



380853

PRODUCT PRICING SUMMARY

GOODBUY 18-18 8F000 VEHICLES

VENDOR—Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: HIDALGO COUNTY SHERIFF OFFICE

Prepared by: MICHAEL WILEY

Contact: RUDY SALINAS

Phone: 254-541-9061

Email: rudy.salinas@hidalgoso.org

Email: mwiley.silsbeefleet@gmail.com

Product Description: FORD TRANSIT 250

Date: October 2, 2018

A. Bid Item: 9.1 ALT

A. Base Price: **\$ 23,414.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
		\$ -	57G	REAR A/C	\$ 860.00
R3X	2019 HIGH ROOF XTD LENGTH SRW	\$ 6,385.00			
	3.7L V6; 6-SPD AUTOMATIC	INCL			
	VINYL BUCKET SEATS	INCL			
	FRONT A/C; AM/FM RADIO	INCL			
	POWER WINDOWS AND LOCKS	INCL			
	NO REAR WINDOWS	INCL			

Total of B. Published Options: **\$ 7,245.00**

Published Option Discount (5%) **\$ (362.25)**

C. Additional Options [not to exceed 25%]

S= 0.0 %

Options	Bid Price	Options	Bid Price
WHITE	COLOR	BASE MODEL PRICE GETS MORE GOVERNMENT	NOTE
PRICE GOOD TILL 10/25/18	NOTE	CONCESSION MONEY THAN THE HIGH ROOF EXT	
120-150 DAYS	DELIVERY	MODEL AS REQUESTED SEE PRICE ADJUSTMENT	
		BELOW	

Total of C. Unpublished Options: **\$ -**

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: MY19 R3X GOVT CONCESSION ADJUST

\$ 1,200.00

G. Additional Delivery Charge: 439 miles

\$ 768.25

H. Subtotal:

\$ 32,265.00

I. Quantity Ordered 1 x K =

\$ 32,265.00

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 32,565.00

Zimbra

hector.garcia1@co.hidalgo.tx.us

Re: Hidalgo County Sheriff's Office Quote

From : hector.garcia1 <hector.garcia1@co.hidalgo.tx.us>
Subject : Re: Hidalgo County Sheriff's Office Quote
To : mwiley.silsbeefleet <mwiley.silsbeefleet@gmail.com>

Thu, Nov 15, 2018 09:39 AM

 1 attachment

Thank You Michael!

From: "mwiley.silsbeefleet" <mwiley.silsbeefleet@gmail.com>
To: "hector.garcia1" <hector.garcia1@co.hidalgo.tx.us>
Sent: Thursday, November 15, 2018 9:31:31 AM
Subject: RE: Hidalgo County Sheriff's Office Quote

The quote is still good on the Transit Van.

Michael Wiley
Silsbee Fleet
ph# 254-541-9061

From: [hector.garcia1](mailto:hector.garcia1@co.hidalgo.tx.us)
Sent: Thursday, November 15, 2018 9:05 AM
To: [mwiley.silsbeefleet](mailto:mwiley.silsbeefleet@gmail.com)
Subject: Re: Hidalgo County Sheriff's Office Quote
Importance: High

Good Morning Michael,

We are just waiting to receive the approval on commissioners court for the vehicle purchase, which should be this coming Tuesday. I just wanted to confirm with you that the current proposal will still be valid because I believe it has expired already. If a new one will be needed could you please send me that so I can include it on the Agenda Item? Please advise

Thank You!

From: "mwiley.silsbeefleet" <mwiley.silsbeefleet@gmail.com>
To: "hector.garcia1" <hector.garcia1@co.hidalgo.tx.us>
Sent: Friday, November 2, 2018 8:44:37 AM
Subject: RE: Hidalgo County Sheriff's Office Quote

Hector I meant to have sent this the other day. Been going non stop the past few days.

