

Requisition

Req # 00396333

PO #

Date: 06/19/19

Bill To:

Vendor: 379093

INSIGHT PUBLIC SECTOR, INC.
6820 S. HARL AVENUE
TEMPE AZ 85283

Ship To: INFORMATION TECHNOLOGY DEPARTMENT
100 E. CANO, 4TH FLOOR
EDINBURG TX 78540

Contact: EDNA KIRBY
956-292-7010

Contract No: DIR-TSO-4167

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	EACH	DIR-TSO-4167 Sales Quote: Q050819JS - CISCO Network Equipment for New NOC DO NOT DUPLICATE ORDER C9500-24Y4C-A Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage	9,720.00	9,720.00
1.00	EACH	C9500-NW-A C9500 Network Stack, Advantage	.00	.00
1.00	EACH	S9500UK9-169 UNIVERSAL	.00	.00
1.00	EACH	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	.00	.00
1.00	EACH	C9K-PWR-650WAC-R/2 650W AC Config 4 Power Supply front to back cooling	945.00	945.00
2.00	EACH	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	.00	.00
1.00	EACH	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	.00	.00
1.00	EACH	C9500-DNA-24Y4C-A C9500 DNA Advantage, Term License		.00
1.00	EACH	CON-SNT-C95024YA SNTC-8X5XNBD Catalyst 9500 24-port 25/100G only, Adva 12 Months (Support)	1,310.40	1,310.40
2.00	EACH	SFP-10G-LR-S= 10GBASE-LR SFP Module, Enterprise-Class	900.00	1,800.00
2.00	EACH	SFP-10G-SR-S= 10GBASE-SR SFP Module, Enterprise-Class	315.00	630.00
10.00	EACH	GLC-SX-MMD= 1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	225.00	2,250.00
10.00	EACH	GLC-TE= 1000BASE-T SFP transceiver module for Category 5 copper wire	202.50	2,025.00
24.00	EACH	TBD Patch Cables	15.00	360.00
1.00	EACH	ASR1001-X Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM (Network Router)	7,650.00	7,650.00
1.00	EACH	CON-SNTP-ASR1001X SNTC-24X7X4 Cisco ASR1001-X Chassis, Crypto, 6 built	1,652.24	1,652.24
1.00	EACH	SLASR1-AES Cisco ASR 1000 Advanced Enterprise Services License	5,625.00	5,625.00
1.00	EACH	CON-SNTP-SLASR1AM SNTC-24X7X4 Cisco ASR 1000 Advanced Enterprise Ser	692.80	692.80

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QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	EACH	FLSAL-BIN-1X10GE ASR1001-X Built-In 10GE 1-port License	3,150.00	6,300.00
2.00	EACH	CON-SNTP-FLSABGEX SNTC-24X7X4 ASR1001-X Built-In 10GE 1-port License	388.00	776.00
1.00	EACH	ASR1K-INTERNET ASR1K-Int Edge/Peering incl. BGP/NAT/ZBFW - tracking only	.00	.00
4.00	EACH	GLC-TE 1000BASE-T SFP transceiver module for Category 5 copper wire	202.50	810.00
2.00	EACH	SFP-10G-SR 10GBASE-SR SFP Module	447.75	895.50
1.00	EACH	M-ASR1001X-8GB Cisco ASR1001-X 8GB DRAM	.00	.00
1.00	EACH	NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400	.00	.00
1.00	EACH	SASR1K1XUNPNLK9167 Cisco ASR1001-X UNIVERSAL NO PAYLOAD ENCRYPT W/O LI	.00	.00
2.00	EACH	ASR1001-X-PWR-AC Cisco ASR1001-X AC Power Supply	.00	.00
2.00	EACH	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	.00	.00
1.00	EACH	SPA-BLANK Blank Cover for regular SPA	.00	.00
1.00	EACH	SRVCS Installation and configuration	5,120.00	5,120.00
1.00	EACH	C9500-DNA-L-A-3Y CISCO CATALYST 9500 DNA ADVANTAGE 3 YEAR LICENSE (SUPPORT)	3,195.00	3,195.00
		Account No	<u>Encumbrance</u>	
		9-1100-415-00-200-002-0-336	17,899.20	
		9-1100-415-00-200-002-0-430	5,120.00	
		9-1100-415-00-200-002-0-610	9,715.50	
		9-1100-415-00-200-002-0-660	1,652.24	
		9-1100-415-00-200-002-0-751	17,370.00	
		Freight		.00
		Total		51,756.94

