

**Contract #R150801**

**THYSSENKRUPP ELEVATOR - 2016 - 2017 TCPN REPAIR ESTIMATOR**

General				Job Information	
Estimate Date:	February 18, 2019			Location Name:	Hidalgo County Courthouse
Estimate Name:	Hidalgo Co. Ct. Hs. Software Upgrades			Address:	100 N. Closner Blvd.
RWO#:				City, State, Zip:	EDINBURG, TX 78539-3523
<b>Billing Information</b>				Q Number:	
Name:	County of Hidalgo			Contact Name:	DANIEL FLORES - GROUNDS & FACILITIES
Street:	P. O. BOX 1356 - Daniel Flores			Phone Number:	Office: (956) 289-7851, Cell: (956) 292-3653
City, State, Zip:	EDINBURG, TX 78540-1356			Customer PO:	
Service Contract Number:	US39218			Salesperson:	GREGG LAZNOVSKY
Down Payment Required		State Tax Exempt:	Y	<b>Equipment Information</b>	
				Equipment Identification:	US99217 & US99218

Purchased Material Cost Per Elevator/Escalator				
Description	Supplier	Qty.	Unit Cost	Total Cost
TKE - SRT Quote #17-1961	thyssenkrupp Elevator	2	\$ 2,239.00	\$ 4,478.00
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
<b>Purchased Material Notes:</b>			Subtotal Purchased Material:	\$ 4,478.00
			Miscellaneous Material:	\$ 44.78
			<b>Subtotal Material Cost:</b>	<b>\$ 4,522.78</b>

Branch		Corpus Christi				
\						
		Standard Time		Overtime		Labor Totals
<b>Team Rate</b>	Hours: 40	Rate: \$	480.87	Hours:	Rate: \$	961.75 \$ 19,234.93
<b>Mechanic</b>	Hours:	Rate: \$	267.15	Hours:	Rate: \$	534.30 \$ -
<b>Helper</b>	Hours:	Rate: \$	213.72	Hours:	Rate: \$	427.44 \$ -
<b>Travel</b>	Hours:	Rate: \$	267.15	Hours:	Rate: \$	534.30 \$ -
<b>Team Travel</b>	Hours: 8	Rate: \$	480.87	Hours:	Rate: \$	961.75 \$ 3,846.99
						<b>Subtotal Labor Cost: \$ 23,081.92</b>

Expenses				
Item Description	Supplier (If Applicable)	Qty.	Unit Cost	Total Cost
Per Diem	TKE	12	\$ 32.50	\$ 390.00
Shipping & Handling	UPS	1	\$ 50.00	\$ 50.00
				\$ -
				\$ -
				\$ -
<b>Subtotal Expenses Cost:</b>				<b>\$ 440.00</b>

Description of Work Comments	Total Cost Per Unit	
TAC50-04 Software Upgrades	<b>Number of Elevators:</b>	<b>1</b>
	<b>Material</b>	<b>\$ 4,522.78</b>
	<b>Sales Tax % on Material:</b>	<b>0.00% \$ -</b>
	<b>Material Markup:</b>	<b>30% \$ 1,356.83</b>
	<b>Total Material</b>	<b>\$ 5,879.61</b>
	<b>Labor</b>	<b>\$ 23,081.92</b>
	<b>Sales Tax % on Labor:</b>	<b>0.00% \$ -</b>
	<b>Total Labor</b>	<b>\$ 23,081.92</b>
	<b>Expenses</b>	<b>\$ 440.00</b>
	<b>4% Admin Fee</b>	<b>\$ -</b>
<b>Total Cost:</b>	<b>\$ 29,401.53</b>	

X	Service Manager Approval	Date	X	Branch Manager Approval	Date
X	TCPN National Account Manager	Date			



# Repair Work Order



## Scope of Work

Hidalgo County Courthouse - Replace Obsolete Circuit Boards & Install Proprietary Software Upgrades on Traction Elevators #3 & #4:

Passenger Elevators #3 & #4 Controller "CPUA" Circuit Boards are obsolete and will no longer communicate as needed between the two (2) controllers. Install new "CPUA" Circuit Boards along with new Proprietary Software Upgrades. Software can only be fabricated / manufactured / produced by tkE (thyssenkrupp Elevator Corporation) as tkE is the sole manufacturer of this equipment. Make necessary wiring changes as needed along with programming adjustments. Test equipment for proper operation. Return both Elevators #3 & #4 back to "Automatic Service".

\*\*\*\*NOTE: Please allow up to 4 to 6 weeks for the delivery of materials depending on stock and availability of electrical components.

\*\*\*\*NOTE: R150801-TX-20461, Thank you for utilizing National IPA Certified Proposal Number (CPN) system. Here is the proposal number you have requested.  
(End Scope of Work)

# Repair Work Order



## Acceptance

This Work Order is submitted for acceptance within 30 days from the date executed by thyssenkrupp Elevator. Unless otherwise stated, the Purchaser agrees to pay as follows: 0% upon signed acceptance of this Work Order and \$29,401.53 upon completion of the work described in this Work Order.

Purchaser's acceptance of this Work Order will constitute exclusively and entirely the agreement for the work herein described. All prior representations or agreements regarding this work, whether written or verbal, will be deemed to be merged herein, and no other changes in or additions to this Work Order will be recognized unless made in writing and properly executed by both parties. No agent or employee of thyssenkrupp Elevator shall have the authority to waive or modify any of the terms of this Work Order without the written approval of an authorized thyssenkrupp Elevator manager.

This Work Order specifically contemplates work outside the scope of any other contract currently in effect between the parties; any such contract shall be unaffected by this Work Order.

To indicate acceptance of this work order, please sign and return one (1) original of this agreement to the address shown below. Upon receipt of your written authorization and required materials and/or supplies, we shall implement the work called for in this Work Order.

NTLL-COUNTY OF HIDALGO (Purchaser):		thyssenkrupp Elevator Corporation Management Approval	
By:		By:	
(Signature of Authorized Individual)		(Signature of Branch Representative)	
Daniel Flores		Ron Griffin	
_____		Branch Manager	
(Print or Type Name)			
_____			
(Print or Type Title)			
_____			
(Date of Acceptance)		(Date of Execution)	

Please contact \_\_\_\_\_ to schedule work at the following phone number \_\_\_\_\_

# Repair Work Order



## Terms and Conditions

thyssenkrupp Elevator does not assume any responsibility for any part of the vertical transportation equipment other than the specific components that are described in this Work Order and then only to the extent thyssenkrupp Elevator has performed the work described above.

No work, service, examination or liability on the part of thyssenkrupp Elevator is intended, implied or included other than the work specifically described above. It is agreed that thyssenkrupp Elevator does not assume possession or control of any part of the vertical transportation equipment and that such remains Purchaser's exclusively as the owner, lessor, lessee, possessor, or manager thereof.

Unless otherwise stated herein, thyssenkrupp Elevator's performance of this Work Order is expressly contingent upon Purchaser securing permission or priority as required by all applicable governmental agencies and paying for any and all applicable permits or other similar documents.

It is agreed that thyssenkrupp Elevator's personnel shall be given a safe place in which to work, thyssenkrupp Elevator reserves the right to discontinue its work in the location above whenever, in its sole opinion, thyssenkrupp Elevator believes that any aspect of the location is in any way unsafe until such time as Purchaser has demonstrated, at its sole expense, that it has appropriately remedied the unsafe condition to thyssenkrupp Elevator's satisfaction. Unless otherwise agreed, it is understood that the work described above will be performed during regular working days and hours which are defined as Monday through Friday, 8:00 AM to 4:30 PM (except scheduled union holidays). If overtime is mutually agreed upon, an additional charge at thyssenkrupp Elevator's usual rates for such work shall be added to the price of this Work Order.

In consideration of thyssenkrupp Elevator performing the work described above Purchaser, to the fullest extent permitted by law, expressly agrees to indemnify, defend, save harmless, discharge, release and forever acquit thyssenkrupp Elevator, its employees, officers, agents, affiliates, and subsidiaries from and against any and all claims, demands, suits, and proceedings made or brought against thyssenkrupp Elevator, its employees, officers, agents, affiliates and subsidiaries for loss, property damage (including damage to the equipment which is the subject matter of this Work Order), personal injury or death that are alleged to have been caused by Purchaser or any others in connection with the presence, use, misuse, maintenance, installation, removal, manufacture, design, operation or condition of the vertical transportation equipment that is the subject of this Work Order, or the associated areas surrounding such equipment. Purchaser's duty to indemnify does not apply to the extent that the loss, property damage (including damage to the equipment which is the subject matter of this Work Order), personal injury or death is determined to be caused by or resulting from the negligence of thyssenkrupp Elevator and/or its employees. Purchaser recognizes, however, that its obligation to defend thyssenkrupp Elevator and its employees, officers, agents, affiliates and subsidiaries under this clause is broader and distinct from its duty to indemnify and specifically includes payment of all attorney's fees, court costs, interest and any other expenses of litigation arising out of such claims or lawsuits.