Michael Wiley
Silsbee Fleet
ph# 254-541-9061



Silsbee Ford, Inc.
1211 US Hwy 98 North, Silsbee, Texas, 776567190

\$39,715.00 High Roof Msrp
- \$33,330.00 Low Roof Msrp
\$6,385.00
Difference for upgrade

2019 Transit-250, High Roof Ext. Cargo Van
High Roof Ext. Cargo Van 147.6" WB Base(R3X)
Price Level: 920

Major Equipment

(Based on selected options, shown at right)

3.7L V-8 DOHC w/SMPI 275hp 6 speed automatic w/OD	Exterior:Oxford White Interior:Pewter
* 4-wheel ABS	* Brake assistance
* Traction control	* LT 235/65R16 C BSW AS S-rated tires
* Battery with run down protection	* Advance Trac w/Roll Stability Control
* Air conditioning	* Tinted glass
* AM/FM stereo with seek-scan, auxiliary audio input	* Dual power remote mirrors
* Variable intermittent wipers	* 16 x 7 steel wheels
* Dual front airbags w/passenger cancel	* Driver and front passenger seat mounted side airbags
* Airbag occupancy sensor	* Tachometer
* Underseat ducts	* Reclining front bucket seats
* Steering-wheel mounted audio controls	* Front axle capacity: 4130 lbs.
* Rear axle capacity: 5515 lbs.	* Front spring rating: 4130 lbs.
* Rear spring rating: 5070 lbs.	

Fuel Economy

City
N/A



Hwy
N/A

Selected Options

	MSRP
STANDARD VEHICLE PRICE	\$39,715.00
Order Code 101A	N/C
Engine: 3.7L Ti-VCT V6	Included
Transmission: 6-Speed Automatic w/OD & SelectShift	Included
4.10 Axle Ratio	Included
GVWR: 9,000 lbs	Included
Tires: 235/65R16C AS BSW	Included
Wheels: 16" Steel w/Black Center Hubcap	Included
Pewter Vinyl Dual Bucket Seats	Included
Vinyl Front Bucket Seats	Included
Monotone Paint Application	STD
148" Wheelbase	STD
Radio: AM/FM Stereo	Included
4 Front Speakers	Included
Dr Controlled Fr/Rr Aux A/C & Heater	\$860.00
Heavy-Duty Alternator	Included
Oxford White	N/C
Pewter	N/C
<hr/>	
SUBTOTAL	\$40,575.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Silsbee Ford, Inc.
1211 US Hwy 96 North, Silsbee, Texas, 776567190

2019 Transit-250, High Roof Ext. Cargo Van
High Roof Ext. Cargo Van 147.6" WB Base(R3X)
Price Level: 920

Destination Charge	\$1,395.00
<hr/>	
TOTAL	\$41,970.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Michael Wiley Date: 10/02/2018



Silsbee Ford, Inc.
1211 US Hwy 96 North, Silsbee, Texas, 778567190

2018 Transit-250, Low Roof Cargo Van
Low Roof Cargo Van 129.9" WB Base(R1Z)
Price Level: 836

Major Equipment

(Based on selected options, shown at right)

3.7L V-6 DOHC w/SMPI 275hp
6 speed automatic w/OD

Exterior:Oxford White
Interior:Pewter

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Air conditioning
- * AM/FM stereo with seek-scan, auxiliary audio input
- * Variable intermittent wipers
- * Dual front airbags w/passenger cancel
- * Airbag occupancy sensor
- * Reclining front bucket seats
- * Front axle capacity: 4130 lbs.
- * Front spring rating: 4130 lbs.

- * Brake assistance
- * LT 235/65R16 C BSW AS S-rated tires
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Dual power remote mirrors
- * 16 x 7 steel wheels
- * Driver and front passenger seat mounted side airbags
- * Tachometer
- * Steering-wheel mounted audio controls
- * Rear axle capacity: 5515 lbs.
- * Rear spring rating: 5515 lbs.

Fuel Economy

City
N/A



Hwy
N/A

Selected Options

MSRP

STANDARD VEHICLE PRICE	\$33,330.00
Order Code 101A	N/C
Engine: 3.7L TI-VCT V6	Included
Transmission: 6-Speed Automatic w/OD & SelectShift	Included
3.73 Axle Ratio	Included
GVWR: 9,000 lbs	Included
Tires: 235/65R16C AS BSW	Included
Wheels: 16" Steel w/Black Center Hubcap	Included
Pewter Vinyl Dual Bucket Seats	Included
Vinyl Front Bucket Seats	Included
Monotone Paint Application	STD
130" Wheelbase	STD
Radio: AM/FM Stereo	Included
Driver & Passenger Side Thorax Airbags	Included
Safety Canopy Side-Curtain Airbags	Included
4 Front Speakers	Included
Oxford White	N/C
Pewter	N/C
SUBTOTAL	\$33,330.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Michael Wiley Date: 10/02/2018



