

**Requisition**  
**HIDALGO COUNTY AUDITOR'S OFFICE**

Req # 00385359

PO #

Date: 01/10/19

Bill To:

Vendor : 211567  
 GE CAPITAL INFORMATION TECHNOLOGY SOI  
 RICOH USA, INC.  
 P.O. BOX 650073  
 DALLAS TX 75265

Ship To: HIDALGO COUNTY AUDITOR'S OFFICE  
 2808 S BUSINESS HWY 281  
 EDINBURG TX 78539-6243

Contact: M. DURAN  
 956-318-2511

Contract No:

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		11 MONTHS REMAINING IN FISCAL YEAR: 02/01/19-12/31/19		
		DIR-TSO-3041 LEASE AND SERVICE TERM 36 MONTHS GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES		
		*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement. DO NOT DUPLICATE ORDER		
11.00	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MP5055SP - #417766 WITH SERVICE) - \$149.75 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg 3 / #PS-NWSC3 - \$7.74 LCIT PB3260 - \$15.61 Finisher SR3210 - \$22.31 Bridge Unit BU3070 - \$2.56 OCR Unit - \$3.91	206.56	2,272.16
				780
11.00	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MP5055SP - #417766 WITH SERVICE) - \$149.75 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg 3 / #PS-NWSC3 - \$7.74 LCIT PB3260 - \$15.61 Finisher SR3210 - \$22.31 Bridge Unit BU3070 - \$2.56 OCR Unit - \$3.91	206.56	2,272.16
				780
11.00	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MPC6004EX - #418009 WITH SERVICE) - \$187.62 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg BC3 / #PS-NWSCBC3 - \$7.74 LCIT PB3260 - \$15.61 OCR Unit - \$3.91	219.56	2,415.16
				780
11.00	MONTH	Service (50,000 B/W impressions monthly)	332.00	3,652.00
				430
1.00	LOT	OVERAGES BILLED QUARTERLY - B/W @ \$0.0065 and Color @ \$0.0431	500.00	500.00
				610
		Account No	<u>Encumbrance</u>	
		9-1100-415-21-170-001-0-430	3,652.00	

Authorized By:       Linda Jay

**Requisition**  
**HIDALGO COUNTY AUDITOR'S OFFICE**

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Date: 01/10/19

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**Contact:**

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		<u>Account No</u>	<u>Encumbrance</u>	
		9-1100-415-21-170-001-0-610	500.00	
		9-1100-415-21-170-001-0-780	6,959.48	
			Freight	.00
			Total	11,111.48

Authorized By: Leah Long

**Margie Mungia**

Req # 385 359

**From:** Amy Martinez-Nagy [amy.martinez@auditor.co.hidalgo.tx.us]  
**Sent:** Monday, January 07, 2019 1:04 PM  
**To:** 'Margie Mungia'  
**Cc:** 'Linda Fong'  
**Subject:** FW: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]  
**Attachments:** Hidalgo County Auditors Dept - Ricoh Fleet Proposal - 01-03-19.pdf; Hidalgo County - Auditors Dept. - Ricoh DIR PO Template - 01-03-19.xlsx

Hi Margie,

Could you please process this quote and PO template?

Thank you

Feb - Dec 2019

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**From:** Aissa Acevedo [mailto:aissa.acevedo@ricoh-usa.com]  
**Sent:** Thursday, January 03, 2019 3:59 PM  
**To:** Amy Martinez-Nagy  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

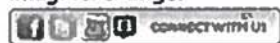
Amy,  
Attached is the updated DIR Copier Upgrade proposal along with the PO Sample. Please let me know if you have any questions or need anything else.  
Also, once you have a requisition number, let me know that and I can get the 1295 form ready for you.

**Aissa Acevedo**  
Account Manager

**Ricoh USA, Inc.**  
McAllen, TX

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@RicoH-USA.com](mailto:Aissa.Acevedo@RicoH-USA.com)

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**From:** Amy Martinez-Nagy <amy.martinez@auditor.co.hidalgo.tx.us>  
**Sent:** Thursday, January 03, 2019 2:24 PM  
**To:** Aissa Acevedo <aissa.acevedo@ricoh-usa.com>  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Aissa,

Could you provide PO samples for 36 months and separate the scanner from the copiers?

Thanks,

---

**From:** Aissa Acevedo [<mailto:aissa.acevedo@ricoh-usa.com>]

**Sent:** Friday, December 28, 2018 11:51 AM

**To:** Amy Martinez-Nagy

**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)

**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Amy,

As requested, the screenshot below shows the dimensions of the scanner>

WDH = 25.2" x 18.7" x 8.4"

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

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**From:** Aissa Acevedo  
**Sent:** Thursday, December 27, 2018 7:24 PM  
**To:** 'Amy Martinez-Nagy' <[amy.martinez@auditor.co.hidalgo.tx.us](mailto:amy.martinez@auditor.co.hidalgo.tx.us)>  
**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Hi Amy and Linda!

Attached is the quote for the scanner and copiers. Let me know when you are available tomorrow to discuss. There are a couple of items to note that I'd like to talk through with you.

1. The scanner pricing is based off of US Communities Contract – and should be on its on PO / agreement.
  - a. I am able to price it on DIR, but I am not able to provide the Backup Pricing Sheet for the item (as it is not listed on our latest published pricing update) – This may or may not cause issues with Purchasing while they are doing the price verification. If we did want to use the DIR Agreement and bundle all the items on one PO – The DIR Pricing for the scanner is \$308.31/month (vs US Communities pricing of \$303.75)
2. For the Copiers I provided both 36 month and 48 month lease prices.  
PDF Pages 5, 6, 7, 8 are for 36 months  
PDF Pages 9, 10, 11, 12 are for 48 months

Please let me know if you have any questions or need anything else.  
Also, once you are ready, I can make the PO Sample for you.

**Aissa Acevedo**  
Account Manager

**Ricoh USA, Inc.**  
McAllen, TX

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

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**From:** Amy Martinez-Nagy <[amy.martinez@auditor.co.hidalgo.tx.us](mailto:amy.martinez@auditor.co.hidalgo.tx.us)>  
**Sent:** Thursday, December 27, 2018 4:57 PM  
**To:** Aissa Acevedo <[aissa.acevedo@ricoh-usa.com](mailto:aissa.acevedo@ricoh-usa.com)>  
**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Thank you Aissa! The sooner the better.

