

AI-71155

Quote

Ref. 392135

QUOTE



2500 West Loop South ste 410/510
Houston, TX 77027
USA
214-914-5333
PO@netsyncnetwork.com

| | |
|----------|--------------|
| Quote #: | AAAQ59807-10 |
| Date: | Jul 8, 2019 |

Tips-170203

Prepared For:

Noah Lopez
Hidalgo County Information Technology
Phone
100 E. Cano 4th floor
Edinburg, TX 78539
US

Inside Sales:

Taylor Leger
tleger@netsyncnetwork.com
214-914-5333

Please send Purchase order to:
PO@netsyncnetwork.com

| Part | Description | Qty | Unit Price | Ext. Price |
|------------------|--|-----|-------------|-------------|
| 1 AR3140 ✓ | NetShelter SX 42U 750mm Wide x 1070mm Deep Networking Enclosure with Sides Black | 1 ✓ | \$1,758.21 | \$1,758.21 |
| 2 AP8861 ✓ | Rack PDU 2G, Metered, ZeroU, 5.7kW, 208V, (36) C13 & (6) C19 & (2) 5-20 | 2 ✓ | \$473.13 | \$946.26 |
| 3 AR8560 ✓ | Cable Trough, Open Bottom, 600mm | 1 ✓ | \$89.88 | \$89.88 |
| 4 AR8561 ✓ | Cable Trough, 600mm | 3 ✓ | \$86.92 | \$260.76 |
| 5 AR8571 ✓ | Cable Trough, 750mm | 1 ✓ | \$98.78 | \$98.78 |
| 6 AR8580 ✓ | Cable Trough, Open Bottom, 300mm | 2 ✓ | \$75.06 | \$150.12 |
| 7 AR8162ABLK ✓ | Data Cable Partition, NetShelter, 600mm Wide | 4 ✓ | \$35.56 | \$142.24 |
| 8 AR8163ABLK ✓ | Data Cable Partition, NetShelter, 600mm Wide, pass-through | 4 ✓ | \$37.53 | \$150.12 |
| 9 AR8172BLK ✓ | Data Cable Partition, NetShelter, 750mm Wide | 1 ✓ | \$64.21 | \$64.21 |
| 10 AR8173BLK ✓ | Data Cable Partition, NetShelter, 750mm Wide, pass-through | 1 ✓ | \$64.21 | \$64.21 |
| 11 ACAC10005 ✓ | InRow Bridge Partition, Data Cable 300 MM | 2 ✓ | \$175.82 | \$351.64 |
| 12 SY20K40F ✓ | Symmetra PX 20kW Scalable to 40kW N+1, 208V | 1 ✓ | \$20,078.91 | \$20,078.91 |
| 13 SYBT4 ✓ | Battery Module for Symmetra PX, Smart-UPS VT or Galaxy 3500 | 2 ✓ | \$1,414.47 | \$2,828.94 |
| 14 SYPM10KF2 ✓ | Symmetra PX 10kW Power Module, 208V, High Efficiency | 1 ✓ | \$3,586.54 | \$3,586.54 |
| 15 PSX-PDU120V ✓ | 120 V TYPE PDU | 1 ✓ | \$0.00 | \$0.00 |



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| 16 | ELECTRICAL SYSTEM ✓ 120V | ELECTRICAL SYSTEM 120V | 1 ✓ | \$0.00 | \$0.00 |
| 17 | OG-PDRPPNX10-M ✓ | S/A TYPE B PSX-PDU 208V IN W/MBP | 1 ✓ | \$7,360.87 | \$7,360.87 |
| 18 | DISTRIBUTION BREAKERS 120V ✓ | TYPE & AMP OF DISTRIBUTION CKT BRKS | 1 ✓ | \$0.00 | \$0.00 |
| 19 | OM-4264 ✓ | 3-POLE, 20A BOLT-ON SQUARE D BREAKER | 6 ✓ | \$68.52 | \$411.12 |
| 20 | OM-4265 ✓ | 1-POLE, 20A BOLT-ON SQUARE D BREAKER | 2 ✓ | \$29.22 | \$58.44 |
| 21 | OM-0218 ✓ | S/A BLANK PNL 1P CKTBRK NAM PSX-PDU | 64 ✓ | \$23.71 | \$1,517.44 |
| 22 | DISTRIBUTION CORDSETS 120V ✓ | OVERHEAD DISTRIBUTION CORDSETS | 1 ✓ | \$0.00 | \$0.00 |
| 23 | OM-5350-005 ✓ | TC 5WIRE W/L21-20 5 FOOT | 4 ✓ | \$70.52 | \$282.08 |
| 24 | OM-5350-009 ✓ | TC 5WIRE W/L21-20 9FOOT | 2 ✓ | \$77.58 | \$155.16 |
| 25 | OM-5357-009 ✓ | TC 3WIRE W/L5-20 9 FOOT | 1 ✓ | \$96.72 | \$96.72 |
| 26 | OM-5357-013 ✓ | TC 3WIRE W/L5-20 13 FOOT | 1 ✓ | \$100.75 | \$100.75 |
| 27 | INSTRUMENTATION 120V ✓ | INSTRUMENTATION OPTIONS | 1 ✓ | \$0.00 | \$0.00 |
| 28 | OM-0217 ✓ | BRANCH CURRENT MONITORING 21 POLE | 2 ✓ | \$1,038.14 | \$2,076.28 |
| 29 | AR8108BLK ✓ | 1U Blanking Panel Kit 19" Black | 1 ✓ | \$20.75 | \$20.75 |
| 30 | OPTIONS & ACCESSORIES 120V ✓ | OPTIONS AND ACCESSORIES | 1 ✓ | \$0.00 | \$0.00 |
| 31 | OG-PSX-B-UM-EN ✓ | USER MANL ASSY PSX B | 1 ✓ | \$56.43 | \$56.43 |
| 32 | RACK COLOR ✓ | RACK COLOR | 1 ✓ | \$0.00 | \$0.00 |
| 33 | OM-1292 ✓ | KIT PSX-PDU BLACK EXTERIOR | 1 ✓ | \$483.01 | \$483.01 |
| 34 | ACRC301S ✓ | InRow RC, 300mm, Chilled Water, 100-240V, 50/60 Hz - ST | 2 ✓ | \$6,287.06 | \$12,574.12 |