Purchaser expressly agrees to name thyssenkrupp Elevator, along with its officers, agents, affiliates and subsidiaries as additional insureds in Purchaser's liability and any excess (umbrella) liability insurance policy(ies). Such insurance must insure thyssenkrupp Elevator, along with its officers, agents, affiliates and subsidiaries for those claims and/or losses referenced in the above paragraph, and for claims and/or losses arising from the negligence or legal responsibility of thyssenkrupp Elevator and/or its officers, agents, affiliates and subsidiaries. Such insurance must specify that its coverage is primary and non-contributory. Purchaser hereby waives the right of subrogation.

thyssenkrupp Elevator shall not be liable for any loss, damage or delay caused by acts of government, labor, troubles, strikes, lockouts, fire, explosions, theft, riot, civil commotion, war, malicious mischief, acts of God, or any cause beyond its control. thyssenkrupp Elevator Corporation shall automatically receive an extension of time commensurate with any delay regarding the work called for in this Work Order.

Should loss of or damage to thyssenkrupp Elevator's material, tools or work occur at the location that is the subject of this Work Order, Purchaser shall compensate thyssenkrupp Elevator therefor, unless such loss or damage results solely from thyssenkrupp Elevator's own acts or omissions.

If any drawings, illustrations or descriptive matter are furnished with this Work Order, they are approximate and are submitted only to show the general style and arrangement of equipment being offered, Work Order.

Purchaser shall bear all cost(s) for any reinspection of thyssenkrupp Elevator's work due to items outside the scope of this Work Order or for any inspection arising from the work of other trades requiring the assistance of thyssenkrupp Elevator.

Purchaser expressly agrees to waive any and all claims for consequential, special or indirect damages arising out of the performance of this Work Order and specifically releases thyssenkrupp Elevator from any and all such claims.

A service charge of 1.5% per month, or the highest legal rate, whichever is less, shall apply to delinquent accounts. In the event of any default of any of the payment provisions herein, Purchaser agrees to pay, in addition to any defaulted amount, any attorney fees, court costs and all other expenses, fees and costs incurred by thyssenkrupp Elevator in connection with the collection of that defaulted amount.

Purchaser agrees that this Work Order shall be construed and enforced in accordance with the laws of the state where the vertical transportation equipment that is the subject of this Work Order is located and consents to jurisdiction of the courts, both state and Federal, of that as to all matters and disputes arising out of this Work Order. Purchaser further agrees to waive trial by jury for all such matters and disputes.

The rights of thyssenkrupp Elevator under this Work Order shall be cumulative and the failure on the part of the thyssenkrupp Elevator to exercise any rights given hereunder shall not operate to forfeit or waive any of said rights and any extension, indulgence or change by thyssenkrupp Elevator in the method, mode or manner of payment or any of its other rights shall not be construed as a waiver of any of its rights under this Work Order.

In the event any portion of this Work Order is deemed invalid or unenforceable by a court of law, such finding shall not affect the validity or enforceability of any other portion of this Work Order.

This Work Order shall be considered as having been drafted jointly by Purchaser and thyssenkrupp Elevator and shall not be construed or interpreted against either Purchaser or thyssenkrupp Elevator by reason of either Purchaser or thyssenkrupp Elevator's role in drafting same.

In the event Purchaser's acceptance of the work called for in this Work Order is in the form of a purchase order or other kind of document, the provisions, terms and conditions of this Work Order shall exclusively govern the relationship between thyssenkrupp Elevator and Purchaser with respect to the work described herein.

CSL  
3-7-19

CSL  
3-7-19

CSL  
3-7-19

**SCHEDULING AND PRODUCTION  
REQUEST FOR PAYMENT**

Contract Number: US39218

Please Remit To:

 thyssenkrupp Elevator Corporation  
 PO Box 3796  
 Carol Stream, IL 60132-3796

 Attn: Daniel Flores  
 NTLL-COUNTY OF HIDALGO  
 PO BOX 1356  
 EDINBURG TX, 78540-1356

Date	Terms	Reference ID	Customer Reference # / PO
February 18, 2019	Immediate	ACIA-1IMIFKK	
	Total Contract Price:		\$29,401.53
	Down Payment:	(0% )	\$0.00

For inquiries regarding your contract or services provided by thyssenkrupp Elevator, please contact your local account manager at +1 361 2990033. To make a payment by phone, please call 972-807-4934 with the reference information provided below.

Current and former service customers can now pay online at:

<https://secure.billtrust.com/thyssenkruppelevator/ig/one-time-payment>

Thank you for choosing thyssenkrupp Elevator. We appreciate your business.

Please detach the below section and provide along with payment.

Customer Name:	NTLL-COUNTY OF HIDALGO	Remit To:	
Location Name:	HIDALGO COUNTY COURTHOUSE	thyssenkrupp Elevator	
Customer Number:	60708	Corporation	
Quote Number:	2019-2-639106	PO Box 3796	
		Carol Stream, IL 60132-3796	
Reference ID:	ACIA-1IMIFKK		
Remittance Amount:	\$0		

# Repair Completion Notice

to be signed at job completion

Date: \_\_\_\_\_  
 Repair Job #: \_\_\_\_\_

Building Name: HIDALGO COUNTY COURTHOUSE  
 Street Address: 100 N CLOSNER BLVD  
 City State, Zip: EDINBURG TX, 78540-1356

Dear Daniel Flores,

Thank you for allowing us the opportunity to perform the repair job listed above. We have completed the work as outlined in job # \_\_\_\_\_ and the unit is now up and running. You will receive a final bill for this work shortly.

We hope your experience was exceptional and look forward to serving you in the future. If you have any questions about the repair work or your service agreement, please check one of the boxes under "Follow-Up Request" and the appropriate person will contact you soon.

## Customer Representative

Customer Name: Daniel Flores  
 \_\_\_\_\_  
 Print or Type Name

Customer Signature: \_\_\_\_\_  
 Signature of Authorized Individual

Title: Facilities Director  
 \_\_\_\_\_  
 Print or Type Title

Date: \_\_\_\_\_  
 Date of acceptance

Customer Email: daniel.flores@co.hidalgo.tx.us  
 \_\_\_\_\_  
 Customer Email

## thyssenkrupp Representative

Name: GREGORY.LAZNOVSKY  
 \_\_\_\_\_  
 Print or Type Name

Signature: \_\_\_\_\_  
 Signature of Authorized Individual

Title: Manager - Sales  
 \_\_\_\_\_  
 Print or Type Title

Date: \_\_\_\_\_

## Follow Up Request

If you would like a manager or department representative to contact you, please check one of the following:

- |   |   |
|---|---|
| <input type="checkbox"/> Sales Department | <input type="checkbox"/> Service Department |
| <input type="checkbox"/> Branch Manager   | <input type="checkbox"/> Repair Department  |
- Phone Number

Comments:

# Search Results

## Search Within Results

r150801

[Reset search](#)



**ThyssenKrupp Elevator Corporation** **Contract #: R150801**

Elevator Equipment, Service, Repair and Related Services  
Competitively Solicited and Awarded by: Region 4 ESC

- 2015
- 2016
- 2017
- 2018
- 2019
- 2020

## Filters

All States

All Current Contracts

All Lead Agencies

- Increase Safety
- Prolong Life Cycle
- Enhance Efficiency
- Prevent Costly Downtime
- Quality Parts Specialist
- Peace of Mind