---

**From:** Aissa Acevedo [<mailto:aissa.acevedo@ricoh-usa.com>]  
**Sent:** Thursday, December 27, 2018 11:33 AM

**To:** Amy Martinez-Nagy  
**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)  
**Subject:** Re: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Hi Amy!

Sorry I missed your call! I could've sworn I sent it a couple weeks ago, but I'll be back in front of my computer later this afternoon.

I'll update it and resend late today or tomorrow morning. Will that be okay?

---

**From:** Amy Martinez-Nagy <[amy.martinez@auditor.co.hidalgo.tx.us](mailto:amy.martinez@auditor.co.hidalgo.tx.us)>  
**Sent:** Thursday, December 27, 2018 9:55:26 AM  
**To:** Aissa Acevedo  
**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration[EXTERNAL]

Good morning Aissa,

I was hoping to get an update combining all three Ricoh machines with the Fujitsu scanner. Could you let me know how soon we can expect one?

Thank you

---

**From:** Aissa Acevedo [<mailto:aissa.acevedo@ricoh-usa.com>]  
**Sent:** Friday, December 14, 2018 1:05 PM  
**To:** Amy Martinez-Nagy  
**Cc:** [linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration

Hi Ladies!

Attached is a PO Sample / Template for you to use (copy & paste) into Alio for the Fujitsu Scanner option.

If you have any questions just let me know.

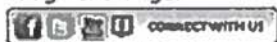
Also, once you have a requisition #, let me know and I can generate the 1295 form for you.

**Aissa Acevedo**  
Account Manager

**Ricoh USA, Inc.**  
McAllen, TX

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

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---

**From:** Aissa Acevedo  
**Sent:** Tuesday, December 11, 2018 4:21 PM  
**To:** 'Amy Martinez-Nagy' <[amy.martinez@auditor.co.hidalgo.tx.us](mailto:amy.martinez@auditor.co.hidalgo.tx.us)>  
**Cc:** 'linda.fong@auditor.co.hidalgo.tx.us' <[linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)>  
**Subject:** RE: Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration

# Account Details and Current Contract Situation

Xerox Contract 36 Month Lease  
Contract Expires: 2/2019

LOCATION	Model	Config	C Serial #	B&W AMV	Color AMV
IA	Work Centre 5945	45 PPM 2 Trays & LCIT / External Finisher	A2M655535	17,494	N/A
AP	Work Centre 5945	45 PPM 2 Trays & LCIT / External Finisher	A2M654680	11,615	N/A
Admin	Work Centre 7970	70 PPM 2 Trays & LCIT	B0W594439	19,886	503
<b>TOTAL AVERAGE MONTHLY VOLUME</b>				<b>48,995</b>	<b>503</b>

# Ricoh MP5055SP

## Black/White Multifunctional Device (IA)

### Key Features

- 50-PPM monochrome Copy/Print Speeds
- 10.1" Soft Key Smart Operation Panel with integrated USB/SD Card ports for Scan To/Print From functionality
- 220 Sheet Single Pass Document Feeder
- 3,200-sheet paper capacity  
2 – 550 Sheet Paper Trays  
1 – 2,000 Large Capacity Tray with 100-Sheet Bypass
- 1,000 Sheet External Finisher / Stapler
- OCR Unit
- Configured to Print & Scan -Providing both black & white and color scanning  
Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



### DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Budget Code
Ricoh MP5055SP #417766	\$4,585.35	\$149.75	780
ESP XG-PCS-15D	\$151.13	\$4.68	780
Network & Scan Connect – Seg 3 / PS-NWSC3	\$250.00	\$7.74	780
LCIT PB3260	\$503.98	\$15.61	780
Finisher SR3210	\$720.36	\$22.31	780
Bridge Unit BU3070	\$82.62	\$2.56	780
OCR Unit	\$126.32	\$3.91	780
<b>Equipment Totals</b>	<b>\$6,419.76</b>	<b>\$206.56</b>	
<b>Service (15,000 B/W impressions monthly @ \$0.0064)</b>		<b>\$96.00</b>	<b>430</b>

**GRAND TOTAL PER MONTH \$302.56**

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

12 MONTHS REMAINING IN FISCAL YEAR: 01/01/19-12/31/19

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

\*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

\*Bill To / Ship To:

Hidalgo County – Auditors Dept

2802 S Business Highway 281

Edinburg, TX 78539

Contact: Linda Fong / 956-318-2511

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# Ricoh MP5055SP

## Black/White Multifunctional Device (AP)

### Key Features

- 50-PPM monochrome Copy/Print Speeds
- 10.1" Soft Key Smart Operation Panel with integrated USB/SD Card ports for Scan To/Print From functionality
- 220 Sheet Single Pass Document Feeder
- 3,200-sheet paper capacity  
2 – 550 Sheet Paper Trays  
1 – 2,000 Large Capacity Tray with 100-Sheet Bypass
- 1,000 Sheet External Finisher / Stapler
- OCR Unit
- Configured to Print & Scan -Providing both black & white and color scanning  
Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant



### DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Budget Code
Ricoh MP5055SP #417766	\$4,585.35	\$149.75	780
ESP XG-PCS-15D	\$151.13	\$4.68	780
Network & Scan Connect – Seg 3 / PS-NWSC3	\$250.00	\$7.74	780
LCIT PB3260	\$503.98	\$15.61	780
Finisher SR3210	\$720.36	\$22.31	780
Bridge Unit BU3070	\$82.62	\$2.56	780
OCR Unit	\$126.32	\$3.91	780
<b>Equipment Totals</b>	<b>\$6,419.76</b>	<b>\$206.56</b>	
<b>Service (15,000 B/W impressions monthly @ \$0.0064)</b>		<b>\$96.00</b>	<b>430</b>

**GRAND TOTAL PER MONTH \$302.56**

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

12 MONTHS REMAINING IN FISCAL YEAR: 01/01/19-12/31/19

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

\*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

\*Bill To / Ship To:

Hidalgo County – Auditors Dept

2802 S Business Highway 281

Edinburg, TX 78539

Contact: Linda Fong / 956-318-2511

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# Ricoh MPC6004EX

*Color and Black/White Multifunctional Device (Admin)*



## Key Features

- 60-PPM monochrome and color Copy/Print Speeds
- 10.1" Soft Key Smart Operation Panel with integrated USB/SD Card ports for Scan To/Print From functionality
- 220 Sheet Single Pass Document Feeder
- 3,200-sheet paper capacity  
2 – 550 Sheet Paper Trays  
1 – 2,000 Large Capacity Tray with 100-Sheet Bypass
- OCR Unit
- Configured to Print & Scan -Providing both black & white and color scanning Scan-to-Email, Scan-to-Folder, Scan-to-URL and Network TWAIN Scanning
- DOSS (Data Overwrite Security System) For ISO 15408 Compliance
- Energy Star® compliant