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|----|-------------|--|-----|------------|------------|
| 35 | ACAC10012 ✓ | 6ft (1.828m) Stainless Flex Pipe Kit 1" MPT to 1" FPT Union | 2 ✓ | \$610.43 | \$1,220.86 |
| 36 | ACAC10032 ✓ | Top Piping Kit - ACRC301S | 2 ✓ | \$246.94 | \$493.88 |
| 37 | ACDC2500 ✓ | Roof Height Adapter, SX42U to VX42U, 300mm | 2 ✓ | \$154.09 | \$308.18 |
| 38 | ACDC2501 ✓ | Roof Height Adapter, SX42U to VX42U, 600mm | 2 ✓ | \$196.56 | \$393.12 |
| 39 | ACDC2503 ✓ | Roof Height Adapter, SX42U to VX42U, 750mm | 1 ✓ | \$185.70 | \$185.70 |
| 40 | ACDC1005 ✓ | BAYING KIT - 900mm to 900mm | 1 ✓ | \$154.09 | \$154.09 |
| 41 | ACDC2000 ✓ | Ceiling Panel Mounting Rail - 1800mm (70.9in) | 1 ✓ | \$688.47 | \$688.47 |
| 42 | ACDC2552 ✓ | Depth Adapter, 900 to 1200mm, VX42U, 600mm Width | 2 ✓ | \$136.31 | \$272.62 |
| 43 | ACDC2003 ✓ | Ceiling Panel Mounting Rail - 100mm (3.9in) | 1 ✓ | \$124.45 | \$124.45 |
| 44 | ACDC2004 ✓ | Ceiling Panel Wall Mount - Single Row - 1800mm (70.9in) | 3 ✓ | \$72.11 | \$216.33 |
| 45 | ACDC2102 ✓ | Ceiling Panel - 1200mm (48in) | 7 ✓ | \$81.98 | \$573.86 |
| 46 | ACDC2018 ✓ | Aisle Containment Lighting kit (w/ power supply) | 1 ✓ | \$859.34 | \$859.34 |
| 47 | ACDC2019 ✓ | Aisle Containment Lighting kit (w/o power supply) | 2 ✓ | \$287.44 | \$574.88 |
| 48 | ACAC11009 ✓ | InRow OA End Aisle Containment Kit - 48U | 2 ✓ | \$284.47 | \$568.94 |
| 49 | ACDC2410 ✓ | Curtain Door Mounting Rail, 900 - 1200mm (36 - 48in) aisle width | 2 ✓ | \$148.16 | \$296.32 |
| 50 | ACDC2006 ✓ | Mounting Brackets - Ceiling Panel Rail (Power) | 2 ✓ | \$56.30 | \$112.60 |
| 51 | ACAC22000 ✓ | Active Flow Controller | 2 ✓ | \$1,027.27 | \$2,054.54 |
| 52 | ACAC22001 ✓ | Mounting Kit, 1U / Duct - Active Flow Controller | 2 ✓ | \$61.24 | \$122.48 |
| 53 | AP9335T ✓ | APC Temperature Sensor | 1 ✓ | \$64.21 | \$64.21 |
| 54 | NBACS125 ✓ | NetBotz 125 kHz Rack Access Control | 5 ✓ | \$888.98 | \$4,444.90 |



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| # | Part | Description | Qty | Unit Price | Ext. Price |
|----|----------------------|--|------|------------|------------|
| 55 | AP9224110 ✓ | APC 24 Port 10/100 Ethernet Switch | 1 ✓ | \$233.79 | \$233.79 |
| 56 | AR8429 ✓ | Horizontal Cable Organizer 1U w/brush strip | 1 ✓ | \$29.52 | \$29.52 |
| 57 | 3827GY-5 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 1 ✓ | \$2.79 | \$2.79 |
| 58 | 3827GY-10 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 13 ✓ | \$3.77 | \$49.01 |
| 59 | 3827GY-15 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 2 ✓ | \$4.14 | \$8.28 |
| 60 | 47136WH ✓ | APC RJ45F/RJ45F, WHITE, IN LINE COUPLER, CAT 5, RJ45F/RJ45F | 2 ✓ | \$5.60 | \$11.20 |
| 61 | AP94VMACT ✓ | StruxureWare Data Center Expert Virtual Appliance Activation Key | 1 ✓ | \$3,546.25 | \$3,546.25 |
| 62 | SE365C-DIGI ✓ | EcoStruxure Asset Advisor (IT) License for 365 Credits | 3 ✓ | \$260.46 | \$781.38 |
| 63 | WSTRTUP5X8-AX-26 ✓ | Start-Up Service 5X8 for InfraStruXure InRow RC | 2 ✓ | \$442.52 | \$885.04 |
| 64 | WASSEMUPS5X8-PX-21 ✓ | Scheduled 5X8 Assembly Service for Symmetra PX 40 kW UPS and/or PDU | 1 ✓ | \$825.76 | \$825.76 |
| 65 | WASSEM5X8-3-AX-26 ✓ | Scheduled Assembly Service 5X8 for 1-3 InfraStruXure InRow RC | 1 ✓ | \$666.73 | \$666.73 |
| 66 | WASSEM5X8-AX-20 ✓ | Scheduled Assembly of the Hot Aisle Enclosure Kit specific components 10-14 Frames | 1 ✓ | \$819.84 | \$819.84 |
| 67 | WASSEM5X8-AX-21 ✓ | (1) Assembly Service per Rack or InRow Air Containment component position front or back | 10 ✓ | \$156.07 | \$1,560.70 |
| 68 | WASSEMNB-NB-10 ✓ | NetBotz Assembly Services | 3 ✓ | \$142.24 | \$426.72 |
| 69 | WASSEM5X8-5R-PX-20 ✓ | 5X8 Scheduled Assembly Service for 1-5 Racks | 1 ✓ | \$1,144.80 | \$1,144.80 |
| 70 | WOE2YR-PX-22 ✓ | (2) Year On-Site Warranty Extension for (1) Symmetra PX UPS 20kVA 40 and/or PDU | 1 ✓ | \$4,274.56 | \$4,274.56 |
| 71 | WOE2YR-AX-26 ✓ | 2 Year On-Site Warranty Extension for (1) InfraStruXure InRow RC Chilled Water | 2 ✓ | \$2,862.20 | \$5,724.40 |
| 72 | WSPMV5X8-AX-26 ✓ | Semi Annual Preventative Maintenance 5X8 for InfraStruXure InRow RC | 4 ✓ | \$821.81 | \$3,287.24 |
| 73 | WPMV-PX-21 ✓ | (1) Additional Contract Preventive Maintenance Visit 5X8 for (1) Symmetra PX UPS 10kVA 40 and/or PDU | 2 ✓ | \$749.71 | \$1,499.42 |



