

Current Situation Analysis

| Model C Serial # / EID Monthly Payment | Configuration | Average Monthly Volume (over last 12 months) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|
| Ricoh MP7502SP C85075547 / 13402576 \$447.02 | 75 PPM B/W 1 – 1,550 x 2 Tandem Sheet Tray 2 – 550 Sheet Paper Trays 1 – 100 Sheet Bypass 1 – 4,000 Sheet Large Capacity Side Tray 1,000 Sheet External Finisher | B/W – 18,595 |
| Service / Maintenance Includes 20,000 B&W Clicks Per Month Overages Billed Annually Overage Rates are: B&W @ \$0.0044 Average Monthly Overages (Over last 12 Months) BW: 0 x \$0.0044 = \$0.00 | | |
| TOTAL AVERAGE MONTHLY PAYMENT \$447.02 | | |

Proposal for Document Copying & Printing Solutions



Hidalgo County
Human Services



PREPARED BY:

Aissa Acevedo – Technology Specialist
Mobile: (956) 607-6465
Email: Aissa.Acevedo@Ricoh-USA.com

Proposal Submitted: February 5, 2018

RICOH
imagine. change.

www.ricoh-usa.com



Please direct any questions on this proposal to:

Aissa Acevedo – Technology Specialist

Mobile: (956) 607-6465

Email: Aissa.Acevedo@RicoH-USA.com

Proprietary and Confidential Statement—The enclosed materials are proprietary to Ricoh Americas Corporation and Ricoh reserves all right, title, and interest in and to such materials. The terms, conditions, and information set forth herein are confidential to Ricoh and may not be disclosed in any manner to any person other than the addressee, together with its officers, employees, and agents who are directly responsible for evaluating the contents of these materials for the limited purpose intended. These materials may not be used in any manner other than for such limited purpose. Any unauthorized disclosure, use, reproduction, or transmission is expressly prohibited without the prior written consent of Ricoh. These materials summarize a proposed equipment and/or services solution. They are intended for informational purposes only to assist you in your evaluation of Ricoh as a potential business partner. These materials do not represent an offer or a binding agreement.

RICOH
imagine. change.

Ricoh MP7503SP

Color & Black/White Multifunctional Device

Key Features

- 75-PPM monochrome
- 8,300-sheet paper capacity
Tray 1: 1,550 x 2 (tandem) = 3,100 (letter sheets)
Trays 2 & 3 – 550 Sheet Paper Trays
Side Large Capacity Tray – 4,000 Sheets
Bypass – 100 Sheets
- 3,000 Sheet External Finisher
- Scan to/Print from USB/SD Card
- Configured print and scan; providing both black & white and color scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



DIR Contract - Investment Details for Either Purchase or 36 Month Lease

| Equipment Breakdown | DIR Purchase Pricing | DIR 36 Month Pricing | Budget Code |
|---------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------|-------------|
| Ricoh MP7503SP #417918 | \$9,461.43 | \$300.76 | 780 |
| ESP XG-PCS-20D | \$128.96 | \$3.99 | 780 |
| Network & Scan Connect – Seg 5 / PS-NWSC5 | \$250.00 | \$7.74 | 780 |
| LCIT RT4040 | \$866.45 | \$26.83 | 780 |
| Finisher SR4120 | \$1,150.57 | \$35.63 | 780 |
| Equipment Totals | \$11,857.41 | \$374.95 | 780 |
| Service (20,000 B/W impressions monthly @ \$0.0044) (Overages billed quarterly @ \$0.0044) | | \$88.00 | 430 |
| | GRAND TOTAL MONTHLY | \$462.95 | |
| | (Overages billed quarterly @ \$0.0044) | \$100.00 | 610 |

Pricing Components Include: Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

10 MONTHS REMAINING IN FISCAL YEAR: 03/01/18-12/31/18

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

Overages Billed Quarterly. B&W @ \$0.0044

Includes Full and Final Upgrade and Payoff of Contract: 429301-3376424

*Bill To / Ship To:

Hidalgo County – Human Services Department

1304 S. 25th Ave.

Edinburg, TX 78542

Contact: Dairen Sarmiento / Phone: 956-292-7000 x7365

RICOH
imagine. change.



Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.
Lease payments exclude taxes.

| Ricoh Product Code | Copies Prints Developments Per Minute | Ricoh Equipment and Options Prices Per Unit | Jan-18 Suggested Retail Price | Contract Equipment Purchase Price | Service Plan Options | | | | Base Charge | Base Frequency | B&W Allowance | B&W CPC | Color Allowance | Color CPC | Supplies Included | Production 11x17 Click | Delivery & Installation Hardware Included |
|--------------------|---------------------------------------|---------------------------------------------------|-------------------------------|-----------------------------------|-----------------------------|---------------------|---------------------|---------------------|-------------|----------------|---------------|-----------------------------------------|-----------------|-----------|-------------------------------------------------------------------------|------------------------|-------------------------------------------|
| | | | | | FMV Lease | FMV Lease | FMV Lease | FMV Lease | | | | | | | | | |
| | | | | | 24 Monthly Payments | 36 Monthly Payments | 48 Monthly Payments | 60 Monthly Payments | | | | | | | | | |
| 417917 | 65 (Seg. 4) | MP 6503SP | \$24,499.00 | \$9,977.83 | \$407.41 | \$285.79 | \$234.76 | \$206.06 | | MTH | | 0.0044 | | | Yes | | Included |
| 417918 | 75 (Seg. 5) | MP 7503SP | \$30,999.00 | \$9,461.43 | \$428.76 | \$300.76 | \$247.06 | \$216.86 | | MTH | | 0.0044 | | | Yes | | Included |
| 417919 | 90 (Seg. 5) | MP 9003SP | \$38,999.00 | \$10,425.61 | \$471.33 | \$330.62 | \$271.59 | \$238.39 | | MTH | | 0.0045 | | | Yes | | Included |
| 006429MIU | | ESP XG-PCS-20D (120 Volt, 20 Amp) | 360.00 | 128.96 | 5.69 | 3.99 | 3.28 | 2.88 | | | | | | | | | |
| 007138MIU | | ESP XG-PCS-20820D (208 Volt, 20 Amp) | 365.62 | 135.01 | 5.96 | 4.18 | 3.43 | 3.01 | | | | | | | | | |
| PS-NW/SC4 | | Network Print/Scan Connection (Seg. 4) | 425.00 | 250.00 | 11.04 | 7.74 | 6.36 | 5.58 | | | | | | | | | |
| PS-NW/SC5 | | Network Print/Scan Connection (Seg. 5) | 500.00 | 250.00 | 11.04 | 7.74 | 6.36 | 5.58 | | | | | | | | | |
| 416229 | | Copy Tray Type 9002 | 200.00 | 74.56 | 3.29 | 2.31 | 1.90 | 1.66 | | | | | | | | | |
| 417634 | | LCIT RT4040 | 2,349.00 | 866.45 | 38.25 | 26.83 | 22.04 | 19.35 | | | | | | | | | |
| 416232 | | 8 1/2"x14" PAPER SIZE TRAY Type 9002 | 1,090.00 | 432.22 | 19.08 | 13.39 | 11.00 | 9.65 | | | | | | | | | |
| 417628 | | Finisher SR4120 | 3,955.00 | 1,150.57 | 50.80 | 35.63 | 29.27 | 25.69 | \$17.00 | MTH | | | | | No | | |
| 417629 | | Booklet Finisher SR4130 | 6,585.00 | 1,746.00 | 77.09 | 54.07 | 44.42 | 38.99 | \$39.00 | MTH | | | | | No | | |
| 415900 | | Finisher SR4080 | 6,550.00 | 2,153.03 | 95.06 | 66.68 | 54.77 | 48.08 | | | | | | | No | | |