## Contract Categories

Facilities/Grounds Maintenance

**National IPA Hourly Billing Rates Contract #R150801**

**2017-2018**

<b>Branch</b>	<b>Mehcanc Billing Rate - Standard</b>	<b>Mechanic Billing rate - overtime</b>	<b>Mechanic Billing rate - double overtime</b>	<b>Helper Billing rate - standard</b>	<b>Helper Billing rate - Overtime</b>	<b>Helper Billing rate - Double Overtime</b>	<b>Team Billing rate - standard</b>	<b>Team Billing rate - Overtime</b>	<b>Team Billing rate - Double Overtime</b>
Akron	\$279.44	\$475.05	\$558.88	\$223.55	\$380.04	\$447.10	\$502.99	\$855.09	\$1,005.99
Albuquerque	\$289.79	\$492.64	\$579.58	\$231.83	\$394.11	\$463.66	\$521.62	\$886.75	\$1,043.24
Allentown	\$250.26	\$425.45	\$500.52	\$200.21	\$340.36	\$400.42	\$450.47	\$765.80	\$900.94
Anaheim	\$280.82	\$477.40	\$561.64	\$224.66	\$381.92	\$449.31	\$505.48	\$859.31	\$1,010.96
Anchorage	\$281.70	\$478.88	\$563.39	\$225.36	\$383.11	\$450.71	\$507.05	\$861.99	\$1,014.11
Atlanta	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Atlantic City	\$299.64	\$509.39	\$599.28	\$239.71	\$407.51	\$479.43	\$539.35	\$916.90	\$1,078.71
Austin	\$278.86	\$474.06	\$557.71	\$223.09	\$379.25	\$446.17	\$501.94	\$853.30	\$1,003.88
Baltimore	\$297.40	\$505.57	\$594.79	\$237.92	\$404.46	\$475.83	\$535.31	\$910.03	\$1,070.63
Baton Rouge	\$263.08	\$447.23	\$526.16	\$210.46	\$357.79	\$420.92	\$473.54	\$805.02	\$947.08
Birmingham	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Boston	\$320.32	\$517.44	\$590.24	\$240.80	\$409.36	\$481.60	\$561.12	\$926.80	\$1,031.52
Bozeman	\$294.06	\$499.91	\$588.13	\$235.25	\$399.93	\$470.50	\$529.31	\$899.83	\$1,058.63
Buffalo	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Charleston	\$282.81	\$480.77	\$565.61	\$226.25	\$384.62	\$452.49	\$509.05	\$865.39	\$1,018.11
Charlotte	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Chattanooga	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Chicago	\$328.82	\$558.99	\$657.64	\$263.06	\$447.19	\$526.11	\$591.88	\$1,006.19	\$1,183.75
Cincinnati	\$304.13	\$517.02	\$608.26	\$243.30	\$413.62	\$486.61	\$547.43	\$930.64	\$1,094.87
Cleveland	\$295.15	\$501.76	\$590.30	\$236.12	\$401.41	\$472.24	\$531.27	\$903.17	\$1,062.55
College Park	\$297.40	\$505.57	\$594.79	\$237.92	\$404.46	\$475.83	\$535.31	\$910.03	\$1,070.63
Colorado Springs	\$289.20	\$491.65	\$578.41	\$231.36	\$393.32	\$462.73	\$520.57	\$884.96	\$1,041.13
Columbia	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Columbus	\$277.20	\$471.23	\$554.39	\$221.76	\$376.99	\$443.51	\$498.95	\$848.22	\$997.91
<b>Corpus Christi</b>	<b>\$267.15</b>	<b>\$454.16</b>	<b>\$534.30</b>	<b>\$213.72</b>	<b>\$363.33</b>	<b>\$427.44</b>	<b>\$480.87</b>	<b>\$817.48</b>	<b>\$961.75</b>
Dallas	\$273.56	\$465.05	\$547.12	\$218.85	\$372.04	\$437.70	\$492.41	\$837.09	\$984.82
Dallas DFW	\$229.65	\$390.40	\$459.29	\$183.72	\$312.32	\$367.43	\$413.36	\$702.72	\$826.73
Denver	\$286.95	\$487.81	\$573.90	\$229.56	\$390.25	\$459.12	\$516.51	\$878.06	\$1,033.01
Detroit	\$307.50	\$522.74	\$614.99	\$246.00	\$418.20	\$491.99	\$553.49	\$940.94	\$1,106.99
Duluth	\$285.05	\$484.59	\$570.10	\$228.04	\$387.67	\$456.08	\$513.09	\$872.26	\$1,026.19
El Paso	\$279.15	\$474.55	\$558.30	\$223.32	\$379.64	\$446.64	\$502.47	\$854.20	\$1,004.94
Evansville	\$300.76	\$511.30	\$601.53	\$240.61	\$409.04	\$481.22	\$541.37	\$920.34	\$1,082.75
Fargo	\$314.23	\$534.19	\$628.46	\$251.38	\$427.35	\$502.77	\$565.61	\$961.54	\$1,131.23
Fort Collins	\$283.56	\$482.05	\$567.12	\$226.85	\$385.64	\$453.69	\$510.41	\$867.69	\$1,020.81
Fort Worth	\$260.12	\$442.20	\$520.23	\$208.09	\$353.76	\$416.18	\$468.21	\$795.95	\$936.42
Ft. Lauderdale	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Ft. Myers	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Gainesville	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Grand Rapids	\$350.14	\$595.24	\$700.28	\$280.11	\$476.19	\$560.23	\$630.26	\$1,071.44	\$1,260.51
Greensboro	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Greenville	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Hayward	\$357.75	\$608.18	\$715.50	\$286.20	\$486.54	\$572.40	\$643.95	\$1,094.72	\$1,287.90
Honolulu	\$298.34	\$507.18	\$596.68	\$238.67	\$405.74	\$477.34	\$537.01	\$912.92	\$1,074.02
Houston	\$273.67	\$465.24	\$547.34	\$218.94	\$372.19	\$437.88	\$492.61	\$837.44	\$985.22
Houston Central	\$239.16	\$406.58	\$478.33	\$191.33	\$325.26	\$382.66	\$430.49	\$731.84	\$860.99
Indianapolis	\$290.66	\$494.13	\$581.33	\$232.53	\$395.30	\$465.06	\$523.19	\$889.43	\$1,046.39
Jackson	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Jacksonville	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Kansas City	\$286.17	\$486.50	\$572.35	\$228.94	\$389.20	\$457.88	\$515.11	\$875.69	\$1,030.23
King of Prussia	\$299.64	\$509.39	\$599.28	\$239.71	\$407.51	\$479.43	\$539.35	\$916.90	\$1,078.71
Kirkland	\$280.93	\$477.59	\$561.87	\$224.75	\$382.07	\$449.49	\$505.68	\$859.66	\$1,011.36
Knoxville	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Las Vegas	\$270.73	\$460.24	\$541.46	\$216.59	\$368.20	\$433.17	\$487.32	\$828.44	\$974.63
Lexington	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Little Rock	\$256.86	\$436.66	\$513.72	\$205.49	\$349.33	\$410.98	\$462.35	\$785.99	\$924.70
Long Island	\$282.81	\$480.77	\$565.61	\$226.25	\$384.62	\$452.49	\$509.05	\$865.39	\$1,018.11
Los Angeles	\$296.02	\$503.23	\$592.03	\$236.81	\$402.58	\$473.63	\$532.83	\$905.81	\$1,065.66
Louisville	\$271.58	\$461.69	\$543.17	\$217.27	\$369.36	\$434.54	\$488.85	\$831.05	\$977.71