## DIR Contract - Investment Details for Either Purchase or 36 Month Lease

Equipment Breakdown	DIR Purchase Pricing	DIR 36 Month Pricing	Budget Code
Ricoh MPC6004EX #418009	\$5,808.24	\$187.62	780
ESP XG-PCS-15D	\$151.13	\$4.68	780
Network & Scan Connect – Seg BC4 / PS-NWSCBC4	\$250.00	\$7.74	780
LCIT PB3260	\$503.98	\$15.61	780
OCR Unit	\$126.32	\$3.91	780
<b>Equipment Totals</b>	<b>\$6,839.67</b>	<b>\$219.56</b>	
<b>Service (20,000 B/W impressions monthly @ \$0.0070)</b>		<b>\$140.00</b>	<b>430</b>
<b>Service (0 Color impressions monthly @ \$0.0431) CPC Plan (Pay As You Use)</b>		<b>\$0.00</b>	<b>610</b>

**GRAND TOTAL PER MONTH \$359.56**

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor).

12 MONTHS REMAINING IN FISCAL YEAR: 01/01/19-12/31/19

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

\*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

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2802 S Business Highway 281

Edinburg, TX 78539

Contact: Linda Fong / 956-318-2511

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# Financial Considerations At A Glance

## State of Texas DIR Contract DIR-TSO-3041 Pricing

### Equipment Breakdown

### 36 Month Pricing

1. <b>IA</b> Ricoh MP5055SP #417766 #PS-NWSC3 2 Trays And LCIT / External Finisher / OCR	\$206.56
2. <b>AP</b> Ricoh MP5055SP #417766 #PS-NWSC3 2 Trays And LCIT / External Finisher / OCR	\$206.56
3. <b>Admin</b> Ricoh MPC6004EX #417667 #PS-NWSCBC4 2 Trays And LCIT / OCR	\$219.56
<b>SERVICE – 50,000 B&amp;W CLICKS MONTHLY AND CPC COLOR</b>	<b>\$332.00</b>

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<b>TOTAL HARDWARE</b>	<b>\$632.68</b>
<b>TOTAL SERVICE</b>	<b>\$332.00</b>
<b>MONTHLY TOTAL</b>	<b>\$964.68</b>

*Includes: 50,000 B/W and CPC Color impressions monthly - Overages billed quarterly.  
All B/W overages will be billed @ \$0.0065 and Color @ \$0.0431*

**Pricing Components Include:** Equipment, Delivery, Installation, Operator Training, Maintenance, Toner, Staples and Service performed by Ricoh Customer Service Technicians (You will incur no additional charges for parts or labor)

**\*\*NOTE: All rates are Tax Inclusive and based off of the DIR State Contract - DIR-TSO-3041**

12 MONTHS REMAINING IN FISCAL YEAR: 01/01/19-12/31/19

State of Texas DIR Contract Number: DIR-TSO-3041

36 MONTH LEASE AND SERVICE TERM

GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES

\*To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.

\*Bill To / Ship To:

Hidalgo County – Auditors Dept

2802 S Business Highway 281

Edinburg, TX 78539

Contact: Linda Fong / 956-318-2511

[www.ricoh-usa.com](http://www.ricoh-usa.com)

Please direct any questions on this proposal to:

Aissa Acevedo – Account Manager

Mobile: (956) 607-6465

Email: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

**Proprietary and Confidential Statement**—The enclosed materials are proprietary to Ricoh Americas Corporation and Ricoh reserves all right, title, and interest in and to such materials. The terms, conditions, and information set forth herein are confidential to Ricoh and may not be disclosed in any manner to any person other than the addressee, together with its officers, employees, and agents who are directly responsible for evaluating the contents of these materials for the limited purpose intended. These materials may not be used in any manner other than for such limited purpose. Any unauthorized disclosure, use, reproduction, or transmission is expressly prohibited without the prior written consent of Ricoh. These materials summarize a proposed equipment and/or services solution. They are intended for informational purposes only to assist you in your evaluation of Ricoh as a potential business partner. These materials do not represent an offer or a binding agreement.