| 416612 | | Punch Unit PU3060 NA | 983.00 | 223.67 | 9.87 | 6.93 | 5.69 | 4.99 | | | | | | | | | |
| 415282 | | Type 1075 Hole Punch | 1,223.00 | 398.97 | 17.61 | 12.36 | 10.15 | 8.91 | | | | | | | | | |
| 417627 | | Cover Interposer Tray CI4030 | 1,315.00 | 466.47 | 20.59 | 14.45 | 11.87 | 10.42 | | | | | | | | | |
| 417631 | | Cover Interposer Tray CI4040 | 1,395.00 | 524.21 | 23.14 | 16.23 | 13.34 | 11.71 | | | | | | | | | |
| 417630 | | Output Jogger Unit Type M25 | 465.00 | 190.42 | 8.41 | 5.90 | 4.84 | 4.25 | | | | | | | | | |
| 416231 | | Output Jogger Unit Type 9002B | 470.00 | 178.25 | 7.87 | 5.52 | 4.53 | 3.98 | | | | | | | | | |
| 416633 | | Mail Box CS4010 | 2,850.00 | 1,067.95 | 47.15 | 33.07 | 27.17 | 23.85 | | | | | | | No | | |
| 415908 | | Multi-Folding Unit FD4000 | 11,510.00 | 4,356.43 | 192.34 | 134.92 | 110.83 | 97.28 | | | | | | | | | |
| 416230 | | Tab Sheet Holder Type 9002 | 58.00 | 22.17 | 0.98 | 0.69 | 0.56 | 0.49 | | | | | | | | | |
| 415017 | | 11" x 17" Tray Unit Type 9001 | 1,942.00 | 618.61 | 27.31 | 19.16 | 15.74 | 13.81 | | | | | | | | | |
| 415814 | | Card Reader Bracket Type 3352 | 160.00 | 60.45 | 2.67 | 1.87 | 1.54 | 1.35 | | | | | | | | | |
| 417111 | | Optional Counter Interface | 81.00 | 29.22 | 1.29 | 0.90 | 0.74 | 0.65 | | | | | | | | | |
| | | Fax Accessories | | | | | | | | | | | | | | | |
| 417636 | | Fax Option Type M25 | 1,289.00 | 316.36 | 13.97 | 9.80 | 8.05 | 7.06 | | | | | | | | | |
| 417641 | | G3 Interface Unit Type M25 | 765.00 | 194.45 | 8.58 | 6.02 | 4.95 | 4.34 | | | | | | | | | |
| 417644 | | 64 MB Fax Memory Unit Type M25 | 95.00 | 37.28 | 1.65 | 1.15 | 0.95 | 0.83 | | | | | | | | | |
| 417645 | | Fax Connection Unit Type M25 | 295.00 | 109.82 | 4.85 | 3.40 | 2.79 | 2.45 | | | | | | | | | |
| | | Print / Scan Option Accessories | | | | | | | | | | | | | | | |
| 417651 | | PostScript3 Unit Type M25 | 2,585.00 | 1,094.15 | 48.31 | 33.89 | 27.84 | 24.43 | | | | | | | | | |
| 417596 | | IEEE 1284 Interface Board Type M19 | 125.00 | 47.35 | 2.09 | 1.47 | 1.20 | 1.06 | | | | | | | | | |
| 417493 | | IEEE 802.11a/g/n Interface Unit Type M19 | 739.00 | 304.27 | 13.43 | 9.42 | 7.74 | 6.79 | | | | | | | | | |
| 417663 | | XPS Direct Print Option Type M25 | 115.00 | 42.11 | 1.86 | 1.30 | 1.07 | 0.94 | | | | | | | | | |
| 417654 | | IPDS Unit Type M25 | 2,235.00 | 806.32 | 38.51 | 27.50 | 22.05 | 18.83 | | | | | | | | | |
| 417567 | | (disc 12-12-17) USB Device Server Option Type M19 | 265.00 | 98.95 | 4.37 | 3.06 | 2.52 | 2.21 | | | | | | | | | |
| 417566 | | Extended USB Board Type M19 | 375.00 | 140.00 | 6.18 | 4.34 | 3.56 | 3.13 | | | | | | | | | |
| 417508 | | File Format Converter Type M19 | 739.00 | 204.52 | 9.03 | 6.33 | 5.20 | 4.57 | | | | | | | | | |