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|----|-------------------------------|--|------|------------|------------|
| 74 | WNSC01 ✓ | Data Center Management Software Configuration Suite | 1 ✓ | \$0.00 | \$0.00 |
| 75 | WNSC0101 ✓ | Data Center Expert Software Configuration | 1 ✓ | \$0.00 | \$0.00 |
| 76 | WNSC010102 ✓ | Data Center Expert Basic Administration | 1 ✓ | \$630.70 | \$630.70 |
| 77 | WNSC010103 ✓ | Data Center Expert Advanced Administration | 1 ✓ | \$421.14 | \$421.14 |
| 78 | WNSC010111 ✓ | Data Center Device Identification | 13 ✓ | \$3.51 | \$45.63 |
| 79 | WNSC011 ✓ | Data Center Management Software Configuration Option | 1 ✓ | \$0.00 | \$0.00 |
| 80 | WNSC010101 ✓ | Data Center Management Software Configuration Base Service | 1 ✓ | \$1,472.96 | \$1,472.96 |
| 81 | WCONFIG1NB-NB-10 ✓ | Netbotz Configuration Service in ISX Designer 1 | 1 ✓ | \$3,501.76 | \$3,501.76 |
| 82 | WMS1YRVM ✓ | 1 Year StruxureWare Data Center Expert Virtual Machine Software Support Contract | 1 ✓ | \$213.13 | \$213.13 |
| 83 | TIPS / TAPS # 170203 Contract | TIPS / TAPS # 170203 Contract | 1 | \$0.00 | \$0.00 |

Quote is valid for 30 days

| | |
|--------------|---------------------|
| SubTotal | \$101,556.51 |
| Tax/VAT | \$0.00 |
| Shipping | \$2,201.00 |
| TOTAL | \$103,757.51 |

MSRP
Ref. 392135

List Price - TX - Hidalgo County ISX+DCIM
Quote Number : 2019-681233-1



Products and Services (All Prices in USD)

ISX0001629568-0004

Copy ISXD Design 1

Room Components - Equipment

| Item No. | Qty. | Product | Description | Price | Extended Price |
|-----------|------|------------------------------|---|-----------|----------------|
| 1 4 | 1 ✓ | AR3140 ✓ | SX ENCL 42U 750X1070 NETWORK W/ SIDES BLK | 3,270.00 | 3,270.00 |
| 2 5 | 2 ✓ | AP8861 ✓ | Rack PDU 2G, Metered, ZeroU, 5.7kW, 208V, (36) C13 & (6) C19 & (2) 5-20 | 889.00 | 1,778.00 |
| 3 6 | 1 ✓ | AR8560 ✓ | Cable Trough, Open Bottom, 600mm | 168.00 | 168.00 |
| 4 7 | 3 ✓ | AR8561 ✓ | Cable Trough, 600mm | 162.00 | 486.00 |
| 5 8 | 1 ✓ | AR8571 ✓ | Cable Trough, 750mm | 184.00 | 184.00 |
| 6 9 | 2 ✓ | AR8580 ✓ | Cable Trough, Open Bottom, 300mm | 140.00 | 280.00 |
| 7 10 | 4 ✓ | AR8162ABLK ✓ | Data Cable Partition, NetShelter, 600mm Wide | 67.00 | 268.00 |
| 8 11 | 4 ✓ | AR8163ABLK ✓ | Data Cable Partition, NetShelter, 600mm Wide, pass-through | 70.00 | 280.00 |
| 9 12 | 1 ✓ | AR8172BLK ✓ | Data Cable Partition, NetShelter, 750mm Wide | 120.00 | 120.00 |
| 10 13 | 1 ✓ | AR8173BLK ✓ | Data Cable Partition, NetShelter, 750mm Wide, pass-through | 120.00 | 120.00 |
| 11 14 | 2 ✓ | ACAC10005 ✓ | InRow Bridge Partition, Data Cable 300 MM | 349.00 | 698.00 |
| 12 15 | 1 ✓ | SY20K40F ✓ | Symmetra PX 20kW Scalable to 40kW N+1, 208V | 35,985.00 | 35,985.00 |
| 13 16 | 2 ✓ | SYBT4 ✓ | Battery Module for Symmetra PX, Smart-UPS VT or Galaxy 3500 | 2,720.00 | 5,440.00 |
| 14 17 | 1 ✓ | SYPM10KF2 ✓ | Symmetra PX 10kW Power Module, 208V, High Efficiency | 6,710.00 | 6,710.00 |
| 15 18 | 1 ✓ | PSX-PDU120V ✓ | 120 V TYPE PDU | | |
| 16 18.1 | 1 ✓ | ELECTRICAL SYSTEM 120V ✓ | ELECTRICAL SYSTEM 120V | | |
| 17 18.1.1 | 1 ✓ | 0G-PDRPPNX10-M ✓ | S/A TYPE B PSX-PDU 208V IN W/MBP | 13,415.00 | 13,415.00 |
| 18 18.2 | 1 ✓ | DISTRIBUTION BREAKERS 120V ✓ | TYPE & AMP OF DISTRIBUTION CKT BRKS | | |
| 19 18.2.1 | 6 ✓ | 0M-4264 ✓ | 3-POLE, 20A BOLT-ON SQUARE D BREAKER | 128.00 | 768.00 |
| 20 18.2.2 | 2 ✓ | 0M-4265 ✓ | 1-POLE, 20A BOLT-ON SQUARE D BREAKER | 54.00 | 108.00 |

