



Insight Public Sector, Inc.

Vendor ID

1363949000500

URL

Vendor Website

(<http://www.ips.insight.com/TX-DIR-TSO-3691>)

HUB Type

Non HUB

DIR Contract Number

DIR-TSO-3691

Contract Term End Date

1/17/2019

Contract Exp Date

1/17/2021

Contact Insight Public Sector, Inc.

Contact

Jerry Martin

(<mailto:jerry.martin@insight.com>)

Phone

(512) 691-2015

Fax

N/A

Contact DIR

Contact

Airy Luangaphay

(<mailto:airy.luangaphay@dir.texas.gov>)

Phone

(512) 463-3018

Fax

(512) 475-4759

Contract Overview

Insight Public Sector offers End-User IT Outsourcing (managed services) for information technology assets through this contract. Managed services includes hardware provisioning and desktop services, asset tracking and many other services. Contracts may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are not available for this contract.

Contract Documents

- [DIR-TSO-3691 Contract PDF \(275.14KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Contract.pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Contract.pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Contract.pdf))
- [DIR-TSO-3691 Appendix A Standard Terms and Conditions PDF \(560.19KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20A%20Standard%20Terms%20and%20Conditions.pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Appendix A Standard Terms and Conditions.pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20A%20Standard%20Terms%20and%20Conditions.pdf))
- [DIR-TSO-3691 Appendix B HUB Subcontracting Plan PDF \(1.41MB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20B%20HUB%20Subcontracting%20Plan.pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Appendix B HUB Subcontracting Plan.pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20B%20HUB%20Subcontracting%20Plan.pdf))
- [DIR-TSO-3691 Appendix C Statement of Work \(SOW\) PDF \(195.1KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20C%20Statement%20of%20Work%20(SOW).pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Appendix C Statement of Work \(SOW\).pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20C%20Statement%20of%20Work%20(SOW).pdf))
- [DIR-TSO-3691 Appendix D Master Operating Lease Agreement PDF \(526.36KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20D%20Master%20Operating%20Lease%20Agreement.pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Appendix D Master Operating Lease Agreement.pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20D%20Master%20Operating%20Lease%20Agreement.pdf))
- [DIR-TSO-3691 Appendix E Master Lease Agreement PDF \(410.78KB\)](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20E%20Master%20Lease%20Agreement.pdf) ([https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691 Appendix E Master Lease Agreement.pdf](https://pubext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3691%20Appendix%20E%20Master%20Lease%20Agreement.pdf))

Zimbra

hector.garcia1@co.hidalgo.tx.us

RE: Hidalgo County IT Dept SOW

From : Percy, James <James.Percy@insight.com>

Fri, Oct 05, 2018 10:56 AM

Subject : RE: Hidalgo County IT Dept SOW

📎 4 attachments

To : hector.garcia1 <hector.garcia1@co.hidalgo.tx.us>**Cc :** edna kirby <edna.kirby@co.hidalgo.tx.us>, Avila, David <David.Avila@Insight.com>

Hector,

I have attached a copy of the DIR contract and highlighted section 4 (p. 7 of 12) which addresses pricing. This section states that:

4. Pricing
Pricing to the DIR Customer shall be as set forth in the Statement of Work.

So, there is no specific DIR pricing schedule to refer back to that we are aware of.

I have also attached our Statement of Work (SOW) for this project that does delineate the pricing in Section 5.1 on p. 5/6 of 9 of that document.

Please let me know if this is sufficient enough documentation for the Board Agenda.

Thanks,



James Percy, M.Ed. | Field Account Executive (SLED) | Insight Public Sector
w. 956.661.5519 | c. 956.793.5777 | james.percy@insight.com | ips.insight.com

Quote requests can be sent directly to teampercy@insight.com

From: Percy, James**Sent:** Friday, October 5, 2018 9:47 AM**To:** 'hector.garcia1' <hector.garcia1@co.hidalgo.tx.us>**Cc:** edna kirby <edna.kirby@co.hidalgo.tx.us>; Avila, David (David.Avila@insight.com) <David.Avila@insight.com>**Subject:** RE: Hidalgo County IT Dept SOW

Hector,

I got some general info, but I am trying to get something a little more specific for you today. Working on it now!

Thanks,



James Percy, M.Ed. | Field Account Executive (SLED) | Insight Public Sector
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Quote requests can be sent directly to teampercy@insight.com

From: hector.garcia1 <hector.garcia1@co.hidalgo.tx.us>**Sent:** Friday, October 5, 2018 9:10 AM

To: Pearcy, James <James.Pearcy@insight.com>
Cc: edna kirby <edna.kirby@co.hidalgo.tx.us>
Subject: Re: Hidalgo County IT Dept SOW
Importance: High

Good Morning James,

Just wanted to follow up with you regarding the pricing information on DIR for the maintenance hours. Any update? I am needing that documentation to be able to finalize the Agenda Item in order to place it on Commissioners Court for approval and signatures. Please advise.

Thank You!

From: "James Pearcy" <James.Pearcy@insight.com>
To: "hector garcia1" <hector.garcia1@co.hidalgo.tx.us>
Cc: "edna kirby" <edna.kirby@co.hidalgo.tx.us>
Sent: Wednesday, October 3, 2018 10:44:42 AM
Subject: Re: Hidalgo County IT Dept SOW

Hector,
Out on the road today, but I already have my team working on it. Will get you an answer asap!

James Pearcy, M. Ed.
| Field Account Executive (SLED)
| Insight Public Sector
| w. 956.661.5519
| c. 956.793.5777
| james.pearcy@insight.com
| ips.insight.com

quote requests can be emailed directly to: teampearcy@insight.com

On Wed, Oct 3, 2018 at 8:56 AM -0500, "hector garcia1" <hector.garcia1@co.hidalgo.tx.us> wrote:

Good Morning James,

I am working with our IT Department on the SOW but I am in need of your assistance. I am trying to find the pricing information for these services on DIR (DIR-TSO-3691) but I am unable to find any pricing on their website. Could you assist me with find that information? Is there a price list or some type of Price Index from DIR that you can assist me with?

Vendor Contract No. _____

	such standards will be discussed with vendors selected for negotiation.
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4. Pricing
Pricing to the DIR Customer shall be as set forth in the Statement of Work.

5. DIR Administrative Fee

A) The administrative fee to be paid by the Vendor to DIR based on the dollar value of all sales to Customers pursuant to this Contract is three quarters of one percent (.75%). Payment will be calculated for all sales, net of returns and credits. For example, the administrative fee for sales totaling \$100,000 shall be \$750.00.

B) All prices quoted to Customers shall include the administrative fee. DIR reserves the right to change this fee upwards or downwards during the term of this Contract, upon written notice to Vendor without further requirement for a formal contract amendment. Any change in the administrative fee shall be incorporated by Vendor in the price to the Customer.

6. Notification

All notices under this Contract shall be sent to a party at the respective address indicated below.

If sent to the State:
 Dana L. Collins, CTPM, CTCM
 Director, Enterprise Contracts Management
 Department of Information Resources
 300 W. 15th St., Suite 1300
 Austin, Texas 78701
 Phone: (512) 475-4000
 Facsimile: (512) 475-4759
 Email: dana.collins@dir.texas.gov

If sent to the Vendor:
 Jerry Martin, Sr. Account Executive
 Insight Public Sector, Inc.
 2525 Brockton Drive, Suite 390
 Austin, TX 78758
 Phone Number: (512) 691-2015
 Email: Jerry.Martin@Insight.com