

# Executive Summary for:

## Hidalgo County Judge

The content of this proposal is confidential and proprietary information and intended for the use of Hidalgo County Judge only. The contents herein may not be reproduced without the specific written permission. This is a proposal only and informative in nature. Actual contract terms and conditions, as well as final pricing, will be submitted upon your request.

Pricing in this proposal is good for 30 days from Mar 26, 2018

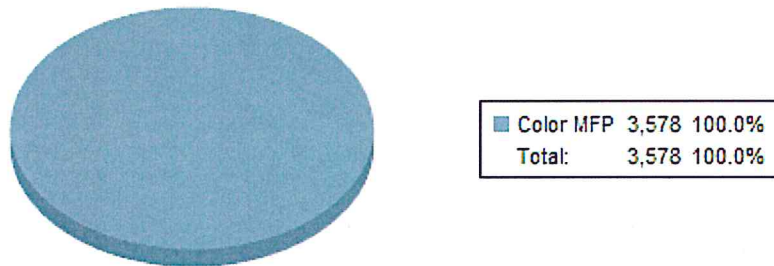
For: Sandra De Leon  
By: Joe Martinez

March 26, 2018

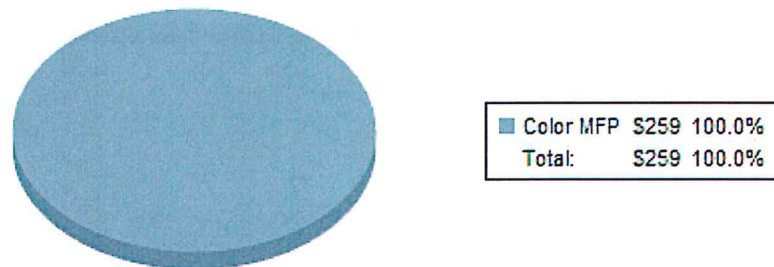
Summary

Total Units	Age	Black Volume	Color Volume	Mono CPP	Color CPP	Mono TCO	Color TCO
1	3.1	1,811	1,767	0.07236	0.07237	\$131.05	\$127.87
<b>Grand Total</b>				<b>\$258.92</b>			

Volume by Equipment Type



Cost by Equipment Type





Nevill Document Solutions  
 601 "A" Nolana Loop  
 McAllen, TX 78504  
 Phone (956) 630-2100  
 Fax (956) 631-1709  
 www.nevillsolutions.com

Monday, March 26, 2018

Sandra De Leon  
 Hidalgo County Judge  
 100 East Cano Street #2  
 Edinburg, TX 78539

This program is designed exclusively for you.

Proposed Solution / Investment

<u>QTY</u>	<u>Recommended Model</u>	<u>Nevill Pricing</u>	<u>Texas DIR Pricing DIR-TSO-3092</u>
1	TASKalfa 3252ci	\$2,862.30	\$2,862.30
	DF-7120 IK Finisher	\$531.70	\$744.59
	Attachment Kit DF-7120	INCLUDED	\$77.57
	140 Sheet Document Processor	INCLUDED	\$686.12
	Copier Stand	INCLUDED	\$183.96

Nevill Investment  
 \$106.46  
 (3,394.75 X .031360 = \$106.46)

Investment Term  
 36 Month Program

Nevill's Platinum Level Service

Your Nevill Plan is as Follows:  
 \$109.75 Per Month Includes  
 2,500 B/W Copies/Prints  
 2,000 Color Copies/Prints  
 Overages B&W .0075 Color .0455

Our smart device (NK) maintenance includes all parts and labor including: toner, developer and drums (this program excludes paper and staples). In addition, all preventative maintenance and firmware upgrade calls are made as required by manufacturer's standard. We will provide *Nevill Knowledge* at no additional charge to ensure automated meter reading, monitoring of toner levels, and service alerts for the best level of service.

Nevill agreements can be provided on a per image plan with no base, separate monthly or quarterly agreements, or included as one simple payment with your NFL lease agreement.

On behalf of the entire Nevill staff, we would like to thank you for the opportunity to earn your business. Please contact me if you have any questions or need any additional information at (956) 340-4173.

Joe Martinez  
 Nevill Document Solutions

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 Signature – Customer Acknowledgement

SUMMARY

Current vs Proposed

Current number of devices	1
Current mono volume	1,811
Current color volume	1,767
Current total cost	\$258.92

Proposed number of devices	1
Proposed mono volume	2,500
Proposed color volume	2,000
Proposed cost	\$216.21

Proposed New Equipment Solution		
<u>QTY</u>	<u>Model</u>	<u>Description</u>
1	TASKalfa 3252ci	32/32 PPM A3 COLOR MFP

Total Monthly Savings = \$ 42.73

Total Annual Savings = \$ 512.76

Total Savings for Term = \$1,538.28

*The end result of our Wizard Analysis Report are recommendations to enhance the performance, efficiency and cost savings - or implement a comprehensive overhaul to achieve efficiency while reducing costs and increasing your Return On Investment.*