List Price - TX - Hidalgo County ISX+DCIM
Quote Number : 2019-681233-1



| | | | | | | |
|----|--------|------|------------------------------|--|-----------|-----------|
| 21 | 18.2.3 | 64 ✓ | 0M-0218 ✓ | S/A BLANK PNL 1P CKTBRK NAM PSX-PDU | 44.00 | 2,816.00 |
| 22 | 18.3 | 1 ✓ | DISTRIBUTION CORDSETS 120V ✓ | OVERHEAD DISTRIBUTION CORDSETS | | |
| 23 | 18.3.1 | 4 ✓ | 0M-5350-005 ✓ | TC 5WIRE W/L21-20 5 FOOT | 129.00 | 516.00 |
| 24 | 18.3.2 | 2 ✓ | 0M-5350-009 ✓ | TC 5WIRE W/L21-20 9FOOT | 142.00 | 284.00 |
| 25 | 18.3.3 | 1 ✓ | 0M-5357-009 ✓ | TC 3WIRE W/L5-20 9 FOOT | 177.00 | 177.00 |
| 26 | 18.3.4 | 1 ✓ | 0M-5357-013 ✓ | TC 3WIRE W/L5-20 13 FOOT | 184.00 | 184.00 |
| 27 | 18.4 | 1 ✓ | INSTRUMENTATION 120V ✓ | INSTRUMENTATION OPTIONS | | |
| 28 | 18.4.1 | 2 ✓ | 0M-0217 ✓ | BRANCH CURRENT MONITORING 21 POLE | 1,895.00 | 3,790.00 |
| 29 | 18.4.2 | 1 ✓ | AR8108BLK ✓ | 1U Blanking Panel Kit 19" Black | 41.00 | 41.00 |
| 30 | 18.5 | 1 ✓ | OPTIONS & ACCESSORIES 120V ✓ | OPTIONS AND ACCESSORIES | | |
| 31 | 18.5.1 | 1 ✓ | 0G-PSX-B-UM-EN ✓ | USER MANL ASSY PSX B | 103.00 | 103.00 |
| 32 | 18.6 | 1 ✓ | RACK COLOR ✓ | RACK COLOR | | |
| 33 | 18.6.1 | 1 ✓ | 0M-1292 ✓ | KIT PSX-PDU BLACK EXTERIOR | 881.00 | 881.00 |
| 34 | 19 | 2 ✓ | ACRC301S ✓ | InRow RC, 300mm, Chilled Water, 100-240V, 50/60 Hz - ST | 12,355.00 | 24,710.00 |
| 35 | 20 | 2 ✓ | ACAC10012 ✓ | 6ft (1.828m) Stainless Flex Pipe Kit 1" MPT to 1" FPT Union | 1,185.00 | 2,370.00 |
| 36 | 21 | 2 ✓ | ACAC10032 ✓ | Top Piping Kit - ACRC301S | 482.00 | 964.00 |
| 37 | 22 | 2 ✓ | ACDC2500 ✓ | Roof Height Adapter, SX42U to VX42U, 300mm | 290.00 | 580.00 |
| 38 | 23 | 2 ✓ | ACDC2501 ✓ | Roof Height Adapter, SX42U to VX42U, 600mm | 370.00 | 740.00 |
| 39 | 24 | 1 ✓ | ACDC2503 ✓ | Roof Height Adapter, SX42U to VX42U, 750mm | 349.00 | 349.00 |
| 40 | 25 | 1 ✓ | ACDC1005 ✓ | BAYING KIT - 900mm to 900mm | 304.00 | 304.00 |
| 41 | 26 | 1 ✓ | ACDC2000 ✓ | Ceiling Panel Mounting Rail - 1800mm (70.9in) | 1,295.00 | 1,295.00 |
| 42 | 27 | 2 ✓ | ACDC2552 ✓ | Depth Adapter, 900 to 1200mm, VX42U, 600mm Width | 256.00 | 512.00 |
| 43 | 28 | 1 ✓ | ACDC2003 ✓ | Ceiling Panel Mounting Rail - 100mm (3.9in) | 234.00 | 234.00 |
| 44 | 29 | 3 ✓ | ACDC2004 ✓ | Ceiling Panel Wall Mount - Single Row - 1800mm (70.9in) | 136.00 | 408.00 |
| 45 | 30 | 7 ✓ | ACDC2102 ✓ | Ceiling Panel - 1200mm (48in) | 154.00 | 1,078.00 |
| 46 | 31 | 1 ✓ | ACDC2018 ✓ | Aisle Containment Lighting kit (w/ power supply) | 1,615.00 | 1,615.00 |
| 47 | 32 | 2 ✓ | ACDC2019 ✓ | Aisle Containment Lighting kit (w/o power supply) | 540.00 | 1,080.00 |
| 48 | 33 | 2 ✓ | ACAC11009 ✓ | InRow OA End Aisle Containment Kit - 48U | 534.00 | 1,068.00 |
| 49 | 34 | 2 ✓ | ACDC2410 ✓ | Curtain Door Mounting Rail, 900 - 1200mm (36 - 48in) aisle width | 279.00 | 558.00 |

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|------------------|----|------|---------------|--|----------|-------------------|
| 50 | 35 | 2 ✓ | ACDC2006 ✓ | Mounting Brackets - Ceiling Panel Rail (Power) | 107.00 | 214.00 |
| 51 | 36 | 2 ✓ | ACAC22000 ✓ | Active Flow Controller | 2,065.00 | 4,130.00 |
| 52 | 37 | 2 ✓ | ACAC22001 ✓ | Mounting Kit, 1U / Duct - Active Flow Controller | 119.00 | 238.00 |
| 53 | 38 | 1 ✓ | AP9335T ✓ | APC Temperature Sensor | 117.00 | 117.00 |
| 54 | 39 | 5 ✓ | NBACS125 ✓ | NetBotz 125 kHz Rack Access Control | 1,710.00 | 8,550.00 |
| 55 | 40 | 1 ✓ | AP9224110 ✓ | APC 24 Port 10/100 Ethernet Switch | 422.00 | 422.00 |
| 56 | 41 | 1 ✓ | AR8429 ✓ | Horizontal Cable Organizer 1U w/brush strip | 54.00 | 54.00 |
| 57 | 42 | 1 ✓ | 3827GY-5 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 5.10 | 5.10 |
| 58 | 43 | 13 ✓ | 3827GY-10 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 6.90 | 89.70 |
| 59 | 44 | 2 ✓ | 3827GY-15 ✓ | APC CATEGORY 5 UTP 568B PATCH CABLE, GREY, RJ45M/RJ45M | 7.50 | 15.00 |
| 60 | 45 | 2 ✓ | 47136WH ✓ | APC RJ45F/RJ45F, WHITE, IN LINE COUPLER, CAT 5, RJ45F/RJ45F | 10.25 | 20.50 |
| 61 | 46 | 1 ✓ | AP94VMACT ✓ | StruxureWare Data Center Expert Virtual Appliance Activation Key | 6,400.00 | 6,400.00 |
| 62 | 47 | 3 ✓ | SE365C-DIGI ✓ | EcoStruxure Asset Advisor (IT) License for 365 Credits | 470.00 | 1,410.00 |
| Sub Total | | | | | | 138,400.30 |