Macon	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Maine	\$320.32	\$517.44	\$590.24	\$240.80	\$409.36	\$481.60	\$561.12	\$926.80	\$1,031.52
Manhattan	\$345.00	\$586.50	\$690.00	\$241.50	\$410.55	\$483.00	\$586.50	\$997.05	\$1,173.00
Memphis	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Miami	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Midland	\$270.45	\$459.77	\$540.90	\$216.36	\$367.81	\$432.72	\$486.81	\$827.58	\$973.62
Minneapolis	\$311.99	\$530.38	\$623.97	\$249.59	\$424.30	\$499.18	\$561.57	\$954.68	\$1,123.15
Myrtle Beach	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
New Haven	\$322.09	\$547.55	\$644.17	\$257.67	\$438.04	\$515.34	\$579.75	\$985.58	\$1,159.51
New Orleans	\$263.08	\$447.23	\$526.16	\$210.46	\$357.79	\$420.92	\$473.54	\$805.02	\$947.08
Norfolk	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
North Virginia	\$297.40	\$505.57	\$594.79	\$237.92	\$404.46	\$475.83	\$535.31	\$910.03	\$1,070.63
Northern NJ	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Oklahoma City	\$273.26	\$464.54	\$546.51	\$218.61	\$371.63	\$437.21	\$491.86	\$836.17	\$983.72
Orlando	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Palm Beach	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Pensacola	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Peoria	\$289.54	\$492.22	\$579.08	\$231.63	\$393.78	\$463.27	\$521.17	\$885.99	\$1,042.35
Philadelphia	\$299.64	\$509.39	\$599.28	\$239.71	\$407.51	\$479.43	\$539.35	\$916.90	\$1,078.71
Phoenix	\$272.03	\$462.46	\$544.07	\$217.63	\$369.97	\$435.25	\$489.66	\$832.42	\$979.32
Pittsburgh	\$281.68	\$478.86	\$563.37	\$225.35	\$383.09	\$450.70	\$507.03	\$861.96	\$1,014.07
Portland	\$284.92	\$484.36	\$569.83	\$227.93	\$387.49	\$455.87	\$512.85	\$871.85	\$1,025.70
Providence	\$296.27	\$503.67	\$592.55	\$237.02	\$402.93	\$474.04	\$533.29	\$906.60	\$1,066.59
Raleigh	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Reno	\$335.78	\$570.82	\$671.55	\$268.62	\$456.66	\$537.24	\$604.40	\$1,027.48	\$1,208.80
Richmond	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Roanoke	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Rochester	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Rocky Mountain	\$306.15	\$520.46	\$612.30	\$244.92	\$416.36	\$489.84	\$551.07	\$936.82	\$1,102.14
Sacramento	\$333.07	\$566.22	\$666.15	\$266.46	\$452.98	\$532.92	\$599.53	\$1,019.20	\$1,199.06
Salt Lake City	\$250.88	\$426.49	\$501.76	\$200.70	\$341.20	\$401.41	\$451.58	\$767.69	\$903.17
San Antonio	\$271.23	\$461.08	\$542.45	\$216.98	\$368.87	\$433.96	\$488.21	\$829.95	\$976.41
San Diego	\$300.20	\$510.34	\$600.40	\$240.16	\$408.27	\$480.32	\$540.36	\$918.62	\$1,080.73
San Francisco	\$333.07	\$566.22	\$666.15	\$266.46	\$452.98	\$532.92	\$599.53	\$1,019.20	\$1,199.06
San Jose	\$351.86	\$598.16	\$703.72	\$281.49	\$478.53	\$562.97	\$633.35	\$1,076.69	\$1,266.69
San Juan	\$196.39	\$333.87	\$392.79	\$157.12	\$267.10	\$314.23	\$353.51	\$600.97	\$707.02
Santa Barbara	\$296.14	\$503.44	\$592.28	\$236.91	\$402.75	\$473.82	\$533.05	\$906.19	\$1,066.10
Sarasota	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Savannah	\$274.95	\$467.42	\$549.90	\$219.96	\$373.93	\$439.92	\$494.91	\$841.35	\$989.83
Sioux Falls	\$306.37	\$520.84	\$612.75	\$245.10	\$416.67	\$490.20	\$551.47	\$937.51	\$1,102.95
South Bend	\$306.37	\$520.84	\$612.75	\$245.10	\$416.67	\$490.20	\$551.47	\$937.51	\$1,102.95
Southwest NJ	\$299.64	\$509.39	\$599.28	\$239.71	\$407.51	\$479.43	\$539.35	\$916.90	\$1,078.71
Spokane	\$285.26	\$484.95	\$570.53	\$228.21	\$387.96	\$456.42	\$513.48	\$872.91	\$1,026.95
Springfield	\$278.32	\$473.14	\$556.64	\$222.65	\$378.51	\$445.31	\$500.97	\$851.65	\$1,001.95
St. Louis	\$303.01	\$515.11	\$606.02	\$242.41	\$412.09	\$484.81	\$545.41	\$927.20	\$1,090.83
Syracuse	\$288.42	\$490.31	\$576.84	\$230.73	\$392.25	\$461.47	\$519.15	\$882.56	\$1,038.31
Tacoma	\$292.53	\$497.29	\$585.05	\$234.02	\$397.84	\$468.04	\$526.55	\$895.13	\$1,053.09
Tallahassee	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Tampa	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Temple	\$259.07	\$440.42	\$518.14	\$207.26	\$352.34	\$414.51	\$466.33	\$792.76	\$932.66
Toledo	\$292.91	\$497.94	\$585.81	\$234.33	\$398.35	\$468.65	\$527.23	\$896.30	\$1,054.47
Tucson	\$277.45	\$471.67	\$554.91	\$221.96	\$377.34	\$443.93	\$499.42	\$849.01	\$998.83
Tulsa	\$258.77	\$439.91	\$517.54	\$207.01	\$351.93	\$414.03	\$465.78	\$791.83	\$931.57
Tyler	\$248.74	\$422.85	\$497.47	\$198.99	\$338.28	\$397.98	\$447.72	\$761.13	\$895.45
Vero Beach	\$291.79	\$496.03	\$583.57	\$233.43	\$396.83	\$466.86	\$525.21	\$892.86	\$1,050.43
Westchester	\$282.81	\$480.77	\$565.61	\$226.25	\$384.62	\$452.49	\$509.05	\$865.39	\$1,018.11
Wheeling	\$292.91	\$497.94	\$585.81	\$234.33	\$398.35	\$468.65	\$527.23	\$896.30	\$1,054.47
Wichita	\$280.56	\$476.96	\$561.13	\$224.45	\$381.57	\$448.90	\$505.01	\$858.52	\$1,010.03
Wilmington	\$299.64	\$509.39	\$599.28	\$239.71	\$407.51	\$479.43	\$539.35	\$916.90	\$1,078.71
Worcester	\$310.86	\$528.47	\$621.73	\$248.69	\$422.77	\$497.38	\$559.55	\$951.24	\$1,119.11
York	\$250.26	\$425.45	\$500.52	\$200.21	\$340.36	\$400.42	\$450.47	\$765.80	\$900.94

**Appendix C:**  
**PRICING**

**EQUIPMENT & MATERIAL PRICING**

EQUIPMENT & MATERIAL	PRICING
Parts/Material (maximum markup)	Not to Exceed a 30% markup
Minimum Order Charge Account	N/A
Minimum Service Call Charge	N/A
Annual Inspection Charge	Annual Testing of the equipment is included in the agreement, any cost associated with the inspection authority is the responsibility of the owner.
5-Year Inspection Charge	5- Year Testing of the equipment is included in the agreement, any cost associated with the inspection authority is the responsibility of the owner
Average Response Time (HRs)	2 Hours for non-emergency

**LABOR**

- Respondents must submit their adjusted standard labor billing rates per hour for each participating location as shown below. Additional line items are available as a write in but most have an accompanying category definition. Rates shall include any fees, labor burden and TCPN fees.
- If Respondent does not chose to include a specific labor category mark the line as "NA". Awarded vendors will then be required to apply for approval from Region 4 ESC prior to using an item marked "NA".
- If Respondent has more than one location and/or union & non-union that affects their pricing, provide increase/decrease percentage labor billing rates per hour for each location as required. Describe locations by state, county or city.
- Labor Definitions are as follows:
  - Helper/Apprentice
    - A newly hired employee without previous mechanical experience
    - An employee who has not completed the required classroom educational program through the Department of Labor or through the National Elevator Industry Elevator Program (NEIEP), or
    - Who has less than 3-years on-the-job-training, under a certified mechanic

Zimbra

elena.gomez@co.hidalgo.tx.us

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**RE: ThyssenKrupp**

---

**From :** Derek Anderson  
<derek.anderson@omniapartners.com>

Fri, Feb 08, 2019 05:05 PM

📎 1 attachment

**Subject :** RE: ThyssenKrupp

**To :** elena gomez <elena.gomez@co.hidalgo.tx.us>

Elena,

The 30% markup is the maximum TKE is allowed to charge on our contract and is allowable. Please refer to the Pricing attachment I have included. Please confirm the 4% fee on the quote is the cooperative admin fee before we address this with TKE. The cooperative fees are included in all pricing and shall not be itemized on your quote. This should be removed if it is the cooperative fee. Please reference page 9 (section 9.6) on the link below for verification.

<http://www.nationalipa.org/Contracts/R150801/Signed%20Contract%20for%20Website.pdf>

Let me know if you need me to hop on a call or speak with Gregg. Thank you!

Derek Anderson  
Regional Manager - South Texas, Louisiana  
OMNIA Partners, Public Sector  
979-877-8273

PLEASE NOTE NEW EMAIL ADDRESS: derek.anderson@omniapartners.com

[www.nationalipa.org](http://www.nationalipa.org) [www.uscommunities.org](http://www.uscommunities.org)

-----Original Message-----

From: elena gomez <elena.gomez@co.hidalgo.tx.us>  
Sent: Friday, February 8, 2019 4:23 PM  
To: Derek Anderson <derek.anderson@omniapartners.com>  
Subject: Fwd: ThyssenKrupp

Good afternoon, Mr. Anderson

I have a couple of questions is the Markup for Material allowable and

- o Mechanic
  - An employee who has completed the approved Department of Labor or NEIEB classroom requirements or
  - An employee who has passed the mechanics exam or
  - An employee who has at least 3 years of experience working with a certified mechanic and is continuing his certification through the Department of Labor or the NEIEB
- o Team
  - A team shall be defined as one helper and one mechanic
- o Adjuster
  - An adjuster shall be a certified mechanic who has been in the industry for 10-years or more and has advanced knowledge and training

LABOR CLASSIFICATION	BILLABLE HOURLY RATE	BILLABLE HOURLY RATE
	STANDARD HOURS	OVERTIME HOURS
Mechanic	*See Attached Pricing Matrix Attachment 1-D*	
Helper		
Adjuster	Does Not Apply	
Other		
Team		

Travel Charge Rate (per mile or per hour  
 Maximum Travel Charge per trip

\*\*Travel Time is charged at billable man power hourly rate\*\*  
Not to exceed 2 Hours

Standard hours are 8 am to 5 pm Monday thru Friday

**Pricing for various regions by percent: Add Percentage By Region\***

**Pricing for various regions by percent: Add Percentage By Region\***

**Pricing for various regions by percent: Add Percentage By Region\***

\*Responder may have different rates for location as well as union/non-union  
 Contractor will be present for all Five (5) year inspections

\*\*\*\*See attached billing rates, billing rates differ from union to union included on Attachment C-1\*\*\*\*

\*\*\*ThyssenKrupp Elevator will not be submitting a response for Baggage Handling Systems at this time.\*\*\*

### **The Complete Baggage Handling System**

All above pricing shall be as per Elevator Repairs. If not, responder shall provide similar pricing amounts for Baggage Handling.

