

Requisition

Req # 00299886

PO #

Date: 06/03/16

Bill To: x
x

Vendor: 179272
CANON FINANCIAL SERVICES INC.
14904 COLLECTIONS CENTER DRIVE
CHICAGO IL 60693-0149
FAX (800)220-0723

Ship To: HIDALGO CO. PCT 2
300 WEST HALL ACRES, SUITE G
PHARR TX 78577

Contact: E. CASAS
956-787-1891

Contract No: DIR-TSO-3101

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DIR-TSO3101 PRECINCT 2 - ADMINISTRATION BUILDING 36 MONTHS LEASE FOR CANON IR-C5235A 120V FOR ADMINISTRATION OFFICE LOCATED AT 300 W. HALL ACRES SUITE G, PHARR		
		DO NOT DUPLICATE ORDER		
3.00	MONTH	36 MONTHS (CAPITAL) COPIER LEASE OPEN PO FOR CANON IR-C5235A 120V ADVANCE COPIER	142.20	426.60
3.00	MONTH	36 MONTHS CABINET TYPE B1	5.45	16.35
3.00	MONTH	36 MONTHS INNER FINISHER-E1	22.87	68.61
3.00	MONTH	SERVICE PLAN FOR 5,000 B/W COPIES PER MONTH OVERAGES BILLED @ \$.008 PER COPY	40.00	120.00
3.00	MONTH	SERVICE PLAN FOR 500 COLOR COPIES PER MONTH OVERAGES BILLED @ \$.0636 PER COPY	31.80	95.40
1.00	LOT	OPEN PO FOR OVERAGES	100.00	100.00
		Account No _____	Encumbrance	
		6-1200-431-00-122-005-0-430	215.40	
		6-1200-431-00-122-005-0-610	100.00	
		6-1200-431-00-122-005-0-780	511.56	
			Freight	.00
			Total	826.96
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

Canon

Revised

State of Texas DIR-TSO-3101 Contract

CPA Vendor #	122305682200	Vendor: Reflect this Number on all Correspondence and Invoices.
Payee ID#:	1223056822	
Vendor Name:	Canon Financial Services/ ordered from Canon USA Inc.	
Address:	14904 COLLECTIONS CENTER DR	
City, State, Zip	Chicago, IL 60693-0149	
Quote No.	C815-052616-DQM5373	
Date:	July 7, 2016	
Contract No.	DIR-TSO-3101	

Customer Name/Invoice Address:	Address for Delivery:
HIDALGO CO PRECINCT #2	HIDALGO CO PRECINCT #2
	4011 SOUTH VETERANS BVLD
	SAN JUAN, TX 78589

Agency Point of Contact:	ELIZABETH CASAS	Phone:	956-787-1891
		E-Mail:	
Agency Accounts Payable Contact:	YOLI CISNEROS	Phone:	956-787-1891 X2002
		E-Mail:	yolanda.cisneros@co.hidalgo.tx.us
Securing Dealer	COPY GRAPHICS, INC	Address/ Phone Number	221 N. 10th St McAllen, Tx 78501 / 956-631-0205
Installing Dealer	COPY GRAPHICS, INC	Address/ Phone Number	221 N. 10th St McAllen, Tx 78501 / 956-631-0205

****STATE SALES TAX EXEMPTION CERTIFICATE REQUIRED FOR EVERY ORDER.****

Item codes	Description	Quantity	Unit Price	Total
	CANON IR-C5235A COPIER SYSTEM	36	\$132.29	\$4,762.44
4364B003	CABINET TYPE B1	36	\$5.07	\$182.52
5589B001	INNER FINISHER-E1	36	\$21.28	\$766.08
SERVICE	SERVICE PLAN FOR 5,000 B/W COPIES PER MONTH OVERAGES BILLED @ \$.008 PER COPY	36	\$40.00	\$1,440.00
SERVICE	SERVICE PLAN FOR 500 COLOR COPIES PER MONTH OVERAGES BILLED @ \$.0636 PER COPY	36	\$31.80	\$1,144.80
				\$0.00
	36 MONTH DIR-TSO-3101 STATE OF TEXAS CONTRACT LEASE PER MONTH: \$230.44			\$0.00
ALL ITEMS ABOVE MUST BE INCLUDED ON YOUR P.O.				\$0.00
	PO MADE TO: CANON FINANCIAL SERVICES 14904 COLLECTIONS CENTER DRIVE CHICAGO, IL 60693			\$0.00
				\$0.00
				\$0.00
Monthly Unit Total			\$230.44	
Total - Page 1				\$8,295.84

