



Hidalgo County Laserfiche – Block of Time

Account Manager: Aissa Acevedo
Technical Account Engineer: Omar Sahadi
Date Prepared: 12/12/18

Product	MSRP	DIR Published Price	Qty.	Ext. Price
Block of Time 36 Months - #PS-Timeblock36	\$205.00	\$205.00	30	\$6,150.00
				Total Purchase Price: \$6,150.00

US Communities Program Contract #4400003732

Ship to/Bill to Address:

Hidalgo County Purchasing Department
2802 S. Business Hwy 281
Edinburg, TX 78539

Remit To Address:

RICOH USA, Inc.
PO Box 650073
Dallas, TX 75265

Aissa Acevedo
Account Manager

RICOH USA, Inc.
McAllen, TX 78501
Cell: 956.607.6465
E-mail address: Aissa.Acevedo@Ricoh-USA.com



U.S. Communities Program Contract # 4400003732

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Pricing Approved by Fairfax County, VA on 11/7/2018

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code	Savin Reorder Number	Lanier Reorder Number	Copies Prints Per Minute	Ricoh Equipment and Options Prices Per Unit	Nov-2018 Suggested Retail Price	Contract Equipment Purchase Price	Maintenance and Supplies are not Included										Base Charge	Base Frequency
							FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease	FMV Lease		
							12 Monthly Payments	18 Monthly Payments	24 Monthly Payments	30 Monthly Payments	36 Monthly Payments	42 Monthly Payments	48 Monthly Payments	54 Monthly Payments	60 Monthly Payments			
PS-Timeblock12	PS-Timeblock12	PS-Timeblock12		Block of Time 12 months	205.00	205.00	18.33	12.78	9.79	8.11	6.99	6.20	5.61	5.15	4.79			
PS-Timeblock24	PS-Timeblock24	PS-Timeblock24		Block of Time 24 months	205.00	205.00	18.33	12.78	9.79	8.11	6.99	6.20	5.61	5.15	4.79			
PS-Timeblock36	PS-Timeblock36	PS-Timeblock36		Block of Time 36 months	205.00	205.00	18.33	12.78	9.79	8.11	6.99	6.20	5.61	5.15	4.79			
PS-Timeblock48	PS-Timeblock48	PS-Timeblock48		Block of Time 48 months	205.00	205.00	18.33	12.78	9.79	8.11	6.99	6.20	5.61	5.15	4.79			
PS-Timeblock60	PS-Timeblock60	PS-Timeblock60		Block of Time 60 months	205.00	205.00	18.33	12.78	9.79	8.11	6.99	6.20	5.61	5.15	4.79			
PC2100102-10-01-PS1	PC2100102-10-01-PS1	PC2100102-10-01-PS1		OL PP Connect	10,845.00	9,836.00	879.54	613.08	469.77	389.01	335.41	297.34	269.01	247.08	229.67			
CRU00202-1PB	CRU00202-1PB	CRU00202-1PB		Nuance PCC Card Reader - HID/INDALA/EM MARIN/Hi TAG (GEN 2	209.00	123.00	9.98	6.92	5.39	4.54	3.78	3.44	3.11	2.95	2.74			
CRU00202-3PB	CRU00202-3PB	CRU00202-3PB		Nuance PCC Card Reader - HID/INDALA/EM MAR/HiTAG INC3YR	247.00	145.00	11.76	8.16	6.36	5.35	4.46	4.05	3.67	3.48	3.23			
CRU00202-4PB	CRU00202-4PB	CRU00202-4PB		Nuance PCC Card Reader - HID/INDALA/HiTAG Inc 4YR	266.00	157.00	12.74	8.83	6.89	5.79	4.83	4.39	3.98	3.77	3.50			
CRU00202-5PB	CRU00202-5PB	CRU00202-5PB		Nuance PCC Card Reader - HID/INDALA/EM MARIN/HiTAG INC5YR	295.00	168.00	13.63	9.45	7.37	6.20	5.17	4.70	4.25	4.03	3.74			
CRU00MF02	CRU00MF02	CRU00MF02		Equitrac PCC USB CD Reader - Multi-Card	210.00	188.00	18.81	11.72	8.98	7.44	6.41	5.68	5.14	4.72	4.39			
DC-616PRO-INST	DC-616PRO-INST	DC-616PRO-INST		Duple DC616PRO Install Fee	1,500.00	1,500.00	121.70	84.41	65.79	55.37	46.14	41.93	37.98	36.00	33.44			
DC-646-INST-PS1	DC-646-INST-PS1	DC-646-INST-PS1		DC-646 Slicer/Cutter/Crease Install & Training VPN	1,500.00	1,500.00	134.13	93.50	71.64	59.33	51.15	45.35	41.03	37.68	35.03			