Authorized By: _____

NIGP Class/Item	Product ID	Description	List Price	DIR Discount	Contract Price	Category
204.64	C9500-24Q-E	Catalyst 9500 24-port 40G switch, Network Essentials	\$26,330.00	36%	\$16,851.20	CORE
204.64	C9500-24Q-E-A-3	9500 DNA Essentials to Advantage 3 Year License	\$11,800.00	36%	\$7,552.00	CORE
204.64	C9500-24Q-E-A-5	9500 DNA Essentials to Advantage 5 Year License	\$18,980.00	36%	\$12,083.20	CORE
204.64	C9500-24Q-E-A-7	9500 DNA Essentials to Advantage 7 Year License	\$26,750.00	36%	\$17,120.00	CORE
204.64	C9500-24Q-E-DU	Catalyst 9500 24-port 40G, K12	\$25,879.99	36%	\$16,563.19	CORE
204.64	C9500-24Q-P	Restricted C9500 12-port 40G only	\$76,340.00	36%	\$48,857.60	CORE
204.64	C9500-24X-A	Catalyst 9500 16-port 10G, 8-port 10G switch	\$16,559.99	36%	\$10,598.39	CORE
204.64	C9500-24X-E	Catalyst 9500 16-port 10G, 8-port 10G switch	\$16,100.00	36%	\$10,304.00	CORE
204.64	C9500-24Y4C-1A	9500 24x1/10/25G and 4-port 40/100G, Adv.	\$21,600.00	36%	\$13,824.00	CORE
204.64	C9500-24Y4C-1E	9500 24x1/10/25G and 4-port 40/100G 1Y DNA Essentials	\$21,600.00	36%	\$13,824.00	CORE
204.64	C9500-24Y4C-A	Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage	\$21,600.00	36%	\$13,824.00	CORE

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204.64	C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling	\$2,100.00	36%	\$1,344.00	CORE
920.39	CON-SNT-C95024YA	SNTC-8X5XNBD Catalyst 9500 24-port 25/100G only, Adv	\$1,638.00	10%	\$1,474.20	
204.64	SFP-10G-1R-S	10GBASE-1R SFP Module, Enterprise-Class	\$2,000.00	36%	\$1,280.00	CORE
204.64	SFP-10G-SR-S	10GBASE-SR SFP Module, Enterprise-Class	\$700.00	36%	\$448.00	CORE
204.64	GLC-SX-MMD	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	\$500.00	36%	\$320.00	CORE
204.64	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	\$450.00	36%	\$288.00	CORE
204.64	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	\$17,000.00	36%	\$10,880.00	CORE
920.39	CON-SNTP-ASR1001X	SNTC-24X7X4 Cisco ASR1001-X Chassis, Crypto, 6 built	\$2,065.30	10%	\$1,858.77	
204.64	SLASR1-AES	Cisco ASR 1000 Advanced Enterprise Services License	\$12,500.00	36%	\$8,000.00	CORE
920.39	CON-SNTP-SLASR1AM	SNTC-24X7X4 Cisco ASR 1000 Advanced Enterprise Ser	\$865.00	10%	\$779.40	
204.64	FLSA1-BIN-1X10GE	ASR1001-X Built-In 10GE 1-port License	\$7,000.00	36%	\$4,480.00	CORE
920.39	CON-SNTP-FLSABGEX	SNTC-24X7X4 ASR1001-X Built-In 10GE 1-port License	\$485.00	10%	\$436.50	
204.64	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	\$450.00	36%	\$288.00	CORE
206.23	SFP-10G-SR	10GBASE-SR SFP Module	\$995.00	36%	\$636.80	CORE
838.33	C9500-DNA-L-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	\$7,100.00	36%	\$4,544.00	CORE

PRODUCT Category	Manufacturer Part Number	MSRP COST	Each Per Unit	DIR Customer Discount % from MSRP	DIR Customer Price
Cisco Core & Compute	Cisco Core & Compute Products (Hardware & Software) including but not limited to, Networking, Wireless and Mobility, Security, Collaboration, Data Center, Analytics, Video, Internet of Things, Meraki, etc. on Cisco's then-current U.S. Global Pricelist under the Core & Compute Categories.	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	36%	Customer price will be a minimum of 36.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Cisco Market	Cisco Market Products including but not limited to, Cloud Analytics, Cloud Applications and Services, Automated Infrastructure, Cloud Security, Collaboration Tools, etc. on Cisco's then-current U.S. Global Pricelist under the Market Category.	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	10%	Customer price will be a minimum of 10.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Cisco Net	Cisco Net Products including but not limited to, custom, limited or restricted offers on Cisco's then-current U.S. Global Pricelist under the Net Category.	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	0%	Customer price will be 0.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
VALUE ADDED AND RELATED SERVICES					
Cisco Smart Net Total Care Service	Cisco is providing its standard warranty term for all new hardware and software purchased under the contract. Customers may purchase Cisco Smart Net Total Care Service for an increased level of maintenance support which provides: 1) Global 24 hr/365 day access to experts in the Cisco Technical Assistance Center (TAC); 2) Self-help support through online communities, resources, and tools; 3) Hardware replacement options, including 2-hour, 4-hour and next business day; and 4) Operating System (OS) software updates. Below is pricing for a 1, 3, and 5 year term of service.				
Smart Net Total Care for Government (1 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	10.00%	Customer price will be a minimum of 10.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist

Smart Net Total Care for Government (3 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	17.00%	Customer price will be a minimum of 17.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Smart Net Total Care for Government (5 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	21.00%	Customer price will be a minimum of 21.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Smart Net Total Care for Education (1 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	25.00%	Customer price will be a minimum of 25.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Smart Net Total Care for Education (3 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	28.00%	Customer price will be a minimum of 28.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Smart Net Total Care for Education (5 year term)	Technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC)	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	30.00%	Customer price will be a minimum of 30.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Technical and Maintenance Services					
Other Cisco Technical and Maintenance Services **	All other maintenance support offers <u>not</u> under Smart Net Total Care Service, including Support Services for on-premise Software	See Table 1 below and posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	10.00%	Customer price will be a minimum of 10.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist

Cisco Services (formerly known as Advanced Services) **	Services includes, but not limited to, Survey/Design, Implementation, Optimization, Remote, Managed, Technical, Advisory, Network Architectural Design, Statements of Work (SOWs), Combined Services, and other Deployment or Advisory Services	See Table 1 below and posted Pricelist at Cisco's TX DIR Contract webpage	US GPL* and SOW-based Projects	0.00%	Customer price will be 0.0% less the then-current List Price as published on Cisco's Global Pricelist
Cisco Reseller/Partner Services (Limited) **	Limited Partner Services, subject to Cisco's written approval, that enable the implementation and/or technical support of Cisco Offers/Solutions	See Table 2 below and posted Pricelist at Cisco's TX DIR Contract webpage	SOW-based Projects	0.00%	Customer price will be 0.0% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Training	Various Training Courses Available Related to Cisco Offers/Solutions	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	0.00%	Customer price will be 0.0% less the then-current List Price as published on Cisco's U.S. Global Pricelist
Support	See above under Smart Net Total Care Service & Other Technical and Maintenance Services	See posted Pricelist at Cisco's TX DIR Contract webpage	US GPL*	10.00%	Customer price will be a minimum of 10.00% less the then-current List Price as published on Cisco's U.S. Global Pricelist

* US GPL is Cisco's then-current U.S. Global Pricelist found on Cisco's TX DIR Webpage, <https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/state-of-texas-dir-4167.html> .

Cisco Services

Service	Onsite NTE Amount/Hour*	Remote NTE Amount/Hour*
Maintenance Services	\$600.00	\$525.00
Deployment Services	\$743.17	\$661.17
Advisory Services	\$743.18	\$661.18
Architectural Design Services	\$743.19	\$661.19
Statement of Work Services	\$743.20	\$661.20
Training Deployment Services	\$600.00	\$525.00

*The hourly labor rates provided are not to exceed (NTE) rates. Cisco will use the NTE rates to calculate a cost to deliver a statement of work (SOW). Cisco will use the NTE rates, required level of effort needed to produce the client approved deliverables, and skill set to determine the price of the SOW. For each customized SOW, Cisco will provide a fixed cost for the agreed upon deliverables. Any travel costs that are incurred for the specific SOW will be billed for separately. Individual hours, or blocks of hours may not be purchased separately. Because the SOW is offered at a fixed price, Cisco does not keep time cards.

Partner Services

Service	Onsite NTE Amount/Hour*	Remote NTE Amount/Hour**
Partner Services	\$600.00	\$525.00

NOTE: Limited Partner Services for Basic Install and Config include the following:

- Certified and Technical Project Management
- Staging & Implementation Engineering
- Site Survey, High Level Design Review
- Global Implementation Capability
- Configuration Development
- Knowledge Transfer
- Acceptance Testing

*Onsite NTE Amount/Hour: Customer Premise Labor Rates Not To Exceed Hourly

**Remote NTE Amount/Hour: Vendor Premise Labor Rates Not To Exceed Hourly