Canon - State of Texas DIR-TSO-3101 Contract

July 7, 2016

LISTED PRICE OF CANON IR-C5235A AS FOUND IN (TEXAS DIR-CONTRACT #DIR-TSO-3101) Website

Item#	Item Description	MSRP	%of MSRP	Texas DIR Price	Lease Price 36 Mos.
5561B066AA	IR ADVANCE C5235A Base Model	\$11970	64.0%	\$ 4309.20	\$ 142.20
4364B003	Cabinet Type B1	\$300	45.0%	\$ 165.00	\$ 5.45
5589B001	Inner Finisher-E1	\$1260	45.0%	\$ 693.00	\$ 22.87
Maintenance with toner included	imageRUNNER ADVANCE C5235AB&W Click C5235AColor Click			\$.008 per copy \$.0636 per copy	

The price below is the discounted price from Copy Graphics, Inc for system described above:

Quote for Hidalgo County Precinct #2 -----36 month lease

4364B003	CANON IR-C5235A COPIER SYSTEM CABINET TYPE B1	36	\$132.29	\$4762.44
5589B001	INNER FINISHER-E1	36	\$5.07	\$182.52
SERVICE B&W	SERVICE PLAN FOR 5,000 B&W COPIES PER MONTH OVERAGES BILLED @ \$.0106 PER COPY	36	\$21.28	\$766.08
SERVICE COLOR	SERVICE PLAN FOR 500 COLOR COPIES OVERAGES BILLED @ \$.0636	36	\$40.00	\$1440.00
	36 MONTH DIR-TSO-3101 STATE OF TEXAS CONTRACT LEASE PER MONTH: \$230.44		\$ 31.80	\$1144.80
Monthly Unit Total				\$230.44
				\$0.00
				\$0.00



Canon U.S.A., Inc.

Vendor ID
11325617725

URL
Vendor Website
(<http://www.gmdtexas.cusa.canon.com/>)

HUB Type
Non HUB

E-Rate Qualified

DIR Contract Number

DIR-TSO-3101

Contract Term End Date

6/23/2017

Contract Exp Date

6/23/2019

Contact Canon U.S.A., Inc.

Contact

Mike Wright
(<mailto:mwright@cusa.canon.com>)

Phone
(817) 291-4044

Fax
(972) 409-7934

Contact DIR

Contact

Airy Luangaphay
(<mailto:airy.luangaphay@dir.texas.gov>)

Phone
(512) 463-3018

Fax
(512) 475-4759

Contract Overview

Canon U.S.A., Inc. offers Print, Scan, Facsimile, Copier, Multifunction Devices and Managed Print Services for purchase, rent or lease. Customers can purchase directly through this DIR contract. This Contract is e-rated and may be used by state and local government, public education, other public entities in Texas, as well as public entities outside the state. Resellers are available for this contract.

Contract Documents

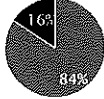
- [DIR-TSO-3101 Contract PDF \(170.7KB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Contract.pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Contract.pdf)
- [DIR-TSO-3101 Appendix A Terms and Conditions \(per Amendment 3\) PDF \(595.59KB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Appendix A Terms and Conditions \(per Amendment 3\).pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Appendix%20A%20Terms%20and%20Conditions%20(per%20Amendment%203).pdf)
- [DIR-TSO-3101 Appendix B HUB Subcontracting Plan \(Per Approved Date 12-30-2015\) PDF \(1.46MB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Appendix B HUB Subcontracting Plan \(Per Approved Date 12-30-2015\).pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Appendix%20B%20HUB%20Subcontracting%20Plan%20(Per%20Approved%20Date%2012-30-2015).pdf)
- [DIR-TSO-3101 Appendix C Pricing Index \(per Amendment 3\) PDF \(5.09MB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Appendix C Pricing Index \(per Amendment 3\).pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Appendix%20C%20Pricing%20Index%20(per%20Amendment%203).pdf)
- [DIR-TSO-3101 Appendix D Master Lease Agreement PDF \(231.7KB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Appendix D Master Lease Agreement.pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Appendix%20D%20Master%20Lease%20Agreement.pdf)
- [DIR-TSO-3101 Appendix E Master Operating Lease Agreement PDF \(417.32KB\) \(http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101 Appendix E Master Operating Lease Agreement.pdf\)](http://publishingext.dir.texas.gov/portal/internal/contracts-and-services/Contracts/DIR-TSO-3101%20Appendix%20E%20Master%20Operating%20Lease%20Agreement.pdf)