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Texas DIR

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code EDP	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Jan-18 Suggested Retail Price	Contract Equipment Purchase Price	Service Plan Options				Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Hardware	Footnotes
					FMV Lease	FMV Lease	FMV Lease	FMV Lease										
					24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments										
417756	40	MP 4055SP	\$12,619.00	\$3,814.09	\$179.43	\$125.96	\$103.39	\$90.75		MTH					Yes	Included	1,2	
417766	50	MP 5055SP	\$15,169.00	\$4,595.35	\$213.48	\$149.75	\$123.01	\$107.97		MTH		0.0069			Yes	Included	1,2	
417776	60	MP 6055SP	\$19,495.00	\$5,992.88	\$271.21	\$190.24	\$156.27	\$137.17		MTH		0.0064			Yes	Included	1,2,13	
006428MIU		ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	151.13	6.67	4.68	3.84	3.37									29	
PS-NWSC3		Network Print/Scan Connection (Seg. 3)	350.00	250.00	11.04	7.74	6.36	5.58										
PS-NWSC4		Network Print/Scan Connection (Seg. 4)	425.00	250.00	11.04	7.74	6.36	5.58										
100478FNG		Cabinet Type F	250.00	102.77	4.54	3.18	2.61	2.29									2,5,8	
408114		Paper Feed Unit PB3250	759.00	229.18	10.12	7.10	5.83	5.12									2,3,4	
416737		Caster Table Type M3	270.00	108.81	4.80	3.37	2.77	2.43									3,4	
417258		Paper Feed Unit PB3220	1,584.47	472.52	20.86	14.63	12.02	10.55									2,4,8	
408116		LCIT PB3260	1,909.00	503.98	22.25	15.61	12.82	11.25									2,4,8	
416548		LCIT RT3030 (1500 Sheets)	1,910.00	513.83	22.69	15.91	13.07	11.47									5	
416550		Internal Shift Tray SH3070	450.00	163.22	7.21	5.05	4.15	3.64									6	
417585		1 Bin Tray BN3110	535.00	221.65	9.79	6.86	5.64	4.95									9	
417589		Internal Finisher SR3130	1,455.00	409.05	18.06	12.67	10.41	9.13									6,10,13	
416615		Punch Unit PU3040 NA	983.00	266.99	11.79	8.27	6.79	5.96									10	
417483		Finisher SR3210	1,765.00	720.36	31.80	22.31	18.33	16.09									4,6,7,8,11	
417484		Booklet Finisher SR3220	3,695.00	1,133.44	50.04	35.10	28.83	25.31	\$17.00	MTH					No		4,6,7,8,11	
416609		Punch Unit PU3050 NA	980.00	223.67	9.87	6.93	5.69	4.99									11	
417488		Booklet Finisher SR3240	4,755.00	1,598.90	70.59	49.52	40.68	35.70	\$24.00	MTH					No		4,6,7,8,12	
417487		Finisher SR3230	3,315.00	1,210.01	53.42	37.47	30.78	27.02									4,6,7,8,12	
416612		Punch Unit PU3060 NA	983.00	223.67	9.87	6.93	5.69	4.99									12	
417587		Bridge Unit BU3070	205.00	82.62	3.65	2.56	2.10	1.84									7	
417838		Internal Multi-fold Unit FD3000	3,475.00	1,137.40	50.22	35.23	28.94	25.40									6,14	
		<b>Print/Scan Interface Options</b>																
417596		IEEE 1284 Interface Board Type M19	125.00	47.35	2.08	1.47	1.20	1.06									15	
417493		IEEE 802.11a/g/n Interface Unit Type M19	739.00	304.27	13.43	9.42	7.74	6.79									15	
417875		PostScript Unit type M29	739.00	175.07	7.73	5.42	4.45	3.91									16	
417508		File Format Converter Type M19	739.00	204.52	9.03	6.33	5.20	4.57									15,17	
417428		OCR Unit	335.00	126.32	5.58	3.91	3.21	2.82									18	
417111		Optional Counter Interface	81.00	29.22	1.29	0.90	0.74	0.65									19	
416869		Key Counter Bracket Type M3	131.00	51.38	2.27	1.59	1.31	1.15									20	
415814		Card Reader Bracket Type 3352	160.00	60.45	2.67	1.87	1.54	1.35									21	
415620		Embedded HotSpot Type S	961.00	386.88	18.48	13.19	10.58	9.03									22	
417857		XPS Direct Print Option Type M29	115.00	41.75	1.84	1.29	1.05	0.93									23	
417567		(disc 12-12-17) USB Device Server Option Type M19	265.00	98.95	4.37	3.06	2.52	2.21										
		<b>Facsimile Accessories</b>																
417865		Fax Option Type M29	1,529.00	353.40	15.60	10.94	8.99	7.89									24	
417860		Fax Connection Unit Type M29	295.00	109.97	4.86	3.41	2.80	2.46									25,26	
417868		G3 Interface Unit Type M29	849.00	328.99	14.52	10.19	8.37	7.35									25,27	
MX417518RA		Fax Memory Unit Type M19 64MB	95.00	37.28	1.65	1.15	0.95	0.83									25,28	
		<b>Security &amp; Miscellaneous Accessories</b>																
417864		Smart Card Reader Built-in Type M29	109.00	41.06	1.81	1.27	1.04	0.92									30,31	
416909		External Keyboard Bracket Type M3	110.00	38.29	1.69	1.19	0.97	0.85									31,32	
100266FNG		External USB Keyboard(No bracket)	70.00	40.30	1.78	1.25	1.03	0.90									33	
005269MIU		SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-14 (price per card reader)	35.00	30.53	1.46	1.04	0.83	0.71									34	
417566		Extended USB Board Type M19	375.00	140.00	6.18	4.34	3.56	3.13									12,35	
417863		NFC Card Reader Type M29	355.00	134.75	5.95	4.17	3.43	3.01									36	
EQ-RETURN-SEG2PLUS		Lease Return	250.00	-	-	-	-	-										
			<b>GRAND TOTAL PURCHASE PRICE</b>	\$6,419.76	<b>36 Month Lease Payment</b>	\$206.56	\$169.67				15,000 B&W CLICKS MONTHLY @ \$0.0064	\$96.00			36 or 48 MO. GRAND TOTAL FOR MP5055SP w/ 15,000 BW CLICKS MONTHLY	\$302.56	\$265.67	



# Texas DIR

Purchase / Lease / Full Maintenance

## Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lease rates are subject to quarterly review and adjustment, unless otherwise noted in the Ricoh Master Agreement.

Lease payments exclude taxes.