#### **Not to Exceed Pricing**

- Region 4 ESC requests pricing be submitted as not to exceed for any participating entity.
- Unlike fixed pricing the awarded vendor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted for solicitation.
- Vendor must allow for lower pricing to be available for similar product and service purchases.

#### **PRICING COMPLIANCE REVIEW**

- The awarded vendor will be expected to participate in the TCPN compliance review program that includes pricing verification. The goal is to provide transparency & contract compliance for TCPN & the vendor as a 3rd party independent review.
- The process includes a review of the scope of work narrative by line item plus any adjustments such as regional discounts, per diem rate, overtime, etc.
- Prior to the selection of the vendors, a more comprehensive discussion will be provided to the vendors for their evaluation.

Pricing Matrix 2015 - 2016

TCPN Solicitation # 15-08		ThyssenKrupp Elevator Corporation										Maintenance Pricing		
STATE	CITY	Hydraulic openings eff 9-1-15 Mo. \$	Geared to 10 openings eff 9-1-2015 Mo. \$	Geared to 15 openings eff 9-1-2015 Mo. \$	MRL's to 10 openings eff 9-1-2015 Mo. \$	Xtra openings add 10%Hydr./ 2%Grd./Grls./Mrl.	Rear opening add	Pwr Frt doors add	West Relay Equip add	TKE/ Dover Equip. deduct	Special access and remote travel add	Adverse conditions	Platinum Contract Coverage	Platinum Premier Coverage
Ohio	Akron	\$ 249.00	\$ 557.88	\$ 509.71	\$ 592.09	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
New York	Albany/Utica	\$ 237.91	\$ 628.57	\$ 869.18	\$ 565.71	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
New Mexico	Albuquerque (El Paso)	\$ 220.56	\$ 582.99	\$ 806.16	\$ 524.69	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Alaska	Anchorage (separate)	\$ 292.16	\$ 771.90	\$ 1,067.38	\$ 694.71	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Georgia	Atlanta	\$ 235.40	\$ 559.10	\$ 786.95	\$ 512.19	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Texas	Austin	\$ 213.48	\$ 564.02	\$ 779.92	\$ 507.61	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Maryland	Baltimore	\$ 242.21	\$ 639.92	\$ 884.88	\$ 575.93	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Montana	Billings (now in local 19)	\$ 238.07	\$ 628.99	\$ 869.76	\$ 566.09	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
New York	Binghamton (Syracuse)	\$ 240.76	\$ 636.11	\$ 879.60	\$ 572.50	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Alabama	Birmingham	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Massachusetts	Boston (Portland, ME Local 95 mei)	\$ 303.06	\$ 800.70	\$ 1,107.21	\$ 720.63	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
New York	Buffalo	\$ 256.38	\$ 677.36	\$ 936.65	\$ 609.62	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Iowa	Cedar Rapids (Des Moines)	\$ 232.17	\$ 613.40	\$ 848.21	\$ 552.06	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
West Virginia	Charleston/Huntington	\$ 243.01	\$ 642.04	\$ 887.80	\$ 577.83	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
North Carolina	Charlotte	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Tennessee	Chattanooga (Nashville)	\$ 218.32	\$ 576.81	\$ 797.61	\$ 519.13	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Illinois	Chicago	\$ 289.27	\$ 764.28	\$ 1,056.84	\$ 687.85	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Ohio	Cincinnati	\$ 236.56	\$ 625.01	\$ 864.26	\$ 562.51	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Ohio	Cleveland	\$ 261.89	\$ 681.93	\$ 956.80	\$ 622.74	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
South Carolina	Columbia/Greenville (formerly 134)	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Ohio	Columbus	\$ 236.37	\$ 624.50	\$ 863.56	\$ 562.05	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Texas	Dallas	\$ 214.89	\$ 567.74	\$ 785.07	\$ 510.97	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Colorado	Denver	\$ 233.36	\$ 616.54	\$ 852.54	\$ 554.88	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Iowa	Des Moines (Rock Island Local 46)	\$ 237.17	\$ 613.40	\$ 848.21	\$ 552.06	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Michigan	Detroit	\$ 266.77	\$ 704.81	\$ 974.60	\$ 634.33	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Minnesota	Duluth (Minneapolis)	\$ 256.83	\$ 678.55	\$ 938.29	\$ 610.69	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Texas	El Paso (Albuquerque, NM)	\$ 220.66	\$ 582.99	\$ 806.16	\$ 524.69	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Pennsylvania	Erie (Pittsburgh)	\$ 251.22	\$ 663.72	\$ 917.79	\$ 597.35	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Indiana	Evansville (now in local 3)	\$ 241.92	\$ 639.16	\$ 883.82	\$ 575.24	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Indiana	Fort Wayne (Toledo)	\$ 255.93	\$ 676.17	\$ 935.01	\$ 608.56	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Michigan	Grand Rapids (Lansing)	\$ 268.50	\$ 709.38	\$ 980.93	\$ 638.44	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
Wisconsin	Green Bay (Milwaukee)	\$ 254.74	\$ 673.04	\$ 930.68	\$ 605.74	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%
North Carolina	Greensboro	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	15%	7%	Bill travel time/exp.	Contact branch	10%	20%

Pricing Matrix 2015 - 2016

TCPN Solicitation # 15-08		ThyssenKrupp Elevator Corporation										Maintenance Pricing				
State	City	\$	\$	\$	\$	\$	\$	\$	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Pennsylvania	Harrisburg	\$ 241.72	\$ 638.65	\$ 883.12	\$ 574.78	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Hawaii	Honolulu	\$ 301.81	\$ 797.40	\$ 1,102.64	\$ 717.66	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Texas	Houston	\$ 221.33	\$ 584.77	\$ 808.62	\$ 526.29	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Indiana	Indianapolis	\$ 247.53	\$ 653.98	\$ 904.32	\$ 588.58	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Mississippi	Jackson (New Orleans, LA)	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Florida	Jacksonville	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Michigan	Kalamazoo (Lansing)	\$ 268.50	\$ 709.38	\$ 980.93	\$ 638.44	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Missouri	Kansas City (Wichita #94 merged)	\$ 249.58	\$ 659.40	\$ 911.82	\$ 593.46	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Tennessee	Knoxville	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Michigan	Lansing	\$ 268.50	\$ 709.38	\$ 980.93	\$ 638.44	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Arkansas	Little Rock (Shreveport Local 86 merged)	\$ 216.43	\$ 571.81	\$ 790.69	\$ 514.63	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
California	Los Angeles/Las Vegas	\$ 284.27	\$ 751.06	\$ 1,038.56	\$ 675.95	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Kentucky	Louisville	\$ 233.36	\$ 616.54	\$ 852.54	\$ 554.88	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Wisconsin	Madison (Rockford Local 105 merged)	\$ 246.66	\$ 651.69	\$ 901.16	\$ 586.52	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Tennessee	Memphis	\$ 217.84	\$ 575.54	\$ 795.85	\$ 517.98	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Florida	Miami	\$ 230.34	\$ 608.57	\$ 841.53	\$ 547.72	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Wisconsin	Milwaukee	\$ 254.74	\$ 673.04	\$ 930.68	\$ 605.74	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Minnesota	Minneapolis	\$ 256.83	\$ 678.55	\$ 938.29	\$ 610.69	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Alabama	Mobile	\$ 216.23	\$ 571.30	\$ 789.99	\$ 514.17	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Tennessee	Nashville	\$ 218.32	\$ 576.81	\$ 797.61	\$ 519.13	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Connecticut	New Haven	\$ 273.56	\$ 722.77	\$ 999.44	\$ 650.49	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Louisiana	New Orleans/Jackson, MS	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
New York/Local	New York City (Service/Mod / 40hr)	\$ 284.80	\$ 752.47	\$ 1,040.51	\$ 677.22	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Virginia	Norfolk	\$ 215.30	\$ 568.84	\$ 786.59	\$ 511.96	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Oklahoma	Oklahoma City	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Nebraska	Omaha	\$ 230.47	\$ 608.91	\$ 842.00	\$ 548.02	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Florida	Orlando	\$ 222.07	\$ 586.72	\$ 811.31	\$ 528.05	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Illinois	Peoria (Springfield Local 92 merged)	\$ 238.87	\$ 651.11	\$ 872.69	\$ 568.00	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Pennsylvania	Philadelphia	\$ 255.76	\$ 776.14	\$ 1,073.24	\$ 698.52	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Arizona	Phoenix	\$ 224.28	\$ 592.56	\$ 819.39	\$ 533.31	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Pennsylvania	Pittsburgh	\$ 251.22	\$ 663.72	\$ 917.79	\$ 597.35	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			
Oregon	Portland	\$ 278.12	\$ 734.80	\$ 1,016.07	\$ 661.32	10% hydr / 2% othe	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%			

