

**FW: New Lease for Pitney Bowes**

**From :** Stanford C Todd <stanford.todd@pb.com>  
**Subject :** FW: New Lease for Pitney Bowes  
**To :** stephanie@co.hidalgo.tx.us

Mon, Sep 17, 2018 04:28 PM  
1 attachment

Hello Stephanie, FYI...From our State of Texas GAR Pitney Bowes Account Manager....Please read below

**From:** Bill R Walter  
**Sent:** Monday, September 17, 2018 4:21 PM  
**To:** Stanford C Todd <stanford.todd@pb.com>  
**Subject:** RE: New Lease for Pitney Bowes

Stanford

Pitney Bowes Inc. is a publicly traded company and according to the State of Texas a 1295 is not required. From the state website below:

[https://www.ethics.state.tx.us/whatsnew/FAQ\\_Form1295.html](https://www.ethics.state.tx.us/whatsnew/FAQ_Form1295.html)

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### 7. Are there certain contracts that do not require Form 1295?

Yes. Form 1295 is not required for the following contracts if entered into or amended on or after January 1, 2018:

- (1) a sponsored research contract of an institution of higher education;
- (2) an interagency contract of a state agency or an institution of higher education;
- (3) a contract related to health and human services if:
  - (a) the value of the contract cannot be determined at the time the contract is executed; and
  - (b) any qualified vendor is eligible for the contract;
- (4) a contract with a publicly traded business entity, including a wholly owned subsidiary of the business entity;\*
- (5) a contract with an electric utility, as that term is defined by [Section 31.002, Utilities Code](#);\* or
- (6) a contract with a gas utility, as that term is defined by [Section 121.001, Utilities Code](#).\*

**Bill Walter**  
Director, Government Sales  
West Region

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[bill.walter@pb.com](mailto:bill.walter@pb.com)  
[pitneybowes.com](http://pitneybowes.com)

Pitney Bowes

**From:** Stanford C Todd  
**Sent:** Monday, September 17, 2018 4:07 PM  
**To:** Bill R Walter <[Bill.Walter@pb.com](mailto:Bill.Walter@pb.com)>  
**Subject:** FW: New Lease for Pitney Bowes

**From:** stephanie palacios [<mailto:stephanie@co.hidalgo.tx.us>]

**Sent:** Monday, September 17, 2018 4:01 PM

**To:** Stanford C Todd <[stanford.todd@pb.com](mailto:stanford.todd@pb.com)>

**Subject:** RE: New Lease for Pitney Bowes

CAUTION: Office documents or other attachments may contain viruses. Do not open or enable any file unless you trust the sender.

Stanford,

Can you please send me the buy board contract information and a 1295 form to include requisition number 379428.

Thanks!

Stephanie Palacios  
Executive Assistant  
Office of Laura Hinojosa  
Hidalgo County District Clerk  
PO Box 87  
Edinburg , Texas 78540  
956.318.2200 ext. 6249  
[stephanie@co.hidalgo.tx.us](mailto:stephanie@co.hidalgo.tx.us)

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**From:** "stephanie palacios" <[stephanie@co.hidalgo.tx.us](mailto:stephanie@co.hidalgo.tx.us)>

**To:** "hector garcia1" <[hector.garcia1@co.hidalgo.tx.us](mailto:hector.garcia1@co.hidalgo.tx.us)>

**Sent:** Thursday, September 6, 2018 4:11:18 PM

**Subject:** RE: Attachments on the New Lease for Pitney Bowes

Stephanie Palacios  
Executive Assistant  
Office of Laura Hinojosa  
Hidalgo County District Clerk  
PO Box 87  
Edinburg , Texas 78540  
956.318.2200 ext. 6249  
[stephanie@co.hidalgo.tx.us](mailto:stephanie@co.hidalgo.tx.us)

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**From:** "Stanford Todd" <[stanford.todd@pb.com](mailto:stanford.todd@pb.com)>

**To:** "stephanie palacios" <[stephanie@co.hidalgo.tx.us](mailto:stephanie@co.hidalgo.tx.us)>

**Cc:** "districtclerk" <[districtclerk@co.hidalgo.tx.us](mailto:districtclerk@co.hidalgo.tx.us)>

**Sent:** Wednesday, August 15, 2018 4:28:59 PM

**Subject:** FW: BuyBoard Contract # 496-15 just above the Signature line to renew with the New Equipment Demo Relay 5000 Folder/Inserter BuyBoard Lease Agreement

Good Afternoon Stephanie/Laura,

As request with the 60 month term, the 48 & 36 BuyBoard # 496-15 Term Lease Agreements....Yes current 48 month lease term for that DI500 Model was the best selection back in the day.... Gilbert – Your local Service Rep Living in McAllen, and Joel both felt the DI900 series inserter would have worked much better without delays or interruptions experienced towards the end of current lease. That's why I selected the New Relay 5000 Technology that's replaced our DI500/900-Series.....Relay 5000 Inserter has the same type Base which was PB work-horse Base as our DI900 – Series...Mr. Reliable.... Gilbert/Joel feels it's a great fit for the Clerk's office....plus adjustable table for each operator, couldn't be better.

1. 60 month \$603.81 per month (Lower Cost – Lower cost that should continue to work year after year with great results through the term of agreement.
2. 48 month \$687.22 per month (Not much more) If you feel more comfortable
3. 36 month \$824.03 per month

I truly feel as your staff has experienced/expressed for the past 4 or 5 weeks....can really tell the difference between DI500 inserter and the New Relay 5000 w/table you've been demoing. PB feels much better with what your team has Demo ....Normally PB doesn't ship on-site New Equipment to Demo to use their material...we have customers ship their material to our Demo Center in New York City location now, to do a live demo which customer can view live from their own desktop. But I knew the proof of operation was needed for your team allowing them to use themselves on location.

Thank you for your assistance and time  
Sincerely Yours  
Stanford Carroll Todd  
(956)222-9595  
[Stanford.todd@pb.com](mailto:Stanford.todd@pb.com)