| Room Components - Services | | | | | |
|----------------------------|------|----------------------|---|----------|----------------|
| Item No. | Qty. | Product | Description | Price | Extended Price |
| 63 | 2 ✓ | WSTRUP5X8-AX-26 ✓ | Start-Up Service 5X8 for InfraStruXure InRow RC | 974.00 | 1,948.00 |
| 64 | 1 ✓ | WASSEMUPS5X8-PX-21 ✓ | Scheduled 5X8 Assembly Service for Symmetra PX 40 kW UPS and/or PDU | 1,705.00 | 1,705.00 |
| 65 | 1 ✓ | WASSEM5X8-3-AX-26 ✓ | Scheduled Assembly Service 5X8 for 1-3 InfraStruXure InRow RC | 1,340.00 | 1,340.00 |
| 66 | 1 ✓ | WASSEM5X8-AX-20 ✓ | Scheduled Assembly of the Hot Aisle Enclosure Kit specific components 10-14 Frames | 1,540.00 | 1,540.00 |
| 67 | 10 ✓ | WASSEM5X8-AX-21 ✓ | (1) Assembly Service per Rack or InRow Air Containment component position front or back | 411.00 | 4,110.00 |
| 68 | 3 ✓ | WASSEMNB-NB-10 ✓ | NetBotz Assembly Services for NBRK0450/ NBRK0570/ NBWL0355/ NBWL0455 | 360.00 | 1,080.00 |
| 69 | 1 ✓ | WASSEM5X8-5R-PX-20 ✓ | 5X8 Scheduled Assembly Service for 1-5 Racks | 2,295.00 | 2,295.00 |
| 70 | 1 ✓ | WOE2YR-PX-22 ✓ | (2) Year On-Site Warranty Extension for (1) Symmetra PX UPS 20kVA 40 and/or PDU | 7,830.00 | 7,830.00 |
| 71 | 2 ✓ | WOE2YR-AX-26 ✓ | 2 Year On-Site Warranty Extension for (1) InfraStruXure InRow RC Chilled Water | 5,245.00 | 10,490.00 |

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|------------------|--------|------|--------------------|--|----------|------------------|
| 72 | 57 | 4 ✓ | WSPMV5X8-AX-26 ✓ | Semi Annual Preventative Maintenance 5X8 for InfraStruXure InRow RC | 1,545.00 | 6,180.00 |
| 73 | 58 | 2 ✓ | WPMV-PX-21 ✓ | (1) Additional Contract Preventive Maintenance Visit 5X8 for (1) Symmetra PX UPS 10kVA 40 and/or PDU | 1,395.00 | 2,790.00 |
| 74 | 59 | 1 ✓ | WNSC01 ✓ | Data Center Management Software Configuration Suite | | |
| 75 | 59.1 | 1 ✓ | WNSC0101 ✓ | Data Center Expert Software Configuration | | |
| 76 | 59.1.1 | 1 ✓ | WNSC010102 ✓ | Data Center Expert Basic Administration | 1,140.00 | 1,140.00 |
| 77 | 59.1.2 | 1 ✓ | WNSC010103 ✓ | Data Center Expert Advanced Administration | 760.00 | 760.00 |
| 78 | 59.1.3 | 13 ✓ | WNSC010111 ✓ | Data Center Device Identification | 6.40 | 83.20 |
| 79 | 59.2 | 1 ✓ | WNSC011 ✓ | Data Center Management Software Configuration Option | | |
| 80 | 59.2.1 | 1 ✓ | WNSC010101 ✓ | Data Center Management Software Configuration Base Service | 2,660.00 | 2,660.00 |
| 81 | 60 | 1 ✓ | WCONFIG1NB-NB-10 ✓ | Netbotz Configuration Service in ISX Designer 1 | 6,320.00 | 6,320.00 |
| 82 | 61 | 1 ✓ | WMS1YRVM ✓ | 1 Year StruxureWare Data Center Expert Virtual Machine Software Support Contract | 385.00 | 385.00 |
| Sub Total | | | | | | 52,656.20 |

Additional Parts - Equipment

| Item No. | Qty. | Product | Description | Price | Extended Price |
|------------------|------|----------|--|--------|----------------|
| 1 | 2 | ACDC2302 | Mounting Support - Duct Lighting (w/o lights) | 154.00 | 308.00 |
| 2 | 1 | AR8567 | Trough End Cap | 57.00 | 57.00 |
| 3 | 5 | AR7209 | NetShelter SX Trough and Partition Roof Bridge | 107.00 | 535.00 |
| Sub Total | | | | | 900.00 |

Solution Total 191,956.50

GRAND TOTAL (USD) List Price \$191,956.50

Prices do not include freight/delivery costs unless otherwise specified.

List Price - TX - Hidalgo County ISX+DCIM
Quote Number : 2019-681233-1



Important Quotation Information:

Quote Status: Approved (Expiration Date: 9/29/2019)

Total Weight: 4840.22 LBS / 2195.5 KGS

End User:

Hidalgo County Courthouse
100 N Closner
Edinburg, Texas 78539
USA

Any potential discount, as given in the Products section of this Quotation, is granted exclusively for the Products and Quantity that are intended for the designated end user for its own use, and not for resale. Schneider Electric IT reserves the right to validate/verify the requested quantity of goods to be supplied to the end user. Schneider Electric IT may exercise this right either before releasing the goods for sale to direct partner* or after such sale. As such, partner is responsible for ensuring appropriate documentation/data/information is obtained from end-user and retained to enable validation/verification by Schneider Electric IT. Schneider Electric IT is entitled to request back, and therefore invoice partner, the amount of discount provided to partner for any outstanding SKU/Qty claimed by partner but not received by end user.

*Partner refers to Direct Partner, Reseller or Distributor.