Maine	Portland (now in local 4 )	\$ 237.62	\$ 627.80	\$ 868.12	\$ 565.02	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
New York	Poughkeepsie	\$ 298.70	\$ 789.18	\$ 1,091.28	\$ 710.26	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Rhode Island	Providence	\$ 264.84	\$ 699.72	\$ 967.58	\$ 629.75	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
North Carolina	Raleigh-Durham (Greensboro)	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Pennsylvania	Reading/Allentown	\$ 252.40	\$ 666.86	\$ 922.13	\$ 600.17	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Virginia	Richmond	\$ 212.74	\$ 562.07	\$ 777.22	\$ 505.86	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Virginia	Roanoke (Richmond)	\$ 212.74	\$ 562.07	\$ 777.22	\$ 505.86	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
New York	Rochester	\$ 252.98	\$ 668.38	\$ 924.23	\$ 601.54	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Illinois	Rock Island (now in local 33)	\$ 232.17	\$ 613.40	\$ 848.21	\$ 552.06	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Illinois	Rockford (now in local 132)	\$ 267.31	\$ 706.25	\$ 976.60	\$ 635.62	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Utah	Salt Lake City	\$ 228.67	\$ 604.17	\$ 835.44	\$ 543.75	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Texas	San Antonio	\$ 211.62	\$ 559.10	\$ 773.12	\$ 503.19	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
California	San Francisco/Reno, NV	\$ 342.24	\$ 904.22	\$ 1,250.35	\$ 813.80	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Georgia	Savannah (Atlanta)	\$ 215.40	\$ 569.10	\$ 786.95	\$ 512.19	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Pennsylvania	Scranton/Wilkes Barre (Reading)	\$ 252.40	\$ 666.86	\$ 922.13	\$ 600.17	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Washington	Seattle	\$ 397.03	\$ 931.92	\$ 1,212.09	\$ 858.72	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Louisiana	Shreveport (now in local 79 )	\$ 216.43	\$ 571.81	\$ 790.66	\$ 514.63	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Iowa	Sioux City (Des Moines)	\$ 232.17	\$ 613.40	\$ 848.21	\$ 552.06	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Indiana	South Bend (now in local 44)	\$ 232.49	\$ 614.25	\$ 849.38	\$ 552.82	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Washington	Spokane (Seattle) (Billings Local #	\$ 397.03	\$ 931.92	\$ 1,212.09	\$ 858.72	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Massachusetts	Springfield	\$ 272.22	\$ 719.21	\$ 994.52	\$ 647.29	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Illinois	Springfield (now in local 55 )	\$ 238.87	\$ 631.11	\$ 872.69	\$ 568.00	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Missouri	St. Louis (Evansville #81 merged)	\$ 257.66	\$ 680.75	\$ 941.34	\$ 612.67	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
New York	Syracuse (Binghamton)	\$ 240.76	\$ 636.11	\$ 879.60	\$ 572.50	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Florida	Tampa	\$ 214.50	\$ 566.73	\$ 789.67	\$ 510.05	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Ohio	Toledo(South Bend Local 57 merged)	\$ 255.93	\$ 676.17	\$ 935.01	\$ 608.56	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Oklahoma	Tulsa	\$ 212.19	\$ 560.63	\$ 775.23	\$ 504.56	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
New York	Utica (Albany)	\$ 237.91	\$ 628.57	\$ 869.18	\$ 565.71	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
District of Columbia	Washington, D. C.	\$ 235.54	\$ 622.30	\$ 860.51	\$ 560.07	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
West Virginia	Wheeling (Pittsburgh)	\$ 251.22	\$ 663.72	\$ 917.79	\$ 597.35	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Kansas	Wichita (now in local 12)	\$ 224.99	\$ 594.43	\$ 821.97	\$ 534.98	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Massachusetts	Worcester (Springfield)	\$ 272.22	\$ 719.21	\$ 994.52	\$ 647.29	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%
Ohio	Youngstown (Akron)	\$ 249.00	\$ 657.88	\$ 909.71	\$ 592.09	10% hydr./ 2% other	15%	15%	15%	7%	Bill travel time/exp	Contact branch	10%	20%

NOTES

- 1 Prices are base prices per month per unit assuming equipment is in good condition
- 2 Local branch would survey equipment and either accept or offer pre-maintenance work necessary in order to execute contract

# Pricing Matrix 2015 - 2016

**GOLD :** For overtime work requested by the Purchaser involving one mechanic, Purchaser agrees to pay us overtime labor at our normal billing rates, including travel time, travel expenses, and time spent at the site.

\*\*\*Platinum : For overtime work requested by the Purchaser involving one mechanic, Purchaser agrees to pay us for the difference between regular and overtime labor at our normal billing rates, including travel time, travel expenses, and time spent at the site

\*\*\*Platinum Premier: For overtime calls involving one mechanic, the cost of the overtime labor including travel time, travel expenses, and time spent at the site are included in this contract type.

# Escalator Pricing Matrix 2015-2016

## TCPN Escalator Gold Pricing

STATE	CITY	Escalator Standard Rise to 15'	Moving Walks Standard Length 100'	Platinum Premier Coverage	Platinum Contract Coverage
Alabama	Birmingham	\$794.81	\$1,656.46	10%	20%
Alabama	Mobile	\$812.15	\$1,667.44	10%	20%
Alaska	Anchorage (separate)	\$1,087.82	\$2,170.46	10%	20%
Arizona	Phoenix	\$842.38	\$1,721.19	10%	20%
Arkansas	Little Rock (Shreveport Local 98 merged)	\$812.87	\$1,658.68	10%	20%
California	Los Angeles/Las Vegas	\$1,087.89	\$2,118.63	10%	20%
California	San Francisco/Reno, NV	\$1,285.43	\$2,499.07	10%	20%
Colorado	Denver	\$876.46	\$1,781.50	10%	20%
Connecticut	New Haven	\$1,027.47	\$1,047.74	10%	20%
District of Columbia	Washington, D. C	\$984.65	\$1,795.96	10%	20%
Florida	Jacksonville	\$794.81	\$1,686.46	10%	20%
Florida	Miami	\$865.14	\$1,761.46	10%	20%
Florida	Orlando	\$834.07	\$1,706.21	10%	20%
Florida	Tampa	\$805.66	\$1,655.72	10%	20%
Georgia	Atlanta	\$809.02	\$1,661.81	10%	20%
Georgia	Savannah (Atlanta)	\$809.02	\$1,661.89	10%	20%
Hawaii	Honolulu	\$1,133.57	\$2,233.73	10%	20%
Illinois	Chicago	\$1,086.49	\$2,151.39	10%	20%
Illinois	Peoria (Springfield Local 52 merged)	\$897.17	\$1,825.30	10%	20%
Illinois	Rock Island (now in local 98)	\$872.01	\$1,773.74	10%	20%
Illinois	Rockford (now in local 132)	\$1,003.99	\$2,045.78	10%	20%
Illinois	Springfield (now in local 65)	\$897.17	\$1,825.30	10%	20%
Indiana	Evansville (now in local 3)	\$908.61	\$1,824.14	10%	20%
Indiana	Fort Wayne (Toledo)	\$861.24	\$1,591.14	10%	20%
Indiana	Indianapolis	\$929.69	\$1,975.70	10%	20%
Indiana	South Bend (now in local 44)	\$873.21	\$1,754.22	10%	20%
Iowa	Cedar Rapids (Des Moines)	\$872.01	\$1,773.80	10%	20%
Iowa	Des Moines (Rock Island Local 46 merged)	\$872.01	\$1,773.74	10%	20%
Iowa	Sioux City (Des Moines)	\$872.01	\$1,773.80	10%	20%
Kansas	Wichita (now in local 12)	\$845.03	\$1,709.08	10%	20%
Kentucky	Louisville	\$876.46	\$1,781.50	10%	20%
Louisiana	New Orleans/Jackson, MS	\$794.81	\$1,656.46	10%	20%
Louisiana	Shreveport (now in local 79)	\$812.87	\$1,668.68	10%	20%
Maine	Portland (now in local 4)	\$882.48	\$1,757.98	10%	20%
Maryland	Baltimore	\$809.70	\$1,840.25	10%	20%
Massachusetts	Boston (Portland, ME Local 95 merged)	\$1,138.26	\$2,242.17	10%	20%
Massachusetts	Springfield	\$1,022.42	\$2,036.83	10%	20%
Massachusetts	Worcester (Springfield)	\$1,022.42	\$2,036.89	10%	20%
Michigan	Detroit	\$1,001.54	\$2,002.94	10%	20%