Silsbee Ford, Inc.
1211 US Hwy 98 North, Silsbee, Texas, 776567190

2018 Transit-250, Low Roof Cargo Van
Low Roof Cargo Van 129.9" WB Base(R1Z)
Price Level: 835

Destination Charge	\$1,395.00
TOTAL	\$34,725.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared by: Michael Wiley Date: 10/02/2018



Contract Detail

[← Return](#)

Contract Information

Title Vehicles:
Automobiles/Trucks/Sport Utility

Description

Contract Number 18-18 8F000

Type Goodbuy

Department

Bid 18-18 8F000 Addendum 2

Status Active

Web Site www.silsbeeford.com/

Deviation None

Catalogs/Services: No online catalog available, see attachments for factory pricing

Comments: Ford Taurus, additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile (Ford Taurus SE P2D) -- \$21,584; Ford Explorer, additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile (Ford Explorer Base K7B) -- ~~\$26,424;~~ Ford Transit Cargo Van, additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile (Ford Transit T150 E1Z) -- \$22,444; Ford F250, additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile (Ford F250 F2A) -- \$22,532; Ford F150, additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile (Ford F150 F1C) -- \$20,548; Compact Sedan. 4-door, FWD, 2.0L I4 engine, 6-spd auto transmission, Ford Focus, additional options discounted 5% off MSRP, delivery \$1.75/mile (Ford Focus P3F -- \$16,618; Small Sedan. 4-door, FWD, 2.5L I4 engine, 6-spd auto transmission, Ford Fusion P0G additional mfg. options discounted 5% off MSRP, delivery \$1.75/mile -- \$17,548; Small Hybrid Sedan. 4-door, FWD, 2.0L I4 Hybrid, CVT auto transmission, Ford Fusion Hybrid, additional options discounted 5% off MSRP, delivery \$1.75/mile (Ford Fusion Hybrid P0U) -- \$23,912; Compact Electric Hatchback. 4-door, FWD, 107kW motor, 1-spd automatic transmission, Ford Focus Electric, additional

Active Contract Term

Description 18-18 8F000 Vehicles:
Automobiles/Trucks/Sport Utility

Start Date 01/01/2018

End Date 12/31/2018

Notes

options discounted 5% off MSRP, delivery \$1.75/mile (Ford Focus Electric P3R) -- \$28,618; Small Hybrid Hatchback. 4-door, FWD, 2.0L I4 Hybrid, CVT auto transmission, Ford C-Max Hybrid, additional options discounted 5% off MSRP, delivery \$1.75/mile (Ford C-Max Hybrid P5A) -- \$22,888; Compact SUV. 4-door, FWD, 2.5L I4, 6-spd auto transmission, Ford Escape, additional options discounted 5% off MSRP, delivery \$1.75/mile (Ford Fusion Escape U0F) -- \$19,688; Full size SUV. 4-door, RWD, 3.5L V6 Turbo, 10-spd auto transmission, Ford Expedition, additional options discounted 5% off MSRP, delivery \$1.75/mile (Ford Expedition U1F 102A) -- \$35,986; Full size extended SUV. 4-door, RWD, 3.5L V6 Turbo, 10-spd auto transmission, Ford Expedition Max, additional options discounted 5% off

Last Update

10/30/2017

Web Site<http://www.silsbeeford.com/>**Supplier Information**

Supplier Name	Silsbee Ford Inc.
Supplier Description	Automobile dealership
Organization Type	C Corporation
Legal Name	
Date Business Formed	01/01/1996
Formation State	Texas
Website	www.silsbeefleet.com

General/Corporate Address

Address	1211 US Highway 96 North Silsbee, TX 77656
Phone	(409) 300-1385
Fax	(409) 895-3884
Contact Name	Richard Hyder
Email	rhyder.cowboyfleet@gmail.com