List Price - TX - Hidalgo County ISX+DCIM
Quote Number : 2019-681233-1



Terms and Conditions

ANY ORDER PLACED PURSUANT TO THIS QUOTATION SHALL BE GOVERNED SOLELY BY THE TERMS AND CONDITIONS SET FORTH AT http://www.apc.com/corporate/legal/legal_order.cfm

Price Verification Worksheet for Req# 392135

| Line | Qty | List | | Sale | | Discount | Ext Cost | Disc Rate | Disc % |
|------|-----|--------------|---|--------------|---|-------------|--------------|-----------|---------|
| 1 | 1 | \$ 3,270.00 | - | \$ 1,758.21 | = | \$1,511.79 | \$ 1,758.21 | 0.4623 | 46 |
| 2 | 2 | \$ 889.00 | - | \$ 473.13 | = | \$415.87 | \$ 946.26 | 0.4678 | 47 |
| 3 | 1 | \$ 168.00 | - | \$ 89.88 | = | \$78.12 | \$ 89.88 | 0.4650 | 47 |
| 4 | 3 | \$ 162.00 | - | \$ 86.92 | = | \$75.08 | \$ 260.76 | 0.4635 | 46 |
| 5 | 1 | \$ 184.00 | - | \$ 98.78 | = | \$85.22 | \$ 98.78 | 0.4632 | 46 |
| 6 | 2 | \$ 140.00 | - | \$ 75.06 | = | \$64.94 | \$ 150.12 | 0.4639 | 46 |
| 7 | 4 | \$ 67.00 | - | \$ 35.56 | = | \$31.44 | \$ 142.24 | 0.4693 | 47 |
| 8 | 4 | \$ 70.00 | - | \$ 37.53 | = | \$32.47 | \$ 150.12 | 0.4639 | 46 |
| 9 | 1 | \$ 120.00 | - | \$ 64.21 | = | \$55.79 | \$ 64.21 | 0.4649 | 46 |
| 10 | 1 | \$ 120.00 | - | \$ 64.21 | = | \$55.79 | \$ 64.21 | 0.4649 | 46 |
| 11 | 2 | \$ 349.00 | - | \$ 175.82 | = | \$173.18 | \$ 351.64 | 0.4962 | 50 |
| 12 | 1 | \$ 35,985.00 | - | \$ 20,078.91 | = | \$15,906.09 | \$ 20,078.91 | 0.4420 | 44 |
| 13 | 2 | \$ 2,720.00 | - | \$ 1,414.47 | = | \$1,305.53 | \$ 2,828.94 | 0.4800 | 48 |
| 14 | 1 | \$ 6,710.00 | - | \$ 3,586.54 | = | \$3,123.46 | \$ 3,586.54 | 0.4655 | 47 |
| 15 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 16 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 17 | 1 | \$ 13,415.00 | - | \$ 7,360.87 | = | \$6,054.13 | \$ 7,360.87 | 0.4513 | 45 |
| 18 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 19 | 6 | \$ 128.00 | - | \$ 68.52 | = | \$59.48 | \$ 411.12 | 0.4647 | 46 |
| 20 | 2 | \$ 54.00 | - | \$ 29.22 | = | \$24.78 | \$ 58.44 | 0.4589 | 46 |
| 21 | 64 | \$ 44.00 | - | \$ 23.71 | = | \$20.29 | \$ 1,517.44 | 0.4611 | 46 |
| 22 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 23 | 4 | \$ 129.00 | - | \$ 70.52 | = | \$58.48 | \$ 282.08 | 0.4533 | 45 |
| 24 | 2 | \$ 142.00 | - | \$ 77.58 | = | \$64.42 | \$ 155.16 | 0.4537 | 45 |
| 25 | 1 | \$ 177.00 | - | \$ 96.72 | = | \$80.28 | \$ 96.72 | 0.4536 | 45 |
| 26 | 1 | \$ 184.00 | - | \$ 100.75 | = | \$83.25 | \$ 100.75 | 0.4524 | 45 |
| 27 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 28 | 2 | \$ 1,895.00 | - | \$ 1,038.14 | = | \$856.86 | \$ 2,076.28 | 0.4522 | 45 |
| 29 | 1 | \$ 41.00 | - | \$ 20.75 | = | \$20.25 | \$ 20.75 | 0.4939 | 49 |
| 30 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 31 | 1 | \$ 103.00 | - | \$ 56.43 | = | \$46.57 | \$ 56.43 | 0.4521 | 45 |
| 32 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 33 | 1 | \$ 881.00 | - | \$ 483.01 | = | \$397.99 | \$ 483.01 | 0.4517 | 45 |
| 34 | 2 | \$ 12,355.00 | - | \$ 6,287.06 | = | \$6,067.94 | \$ 12,574.12 | 0.4911 | 49 |
| 35 | 2 | \$ 1,185.00 | - | \$ 610.43 | = | \$574.57 | \$ 1,220.86 | 0.4849 | 48 |
| 36 | 2 | \$ 482.00 | - | \$ 246.94 | = | \$235.06 | \$ 493.88 | 0.4877 | 49 |
| 37 | 2 | \$ 290.00 | - | \$ 154.09 | = | \$135.91 | \$ 308.18 | 0.4687 | 47 |
| 38 | 2 | \$ 370.00 | - | \$ 196.56 | = | \$173.44 | \$ 393.12 | 0.4688 | 47 |
| 39 | 1 | \$ 349.00 | - | \$ 185.70 | = | \$163.30 | \$ 185.70 | 0.4679 | 47 |
| 40 | 1 | \$ 304.00 | - | \$ 154.09 | = | \$149.91 | \$ 154.09 | 0.4931 | 49 |
| 41 | 1 | \$ 1,295.00 | - | \$ 688.47 | = | \$606.53 | \$ 688.47 | 0.4684 | 47 |
| 42 | 2 | \$ 256.00 | - | \$ 136.31 | = | \$119.69 | \$ 272.62 | 0.4675 | 47 |