**Additional Maintenance Cost for Escalators exceeding 15' of Vertical Rise and Moving Walks exceeding 100' of Horizontal Length**

For Escalators exceeding 15' in Vertical Rise Add 3.75%/ft. to Base Price

For Moving Walks exceeding 100' in horizontal length add 1%/ft. to Base Price

For Example:

Escalators		Increase		Price per ft.		PRICE
Vertical Rise	Base \$\$	Rise	% per ft.	ft.		
15' RISE	\$794.81	0	3.75%	\$29.80	\$794.81	3.75%
22' RISE	\$794.81	7	3.75%	\$26.80	\$1,083.41	
33' RISE	\$794.81	18	3.75%	\$29.80	\$1,331.21	
47' RISE	\$794.81	32	3.75%	\$29.80	\$1,748.41	

### Moving Walks

100'	\$1,636.46	0	1.00%	\$16.36	\$1,636.46	1%
150'	\$1,636.46	50	1.00%	\$16.36	\$2,454.46	
220'	\$1,636.46	120	1.00%	\$16.36	\$3,599.66	
260'	\$1,636.46	160	1.00%	\$16.36	\$4,254.06	
300'	\$1,636.46	200	1.00%	\$16.36	\$4,908.46	

**GOLD :** For overtime work requested by the Purchaser involving one mechanic, Purchaser agrees to pay us overtime labor at our normal billing rates, including travel time, travel expenses, and time spent at the site.

**\*\*\*Platinum :** For overtime work requested by the Purchaser involving one mechanic, Purchaser agrees to pay us for the difference between regular and overtime labor at our normal billing rates, including travel time, travel expenses, and time spent at the site

**\*\*\*\*Platinum Premier:** For overtime calls involving one mechanic, the cost of the overtime labor including travel time, travel expenses, and time spent at the site are included in this contract type

Escalator Pricing Matrix 2015-2016

Michigan	Grand Rapids (Lansing)	\$1,008.45	\$2,014.41	10%	20%
Michigan	Kalamazoo (Lansing)	\$1,008.45	\$1,014.41	10%	20%
Michigan	Lansing	\$1,008.45	\$2,014.40	10%	20%
Minnesota	Duluth (Minneapolis)	\$964.61	\$1,937.30	10%	20%
Minnesota	Minneapolis	\$964.61	\$1,937.29	10%	20%
Mississippi	Jackson (New Orleans, LA)	\$794.81	\$1,636.46	10%	20%
Missouri	Kansas City (Wichita #94 merged)	\$937.39	\$1,889.24	10%	20%
Missouri	St. Louis (Stannville #51 merged)	\$967.74	\$1,942.86	10%	20%
Montana	Billings (new in local 15)	\$894.16	\$5,779.51	10%	20%
Nebraska	Omaha	\$955.63	\$1,762.40	10%	20%
New Jersey		\$962.92	\$1,934.57	10%	20%
New Mexico	Albuquerque (El Paso)	\$828.77	\$1,696.89	10%	20%
New York	Albany/Utica	\$899.56	\$1,811.77	10%	20%
New York	Binghamton (Syracuse)	\$904.27	\$1,830.79	10%	20%
New York	Buffalo	\$962.92	\$1,934.37	10%	20%
New York (Local 1)	New York City (Service/Med / 40hr. wk.)	\$1,069.70	\$2,114.15	10%	20%
New York	Poughkeepsie	\$1,121.89	\$2,213.37	10%	20%
New York	Rochester	\$950.16	\$1,911.74	10%	20%
New York	Syracuse (Binghamton)	\$904.27	\$1,830.87	10%	20%
New York	Utica (Albany)	\$939.56	\$1,811.21	10%	20%
North Carolina	Charlotte	\$794.81	\$1,636.46	10%	20%
North Carolina	Greensboro	\$794.81	\$1,636.46	10%	20%
North Carolina	Raleigh-Durham (Greensboro)	\$794.61	\$1,636.54	10%	20%
Ohio	Akron	\$995.22	\$1,885.44	10%	20%
Ohio	Cincinnati	\$898.51	\$1,802.71	10%	20%
Ohio	Cleveland	\$939.64	\$1,970.83	10%	20%
Ohio	Columbus	\$957.78	\$1,802.65	10%	20%
Ohio	Toledo (South Bend Local 157 merged)	\$961.24	\$1,931.14	10%	20%
Ohio	Youngstown (Akron)	\$995.22	\$1,885.41	10%	20%
Oklahoma	Oklahoma City	\$794.81	\$1,636.46	10%	20%
Oklahoma	Tulsa	\$796.98	\$1,640.38	10%	20%
Oregon	Portland	\$1,044.58	\$2,077.71	10%	20%
Pennsylvania	Erie (Pittsburgh)	\$943.54	\$1,900.00	10%	20%
Pennsylvania	Harrisburg	\$907.93	\$1,837.13	10%	20%
Pennsylvania	Philadelphia	\$1,103.94	\$2,181.03	10%	20%
Pennsylvania	Pittsburgh	\$943.54	\$1,899.95	10%	20%
Pennsylvania	Reading/Allentown	\$947.69	\$1,907.77	10%	20%
Pennsylvania	Scranton/Wilkes Barre (Reading)	\$947.99	\$1,907.71	10%	20%
Rhode Island	Providence	\$994.72	\$1,990.10	10%	20%
South Carolina	Columbia/Greenville (formerly 134)	\$794.81	\$1,636.46	10%	20%
Tennessee	Chattanooga (Nashville)	\$819.98	\$1,681.23	10%	20%
Tennessee	Knoxville	\$794.81	\$1,634.77	10%	20%
Tennessee	Memphis	\$818.18	\$1,672.04	10%	20%
Tennessee	Nashville	\$819.98	\$1,681.23	10%	20%
Texas	Austin	\$801.80	\$1,645.93	10%	20%
Texas	Dallas	\$807.09	\$1,653.33	10%	20%

Escalator Pricing Matrix 2015-2016

Texas	El Paso (Albuquerque, NM)	\$525.77	\$1,696.86	10%	20%
Texas	Houston	\$431.30	\$1,701.46	10%	20%
Texas	San Antonio	\$794.91	\$1,686.46	10%	20%
Utah	Salt Lake City	\$858.88	\$1,730.35	10%	20%
Virginia	Norfolk	\$608.66	\$1,661.12	10%	20%
Virginia	Richmond	\$799.02	\$1,654.07	10%	20%
Virginia	Roanoke (Richmond)	\$799.02	\$1,644.14	10%	20%
Washington	Seattle	\$1,040.48	\$2,070.72	10%	20%
Washington	Spokane (Seattle) [Billings Local #60 merged]	\$1,040.48	\$2,070.71	10%	20%
West Virginia	Charleston/Huntington	\$912.71	\$1,845.70	10%	20%
West Virginia	Wheeling (Petersburg)	\$945.54	\$1,889.95	10%	20%
Wisconsin	Green Bay (Milwaukee)	\$956.75	\$1,933.40	10%	20%
Wisconsin	Madison (Rockford Local 105 merged)	\$926.43	\$1,867.75	10%	20%
Wisconsin	Milwaukee	\$956.78	\$1,923.35	10%	20%