| 417428 | | OCR Unit | 335.00 | 126.32 | 5.58 | 3.91 | 3.21 | 2.82 | | | | | | | | | |
| | | Third Party Enablers | | | | | | | | | | | | | | | |
| 404056 | | StreamPunch Ultra MP 115V 60HZ | 18,000.00 | 12,757.56 | 563.25 | 395.10 | 324.55 | 284.88 | | | | | | | | | |
| 409057 | | DIE - Ricoh, Coil, Rnd, 47H HD | 3,650.00 | 1,366.58 | 60.33 | 42.32 | 34.77 | 30.52 | | | | | | | | | |
| 409058 | | DIE, Ricoh, 3 Hole, 8mm, HD | 2,125.00 | 790.45 | 34.90 | 24.48 | 20.11 | 17.65 | | | | | | | | | |
| 409059 | | DIE, Ricoh, CombBind, 21H HD | 4,100.00 | 1,519.36 | 67.08 | 47.05 | 38.65 | 33.93 | | | | | | | | | |
| 404771 | | GBC StreamPunch Ultra Die C4 Coil Oval 43-47H | 1,291.33 | 1,052.52 | 46.47 | 32.60 | 26.78 | 23.50 | | | | | | | | | |
| 404769 | | GBC - DIE W3 square 32-34H Wirebind Die | 1,155.43 | 437.26 | 19.30 | 13.54 | 11.12 | 9.76 | | | | | | | | | |
| 404768 | | GBC - DIE W2SQ 21H-23H Wirebind Die | 1,155.43 | 437.26 | 19.30 | 13.54 | 11.12 | 9.76 | | | | | | | | | |
| 404767 | | GBC - DIE CombBind 19-20-21 Hole Die | 1,155.43 | 437.26 | 19.30 | 13.54 | 11.12 | 9.76 | | | | | | | | | |
| 404765 | | GBC - DIE VB LTR | 1,267.76 | 479.57 | 21.17 | 14.85 | 12.20 | 10.71 | | | | | | | | | |
| 404761 | | GBC - DIE 3-5-7 HOLE | 1,155.43 | 437.26 | 19.30 | 13.54 | 11.12 | 9.76 | | | | | | | | | |
| 404760 | | GBC - DIE 3 HOLE | 1,107.29 | 419.12 | 18.50 | 12.98 | 10.66 | 9.36 | | | | | | | | | |
| 404757 | | GBC - DIE C4 Round 43-47H .2475 Color Coil Die | 1,267.76 | 479.57 | 21.17 | 14.85 | 12.20 | 10.71 | | | | | | | | | |
| | | Security & Misc. Accessories | | | | | | | | | | | | | | | |
| 417499 | | DataOverwriteSecurity Unit Type M19 | 479.00 | 198.48 | 8.76 | 6.15 | 5.05 | 4.43 | | | | | | | | | |
| 417857 | | (repl w/ 417927) Copy Connector Type M25 | 1,775.00 | 666.32 | 29.42 | 20.64 | 16.95 | 14.88 | | | | | | | | | |
| 417927 | | Copy Connector Type M25 | 1,775.00 | 666.32 | 29.42 | 20.64 | 16.95 | 14.88 | | | | | | | | | |
| 417696 | | External Keyboard Bracket Type M25 | 95.00 | 35.79 | 1.58 | 1.11 | 0.91 | 0.80 | | | | | | | | | |
| 100266FNG | | External USB Keyboard(No bracket) | 70.00 | 40.30 | 1.78 | 1.25 | 1.03 | 0.90 | | | | | | | | | |
| 417573 | | NFC Card Reader Type M19 | 339.00 | 127.37 | 5.62 | 3.94 | 3.24 | 2.84 | | | | | | | | | |
| 417595 | | Smart Card Reader Built-in Unit Type M19 | 105.00 | 42.32 | 1.87 | 1.31 | 1.08 | 0.94 | | | | | | | | | |
| 415620 | | Embedded HotSpot Type S | 961.00 | 386.88 | 18.48 | 13.19 | 10.58 | 9.03 | | | | | | | | | |
| EQ-RETURN-SEG2PLUS | | Lease Return | 250.00 | - | - | - | - | - | | | | | | | | | |
| | | | TOTAL PURCHASE PRICE | \$11,857.41 | 36 MONTH LEASE PRICE | \$374.95 | | | | | | 20,000 B&W CLICKS @ \$0.0044 | \$88.00 | | TOTAL MONTHLY PAYMENT FOR ONE MP7503SP & 20,000 CLICKS/MONTH | \$462.95 | |