

Zimbra

nellie.flores@co.hidalgo.tx.us

Quote for software and services

From : Beth Humphrey-Watts <bhumphrey-watts@mitchellhumphrey.com>

Wed, Jan 24, 2018 02:57 PM

 2 attachments**Subject :** Quote for software and services**To :** 'nellie.flores@co.hidalgo.tx.us' <nellie.flores@co.hidalgo.tx.us>**Cc :** Jim Boyd <Jboyd@mitchellhumphrey.com>

Good afternoon Nellie,

Thank you again for taking the time to discuss your business processes and requirements with us last week.

Attached is a quote for the software we are proposing based on our understanding of your needs. We have included the General Ledger, Budgeting, Accounts Payable, Purchasing and Receiving, and Fixed Assets modules, along with a number of tools to automate and streamline your processes. The total software price is \$72,300 (which includes a recommended third party software). The annual maintenance fee is 20 percent of the list price of the software.

Also included in the proposal is a quote for services for the planning, configuration and administration of the software, as well as the recommended training for the modules and tools proposed.

Please let me know if you have any questions about the proposal. I will follow up with you next week if I don't hear from you before then to schedule a demo of the software at your convenience.

I look forward to speaking with you soon.

All the best,
Beth

Beth Humphrey-Watts

Account Executive

Office: 314.991.2440 x3021 | Cell: 314.680.3255

Mitchell Humphrey & Co.

Software Solutions: Designed by Us, Customized for You[Mitchell Humphrey](#) | [FastTrackGov](#)[®][LinkedIn](#) | [Twitter](#) | [Facebook](#) | [YouTube](#)



Mitchell Humphrey & Co. has been named one of the 30 Fastest Growing Microsoft Solution Providers. [Read the article.](#)



image001.jpg

19 KB



FMS III Pricing Hidalgo rev 01242018 final.pdf

93 KB



FMS Investment Summary

Hidalgo County, Texas

January 24, 2018

FMS Investment Summary Notes

The following price quote for General Ledger, Budgeting, Accounts Payable, Purchasing & Receiving, and Fixed Assets, is based on concurrent licenses. Pricing quote for ASK FMS, Financial Inquiries, FMS Exec, FMS Reporter, FMS DataLink, FMS InfoLink, FMS eLink, and Global 360 4.0 is based on Named Users. This is also based on information provided by Hidalgo County. It includes the FMS license fees, planning, configuration, administration, training, and third party software.

The annual maintenance fee is 20 percent of the current list price of the software under license.

Generally, our consulting bench is booked 90 – 120 days in advance. Hidalgo County will be added to the schedule after the signed agreement has been received.

In order to use FMS InfoLink, it is necessary to purchase a copy of Global 360 Imaging for Windows for each user who wishes to scan images into FMS. If the user will only be viewing images, Global 360 is not needed.

Additional Crystal Reports Developer license can be purchased beyond the one license that is included.

Installation support services are available at the prevailing standard daily rate at the time these services are provided.

The extent to which installation support services are required varies from organization to organization and is dependent on such factors as: Client staff resources, time deadlines, extent of customization, etc.

Travel expenses are not included with this quote, however, actual costs will be billable.

Training classes are limited to eight attendees, we will accommodate your needs by either scheduling multiple training sessions or scheduling an additional instructor, depending upon the circumstances that are best for your organization.

Quote valid 60 days from date shown above.

This Investment Summary has been submitted in confidence and contains trade secrets and/or privileged or confidential commercial or financial information that would result in a competitive disadvantage if disclosed without prior permission by Mitchell Humphrey & Co. ("Trade Secret"). A Trade Secret includes, but is not limited to, any formula, pattern, device, or compilation of information that is used in one's business, which gives him/her an opportunity to obtain an advantage over competitors who do not know or use it. Since it would harm Mitchell Humphrey & Co. if any of our Trade Secrets were known to our competitors, it is Mitchell Humphrey & Co.'s policy that the Investment Summary not be disclosed to any party outside of the party addressed as the recipient of this proposal. As such, the Investment Summary shall be used or disclosed only for evaluation purposes, and for no other purpose whatsoever. Further, in the event a contract is awarded to Mitchell Humphrey & Co. as a result of, or in connection with, the submission of this Proposal, Hidalgo County shall have the restricted right to disclose the entire contract dollar amount; however, this disclosure may not include itemized data herein to the extent provided in the resulting contract.





FMS Investment Summary
Hidalgo County, Texas
January 24, 2018

Recommended Software: \$ 71,300.00

Application Software (Concurrent Users)

General Ledger

Custom Table Manager, Encumbrance Accounting

Budgeting

Accounts Payable

Invoice Matching, 1099 Tape/Form, Positive Pay

Purchasing & Receiving

Requisition Tracking, Approval Routing

Fixed Assets

Accounts Payable to Fixed Assets Interface

Reporting Tools (Named Users)

ASK FMS (5 Named Users) - Wizard-driven reporting tool

Financial Inquiries

FMS Exec (5 Named Users)

FMS Reporter

FMS DataLink (5 Named Users)

(Includes a server license for FMS-Reporter and one named licensed copy of Crystal Reports Developer Advantage)

Other Tools

FMS InfoLink (Attachments)

FMS eLink (Email/Fax)

Universal Interface (Conversion and Interfacing)*

*Universal Interfaces Included - Custom interfaces can be developed on a time and materials basis.

Schedule of Services: \$ 56,950.00

Planning/Configuration/Administration

Training

Additional Configuration

Third Party Software: \$ 1,000.00

Global 360 (5 Named Users) Ability for users to scan from a desktop scanner into FMS. Users who are viewing only, do not need a copy of Global 360.

Total Software, Services, and Third Party Software: \$ 129,250.00