**TCPN 2015-2016 Hourly Billing Rates**

**Attachment C-1**

TKE Branch	Mechanic'			Helper			Team		
	standard	OT	DOT	standard	OT	DOT	standard	OT	DOT
Akron	279.44	475.05	558.88	223.55	380.04	447.10	502.99	855.09	1005.99
Albuquerque	289.79	492.64	579.58	231.83	394.11	463.66	521.62	886.75	1043.24
Allentown	250.26	425.45	500.52	200.21	340.36	400.42	450.47	765.80	900.94
Anaheim	280.82	477.40	561.64	224.66	381.92	449.31	505.48	859.31	1010.96
Anchorage	281.70	478.88	563.39	225.36	383.11	450.71	507.05	861.99	1014.11
Atlanta	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Atlantic City	299.64	509.39	599.28	239.71	407.51	479.43	539.35	916.90	1078.71
Austin	278.86	474.06	557.71	223.09	379.25	446.17	501.94	853.30	1003.88
Baltimore	297.40	505.57	594.79	237.92	404.46	475.83	535.31	910.03	1070.63
Baton Rouge	263.08	447.23	526.16	210.46	357.79	420.92	473.54	805.02	947.08
Birmingham	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Boston	\$320.32	\$517.44	\$590.24	\$240.80	\$409.36	\$481.60	561.12	926.80	1031.52
Bozeman	294.06	499.91	588.13	235.25	399.93	470.50	529.31	899.83	1058.63
Buffalo	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Charleston	282.81	480.77	565.61	226.25	384.62	452.49	509.05	865.39	1018.11
Charlotte	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Chattanooga	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Chicago	328.82	558.99	657.64	263.06	447.19	526.11	591.88	1006.19	1183.75
Cincinnati	304.13	517.02	608.26	243.30	413.62	486.61	547.43	930.64	1094.87
Cleveland	295.15	501.76	590.30	236.12	401.41	472.24	531.27	903.17	1062.55
College Park	297.40	505.57	594.79	237.92	404.46	475.83	535.31	910.03	1070.63
Colorado Springs	289.20	491.65	578.41	231.36	393.32	462.73	520.57	884.96	1041.13
Columbia	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Columbus	277.20	471.23	554.39	221.76	376.99	443.51	498.95	848.22	997.91
Corpus Christi	267.15	454.16	534.30	213.72	363.33	427.44	480.87	817.48	961.75
Dallas	273.56	465.05	547.12	218.85	372.04	437.70	492.41	837.09	984.82
Dallas DFW	229.65	390.40	459.29	183.72	312.32	367.43	413.36	702.72	826.73
Denver	286.95	487.81	573.90	229.56	390.25	459.12	516.51	878.06	1033.01
Detroit	307.50	522.74	614.99	246.00	418.20	491.99	553.49	940.94	1106.99
Duluth	285.05	484.59	570.10	228.04	387.67	456.08	513.09	872.26	1026.19
El Paso	279.15	474.55	558.30	223.32	379.64	446.64	502.47	854.20	1004.94
Evansville	300.76	511.30	601.53	240.61	409.04	481.22	541.37	920.34	1082.75
Fargo	314.23	534.19	628.46	251.38	427.35	502.77	565.61	961.54	1131.23
Fort Collins	283.56	482.05	567.12	226.85	385.64	453.69	510.41	867.69	1020.81
Fort Worth	260.12	442.20	520.23	208.09	353.76	416.18	468.21	795.95	936.42
Ft. Lauderdale	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Ft. Myers	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Gainesville	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Grand Rapids	350.14	595.24	700.28	280.11	476.19	560.23	630.26	1071.44	1260.51

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Greensboro	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Greenville	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Hayward	357.75	608.18	715.50	286.20	486.54	572.40	643.95	1094.72	1287.90
Honolulu	298.34	507.18	596.68	238.67	405.74	477.34	537.01	912.92	1074.02
Houston	273.67	465.24	547.34	218.94	372.19	437.88	492.61	837.44	985.22
Houston Central	239.16	406.58	478.33	191.33	325.26	382.66	430.49	731.84	860.99
Indianapolis	290.66	494.13	581.33	232.53	395.30	465.06	523.19	889.43	1046.39
Jackson	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Jacksonville	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Kansas City	286.17	486.50	572.35	228.94	389.20	457.88	515.11	875.69	1030.23
King of Prussia	299.64	509.39	599.28	239.71	407.51	479.43	539.35	916.90	1078.71
Kirkland	280.93	477.59	561.87	224.75	382.07	449.49	505.68	859.66	1011.36
Knoxville	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Las Vegas	270.73	460.24	541.46	216.59	368.20	433.17	487.32	828.44	974.63
Lexington	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Little Rock	256.86	436.66	513.72	205.49	349.33	410.98	462.35	785.99	924.70
Long Island	282.81	480.77	565.61	226.25	384.62	452.49	509.05	865.39	1018.11
Los Angeles	296.02	503.23	592.03	236.81	402.58	473.63	532.83	905.81	1065.66
Louisville	271.58	461.69	543.17	217.27	369.36	434.54	488.85	831.05	977.71
Macon	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Mainco Elevator	252.51	429.26	505.01	202.01	343.41	404.01	454.51	772.67	909.02
Maine	\$320.32	\$517.44	\$590.24	\$240.80	\$409.36	\$481.60	561.12	926.80	1031.52
Manhattan	255.87	434.98	511.75	204.70	347.99	409.40	460.57	782.97	921.14
Memphis	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Miami	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Midland	270.45	459.77	540.90	216.36	367.81	432.72	486.81	827.58	973.62
Minneapolis	311.99	530.38	623.97	249.59	424.30	499.18	561.57	954.68	1123.15
Myrtle Beach	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
New Haven	322.09	547.55	644.17	257.67	438.04	515.34	579.75	985.58	1159.51
New Orleans	263.08	447.23	526.16	210.46	357.79	420.92	473.54	805.02	947.08
New York Elevator	243.53	414.00	487.06	194.82	331.20	389.65	438.35	745.20	876.70
Norfolk	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
North Virginia	297.40	505.57	594.79	237.92	404.46	475.83	535.31	910.03	1070.63
Northern NJ	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Oklahoma City	273.26	464.54	546.51	218.61	371.63	437.21	491.86	836.17	983.72
Orlando	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Palm Beach	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Pensacola	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Peoria	289.54	492.22	579.08	231.63	393.78	463.27	521.17	885.99	1042.35
Philadelphia	299.64	509.39	599.28	239.71	407.51	479.43	539.35	916.90	1078.71
Phoenix	272.03	462.46	544.07	217.63	369.97	435.25	489.66	832.42	979.32
Phoenix Sky Harbor	272.03	462.46	544.07	217.63	369.97	435.25	489.66	832.42	979.32
Pittsburgh	281.68	478.86	563.37	225.35	383.09	450.70	507.03	861.96	1014.07
Portland	284.92	484.36	569.83	227.93	387.49	455.87	512.85	871.85	1025.70

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Providence	296.27	503.67	592.55	237.02	402.93	474.04	533.29	906.60	1066.59
Raleigh	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Reno	335.78	570.82	671.55	268.62	456.66	537.24	604.40	1027.48	1208.80
Richmond	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Roanoke	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Rochester	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Rocky Mountain	306.15	520.46	612.30	244.92	416.36	489.84	551.07	936.82	1102.14
Sacramento	333.07	566.22	666.15	266.46	452.98	532.92	599.53	1019.20	1199.06
Salt Lake City	250.88	426.49	501.76	200.70	341.20	401.41	451.58	767.69	903.17
San Antonio	271.23	461.08	542.45	216.98	368.87	433.96	488.21	829.95	976.41
San Diego	300.20	510.34	600.40	240.16	408.27	480.32	540.36	918.62	1080.73
San Francisco	333.07	566.22	666.15	266.46	452.98	532.92	599.53	1019.20	1199.06
San Jose	351.86	598.16	703.72	281.49	478.53	562.97	633.35	1076.69	1266.69
San Juan	196.39	333.87	392.79	157.12	267.10	314.23	353.51	600.97	707.02
Santa Barbara	296.14	503.44	592.28	236.91	402.75	473.82	533.05	906.19	1066.10
Sarasota	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Savannah	274.95	467.42	549.90	219.96	373.93	439.92	494.91	841.35	989.83
Sioux Falls	306.37	520.84	612.75	245.10	416.67	490.20	551.47	937.51	1102.95
South Bend	306.37	520.84	612.75	245.10	416.67	490.20	551.47	937.51	1102.95
Southwest NJ	299.64	509.39	599.28	239.71	407.51	479.43	539.35	916.90	1078.71
Spokane	285.26	484.95	570.53	228.21	387.96	456.42	513.48	872.91	1026.95
Springfield	278.32	473.14	556.64	222.65	378.51	445.31	500.97	851.65	1001.95
St. Louis	303.01	515.11	606.02	242.41	412.09	484.81	545.41	927.20	1090.83
Syracuse	288.42	490.31	576.84	230.73	392.25	461.47	519.15	882.56	1038.31
Tacoma	292.53	497.29	585.05	234.02	397.84	468.04	526.55	895.13	1053.09
Tallahassee	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Tampa	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Temple	259.07	440.42	518.14	207.26	352.34	414.51	466.33	792.76	932.66
Toledo	292.91	497.94	585.81	234.33	398.35	468.65	527.23	896.30	1054.47
Tucson	277.45	471.67	554.91	221.96	377.34	443.93	499.42	849.01	998.83
Tulsa	258.77	439.91	517.54	207.01	351.93	414.03	465.78	791.83	931.57
Tyler	248.74	422.85	497.47	198.99	338.28	397.98	447.72	761.13	895.45
Vero Beach	291.79	496.03	583.57	233.43	396.83	466.86	525.21	892.86	1050.43
Westchester	282.81	480.77	565.61	226.25	384.62	452.49	509.05	865.39	1018.11
Wheeling	292.91	497.94	585.81	234.33	398.35	468.65	527.23	896.30	1054.47
Wichita	280.56	476.96	561.13	224.45	381.57	448.90	505.01	858.52	1010.03
Wilmington	299.64	509.39	599.28	239.71	407.51	479.43	539.35	916.90	1078.71
Worcester	310.86	528.47	621.73	248.69	422.77	497.38	559.55	951.24	1119.11
York	250.26	425.45	500.52	200.21	340.36	400.42	450.47	765.80	900.94