Price Verification Worksheet for Req# 392135

| | | | | | | | | | |
|--------------|----|-------------|---|-------------|---|------------|---------------------|---------|---------|
| 43 | 1 | \$ 234.00 | - | \$ 124.45 | = | \$109.55 | \$ 124.45 | 0.4682 | 47 |
| 44 | 3 | \$ 136.00 | - | \$ 72.11 | = | \$63.89 | \$ 216.33 | 0.4698 | 47 |
| 45 | 7 | \$ 154.00 | - | \$ 81.98 | = | \$72.02 | \$ 573.86 | 0.4677 | 47 |
| 46 | 1 | \$ 1,615.00 | - | \$ 859.34 | = | \$755.66 | \$ 859.34 | 0.4679 | 47 |
| 47 | 2 | \$ 540.00 | - | \$ 287.44 | = | \$252.56 | \$ 574.88 | 0.4677 | 47 |
| 48 | 2 | \$ 534.00 | - | \$ 284.47 | = | \$249.53 | \$ 568.94 | 0.4673 | 47 |
| 49 | 2 | \$ 279.00 | - | \$ 148.16 | = | \$130.84 | \$ 296.32 | 0.4690 | 47 |
| 50 | 2 | \$ 107.00 | - | \$ 56.30 | = | \$50.70 | \$ 112.60 | 0.4738 | 47 |
| 51 | 2 | \$ 2,065.00 | - | \$ 1,027.27 | = | \$1,037.73 | \$ 2,054.54 | 0.5025 | 50 |
| 52 | 2 | \$ 119.00 | - | \$ 61.24 | = | \$57.76 | \$ 122.48 | 0.4854 | 49 |
| 53 | 1 | \$ 117.00 | - | \$ 64.21 | = | \$52.79 | \$ 64.21 | 0.4512 | 45 |
| 54 | 5 | \$ 1,710.00 | - | \$ 888.98 | = | \$821.02 | \$ 4,444.90 | 0.4801 | 48 |
| 55 | 1 | \$ 422.00 | - | \$ 233.79 | = | \$188.21 | \$ 233.79 | 0.4460 | 45 |
| 56 | 1 | \$ 54.00 | - | \$ 29.52 | = | \$24.48 | \$ 29.52 | 0.4533 | 45 |
| 57 | 1 | \$ 5.10 | - | \$ 2.79 | = | \$2.31 | \$ 2.79 | 0.4529 | 45 |
| 58 | 13 | \$ 6.90 | - | \$ 3.77 | = | \$3.13 | \$ 49.01 | 0.4536 | 45 |
| 59 | 2 | \$ 7.50 | - | \$ 4.14 | = | \$3.36 | \$ 8.28 | 0.4480 | 45 |
| 60 | 2 | \$ 10.25 | - | \$ 5.60 | = | \$4.65 | \$ 11.20 | 0.4537 | 45 |
| 61 | 1 | \$ 6,400.00 | - | \$ 3,546.25 | = | \$2,853.75 | \$ 3,546.25 | 0.4459 | 45 |
| 62 | 3 | \$ 470.00 | - | \$ 260.46 | = | \$209.54 | \$ 781.38 | 0.4458 | 45 |
| 63 | 2 | \$ 974.00 | - | \$ 442.52 | = | \$531.48 | \$ 885.04 | 0.5457 | 55 |
| 64 | 1 | \$ 1,705.00 | - | \$ 825.76 | = | \$879.24 | \$ 825.76 | 0.5157 | 52 |
| 65 | 1 | \$ 1,340.00 | - | \$ 666.73 | = | \$673.27 | \$ 666.73 | 0.5024 | 50 |
| 66 | 1 | \$ 1,540.00 | - | \$ 819.84 | = | \$720.16 | \$ 819.84 | 0.4676 | 47 |
| 67 | 10 | \$ 411.00 | - | \$ 156.07 | = | \$254.93 | \$ 1,560.70 | 0.6203 | 62 |
| 68 | 3 | \$ 360.00 | - | \$ 142.24 | = | \$217.76 | \$ 426.72 | 0.6049 | 60 |
| 69 | 1 | \$ 2,295.00 | - | \$ 1,144.80 | = | \$1,150.20 | \$ 1,144.80 | 0.5012 | 50 |
| 70 | 1 | \$ 7,830.00 | - | \$ 4,274.56 | = | \$3,555.44 | \$ 4,274.56 | 0.4541 | 45 |
| 71 | 2 | \$ 5,245.00 | - | \$ 2,862.20 | = | \$2,382.80 | \$ 5,724.40 | 0.4543 | 45 |
| 72 | 4 | \$ 1,545.00 | - | \$ 821.81 | = | \$723.19 | \$ 3,287.24 | 0.4681 | 47 |
| 73 | 2 | \$ 1,395.00 | - | \$ 749.71 | = | \$645.29 | \$ 1,499.42 | 0.4626 | 46 |
| 74 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 75 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 76 | 1 | \$ 1,140.00 | - | \$ 630.70 | = | \$509.30 | \$ 630.70 | 0.4468 | 45 |
| 77 | 1 | \$ 760.00 | - | \$ 421.14 | = | \$338.86 | \$ 421.14 | 0.4459 | 45 |
| 78 | 13 | \$ 6.40 | - | \$ 3.51 | = | \$2.89 | \$ 45.63 | 0.4516 | 45 |
| 79 | 1 | \$ - | - | \$ - | = | \$0.00 | \$ - | #DIV/0! | #DIV/0! |
| 80 | 1 | \$ 2,660.00 | - | \$ 1,472.96 | = | \$1,187.04 | \$ 1,472.96 | 0.4463 | 45 |
| 81 | 1 | \$ 6,320.00 | - | \$ 3,501.76 | = | \$2,818.24 | \$ 3,501.76 | 0.4459 | 45 |
| 82 | 1 | \$ 385.00 | - | \$ 213.13 | = | \$171.87 | \$ 213.13 | 0.4464 | 45 |
| TOTAL | | | | | | | \$101,556.51 | | |

Subject: RE: Hidalgo County APC - TIPS/TAPS# 170203



Karen Walton <Karen.Walton@tips-usa.com>
to Taylor Leger, elena.gomez@co.hidalgo.tx.us, Victoria Walston

Tue, Jul 9, 3:40 PM (2 days)

You are viewing an attached message. COUNTY OF HIDALGO, TEXAS
Mail can't verify the authenticity of attached messages.

This quote complies with the vendor's contract. If you decide to proceed with this purchase, please issue PO (ma out to the awarded vendor) and email to tipspo@tips-usa.com. Please be sure to reference "TIPS" and the vendo contract # on the PO. Attach PO and quote as a PDF document. You will receive an "official" confirmation letter v we process the PO to the vendor.

Thank you,
Karen

Karen Walton

Purchase Order Compliance
TIPS - The Interlocal Purchasing System
4845 US Hwy 271 N ~ Pittsburg, TX 75686
Phone: 866-839-8477
www.tips-usa.com

From: Taylor Leger <TLeger@netsyncnetwork.com>
Sent: Tuesday, July 9, 2019 2:50 PM
To: Karen Walton <Karen.Walton@tips-usa.com>
Cc: elena.gomez@co.hidalgo.tx.us
Subject: Hidalgo County APC - TIPS/TAPS# 170203

Karen,

I have attached the quote above for Hidalgo County. Can you please verify that we are compliant with TIPS/TAPS #170203?