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Lease Calculator

Fix Rate	Fix Payment									
Product/Property Value	\$ 5167.20	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2" style="text-align: center;">Result</td> </tr> <tr> <td>Interest/Return Rate</td> <td>11.551%</td> </tr> <tr> <td>Total of 36 Monthly Payments</td> <td>\$6,138.72</td> </tr> <tr> <td>Total Interest</td> <td>\$971.52</td> </tr> </table>	Result		Interest/Return Rate	11.551%	Total of 36 Monthly Payments	\$6,138.72	Total Interest	\$971.52
Result										
Interest/Return Rate	11.551%									
Total of 36 Monthly Payments	\$6,138.72									
Total Interest	\$971.52									
Residual Value	\$ 0									
Lease Term	3 years 0 months									
Monthly Payment	\$ 170.52									
Calculate										

Mortgage Rate: 30 year fixed, all points, Credit score

	Sebonic Financial Points: 0 Fees: \$1,527 NMLS # 66247	\$1,105/month APR: 3.424% Rate: 3.375% Lock: 30 days Jul. 6	Next >
	Sebonic Financial Points: 1.1 Fees: \$3,262 NMLS # 66247	\$1,054/month APR: 3.191% Rate: 3.000% Lock: 30 days Jul. 6	Next >
	Sebonic Financial Points: 0.1 Fees: \$2,860 NMLS # 66247	\$1,088/month APR: 3.350% Rate: 3.250% Lock: 30 days Jul. 6	Next >

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What is a Lease?

A lease is a contract made for the use of an asset. It is made between a lessor (the owner of the asset) and a lessee (the person who wants to use the asset).

You will hear the most about leasing houses and cars, but you can lease anything. Businesses routinely lease all sort of equipment, because the effect on the bottom line and on tax is favorable.

There is a considerable difference between leasing an asset and renting it. A lease contract is a strictly binding business agreement. The two parties make the agreement and neither one can deviate from its terms (without some very exceptional reason). Lease an apartment for three years, and you owe the rent on that apartment for the next three years month by month, and if you don't pay it, you will incur serious penalties.

This is very different from renting an apartment. Most rental contracts are covered by much more considerate terms for the tenant, who can move out early, arrange late payment in some cases, etc. That is why it is unusual for a landlord to lease an apartment to an individual – the laws covering rental contracts are better protection for both tenant and landlord. However, should a business seek an apartment to use, perhaps, for executives who visit the city from time to time, a leasing agreement might be favorable.

When agreeing to a lease, you will almost certainly be asked to make a deposit to cover risk of damages and non-payment. It should be clearly stated in the lease that the deposit is refundable.

Leasing a Car

The most common form of leasing seen today is automobile leasing. This is not because leasing a car is cheaper than buying one – on the contrary, overall it's more expensive. But auto leasing has two principal benefits that make it very popular despite the expense: You can always drive a fairly new car, and it's always under warranty; and, for the same budget, you can often get a larger, more luxurious, better-equipped car.

When you lease, there are many factors to consider: The initial down payment, the amount of the monthly payment, the time of the lease (this is usually three years in the U.S., but it is possible to lease for six years), the mileage you can drive every year, etc.

Your monthly payment is based on the difference between the cost of the automobile ("transaction price" or its "capitalized cost") when it's new, and what the car is forecast to be worth at the end of the leasing period – this is called the "residual value." This difference is financed at a particular rate of interest which is sometimes called the "leasing rate." You may also have to put down a security deposit (this is usually one month's payment). There can be additional charges that the dealer may impose, so you should discuss all the financing carefully before agreeing to an automobile leasing contract.

