



## Netsync Network Solutions, Inc.

**Vendor ID**

1320030329800

**URL**
**Vendor Website**
[\(http://www.netsyncnetwork.com/dir/\)](http://www.netsyncnetwork.com/dir/)
**HUB Type**

Hispanic/Female

**DIR Contract Number**

DIR-TSO-3151

**Contract Term End Date**

7/2/2019

**Contract Exp Date**

7/2/2019

**Contact Netsync Network Solutions, Inc.**
**Contact**
**Kurt Nordquist**
[\(mailto:knordquist@netsyncnetwork.com\)](mailto:knordquist@netsyncnetwork.com)
**Phone**

(713) 218-5059

**Fax**

(713) 664-9964

**Contact DIR**
**Contact**
**Delia Arellano**
[\(mailto:delia.arellano@dir.texas.gov\)](mailto:delia.arellano@dir.texas.gov)
**Phone**

(512) 475-4610

**Fax**

(512) 475-4759

### Contract Overview

Netsync Network Solutions offers Data Storage Products and Related Services through this contract including: data storage, technical services, installation services and training services. Available brands and products include: Tripplite, Blue Coat, Palo Alto, Aruba and others. Customer can purchase directly through this DIR Contract. Contracts may be used by state, local government, public education, other public entities in Texas as well as public entities outside the state. Resellers are not available for this contract.

### Contract Documents

- [DIR-TSO-3151 Contract PDF \(152.54KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Contract.pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Contract.pdf)
- [DIR-TSO-3151 Appendix A Standard Terms and Conditions \(Per Amendment 3\) PDF \(366.27KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Appendix%20A%20Standard%20Terms%20and%20Conditions%20(Per%20Amendment%203).pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Appendix A Standard Terms and Conditions (Per Amendment 3).pdf)
- [DIR-TSO-3151 Appendix B HUB Subcontracting Plan \(Approved on 12-18-17\) PDF \(1.16MB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Appendix%20B%20HUB%20Subcontracting%20Plan%20(Approved%20on%2012-18-17).pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Appendix B HUB Subcontracting Plan (Approved on 12-18-17).pdf)
- [DIR-TSO-3151 Appendix C Pricing Index PDF \(179.34KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Appendix%20C%20Pricing%20Index.pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Appendix C Pricing Index.pdf)
- [DIR-TSO-3151 RFO DIR-TSO-TMP-216 ZIP ZIP \(2.16MB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20RFO%20DIR-TSO-TMP-216%20ZIP.zip) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 RFO DIR-TSO-TMP-216 ZIP.zip)
- [DIR-TSO-3151 Amendment 1 PDF \(81.68KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Amendment%201.pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Amendment 1.pdf)
- [DIR-TSO-3151 Amendment 2 PDF \(109.31KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151%20Amendment%202.pdf) (https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3151 Amendment 2.pdf)

**Appendix C, Pricing Index**  
**Netsync Network Solutions**  
**DIR-TSO-3151**


Citrix manufacture warranty	11.25%
Vmware manufacture warranty	9.25%
<b>Technical Services</b>	
Netsync Training	50.00%
Manufacturing Training	5.75%
Installation & configurations level 3	50.00%
Installation & configurations level 2	50.00%
Installation & configurations level 1	50.00%
Project Management	50.00%
Manufacturing Installation	2.00%
<b>Accessories</b>	
Training Manuals	3.00%

**Zimbra****hector.garcia1@co.hidalgo.tx.us**

---

**Re: Price Verification IT Department Quote**

---

**From :** hector.garcia1 <hector.garcia1@co.hidalgo.tx.us> Tue, Sep 25, 2018 11:10 AM  
**Subject :** Re: Price Verification IT Department Quote  1 attachment  
**To :** TLeger <TLeger@netsyncnetwork.com>  
**Cc :** edna.kirby <edna.kirby@co.hidalgo.tx.us>

Ok Thank You!. Taylor could you also please assist me with a 1295 Form, we will be requiring one since we have to place this on Commissioners Court for Approval of signatures. Please reference (REQ# 379419) on line# 3 of the form.

Thank You!

---

**From:** "TLeger" <TLeger@netsyncnetwork.com>  
**To:** "hector.garcia1" <hector.garcia1@co.hidalgo.tx.us>  
**Sent:** Tuesday, September 25, 2018 11:05:07 AM  
**Subject:** RE: Price Verification IT Department Quote

Hector,

You are correct.

---

**From:** hector.garcia1 <hector.garcia1@co.hidalgo.tx.us>  
**Sent:** Tuesday, September 25, 2018 10:51 AM  
**To:** Taylor Leger <tleger@netsyncnetwork.com>  
**Subject:** Re: Price Verification IT Department Quote  
**Importance:** High

Taylor,

I can't see the image you included but is this what it was? For the 50%?

Citrix manufacture warranty	11.25%
Vmware manufacture warranty	9.25%
<b>Technical Services</b>	
Netsync Training	50.00%
Manufacturing Training	5.75%
Installation & configurations level 3	50.00%
Installation & configurations level 2	50.00%
Installation & configurations level 1	50.00%
Project Management	50.00%
Manufacturing Installation	2.00%
<b>Accessories</b>	
Training Manuals	3.00%

---

**From:** "TLeger" <[TLeger@netsyncnetwork.com](mailto:TLeger@netsyncnetwork.com)>  
**To:** "hector garcia1" <[hector.garcia1@co.hidalgo.tx.us](mailto:hector.garcia1@co.hidalgo.tx.us)>  
**Cc:** "Ramon Resendez" <[RResendez@netsyncnetwork.com](mailto:RResendez@netsyncnetwork.com)>, "edna kirby" <[edna.kirby@co.hidalgo.tx.us](mailto:edna.kirby@co.hidalgo.tx.us)>  
**Sent:** Tuesday, September 25, 2018 10:35:24 AM  
**Subject:** RE: Price Verification IT Department Quote

Hector,

I have attached the quote above that includes the list price of the services being quoted. Under DIR-3151, this service will fall under "Netsync Training". I have included an image of this below. Let me know if there are any other questions.

---

**From:** hector garcia1 <[hector.garcia1@co.hidalgo.tx.us](mailto:hector.garcia1@co.hidalgo.tx.us)>  
**Sent:** Tuesday, September 25, 2018 10:10 AM  
**To:** Taylor Leger <[tleger@netsyncnetwork.com](mailto:tleger@netsyncnetwork.com)>  
**Cc:** Ramon Resendez <[rresendez@netsyncnetwork.com](mailto:rresendez@netsyncnetwork.com)>; edna kirby <[edna.kirby@co.hidalgo.tx.us](mailto:edna.kirby@co.hidalgo.tx.us)>  
**Subject:** Price Verification IT Department Quote  
**Importance:** High

Good Morning Taylor,

Could you please assist me with the price verification for the attached quote? Can you help me locate the item on the DIR Contract?