Taylor Leger | Account Executive
e tleger@netsyncnetwork.com
m 214.914.5333

NETSYNC

Netsync Dallas Office
2304 Tarpley Rd, Suite 114
Carrollton, TX 75006

The Interlocal Purchasing System

"Specializing in the Management of High Quality Cooperative Procurement Solutions to Reduce Costs and Mitigate Risks!"

Vendor Profile



Print Date 8 July 2019

Netsync Network Solutions

www.netsyncnetwork.com

EMAIL PO & VENDOR QUOTE TO: TIPSP0@TIPS-USA.COM >
 PO MUST REFERENCE VENDOR'S TIPS CONTRACT NUMBER >
 ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

| | <u>PAYMENT TO</u> | <u>TIPS CONTACT</u> |
|---------|------------------------|--|
| ADDRESS | 2500 West Loop South , | NAME Meredith Barton |
| CITY | Houston | PHONE (866) 839-8477 |
| STATE | TX | FAX (866) 839-8472 |
| ZIP | 77027 | EMAIL tips@tips-usa.com |

HUB Yes

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE Yes

Netsync Network Solutions is a HUB-certified, minority-owned, value-added reseller (VAR), specializing in collaboration and unified communications, data center and cloud, network infrastructure, wireless and mobility, physical and cyber security, end-user computing and VDI,

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WV | WY

AWARDED CONTRACTS CFV (Call For Verification)

| Contract | Comodity | Exp Date | EDGAR |
|----------|--|------------|-------|
| 18050101 | Networking Equipment, Software and Services (2 Part) | 07/31/2021 | Yes |
| 18050102 | Networking Equipment, Software and Services (2 Part) JOC | 07/31/2021 | Yes |
| 180701 | Distance Learning Services and Hardware | 09/30/2021 | Yes |
| 190103 | Web and Cloud Computing Services | 04/25/2022 | Yes |
| 180503 | Software | 07/31/2021 | Yes |
| 161107 | Interactive Presentation Systems | 02/27/2020 | CFV |

CONTACTS BY CONTRACTS

161101

| | | | |
|----------------|-------------------|----------------|--|
| Deborah Drake | Contracts Manager | (214) 601-8955 | ddrake@netsyncnetwork.com |
| Kurt Nordquist | Account Executive | (713) 218-5000 | Knordquist@netsyncnetwork.com |
| Deborah Drake | Contracts Manager | (214) 601-8955 | ddrake@netsyncnetwork.com |
| Cory Hopf | Inside Sales | (713) 218-5040 | chopf@netsyncnetwork.com |

170203

Netsync Network Solutions

RFP 170203 Security Systems, Products and Services

GOODS TEMPLATE PRICING

YOU MAY ADD ADDITIONAL LINES AS REQUIRED

EQUIPMENT

| Product/Manufacturer | Product # |
|----------------------|------------------|
| Cisco Security | Cisco-HW |
| F5 | F5-HW |
| Palo Alto | Palo Alto-HW |
| Cyberark | Cyberark-HW |
| Beyond Trust | Beyond Trust-HW |
| Carbon Black | Carbon Black-HW |
| Crowdstrike | Crowdstrike-HW |
| Alienvault | Alienvault-HW |
| Empow Network | Empow Network-HW |
| Arbor | Arbor-HW |
| Stealthbits | Stealthbits-HW |
| True DLP | True DLP-HW |
| Proof Point | Proof Point-HW |
| Greensq1 | Greensq1-HW |
| Bluecoat | Bluecoat-HW |
| Fortinet | Fortinet-HW |
| CheckPoint | CheckPoint-HW |
| Sophos | Sophos-HW |
| Bugcrowd | Bugcrowd-HW |
| Pivot3 | Pivot3-HW |
| Saint | Saint-HW |
| Vivotek | Vivotek-HW |
| Telepro | Telepro-HW |
| Rosslare | Rosslare-HW |
| HID Global | HID Global-HW |
| CyberData | CyberData-HW |
| Ordr Solutions | Ordr-HW |
| APC | APC-HW |

**** Insert more records as needed.**

Please provide the minimum percent discount off you will offer to our members for the catalogue, list, shelf, web or other published pricing that is not listed above or not currently available and may be added during the life of the award.

5%

| Description | MSRP | % Discount | TIPS Price |
|----------------|------------|------------|------------|
| Cisco Securty | \$1,000.00 | 30.00% | \$700.00 |
| F5 | \$1,000.00 | 8.00% | \$920.00 |
| Palo Alto | \$1,000.00 | 5.00% | \$950.00 |
| Cyberark | \$1,000.00 | 3.00% | \$970.00 |
| Beyond Trust | \$1,000.00 | 3.00% | \$970.00 |
| Carbon Black | \$1,000.00 | 3.00% | \$970.00 |
| Crowdstrike | \$1,000.00 | 3.00% | \$970.00 |
| Alientvault | \$1,000.00 | 3.00% | \$970.00 |
| Empow Network | \$1,000.00 | 3.00% | \$970.00 |
| Arbor | \$1,000.00 | 3.00% | \$970.00 |
| Stealthbits | \$1,000.00 | 3.00% | \$970.00 |
| True DLP | \$1,000.00 | 3.00% | \$970.00 |
| Proof Point | \$1,000.00 | 3.00% | \$970.00 |
| Greensq1 | \$1,000.00 | 3.00% | \$970.00 |
| Bluecoat | \$1,000.00 | 5.00% | \$950.00 |
| Fortinet | \$1,000.00 | 5.00% | \$950.00 |
| CheckPoint | \$1,000.00 | 5.00% | \$950.00 |
| Sophos | \$1,000.00 | 5.00% | \$950.00 |
| Bugcrowd | \$1,000.00 | 3.00% | \$970.00 |
| Pivot3 | \$1,000.00 | 3.00% | \$970.00 |
| Saint | \$1,000.00 | 5.00% | \$950.00 |
| Vivotek | \$1,000.00 | 5.00% | \$950.00 |
| Telepro | \$1,000.00 | 5.00% | \$950.00 |
| Rosslare | \$1,000.00 | 5.00% | \$950.00 |
| HID Global | \$1,000.00 | 5.00% | \$950.00 |
| CyberData | \$1,000.00 | 5.00% | \$950.00 |
| Ordr Solutions | \$1,000.00 | 5.00% | \$950.00 |
| APC | \$1,000.00 | 5.00% | \$950.00 |