Tab	CC Date	Dept No.	Install Date	Serial Number	Department	Req. No.	Coop Contract Number	Model Description	Monthly Pymt Amount	Title Xfer at End of Lease? (Y/N)	Bargain Purchase Option? (Y/N)	Lease Term in Months	Est. Economic Useful Life in Mo.'s	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Inception	Capital or Operating Lease? (Calculated Field)	% Interest
1	2/16/2016	130			ELECTIONS	290881	DIR-TSO-3041	Pro CS100S	\$907.11	N	N	36	60	\$32,655.96	\$29,491.45	Capital Lease	6.740
2	2/16/2016	170			AUDITORS	291555	DIR-TSO-3043	WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.840
3	2/16/2016	170			AUDITORS	291554	DIR-TSO-3043	WCS945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
4	2/16/2016	170			AUDITORS	291552	DIR-TSO-3043	WCS945	\$156.10	N	N	36	60	\$5,619.60	\$5,156.00	Capital Lease	5.676
5	3/1/2016	45			AUX COURT	289745	DIR-TSO-3041	4054	\$159.48	N	N	36	60	\$5,730.48	\$4,969.13	Capital Lease	9.502
6	11/17/2015	121			3HTIGKT1HN4666	291375	BB 430-13	2-Holt CT660	\$2,667.15	Y	Y	84	84	\$224,040.60	\$204,069.32	Capital Lease	2.689
7	11/17/2015	121			3HTIGKT3HN4666	291375	BB 430-13	2-Holt CT660	\$2,667.15	Y	Y	84	84	\$224,040.60	\$204,069.32	Capital Lease	2.689
8	1/25/2016	123			Precinct 1	292749	BB 430-13	2-Holt CT660	\$2,059.11	Y	Y	84	84	\$172,965.24	\$157,507.11	Capital Lease	2.680
9	1/25/2016	123			Precinct 3	292749	BB 430-13	2-Holt CT660	\$2,059.11	Y	Y	84	84	\$172,965.24	\$157,507.11	Capital Lease	2.680
10	3/7/2016	160			PURCHASING	299065	DIR-TSO-3041	4503	\$174.70	N	N	48	60	\$8,385.60	\$6,724.21	Capital Lease	4.110
11	4/5/2016	340			Health Dept.	294237	DIR-TSO-3041	MPC8002SP	\$452.53	N	N	36	60	\$16,291.08	\$14,586.75	Capital Lease	6.840
12	5/24/2016	150			TREASURERES	292584	DIR-TSO-3043	WC3655	\$76.86	N	N	36	60	\$2,766.96	\$2,555.00	Capital Lease	5.247
13	04/05/2016	150			TREASURERES	292592	DIR-TSO-3043	WC7970	\$249.76	N	N	36	60	\$8,991.36	\$8,108.00	Capital Lease	6.590
14	5/24/2016	150			TREASURERES	292573	DIR-TSO-3043	WC3655	\$76.86	N	N	36	60	\$2,766.96	\$2,555.00	Capital Lease	5.247
15	5/3/2016	380			Texas A&M Agrilife	295939	DIR-TSO-3043	WC7835	\$161.92	N	N	36	60	\$5,829.12	\$5,276.00	Capital Lease	11.000
16	4/19/2016	125			Executive Office	296911	DIR-TSO-3041	MPC3503	\$203.58	N	N	48	60	\$9,771.84	\$0.00	Capital Lease	
17	05/24/2016	60			J.P. 1/2	293819	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
18	05/24/2016	60			J.P. 1/2	297019	DIR-TSO-3041	SPC252DN	\$20.75	N	N	36	60	\$747.00	\$621.51	Capital Lease	12.360
20	05/24/2016	60			J.P. 1/2	296098	DIR-TSO-3041	SPC252DN	\$20.75	N	N	36	60	\$747.00	\$621.51	Capital Lease	12.360
21	05/24/2016	60			J.P. 4/1	293996	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
22	05/24/2016	60			J.P. 2/2	293995	DIR-TSO-3041	MPC4503	\$169.10	N	N	48	60	\$8,116.80	\$6,500.53	Capital Lease	11.345
23	05/24/2016	60			J.P. 3/1	296854	DIR-TSO-3041	MPC3065PF	\$72.98	N	N	36	60	\$2,625.48	\$2,141.08	Capital Lease	13.762
24	6/21/2016	85			Public Defender	297380	DIR-TSO-3041	MPC4503	\$144.87	N	N	48	60	\$6,953.76	\$5,533.94	Capital Lease	11.688
25	6/21/2016	66			J.P. 3/2	300353	PSA 13-101	XST98dte	\$104.00	N	N	60	60	\$6,240.00	\$4,770.62	Capital Lease	11.116
26		100			LAW LIBRARY	299913	DIR-TSO-3101	IR-4235	\$106.16	N	N	48	60	\$5,095.68	\$4,130.09	Capital Lease	10.708
27		70			INDIGENT DEFENSE	300285	DIR-TSO-3048	W7830P	\$131.87	N	N	48	60	\$6,329.76	\$5,082.00	Capital Lease	11.212
28		122			PCT 2	299895	DIR-TSO-3101	IR-4225	\$115.46	N	N	36	60	\$4,156.56	\$3,498.65	Capital Lease	11.553
29		122			PCT 2	299886	DIR-TSO-3101	IR-CS235A	\$170.52	Y	Y	36	60	\$6,138.72	\$5,167.20	Capital Lease	11.551
30									\$0.00	N	N			\$0.00	\$0.00		
31									\$0.00	N	N			\$0.00	\$0.00		
32									\$0.00	N	N			\$0.00	\$0.00		