Attachment List

File Name	Description
8F000.xlsx [View]	Award tabulation
Texas debarred-vendor-list.pdf [View]	Due diligence -- TX Debarred List 10-30-17
Participation detail.pdf [View]	Due Diligence - 8F000 Invitation - Participation List
Legal ad.pdf [View]	Due Diligence - Legal Ad 8F000
ITEM 5 FORD F250 SPEC.pdf [View]	FORD F250 SPECIFICATION
ITEM 8A2 FORD EXPEDITION SPEC.pdf [View]	FORD EXPEDITION SPECIFICATION
ITEM 9A6 FORD TRANSIT CONNECT WAGON SPEC.pdf [View]	FORD TRANSIT CONNECT WAGON SPECIFICATION
ITEM 10A7 FORD E350 VAN CHASSIS SPEC.pdf [View]	FORD E350 CHASSIS SPECIFICATION
ITEM 7A3 FORD FUSION HYBRID SPEC.pdf [View]	FORD FUSION HYBRID SPECIFICATION
ITEM 9A2 TRANSIT 350 VAN SPEC.pdf [View]	FORD TRANSIT 350 VAN SPECIFICATION
ITEM 10A3 FORD F450 PICKUP SPEC.pdf [View]	FORD F450 PICKUP SPECIFICATION
ITEM 10A9 FORD F650 CHASIS	FORD F650 CHASSIS SPECIFICATION

SPEC.pdf [[View](#)]

ITEM 7A2 FORD FUSION

SPEC.pdf [[View](#)]

FORD FUSION SPECIFICATION

ITEM 9A1 FORD TRANSIT 250 VAN

SPEC.pdf [[View](#)]

FORD TRANSIT 250 VAN SPECIFICATION

Silsbee Ford.pdf [[View](#)]

Due Diligence - SAM Silsbee Ford Inc.

Silsbee Ford bid.pdf [[View](#)]

Due Diligence - Bid Response - Contract Document - Silsbee Ford Inc.

extract.pdf [[View](#)]

Due Diligence - Bid Award - Contract Document - Silsbee Ford Inc.

Due Diligence - TX Debarment list 7-9-18.pdf [[View](#)]

Due Diligence - TX Debarment list 7-9-18.pdf

Due Diligence - SAMs Silsbee Ford Inc. 7-9-18.pdf [[View](#)]

Due Diligence - SAMs Silsbee Ford Inc. 7-9-18.pdf

CERTIFICATE OF INTERESTED PARTIES

FORM **1295**

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
 Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
 CERTIFICATION OF FILING**

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.
 Silsbee Ford
 Silsbee, TX United States

Certificate Number:
 2018-421586

Date Filed:
 11/02/2018

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.
 Hidalgo County

Date Acknowledged:
 11/15/2018

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.
 380853
 Purchase Vehicle

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Donalson, Drew	Silsbee, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is _____, and my date of birth is _____.

My address is _____, _____, _____, _____, _____.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in _____ County, State of _____, on the ____ day of _____, 20____.
(month) (year)

 Signature of authorized agent of contracting business entity
 (Declarant)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2018-421586

Date Filed:
11/02/2018

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Silsbee Ford
Silsbee, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Hidalgo County

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

380853
Purchase Vehicle

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Donalson, Drew	Silsbee, TX United States	X	

5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Michael Wiley, and my date of birth is 12-26-74.

My address is 167 Mountain Rose Ln, Belton, TX, 76513, U.S.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Bell County, State of Texas, on the 2 day of November, 2018.
(month) (year)

Michael Wiley
Signature of authorized agent of contracting business entity
(Declarant)

Username

Password

Log In

Forgot Username?

Forgot Password?

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Entity Dashboard

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[Reps & Certs](#)

[POCs](#)

[Exclusions](#)

[Active Exclusions](#)

[Inactive Exclusions](#)

[Excluded Family Members](#)

RETURN TO SEARCH

Silsbee Ford Inc.

1211 US Hwy 96 N

Silsbee, TX, 77656-7190 ,

UNITED STATES

DUNS: 023003473 CAGE Code: 62AM5

Status: Active

Expiration Date: 03/06/2019

Purpose of Registration: All Awards

Entity Overview

Entity Registration Summary

Name: Silsbee Ford Inc.
Business Type: Business or Organization
Last Updated By: Jarrod Runnels
Registration Status: Active
Activation Date: 03/09/2018
Expiration Date: 03/06/2019

Exclusion Summary

Active Exclusion Records? No



IBM v1.P.9.20180305-1007

WWW3

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