Ricoh Product Code EDP	Copies Prints Developments Per Minute	Ricoh Equipment and Options Prices Per Unit	Jan-18 Suggested Retail Price	Contract Equipment Purchase Price	Service Plan Options				Base Charge	Base Frequency	B&W Allowance	B&W CPC	Color Allowance	Color CPC	Supplies Included	Production 11x17 Click	Delivery & Installation Included	Footnotes
					FMV Lease	FMV Lease	FMV Lease	FMV Lease										
					24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments										
417998	45 B&W / 45 Color	MP C4504EX	\$18,059.00	\$3,875.85	\$182.16	\$127.78	\$104.96	\$92.13		MTH					Yes			1,2,3,10
418009	60 B&W / 60 Color	MP C6004EX	\$22,915.00	\$5,808.24	\$267.47	\$167.62	\$154.12	\$135.28		MTH		0.0069		0.0428	Yes			1,2,3,10
005428MIU PS-NW5C8C4		ESP XG-PCS-15D (120 Volt, 15 Amp) Network & Scan Connect - Seg BC4	348.00	151.13	6.67	4.68	3.84	3.37				0.0070			Yes			26
417585		1 Bin Tray BN3110	535.00	221.65	9.79	6.86	5.64	4.95										9
417485		Banner Paper Guide Tray Type M19	915.00	342.11	15.10	10.60	8.70	7.64										39
417484		Booklet Finisher SR3220	3,695.00	1,133.44	50.04	35.10	28.83	25.31	\$17.00	MTH					No			6,7,11,34
417488		Booklet Finisher SR3240	4,755.00	1,598.90	70.59	49.52	40.68	35.70	\$24.00	MTH					No			6,7,14,34
417587		Bridge Unit BU3070	205.00	82.62	3.65	2.56	2.10	1.84										7
100478FNG		Cabinet Type F	250.00	102.77	4.54	3.18	2.61	2.29										3
416737		Caster Table Type M3	270.00	108.81	4.90	3.37	2.77	2.43										34
417483		Finisher SR3210	1,765.00	720.36	31.80	22.31	18.33	16.09										6,7,11,34
417487		Finisher SR3230	3,315.00	1,210.01	53.42	37.47	30.78	27.02										6,7,14,34
417497		Imageable Area Extension Unit Type M19	95.00	38.29	1.69	1.19	0.97	0.85										16
417589		Internal Finisher SR3130	1,455.00	409.05	18.06	12.67	10.41	9.13										6,8,37
416550		Internal Shift Tray SH3070	450.00	163.22	7.21	5.05	4.15	3.64										6
416548		LCIT RT3030 (1500 Sheets)	1,910.00	513.83	22.69	15.91	13.07	11.47										5
MX417498RA		Memory Unit Type M19 4GB	425.00	160.00	7.06	4.96	4.07	3.57										47
408116		LCIT PB3260	1,909.00	503.98	22.25	15.81	12.92	11.25										3
408114		Paper Feed Unit PB3250	759.00	229.18	10.12	7.10	5.83	5.12										3,4,34
408112		Paper Feed Unit PB3240	1,649.00	459.42	20.28	14.23	11.69	10.26										3
416615		Punch Unit PU3040 NA	983.00	266.99	11.79	8.27	6.79	5.96										8,37
416609		Punch Unit PU3050 NA	980.00	223.67	9.87	6.93	5.69	4.99										11
416612		Punch Unit PU3060 NA	983.00	223.67	9.87	6.93	5.69	4.99										14
417519		<b>Fax Accessories</b>																
417519		Fax Connection Unit Type M20	295.00	110.83	4.89	3.43	2.82	2.47										28
MX417518RA		Fax Memory Unit Type M19 64MB	95.00	37.28	1.65	1.15	0.95	0.83										19,20
417531		Fax Option Type M20	1,295.00	350.61	15.48	10.86	8.92	7.83										17
417533		G3 Interface Unit Type M20	845.00	365.72	16.15	11.33	9.30	8.17										18,19
417507		<b>Print / Scan Option Accessories</b>																
417507		Camera Direct Print Card Type M19	255.00	25.19	1.11	0.78	0.64	0.56										22,50
415814		Card Reader Bracket Type 3352	160.00	60.45	2.67	1.87	1.54	1.35										15
417566		Extended USB Board Type M19	375.00	140.00	6.18	4.34	3.56	3.13										21,27
417508		File Format Converter Type M19	739.00	204.52	9.03	6.33	5.20	4.57										25
417596		IEEE 1284 Interface Board Type M19	125.00	47.35	2.09	1.47	1.20	1.06										21,50
417493		IEEE 802.11a/g/n Interface Unit Type M19	739.00	304.27	13.43	9.42	7.74	6.79										21,50
417524		IPDS Unit Type M20	1,645.00	674.45	32.21	23.00	18.45	15.75										51
416869		Key Counter Bracket Type M3	131.00	51.38	2.27	1.59	1.31	1.15										12
417428		OCR Unit	335.00	126.32	5.58	3.91	3.21	2.82										24
418055		Postscript3 Unit Type M33	589.00	429.20	18.95	13.29	10.92	9.58										23,50
417501		XPS Direct Print Option Type M19	115.00	42.11	1.86	1.30	1.07	0.94										33
404802		<b>Fiery Options</b>																
417925		Auto Trapp TYPE FS-100	725.00	526.92	23.26	16.32	13.40	11.77										45
404751		Fiery Controller E-23C	6,279.00	2,357.89	104.10	73.02	59.98	52.65	\$29.00	MTH					No			40,50
404750		EFI Compose Type FS150	2,005.00	1,733.91	76.55	53.70	44.11	38.72										42
404750		EFI Impose Type FS150	4,011.90	3,479.91	153.64	107.77	88.53	77.71										41
007183MIU		EFI Productivity Pack for Fiery E22b E22c	5,000.00	3,065.82	135.36	94.95	77.99	68.46										49
007091MIU		Fiery CPS v4	3,260.03	2,343.45	103.46	72.58	59.62	52.33	\$15.00	MTH					No			46
007095MIU		Fiery ES-2000 Spectrophotometer	1,294.75	942.01	41.59	29.17	23.96	21.04	\$6.00	MTH					No			48
404600		Hot Folders TYPE FS-100	725.00	526.92	23.26	16.32	13.40	11.77										43
404601		Spot On Type FS100	725.00	526.92	23.26	16.32	13.40	11.77										44
417499		<b>Security &amp; Misc. Accessories</b>																
417578		DataOverwriteSecurity Unit Type M19	479.00	198.48	8.78	6.15	5.05	4.43										36
100266FNG		External Keyboard Bracket Type M19	95.00	38.29	1.69	1.19	0.97	0.85										31,32
417573		External USB Keyboard(No bracket)	70.00	40.30	1.78	1.25	1.03	0.90										30
417111		NFC Card Reader Type M19	339.00	127.37	5.62	3.94	3.24	2.84										29
417595		Optional Counter Interface	81.00	29.22	1.29	0.90	0.74	0.65										13
415620		Smart Card Reader Built-in Unit Type M19	105.00	42.32	1.87	1.31	1.08	0.94										31
EQ-RETURN-SEG2PLUS		Embedded HotSpot Type S	961.00	386.88	18.48	13.19	10.58	9.03										38
		Lease Return	250.00	-	-	-	-	-										
		<b>GRAND TOTAL PURCHASE PRICE</b>		\$6,839.67		\$219.56	\$180.35											
		<b>36 Month Lease Payment</b>																
		<b>20,000 B&amp;W CLICKS MONTHLY @ \$0.0070</b>									\$140.00		0 CLR CLICKS MONTHLY @ \$0.0431 CPC Program					
		<b>36 or 48 MO. GRAND TOTAL FOR MPC4503EX w/ 20,000 BW and 0 CLR CLICKS MONTHLY</b>															\$359.56	\$320.35

Good afternoon, ladies!

Attached is the pricing for both of the scanner options. Please let me know if you have any questions or need anything else.

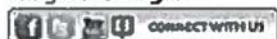
Also, if you decide which route you want to go with, just let me know and I can put together the necessary documents.

**Aissa Acevedo**  
Account Manager

**Ricoh USA, Inc.**  
McAllen, TX

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

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**From:** Aissa Acevedo  
**Sent:** Tuesday, December 11, 2018 9:47 AM  
**To:** 'Amy Martinez-Nagy' <[amy.martinez@auditor.co.hidalgo.tx.us](mailto:amy.martinez@auditor.co.hidalgo.tx.us)>  
**Cc:** 'linda.fong@auditor.co.hidalgo.tx.us' <[linda.fong@auditor.co.hidalgo.tx.us](mailto:linda.fong@auditor.co.hidalgo.tx.us)>  
**Subject:** Hidalgo County Auditors Dept. - Ricoh / Fujitsu Scanner Options for Consideration

Good morning, ladies!

