

HIDALGO COUNTY-GRID

SECTION 125-VOLUNTARY INSURANCE PRODUCTS & COBRA ADMINISTRATION SERVICES

RFP No.: 2018-148-06-20-yzv

ACCIDENTAL												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Aetna	72	60	68	70	82	60	65	58	75	610	67.78	
2. Aflac	69	69	71	72	73	69	60	56	73	612	68.00	
3. All State	10	25	1	1	48	25	0	7	10	127	14.11	
4. Bay Bridge	19	33	19	18	53	33	27	77	57	336	37.33	
5. Cigna	20	60	66	67	73	61	63	73	66	549	61.00	
6. Colonial Life	69	38	61	61	82	38	69	71	67	556	61.78	
7. Guardian	59	65	69	69	69	65	31	52	62	541	60.11	
8. Lincoln Financial	47	41	50	50	70	40	34	42	43	417	46.33	
9. Mass Mutual	48	43	49	55	70	42	17	25	55	404	44.89	
10. Met Life	78	90	89	89	89	89	60	88	83	755	83.89	
11. Sun Life Financial	61	35	46	46	65	75	48	57	71	504	56.00	
12. Symetra	45	42	47.5	57	65	42	18	26	24	366.5	40.72	
13. Trustmark	48	75	56	56	78	59	28	25	61	486	54.00	
14. Unum	72	77	70	70	81	77	52	40	54	593	65.89	
15. Voya	54	49	58	48	66	55	49	49	69	497	55.22	

APPARENT TOP 3 & AGENTS

- 1) Met Life(83.89) - Alamo Insurance
- 2) Aflac (68)- Bob Treviño
- 3) Aetna (67.78)- Alamo Insurance

CANCER												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Baybridge	22	21	22	33	53	44	32	81	61	369	41.00	
2. Guardian	66	75	66	64	88	70	30	57	60	576	64.00	
3. Sun Life Financial	53	46	53	61	65	78	43	55	60	514	57.11	
APPARENT TOP 3 & AGENTS												
1) Guardian (64) -Alamo Insurance												
2)*Sun Life (57.11)-Puro Asegure p/w Salazar & Cuellar & Associates												
3) Bay Bridge-(41)-Puro Aseguro p/w Salazar												

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CRITICAL ILLNESS												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Aetna	77	60	68	75	82	60	61	61	76	620	68.89	
2. All State	12	20	8	22	48	25	4	7	12	158	17.56	
3. Baybridge	18	18	15	67	52	36	24	76	58	364	40.44	
4. Cigna	64	52	67	66	72	51	57	71	63	563	62.56	
5. Colonial	67	48	62	76	74	63	61	62	62	575	63.89	
6. Guardian	66	59	64	63	68	62	29	55	61	527	58.56	
7. Lincoln	54	47	47	58	68	34	40	46	47	441	49.00	
8. Mass Mutual	53	46	50	52	66	42	20	25	57	411	45.67	
9. Met Life	85	90	89	89	89	89	56	87	83	757	84.11	
10. Sun Life Financial	51	42	51	51	66	75	47	57	73	513	57.00	
11. Symetra	52	52	50.5	46	65	48	22	27	28	390.5	43.39	
12. Unum	77	81	78	66	80	58	51	40	53	584	64.89	
13. Voya	59	55	60	74	58	55	45	46	66	518	57.56	
APPARENT TOP 3 & Agents												
1) Met Life (84.11)-Alamo Ins												
2) Aetna (68.89) - Bob Treviño												
3) UNUM (64.89)-Multi Agents												

DISABILITY												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
✓ Sun Life Financial	62	55	52	59	86	79	51	64	60	568	63.11	
* Puro Aseguro partnered with Salazar & Cuellar & Associates												

TERM LIFE												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
Aflac	REJECT PROPOSALS											

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DENTAL												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
Aetna	87	81	87	87	93	83	61	62	85	726	80.67	
2. Ameritas	98	100	98	99	98	100	81	99	98	871	96.78	
3. Baybridge	19	19	13	26	57	11	37	89	64	335	37.22	
4. Delta Dental	76	83	86	83	93	81	88	91	88	769	85.44	
5. Guardian	69	80	69	64	69	70	44	63	64	592	65.78	
6. Humana	60	56	56	68	77	46	77	76	79	595	66.11	
7. Met Life	97	99	99	98	97	98	67	83	94	832	92.44	
8. QCD Dental	14	14	13	16	29	7	15	18	8	134	14.89	
9. Sun Life Financial	53	52	51	53	67	49	53	65	70	513	57.00	
10. United Concordia	72	68	74	75	74	68	79	77	80	667	74.11	
APPARENT TOP 3 & Agents												
1) Ameritas-(96.78)-Alamo Insurance												
2) Met Life (92.44)-Alamo Insurance												
3) Delta Dental (85.44)-Puro Aseguro partnered/w/Salazar												

VISION												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Avesis	86	84	94	86	96	97	87	93	92	815	90.56	
2. Ameritas	89	98	93	99	97	99	83	87	99	844	93.78	
3. Met Life	95	100	98	98	98	98	62	93	94	836	92.89	
4. Eye Topia	21	33	25	58	36	37	25	28	33	296	32.89	

APPARENT TOP 3 & AGENTS

- 1) Ameritas (93.78)-Alamo Insurance
- 2) Met Life(92.89)-Alamo Insurance
- 3) Avesis (90.56)- Alamo Insurance

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WHOLE LIFE INSURANCE												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Aflac	67	69	69	74	73	67	61	61	74	615	68.33	
2. Colonial Life	56	57	56	69	82	65	65	66	65	581	64.56	
3. Mass Mutual	32	54	39	48	70	46	28	30	62	409	45.44	
4. Texas Life Insurance	89	90	89	90	89	90	73	88	87	785	87.22	
5. Unum	76	46	73	62	81	46	55	45	55	539	59.89	
6. Voya	59	48	57	81	66	48	39	40	71	509	56.56	
APPARENT TOP 3 & Agents												
✓ 1) Texas Life Insurance(87.22)-*Alamo Insurance & Salazar Ins. Group												
2) Aflac (68.33)-Bob Treviño												
3) Colonial Life(64.56)-Bob Treviño												

COBRA ADMINISTRATION SERVICES												
PARTICIPANTS	EVALUATORS									TOTAL	AVG	RANKING
	1	2	3	4	5	6	7	8	9			
1. Discovery Benefits	REJECT PROPOSALS											
2. National Benefits Services												
3. Nuesynergy												
4. TASC												