PWUJET-DS	PWUJET-DS	PWUJET-DS		PrintWare IJET Color 3.0 Press Performance Bundle	25,000.00	25,000.00	2,235.50	1,558.25	1,194.00	988.75	852.50	755.75	683.75	628.00	583.75			
BDG-1326-DS	BDG-1326-DS	BDG-1326-DS		RF Ideas Proxcard II 1326 RF Programmable Proximity Access Card	3.43	2.62	0.21	0.15	0.11	0.10	0.08	0.07	0.07	0.06	0.06			
BDG-1386-DS	BDG-1386-DS	BDG-1386-DS		HID ISOProx II 30MIL Card	4.91	4.81	0.39	0.27	0.21	0.18	0.15	0.13	0.12	0.12	0.11			
DC-745-INST-PS1	DC-745-INST-PS1	DC-745-INST-PS1		DC-745 SliV/Cut/Crease Install/Training VPN	2,500.00	2,500.00	223.55	155.83	119.40	98.88	85.25	75.58	68.38	62.80	58.38			
MDWC2OULT-PS1	MDWC2OULT-PS1	MDWC2OULT-PS1		Docuware Connect to Outlook Maintenance	360.00	323.00	28.88	20.13	15.43	12.77	11.01	9.76	8.83	8.11	7.54			
SDWC2OULT-PS1	SDWC2OULT-PS1	SDWC2OULT-PS1		Docuware Connect to Outlook Support	96.00	86.00	7.69	5.36	4.11	3.40	2.93	2.60	2.35	2.16	2.01			
S-CPRF0175-PS1	S-CPRF0175-PS1	S-CPRF0175-PS1		RIGHTFAX ENCRYPTION MODULE	4,995.00	4,485.00	401.05	279.55	214.20	177.38	152.94	135.58	122.66	112.66	104.72			
S-CPRF0258-PS1	S-CPRF0258-PS1	S-CPRF0258-PS1		OpenText RightFax Encryption Module Shared Services Node														
S6400BAIWNBD1-PS1	S6400BAIWNBD1-PS1	S6400BAIWNBD1-PS1		Fujitsu F64001 1st YR Basic NBD Warranty	1,695.00	1,522.00	136.10	94.87	72.69	60.20	51.90	46.01	41.63	38.23	35.54			
RP-100-PS1	RP-100-PS1	RP-100-PS1		RSA ReadyPrint First License	7,995.00	7,775.00	695.24	484.62	371.33	307.50	265.13	235.04	212.65	195.31	181.55			
RP-100-1-PS1	RP-100-1-PS1	RP-100-1-PS1		RSA ReadyPrint Annual 1x5 Premium Support	1,600.00	1,461.00	130.64	91.06	69.78	57.78	49.82	44.17	39.96	36.70	34.11			
3RD-RP-100-9-DS	3RD-RP-100-9-DS	3RD-RP-100-9-DS		RSA ReadyPrint Installation Services	500.00	448.00	40.06	27.92	21.40	17.72	15.28	13.54	12.25	11.25	10.46			
S-CPF62100D1-N-DS	S-CPF62100D1-N-DS	S-CPF62100D1-N-DS		OPENTEXT RIGHTFAX FAX GTVY 2100 MOD 1T1/E1 SIP/T.38 NA E	3,833.33	3,260.00	291.51	203.20	155.70	128.93	111.17	98.55	89.16	81.89	76.12			
RDR-80581APU	RDR-80581APU	RDR-80581APU		(repl wRDR-80581AKU-053) RFideas PCProx USB Card Reader 6FT	189.00	128.00	10.38	7.20	5.61	4.72	3.94	3.58	3.24	3.07	2.85			
RDR-80581AKU	RDR-80581AKU	RDR-80581AKU		RFIDEAS PCPROX PLUS SP RICOH BLACK MULTI-CABLE USB RE	199.00	139.00	11.28	7.82	6.10	5.13	4.28	3.89	3.52	3.34	3.10			
EPPT753B4	EPPT753B4	EPPT753B4		Epson SureColor T-Series 4 Year NBD Warranty	2,125.00	1,908.00	170.61	118.93	91.13	75.46	65.06	57.68	52.18	47.93	44.55			
QD-900-PS1	QD-900-PS1	QD-900-PS1		Upgrade Odirect License to Odirect PRO License	5,000.00	4,859.00	434.49	302.86	232.07	192.17	165.69	146.89	132.89	122.06	113.46			
3RD-WCRD-110-9-DS	3RD-WCRD-110-9-DS	3RD-WCRD-110-9-DS		RSA WebCRD Pro Enterprise Remote Install & Training Fee	7,000.00	7,000.00	625.94	436.31	334.32	276.85	238.70	211.61	191.45	175.84	163.45			
20451003-DS	20451003-DS	20451003-DS		Rosetta 3 Year On-Site Service SP 4510DNM	1,113.00	1,052.00	94.07	65.57	50.24	41.61	35.87	31.80	28.77	26.43	24.56			
20451004-DS	20451004-DS	20451004-DS		Rosetta 4 Year On-Site Service SP 4510DNM	1,475.00	1,402.00	125.37	87.39	66.96	55.45	47.81	42.38	38.34	35.22	32.74			