The two scanners attached are the fi-7600 & fi-6400. Both have similar speeds with the fi-6400 having a 500 page capacity vs the fi-7600 300 page capacity. As per my specialist, the 7600 is probably one of our #1 selling scanners and is a workhorse.

The price difference between the two is more than double, but I will provide you pricing on both for you to see. The main difference is the sheet input capacity.

Pricing below is Suggested Retail Price. I will put together a proposal based off of DIR Pricing and send it shortly.

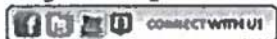
Fujitsu fi-7600 - \$5995.00  
Fujitsu fi-6400 - \$12995.00

**Aissa Acevedo**  
Account Manager

**Ricoh USA, Inc.**  
McAllen, TX

Mobile: 956.607.6465  
Office: 956.217.5863  
E-mail address: [Aissa.Acevedo@Ricoh-USA.com](mailto:Aissa.Acevedo@Ricoh-USA.com)

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Zimbra

hector.garcia1@co.hidalgo.tx.us

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**Fwd: Copier/Scanner Lease Agreements for Auditor's Office**

---

**From :** monica salinas <monica.salinas@co.hidalgo.tx.us>  
**Subject :** Fwd: Copier/Scanner Lease Agreements for Auditor's Office  
**To :** hector.garcia1 <hector.garcia1@co.hidalgo.tx.us>

Thu, Feb 07, 2019 02:09 PM

*Monica Salinas, Court Administrator  
Hidalgo County Executive Office  
2818 S. Bus. Hwy. 281  
Edinburg, Texas 78539  
(956) 292-7655 #  
(956) 292-7034 fax*

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---

**From:** "audrey ochoa" <audrey.ochoa@co.hidalgo.tx.us>  
**To:** "monica salinas" <monica.salinas@co.hidalgo.tx.us>  
**Cc:** "valde guerra" <valde.guerra@co.hidalgo.tx.us>, "Daniel F. Silguero" <daniel.silguero@co.hidalgo.tx.us>  
**Sent:** Thursday, February 7, 2019 2:07:27 PM  
**Subject:** Re: Copier/Scanner Lease Agreements for Auditor's Office

Hi,

These are good to go!

---

**Audrey Ochoa, MPA**  
*Systems Project Manager*  
Information Technology  
Hidalgo County  
P: 956.292.7010 ext.6007  
E: audrey.ochoa@co.hidalgo.tx.us

---

**From:** "hector.garcia1" <hector.garcia1@co.hidalgo.tx.us>  
**To:** "monica salinas" <monica.salinas@co.hidalgo.tx.us>  
**Cc:** "valde guerra" <valde.guerra@co.hidalgo.tx.us>, "audrey ochoa" <audrey.ochoa@co.hidalgo.tx.us>  
**Sent:** Wednesday, February 6, 2019 9:18:57 AM  
**Subject:** Copier/Scanner Lease Agreements for Auditor's Office

Good Morning Monica,

As per our conversation, I have attached the four lease proposals, (1) for a Fujitsu Scanner (New 36 month lease) and the other (3) are for copiers for (New 36 month lease) for Auditor's Office. Could you please review and advise if we may proceed with placing these on Commissioners Court for approval?

**PURCHASE ORDER (SAMPLE)  
COUNTY OF HIDALGO**

Vendor: 211567  
Ricoh USA  
PO BOX 850073  
DALLAS, TX 75285

Quantity	Unit	Description	Unit Price	Amount	
		11 MONTHS REMAINING IN FISCAL YEAR: 02/01/19-12/31/19 DIR-TSO-3041 LEASE AND SERVICE TERM 36 MONTHS GOLD SERVICE INCLUDES: PARTS, LABOR, TONER & STAPLES *To the extent permitted by the laws and Constitution of The State of Texas, equipment is to be leased in accordance with the terms and conditions of State of Texas Department of Information Resources Contract No. DIR-TSO-3041 Appendix D Master Lease Agreement. It is acknowledged and agreed that this Purchase Order constitutes a "Schedule" as defined in the Master Lease Agreement.  *Bill To / Ship To: Hidalgo County Of Auditors Department 2802 S BUSINESS HIGHWAY 281 EDINBURG HIDALGO TX 78539 Contact: Linda Fong / Phone: 956-318-2511			
					<b>BUDGET CODE</b>
11	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MP5055SP - #417766 WITH SERVICE) - \$149.75 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg 3 / #PS-NWSC3 - \$7.74 LCIT PB3260 - \$15.61 Finisher SR3210 - \$22.31 Bridge Unit BU3070 - \$2.56 OCR Unit - \$3.91	\$206.56	\$2,272.16	780
11	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MP5055SP - #417766 WITH SERVICE) - \$149.75 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg 3 / #PS-NWSC3 - \$7.74 LCIT PB3260 - \$15.61 Finisher SR3210 - \$22.31 Bridge Unit BU3070 - \$2.56 OCR Unit - \$3.91	\$206.56	\$2,272.16	780
11	MONTH	NEW 36 MONTH (CAPITAL LEASE FOR A RICOH MPC6004EX - #418009 WITH SERVICE) - \$187.62 ESP XG-PCS-15D - \$4.68 Network & Scan Connect - Seg BC3 / #PS-NWSCBC3 - \$7.74 LCIT PB3260 - \$15.61 OCR Unit - \$3.91	\$219.56	\$2,415.16	780
11	MONTH	Service (50,000 B/W impressions monthly)	\$332.00	\$3,652.00	780
1	LOT	OVERAGES BILLED QUARTERLY - B/W @ \$0.0065 and Color @ \$0.0431	\$500.00	\$500.00	610
<b>Total</b>			<b>\$1,464.68</b>	<b>\$11,111.48</b>	

780 430  
610

# CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY  
CERTIFICATION OF FILING**

Certificate Number:  
2019-442408

Date Filed:  
01/16/2019

Date Acknowledged:

**1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**  
Ricoh USA, Inc.  
Malvern, PA United States

**2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.**  
County of Hidalgo

**3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.**  
REQ #385359  
Lease and Service of Ricoh Copiers for Hidalgo County Auditors Dept.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Ricoh Americas Holdings, Inc.	West Caldwell, NJ United States	X	

**5 Check only if there is NO Interested Party.**


**6 UNSWORN DECLARATION**

My name is Karl Lamb, and my date of birth is 11/18/65.