HB1295 Request for req. # 299885 & 299886 PCT 2

From : Enriqueta Zambrano <enriqueta.zambrano@co.hidalgo.tx.us> Tue, Jun 28, 2016 11:27 AM
Subject : HB1295 Request for req. # 299885 & 299886 PCT 2 1 attachment
To : joeiramirez@yahoo.com
Cc : Rudy Salinas <rudy.salinas1@co.hidalgo.tx.us>, Elizabeth Montes <elizabeth.montes@co.hidalgo.tx.us>

Good morning Mr. Ramirez,

I received notice from Commissioner Pct 2 office of an upcoming new copier lease. One of the thing I need as part of the process is to obtain the HB1295 (Certificate of Interested Parties) form be file with the Texas Ethics Commission and then submit the notarized form to me for filing purposes and compliance. Please file each form separately for each copier with the following information added to section three (3) for each of the Form 1295:

"Requisition #299855 CANON IR-4225 MULTI-FUNCTION COPIER SYSTEM"

"Requisition #299886 CANON IR-C5235A COPIER SYSTEM 120V"

NOTE: Attached is the HB1295 Info-Packet as a reference guide for you to get the process complete. If you have any question, please contact.

Thank you,

Enriqueta Zambrano
Procurement Specialist I
Hidalgo County
Purchasing Department
enriqueta.zambrano@co.hidalgo.tx.us
956-292-7000 ext. 4857



HB1295_Info-Packet_Revised.pdf

719 KB

Re: Canon Proposal - Contract DIR-TSO3101

From : Renan Ramirez <renan.ramirez@co.hidalgo.tx.us>

Wed, Jul 06, 2016 10:39 AM

Subject : Re: Canon Proposal - Contract DIR-TSO3101

8 attachments

To : Elizabeth Montes <elizabeth.montes@co.hidalgo.tx.us>

Cc : Enriqueta Zambrano <enriqueta.zambrano@co.hidalgo.tx.us>

APPROVED!

I apologize for delay!

Renán Ramirez
Chief Information Officer
County of Hidalgo, Texas
956-289-7444

From: "Elizabeth Montes" <elizabeth.montes@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Enriqueta Zambrano" <enriqueta.zambrano@co.hidalgo.tx.us>
Sent: Wednesday, July 6, 2016 10:03:46 AM
Subject: Fwd: Canon Proposal - Contract DIR-TSO3101

Good morning Renan, I'm forwarding both proposals. I really appreciate your assistance. Any questions please do not hesitate to contact me.

Thank you and have a great day!

Elizabeth Casas
Clerk III
300 W. Hall Acres Suite G.
Pharr, TX 78577
(956)787-1891 Ext. 2001

Do what you love and you'll never work a day in your life.
Keep calm and have a beautiful day! 😊



From: "Elizabeth Montes" <elizabeth.montes@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Enriqueta Zambrano" <enriqueta.zambrano@co.hidalgo.tx.us>
Sent: Tuesday, June 28, 2016 10:13:14 AM
Subject: Fwd: Canon Proposal - Contract DIR-TSO3101

Good morning Renan, can you please provide me with the status on the email I sent you with the proposal from Canon. I'm needing your approval form the IT department, so purchasing can start working on placing this item on the agenda.

Thank you,

Elizabeth Casas
Clerk III
300 W. Hall Acres Suite G.
Pharr, TX 78577
(956)787-1891 Ext. 2001

Do what you love and you'll never work a day in your life.

Keep calm and have a beautiful day! 😊



From: "Elizabeth Montes" <elizabeth.montes@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Cc: "Enriqueta Zambrano" <enriqueta.zambrano@co.hidalgo.tx.us>
Sent: Wednesday, June 22, 2016 9:58:13 AM
Subject: Fwd: Canon Proposal - Contract DIR-TSO3101

Good morning Renan, can you please provide me with the status on the email I sent you with the proposal from Canon.

Thank you,

Elizabeth Casas
Clerk III
300 W. Hall Acres Suite G.
Pharr, TX 78577
(956)787-1891 Ext. 2001

Do what you love and you'll never work a day in your life.



From: "Elizabeth Montes" <elizabeth.montes@co.hidalgo.tx.us>
To: "Renan Ramirez" <renan.ramirez@co.hidalgo.tx.us>
Sent: Friday, June 3, 2016 5:11:26 PM
Subject: Canon Proposal - Contract DIR-TSO3101

Good afternoon Renan, I've attached Canon proposals for your review and approval. The contracts will expire soon, therefore, I would like to request an upgrade on the copiers that we currently have.

Any questions do not hesitate to contact me.
Thank you, and have a great weekend!

Elizabeth Casas
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Do what you love and you'll never work a day in your life.
Keep calm and have a beautiful day! 😊

