R17E BSW A/S	Included
Wheels: 17" Argent Painted Steel	Included
HD Vinyl 40/20/40 Split Bench Seat	Included
160" Wheelbase	STD
Monotone Paint Application	STD
Radio: AM/FM Stereo	Included
50-State Emissions System	STD
Oxford White	N/C
Medium Earth Gray	N/C
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SUBTOTAL	\$36,130.00
Destination Charge	\$1,295.00
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TOTAL	\$37,425.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Michael Wiley Date: 02/08/2018

4x4 Standard Vehicle Price	\$38,930
4x2 Standard Vehicle Price	- \$36,130
Cost to Upgrade	= \$2,800
Price Quoted	= \$2,660



Silsbee Ford, Inc.
1211 US Hwy 96 North, Silsbee, Texas, 776567190

2017 F-250, SD Crew Cab
4x4 SD Crew Cab 6.75' box 160" WB SRW XL(W2B)
Price Level: 756

Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp
TorqShift-G 6 speed automatic w/OD

- * Rear locking differential driver selectable
- * Brake assistance
- * LT 275/65R18 E BSW AS S-rated tires
- * Firm suspension
- * Air conditioning
- * Radio grade SiriusXM AM/FM/Satellite with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- * Daytime running
- * Variable intermittent wipers
- * Dual front airbags
- * SecuriLock immobilizer
- * Message Center
- * Reclining front split-bench seats
- * Side steps
- * Class V hitch
- * Rear axle capacity: 6200 lbs.
- * Rear spring rating: 6340 lbs.
- * Frame Yield Strength 50000 psi

Exterior:Oxford White
Interior:Medium Earth Gray

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Bluetooth wireless streaming
- * Dual power remote heated mirrors
- * 18 x 8 aluminum wheels
- * Driver and front passenger seat mounted side airbags
- * Tachometer
- * Underseat ducts
- * 60-40 folding rear split-bench
- * Audio control on steering wheel
- * Front axle capacity: 6000 lbs.
- * Front spring rating: 4800 lbs.
- * Frame section modulus: 10.7 cu.in.
- * Cab to axle: 39.9"

Fuel Economy

Selected Options

MSRP

STANDARD VEHICLE PRICE	\$38,930.00
Order Code 600A	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
GVWR: 10,000 lb Payload Package	Included
160" Wheelbase	STD
Monotone Paint Application	STD
50-State Emissions System	STD
Upfitter Switches (6)	\$165.00
Electronic-Locking w/3.73 Axle Ratio	\$390.00
Cloth 40/20/40 Split Bench Seat	\$315.00
STX Appearance Package	\$1,690.00
Radio: AM/FM Stereo/Single-CD/MP3 Player	Included
Bright Chrome Grille	Included
Bright Chrome Hub Covers & Center Ornaments	Included
Chrome Front Bumper	Included
Chrome Rear Step Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Wheels: 18" Sparkle Silver Painted Cast Aluminum	Included
Tires: LT275/65Rx18E BSW A/S	Included
Power Equipment Group	\$1,125.00

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Prepared by: Michael Wiley Date: 02/08/2018



Silsbee Ford, Inc.
1211 US Hwy 96 North, Silsbee, Texas, 776567190

2017 F-250, SD Crew Cab
4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)
Price Level: 755

City
N/A



Hwy
N/A

Accessory Delay	Included
Trailer Tow Mirrors w/Power Heated Glass	Included
Perimeter Alarm	Included
Power Locks	Included
Power Tailgate Lock	Included
Power Front & Rear Seat Windows	Included
Remote Keyless Entry	Included
5" Chrome Tubular Step Bar	\$675.00
4x4 Electronic-Shift-On-The-Fly (ESOF)	\$185.00
SiriusXM Radio	\$185.00
SYNC Communications & Entertainment System	\$365.00
Transfer Case & Fuel Tank Skid Plates	\$100.00
Trailer Brake Controller	\$270.00
Rear View Camera	\$370.00
Extra Heavy-Duty 200 Amp Alternator	N/C
Oxford White	N/C
Medium Earth Gray	N/C
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SUBTOTAL	\$44,765.00
Destination Charge	\$1,295.00
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TOTAL	\$46,060.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Michael Wiley Date: 02/08/2018

Invoiced Amount \$ 43,530.82
MSRP - \$ 38,930.00
Dealer Transfer Fee that Silsbee Ford Paid= (\$ 4,600.00)
Actual Dealer Transfer Fee being charged to us on quote = (\$ 4,200.00)

	Suggested Retail Price	Invoiced Amount
F25H 4X4 CREW CAB PICKUP/160	38930.00	36789.00
2017 MODEL YEAR		
Z1 OXFORD WHITE		
1S MEDIUM EARTH GRAY CLOTH PREFERRED EQUIPMENT PKG. 600A		
.XL TRIM		
.TRAILER TOWING PACKAGE		
572 .AIR CONDITIONING -- CFC FREE	NC	NC
996 .6.2L EFI V-8 ENGINE	NC	NC
44S 6 SPEED AUTOMATIC TRANS G	NC	NC
X3E 3.73 ELECTRONIC LOCKING AXLE	390.00	359.00
90L POWER EQUIPMENT GROUP	1125.00	1035.00
JOB #3 ORDER		
17S STX APPEARANCE PACKAGE	1690.00	1555.00
.LT275/65R18E BSW ALL SEASON		
.CRUISE CONTROL		
.AM/FM STEREO CD/CLK		
.SILVER CAST ALUM WHEELS-18"		
18C 5" CHROME TUBULAR STEP BAR	675.00	621.00
10000# GVWR PACKAGE		
213 ELECTRONIC SHIFT ON THE FLY	185.00	171.00
39S SIRIUS SAT RADIO	185.00	171.00
41P SKID PLATES	100.00	92.00
425 50 STATE EMISSIONS	NC	NC
512 SPARE TIRE AND WHEEL	NC	NC
52B TRAILER BRAKE CONTROLLER	270.00	249.00
TELESCPNG TT MIRR-POWR/HTD JACK		
66S UPFITTER SWITCHES	165.00	152.00
67D EXTRA HEAVY DUTY ALTERNATOR	NC	NC
871 REAR VIEW CAMERA	370.00	341.00
1 CLOTH 40/20/40 SEAT	315.00	289.00
91M SYNC VOICE ACTIVATED SYSTEMS	365.00	336.00
TOTAL OPTIONS/OTHER	5835.00	5371.00
TOTAL VEHICLE & OPTIONS/OTHER	44765.00	42160.00
DESTINATION & DELIVERY	1295.00	1295.00
TOTAL FOR VEHICLE	46060.00	
FUEL CHARGE		75.82
SHIPPING WEIGHT 6266 LBS.		
TOTAL	46060.00	43530.82

Retail Invoice

This is what I have to pay our Retail Store to Transfer the Trucks to Fleet

This invoice may not reflect the final cost of the vehicle in view of the possibility of future rebates, allowances, discounts and incentive awards from Ford Motor Company to the dealer.

Sold to Silsbee Ford, Inc. P.O. BOX 815 Silsbee		52C088 TX 77656		Order Type 2	Ramp Code RA5B	Batch ID HK131	Price Level 755
Ship to (if other than above)				Date Inv. Prepared 10 13 17		Item Number 52-6028	Transit Days 15
Ship Through							
Invoice & Unit Identification NO. 1FT7W2B66HEF11284		Final Assembly Point KENTUCKY		Finance Company and/or Bank Ford Motor Credit 000001			
	Invoice Total	43530.82	4200.00	43531.70	449.00	43530.82	
	43530.82						