My address is 20728 Kearney Hill Rd, Pflugerville, TX, 78660, USA.  
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Travis County, State of Texas, on the 16th day of January, 2019.  
(month) (year)

  
\_\_\_\_\_  
Signature of authorized agent of contracting business entity  
(Declarant)

# CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

## OFFICE USE ONLY CERTIFICATION OF FILING

**1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**  
Ricoh USA, Inc.  
Malvern, PA United States

**Certificate Number:**  
2019-442408

**Date Filed:**  
01/16/2019

**2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.**  
County of Hidalgo

**Date Acknowledged:**  
02/07/2019

**3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.**  
REQ #385359  
Lease and Service of Ricoh Copiers for Hidalgo County Auditors Dept.

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Ricoh Americas Holdings, Inc.	West Caldwell, NJ United States	X	

**5 Check only if there is NO Interested Party.**

**6 UNSWORN DECLARATION**

My name is \_\_\_\_\_, and my date of birth is \_\_\_\_\_.

My address is \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_.  
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in \_\_\_\_\_ County, State of \_\_\_\_\_, on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.  
(month) (year)

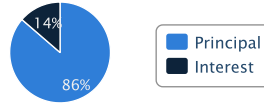
\_\_\_\_\_  
Signature of authorized agent of contracting business entity  
(Declarant)

## Lease Calculator

Fixed Rate	Fixed Pay
Asset Value	<input type="text" value="6419.76"/>
Residual Value	<input type="text" value="0"/>
Lease Term	<input type="text" value="0"/> years
	<input type="text" value="36"/> months
Monthly Payment	<input type="text" value="206.56"/>
<input type="button" value="Calculate"/>	

### Result

**Interest/Return Rate** **9.805%**  
**Total of 36 Monthly Payments** **\$7,436.16**  
**Total Interest** **\$1,016.40**



### Related

[Auto Lease Calculator](#) | [Auto Loan Calculator](#)

### What is a Lease?

A lease is a contract made between a lessor (the legal owner of the asset) and a lessee (the person who wants to use the asset) for the use of an asset, bound by rules intended to protect both parties. In a typical contractual agreement, the lessee obtains the right to use an asset or multiple assets belonging to the lessor for a specific term in return for regular rental payments. Leasing is often associated with living spaces, working spaces, and cars, but mostly anything that can be owned can be leased. Other examples of leasable items include storage, conveyor belts, lighting, furnishings, software, server hardware, aircraft, cleaning equipment, and many more.

### Rent vs Lease

Although they are often used interchangeably, "lease" and "rent" technically have different meanings. By definition, a lease refers to the contractual agreement or contract itself, while rent refers to the periodic payment for the use of an asset. In neither case is equity of the asset being rented or leased actually gained.

### Residual Value

Residual value, sometimes called salvage value, is an estimate of how much an asset will be worth at the end of its lease. It is most commonly associated with car leasing. As an example, a car worth \$20,000 that is leased for 3 years can have a residual value of \$10,000 when the lease ends. Residual value is not exclusive to car leases, but can be leases of any type of asset, as long as it depreciates and can be sold at value once again. For most assets, the longer the lease period, the lower the residual value. One exception to this is real estate assets, which may have higher residual values after the lease period. The term "residual value" is also often used to refer to the value of an asset after depreciation. For more information or to do calculations involving depreciation, use the [Depreciation Calculator](#).

### Leasing a Car

Auto leases enable people to drive new cars for a short term while under warranty, and without the financial burden associated with new car purchases. However, it generally costs more to lease a new car for a specific time period than it does to own it (assuming the cost of ownership is prorated over its expected life). Leasing used cars is possible, but not as prevalent. There are many factors to consider in an auto lease, such as the initial down payment, the amount of the monthly payment, the term of the lease, and the average accumulated miles in a year. One characteristic that is unique to car leasing is something called the money factor, which is an alternative method of presenting the amount of interest charged on a lease with monthly payments. Money factor, sometimes called "lease factor" or "lease fee," can be translated into the more common annual percentage rate (APR) by multiplying it by 2,400.

Monthly payments are mainly based on the difference between the cost of the new automobile (transaction price or capitalized cost), and what the car is forecasted to be worth at the end of the leasing period (residual value). Security deposits will most likely be required at signing. Additional charges may be imposed by dealers, so discuss all financing carefully before agreeing to a car leasing contract. Some lease contracts allow for the lessee to purchase the leased vehicle after the end of the lease. For more information or to do calculations regarding auto leases, use the [Auto Lease Calculator](#).

### Renting vs Leasing Cars

### Financial Calculators

<a href="#">Mortgage</a>	<a href="#">Loan</a>
<a href="#">Auto Loan</a>	<a href="#">Interest</a>
<a href="#">Real Estate</a>	<a href="#">Take-Home-Paycheck</a>
<a href="#">Payment</a>	<a href="#">Retirement</a>
<a href="#">Amortization</a>	<a href="#">Investment</a>
<a href="#">Currency</a>	<a href="#">Personal Loan</a>
<a href="#">Inflation</a>	<a href="#">Lease</a>
<a href="#">Finance</a>	<a href="#">Mortgage Payoff</a>
<a href="#">Refinance</a>	<a href="#">Budget</a>
<a href="#">Income Tax</a>	<a href="#">More Financial Calculators</a>

[Financial](#) | [Fitness and Health](#) | [Math](#) | [Other](#)

# Lease Calculator

**Fixed Rate** | **Fixed Pay**

Asset Value:

Residual Value:

Lease Term:  years  
 months

Monthly Payment:

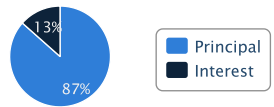
**Calculate**

## Result

**Interest/Return Rate** **9.646%**

Total of 36 Monthly Payments **\$7,904.16**

Total Interest **\$1,064.49**



- ### Financial Calculators
- [Mortgage](#)
  - [Auto Loan](#)
  - [Real Estate](#)
  - [Payment](#)
  - [Amortization](#)
  - [Currency](#)
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### Renting vs Leasing Cars

