

# Proposal for Document Copying & Printing Solutions



Hidalgo County  
92<sup>nd</sup> District Court



PREPARED BY:

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# Current Situation Analysis

<b>Model C Serial # / EID Monthly Payment</b>	<b>Configuration</b>	<b>Average Monthly Volumes 7/15 – 7/16</b>	<b>Average Monthly Volume 7/16 – 7/17</b>
Ricoh MPC4503 C85058722 / 13479746 <b>\$215.69</b>	45 PPM B/W and Color 2 – 550 Sheet Trays and Cabinet 1 – 100 Sheet Bypass 500 Sheet Internal Finisher Fax	B/W – 3,176 Color – 414	B/W – 2,649 Color – 404
<b>Service / Maintenance</b> Includes 2,500 B&W Clicks and 1,000 Color Clicks Per Month Overages Billed Quarterly Overage Rates are: B&W @ \$0.0069 and Color @ \$0.0428 Average Monthly Overages (Over the last 24 Months) – 412 x \$0.0069 = \$2.85			
<b>TOTAL MONTHLY PAYMENT</b> <b>\$218.54</b>			

# Ricoh MPC4504

## Color & Black/White Multifunctional Device

### Key Features

- 45-PPM monochrome and color
- 1,200-sheet paper capacity  
2 – 550 Sheet Paper Trays with Cabinet Stand  
1 – 100 Sheet Bypass
- 500 Sheet Internal Finisher
- Fax Enabled
- Scan to/Print from USB/SD Card
- Configured to Print & Scan -Providing both black & white and color scanning  
Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



### DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Budget Code
Ricoh MPC4504 #417451	\$3,875.85	\$125.84	780
ESP XG-PCS-15D	\$151.13	\$4.61	780
Network & Scan Connect – Seg BC4 / PS-NWSCBC4	\$250.00	\$7.63	780
Cabinet Type F	\$102.77	\$3.13	780
Internal Finisher SR3130	\$409.05	\$12.48	780
Fax Connection Unit Type M20	\$350.61	\$10.69	780
<b>Equipment Totals</b>	<b>\$5,139.41</b>	<b>\$164.38</b>	
<b>Service (3,000 B/W impressions monthly @ \$0.0069) (Overages billed quarterly @ \$0.0069)</b>		<b>\$20.70</b>	<b>430</b>
<b>Service (750 Color impressions monthly @ \$0.0428) (Overages billed quarterly @ \$0.0428)</b>		<b>\$32.10</b>	<b>430</b>

**GRAND TOTAL PER MONTH \$217.18**

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

9 MONTHS REMAINING IN FISCAL YEAR: 04/01/18-12/31/18

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

\*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

Overages Billed Quarterly. B&W @ \$0.0069 and Color @ \$0.0428.

Includes Full and Final Upgrade and Payoff of Contract: 429301- 3282499

\*Bill To / Ship To:

Hidalgo County – 92<sup>nd</sup> District Court

100 N. Clossner Blvd., 2<sup>nd</sup> Floor

Edinburg, TX 78539

Contact: Pete Lobato / Phone: 956-318-2250

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[www.ricoh-usa.com](http://www.ricoh-usa.com)



Please direct any questions on this proposal to:

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Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code	Copies Prints Developments and Options Per Minute	Ricoh Equipment and Options Prices Per Unit	Feb-17 Suggested Retail Price	Contract Equipment Purchase Price	Service Plan Options				Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Hardware
					FMV Lease	FMV Lease	FMV Lease	FMV Lease									
					24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments									
		B&W - A4			PPT Included	PPT Included	PPT Included	PPT Included									
417451	45 B&W / 45 Color	MP C4504	\$18,059.00	\$3,875.85	\$179.89	\$125.84	\$103.35	\$90.85		MTH		0.0069		0.0428	Yes		Included
417453	60 B&W / 60 Color	MP C6004	\$22,015.00	\$5,808.24	\$264.14	\$184.78	\$151.76	\$133.40		MTH		0.0070		0.0431	Yes		Included
006428MIU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	151.13	6.59	4.61	3.79	3.33									
PS-NWSCBC4		Network & Scan Connect - Seg BC4	426.00	250.00	10.90	7.63	6.26	5.51									
417585		1 Bin Tray BN3110	535.00	221.65	9.66	6.76	5.55	4.88									
417485		Banner Paper Guide Tray Type M19	915.00	342.11	14.92	10.43	8.57	7.59									
417484		Booklet Finisher SR3220	3,695.00	1,133.44	49.42	34.57	28.39	24.96	\$17.00	MTH					No		
417488		Booklet Finisher SR3240	4,755.00	1,598.90	69.71	48.77	40.05	35.21	\$24.00	MTH					No		
417587		Bridge Unit BU3070	205.00	82.62	3.60	2.52	2.07	1.82									
100478FNG		Cabinet Type F	250.00	102.77	4.48	3.13	2.57	2.26									
416737		Caster Table Type M3	270.00	108.81	4.74	3.32	2.73	2.40									
417483		Finisher SR3210	1,765.00	720.36	31.41	21.97	18.05	15.86									
417487		Finisher SR3230	3,315.00	1,210.01	52.76	36.91	30.31	26.64									
417497		Imageable Area Extension Unit Type M19	95.00	38.29	1.67	1.17	0.96	0.84									
417589		Internal Finisher SR3130	1,455.00	409.05	17.83	12.48	10.25	9.01									
416550		Internal Shift Tray SH3070	450.00	163.22	7.12	4.98	4.09	3.59									
416546		LGIT RT3030 (1500 Sheets)	1,910.00	513.63	22.40	15.67	12.87	11.31									
417498		Memory Unit Type M19 4GB	425.00	160.00	6.98	4.88	4.01	3.52									
417270		Paper Feed LGIT PB3230	1,910.00	514.83	22.45	15.70	12.90	11.34									
416545		Paper Feed Unit PB3150	760.00	283.11	12.34	8.63	7.09	6.23									
416544		Paper Feed Unit PB3160	1,650.00	472.52	20.60	14.41	11.84	10.40									
416615		Punch Unit PU3040 NA	983.00	266.99	11.64	8.14	6.69	5.88									
416609		Punch Unit PU3050 NA	980.00	223.67	9.75	6.82	5.60	4.93									
416612		Punch Unit PU3060 NA	983.00	223.67	9.75	6.82	5.60	4.93									
		<b>Fax Accessories</b>															
417519		Fax Connection Unit Type M20	295.00	110.83	4.83	3.38	2.78	2.44									
417518		Fax Memory Unit Type M19 64MB	95.00	37.28	1.63	1.14	0.93	0.82									
417531		Fax Option Type M20	1,295.00	350.61	15.29	10.69	8.78	7.72									
417533		G3 Interface Unit Type M20	845.00	365.72	15.95	11.15	9.16	8.05									
		<b>Print / Scan Option Accessories</b>															
417507		Camera Direct Print Card Type M19	255.00	25.19	1.10	0.77	0.63	0.55									
415814		Card Reader Bracket Type 3352	160.00	60.45	2.64	1.84	1.51	1.33									
417566		Extended USB Board Type M19	375.00	140.00	6.10	4.27	3.51	3.08									
417508		File Format Converter Type M19	739.00	204.52	8.92	6.24	5.12	4.50									
417596		IEEE 1284 Interface Board Type M19	125.00	47.35	2.06	1.44	1.19	1.04									
417493		IEEE 802.11a/g/n Interface Unit Type M19	739.00	304.27	13.27	9.28	7.62	6.70									
416869		Key Counter Bracket Type M3	131.00	51.38	2.24	1.57	1.29	1.13									
417428		OCR Unit	335.00	126.32	5.51	3.85	3.16	2.78									
417504		Postscript3 Unit Type M19	589.00	429.20	18.71	13.09	10.75	9.45									
417567		USB Device Server Option Type M19	265.00	98.95	4.31	3.02	2.48	2.18									
417501		XPS Direct Print Option Type M19	115.00	42.11	1.84	1.28	1.05	0.93									
		<b>Security &amp; Misc. Accessories</b>															
404751		EPI Compose Type FS150	2,005.00	1,733.91	75.60	52.88	43.43	38.18									
007091MIU		Fiery CPS v4	3,260.00	2,343.45	102.17	71.48	58.70	51.60	\$15.00	MTH					No		
007095MIU		Fiery ES-2000 Spectrophotometer	1,294.75	942.01	41.07	28.73	23.60	20.74	\$6.00	MTH					No		
007183MIU		EPI Productivity Pack for Fiery E22b E22c	5,000.00	3,065.82	133.67	93.51	76.80	67.51									
417486		Color Controller E-23C	6,279.00	2,357.89	102.80	71.92	59.07	51.92	\$29.00	MTH					No		
404750		EFI Impose Type FS150	4,011.90	3,479.91	151.72	106.14	87.17	76.63									
		<b>Security &amp; Misc. Accessories</b>															
100266FNG		External USB Keyboard(No bracket)	70.00	40.30	1.76	1.23	1.01	0.89									
417573		NFC Card Reader Type M19	339.00	127.37	5.55	3.88	3.19	2.80									
417578		External Keyboard Bracket Type M19	95.00	38.29	1.67	1.17	0.96	0.84									
417111		Optional Counter Interface	81.00	29.22	1.27	0.89	0.73	0.64									
GCP0001-PS1		Ricoh App For Google Cloud Print	69.00	66.50	3.16	2.25	1.80	1.53									
417499		DataOverwriteSecurity Unit Type M19	479.00	198.48	8.65	6.05	4.97	4.37									
415620		Embedded HotSpot Type S	961.00	386.88	18.36	13.07	10.45	9.30									
EQ-RETURN-SEG2PLUS		Lease Return	250.00														
			<b>TOTAL PURCHASE PRICE</b>	<b>\$5,139.41</b>	<b>36 MONTH LEASE PRICE</b>	<b>\$164.38</b>					<b>3,000 B&amp;W CLICKS @ \$0.0069</b>	<b>\$20.70</b>	<b>750 Color CLICKS @ \$0.0428</b>	<b>\$32.10</b>	<b>GRAND TOTAL MONTHLY RICOH MPC4504 3,000 B/W &amp; 750 COLOR CLICKS</b>		<b>\$217.18</b>