# Capital/ Operating Lease Log 2018

Install Date	Serial No.	Lease End Date	CC Date	Agenda No.	Dept No.	Department Name	REQ No.	Co-op Contract No.	Model	Equipment Monthly Pmt	Title Xfer at End of Lease? (Y/N)	Bargain Purchase	Lease Term in Months	Est. Economic Useful Life in	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception - CASH PRICE	Capital or Operating Lease? (Calculated Field)	Not to exceed 15% Interest
1			4/12/2019	68780	170	Auditors	385359	DIR-TSO-3041	MP5055SP	\$ 206.56	N	N	36	60	\$ 7,436.16	\$ 6,419.76	Capital Lease	9.80%
2			4/12/2019	68780	170	Auditors	385359	DIR-TSO-3041	MP5055SP	\$ 206.56	N	N	36	60	\$ 7,436.16	\$ 6,419.76	Capital Lease	9.80%
3			4/12/2019	68780	170	Auditors	385359	DIR-TSO-3041	MPC6004EX	\$ 219.56	N	N	36	60	\$ 7,904.16	\$ 6,839.67	Capital Lease	9.65%
4			4/12/2019	68780	170	Auditors	385571	S COMM 440000373	FUJITSU FI-7600	\$ 195.56	N	N	36	60	\$ 7,040.16	\$ 5,735.00	Capital Lease	13.84%
5											N	N	60	60	\$ -		Capital Lease	#NUM!
6											Y	N	60	60	\$ -		Capital Lease	#NUM!
7											Y	N	60	60	\$ -		Capital Lease	#NUM!
8											N	N	48	60	\$ -		Capital Lease	#NUM!
9											N	N	48	60	\$ -		Capital Lease	#NUM!
10											N	N	48	60	\$ -		Capital Lease	#NUM!
11											N	N	48	60	\$ -		Capital Lease	#NUM!
12											N	N	36	60	\$ -		Capital Lease	#NUM!
13											N	N	36	60	\$ -		Capital Lease	#NUM!
14											N	N	36	60	\$ -		Capital Lease	#NUM!
15											N	N	36	60	\$ -		Capital Lease	#NUM!
16											N	N	48	60	\$ -		Capital Lease	#NUM!
17											N	N	48	60	\$ -		Capital Lease	#NUM!
18											Y	N	48	60	\$ -		Capital Lease	#NUM!
19											Y	N	48	60	\$ -		Capital Lease	#NUM!
20											N	N	48	60	\$ -		Capital Lease	#NUM!
21											N	N	48	60	\$ -		Capital Lease	#NUM!
22											N	N	48	60	\$ -		Capital Lease	#NUM!
23											N	N	48	60	\$ -		Capital Lease	#NUM!
24											N	N	48	60	\$ -		Capital Lease	#NUM!
25											N	N	48	60	\$ -		Capital Lease	#NUM!
26											N	N	48	60	\$ -		Capital Lease	#NUM!
27											N	N	48	60	\$ -		Capital Lease	#NUM!
28											N	N	48	60	\$ -		Capital Lease	#NUM!
29											N	N	48	60	\$ -		Capital Lease	#NUM!
30											N	N	48	60	\$ -		Capital Lease	#NUM!
31											N	N	48	60	\$ -		Capital Lease	#NUM!
32											N	N	48	60	\$ -		Capital Lease	#NUM!
33											N	N	48	60	\$ -		Capital Lease	#NUM!
34											N	N	48	60	\$ -		Capital Lease	#NUM!
35											N	N	36	60	\$ -		Capital Lease	#NUM!
36											N	N	36	60	\$ -		Capital Lease	#NUM!
37											N	N	36	60	\$ -		Capital Lease	#NUM!
38											N	N	36	60	\$ -		Capital Lease	#NUM!
39											N	N	36	60	\$ -		Capital Lease	#NUM!
40											N	N	36	60	\$ -		Capital Lease	#NUM!
41											N	N	36	60	\$ -		Capital Lease	#NUM!



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[Login.gov FAQs](#)

- ⚠** ALERT - June 11, 2018: Entities registering in SAM must submit a [notarized letter](#) appointing their authorized Entity Administrator. Read our [updated FAQs](#) to learn more about changes to the notarized letter review process and other system improvements.
- ⚠** ALERT - There may be a delay in data updates between the Small Business Administration (SBA) and SAM. If you notice any issues with your entity's SBA status or trouble on the SBA Supplemental page, please contact the Federal Service Desk.
- ⚠** ALERT - Direct hyperlinks to the Federal Acquisition Regulation (FAR) are not working due to Acquisition.gov maintenance. SAM.gov will restore all hyperlinks as soon as the FAR is restored on Acquisition.gov.
- ⚠** ALERT - SAM.gov will be down for scheduled maintenance Saturday, 02/09/2019, from 8:00 AM to 1:00 PM (EST).

<h3 style="margin: 0;">Entity Dashboard</h3> <ul style="list-style-type: none"> <li><a href="#">Entity Overview</a></li> <li><a href="#">Entity Registration</a> <ul style="list-style-type: none"> <li><a href="#">Core Data</a></li> <li><a href="#">Assertions</a></li> <li><a href="#">Reps &amp; Certs</a></li> <li><a href="#">POCs</a></li> </ul> </li> <li><a href="#">Exclusions</a> <ul style="list-style-type: none"> <li><a href="#">Active Exclusions</a></li> <li><a href="#">Inactive Exclusions</a></li> <li><a href="#">Excluded Family Members</a></li> </ul> </li> </ul> <div style="text-align: center; margin-top: 10px;"> <input type="button" value="RETURN TO SEARCH"/> </div>	<div style="display: flex; justify-content: space-between;"> <div style="width: 60%;"> <p>Ricoh USA, Inc.  DUNS: 043964519 CAGE Code: 31310  Status: Active  Expiration Date: 08/27/2019  Purpose of Registration: All Awards</p> </div> <div style="width: 35%;"> <p>70 Valley Stream Pkwy  Malvern, PA, 19355-1407,  UNITED STATES</p> </div> </div> <hr/> <h4 style="margin: 0;">Entity Overview</h4> <div style="border: 1px solid #ccc; padding: 10px; margin-top: 10px;"> <h5 style="margin: 0;">Entity Registration Summary</h5> <p><b>Name:</b> Ricoh USA, Inc.  <b>Business Type:</b> Business or Organization  <b>Last Updated By:</b> David Haggerty  <b>Registration Status:</b> Active  <b>Activation Date:</b> 08/27/2018  <b>Expiration Date:</b> 08/27/2019</p> </div> <div style="border: 1px solid #ccc; padding: 10px; margin-top: 10px;"> <h5 style="margin: 0;">Exclusion Summary</h5> <p><b>Active Exclusion Records?</b> No</p> </div>
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