

Insight Public Sector  
6820 South Hart Avenue  
Tempe, A 85283



Account Exec : James Pearcy  
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Cisco C9300 Switches w/3 Year Support

DIR Contract# \_\_\_\_\_ DIR-ISO-4167 \_\_\_\_\_

Sales Quote: Q403019JS-C9300  
Date: 7/12/2019  
Buyer: Hidalgo County Sheriffs Office  
Name: Abram Ramirez  
Phone: 956-448-3681  
Email: abram.ramirez@co.hidalgo.tx.us

Part Number	Description	Quantity	Unit Price	Discount	Unit Price	Extended Price
C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage 751 <del>430</del>	6	\$ 10,030.00	60.00%	\$ 4,012.00	\$ 24,072.00
CON-SNT-C93004PA	SNIC-8XSXNBD Catalyst 9300 48-port PoE+, Network Advd 430 ✓	6	\$ 2,165.58	25.00%	\$ 1,624.19	\$ 9,745.11
C9300-NW-A-48	C9300 Network Advantage, 48-port license	6	\$ -	60.00%	\$ -	\$ -
S9300UK9-169	UNIVERSAL	6	\$ -	60.00%	\$ -	\$ -
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	6	\$ -	60.00%	\$ -	\$ -
PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 Secondary Power Supply 610	6	\$ 1,250.00	60.00%	\$ 500.00	\$ 3,000.00
CAB-TA-NA	North America AC Type A Power Cable	12	\$ -	60.00%	\$ -	\$ -
C9300-SSD-NONE	No SSD Card Selected	6	\$ -	60.00%	\$ -	\$ -
STACK-T1-50CM	50CM Type 1 Stacking Cable 610	6	\$ 100.00	60.00%	\$ 40.00	\$ 240.00
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM 610 Obj. Code 751	6	\$ 95.00	60.00%	\$ 38.00	\$ 228.00
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module 610	6	\$ 2,550.00	60.00%	\$ 1,020.00	\$ 6,120.00
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	6	\$ -	60.00%	\$ -	\$ -
C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	6	\$ -	60.00%	\$ -	\$ -
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License 660	6	\$ 3,770.00	60.00%	\$ 1,508.00	\$ 9,048.00
C1-ADD-OPTOUT	Cisco ONE Add-On Session Opt Out (No Fulfillment)	6	\$ -	60.00%	\$ -	\$ -
C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage 660 ✓	2	\$ 5,920.00	60.00%	\$ 2,368.00	\$ 4,736.00
CON-SNT-C93002PA	SNIC-8XSXNBD Catalyst 9300 24-port PoE+, Network Advd 430 ✓	2	\$ 1,287.18	25.00%	\$ 965.39	\$ 1,930.77
C9300-NW-A-24	C9300 Network Advantage, 24-port license	2	\$ -	60.00%	\$ -	\$ -
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	2	\$ -	60.00%	\$ -	\$ -
PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 Secondary Power Supply 610	2	\$ 1,250.00	60.00%	\$ 500.00	\$ 1,000.00
CAB-TA-NA	North America AC Type A Power Cable	4	\$ -	60.00%	\$ -	\$ -
C9300-SSD-NONE	No SSD Card Selected	2	\$ -	60.00%	\$ -	\$ -
STACK-T1-50CM	50CM Type 1 Stacking Cable 610 Obj. Code 660	2	\$ 100.00	60.00%	\$ 40.00	\$ 80.00
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM 610	2	\$ 95.00	60.00%	\$ 38.00	\$ 76.00
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$ -	60.00%	\$ -	\$ -
S9300UK9-169	UNIVERSAL	2	\$ -	60.00%	\$ -	\$ -
C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module 660	2	\$ 2,550.00	60.00%	\$ 1,020.00	\$ 2,040.00
C9300-DNA-A-24	C9300 DNA Advantage, 24-port Term Licenses	2	\$ -	60.00%	\$ -	\$ -
C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License 610	2	\$ 2,010.00	60.00%	\$ 804.00	\$ 1,608.00
			\$ -	0.00%	\$ -	\$ -
			\$ -	60.00%	\$ -	\$ -
			\$ -	60.00%	\$ -	\$ -

Please note: Effective Oct. 1, the U.S. government imposed tariffs on technology-related goods, which the OEMs are evaluating the impact on their cost and are providing us with frequent cost updates. In some instances multiple times per day. For this reason, this quote is subject to cost change.

TOTAL \$63,923.88

TERMS AND CONDITIONS

Transaction is governed by the applicable contract between Insight Public Sector and the Texas Department of Information Resources  
Pursuant to that contract, the warranties and disclaimers located at the following URL apply to this transaction: [www.insight.com/pages/legal.web#](http://www.insight.com/pages/legal.web#)

The above referenced contract and warranties and disclaimers are hereby incorporated herein by this reference.  
INSIGHT PUBLIC SECTOR SPECIFICALLY OBJECTS TO ANY ADDITIONAL TERMS BEING ADDED THROUGH A PURCHASE ORDER OR OTHER SIMILAR DOCUMENT OR COMMUNICATION (A "PURCHASE ORDER"). BY ORDERING ANY OF THE ITEMS IDENTIFIED HEREIN, CUSTOMER AGREES THAT ANY ADDITIONAL TERMS CONTAINED IN A PURCHASE ORDER SHALL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND SPECIFICALLY THAT THE TERMS AND CONDITIONS CONTAINED

Contract Holder: Cisco Systems  
 Texas - DIR  
 DIR-TSO-4167  
 Cisco Branded Products and Related Services  
 June - 2019  
 CORE & COMPUTE Offerings: 36%

NIGP Class.Item	ProductID	Description	List Price	DIR Discount	Contract Price	Category
204.64	C9300-24U-E	Catalyst 9300 24-port UPOE, Network Essentials	\$6,395.00	36%	\$4,092.80	CORE
204.64	C9300-24U-EDU	Catalyst 9300 24-port UPOE, K12	\$6,410.00	36%	\$4,102.40	CORE
838.33	C9300-24U-E-RF	Catalyst 9300 24-port UPOE, NetworkEssentials REMANUFACTURED	\$4,816.00	36%	\$3,082.24	CORE
204.64	C9300-24U-P	Catalyst 9300 24-port UPOE	\$14,300.00	36%	\$9,152.00	CORE
204.64	C9300-24UX-1A	Fed Only, C9300 24P mGig & UPOE, Adv.	\$12,140.00	36%	\$7,769.60	CORE
204.64	C9300-24UX-1E	Fed Only, C9300 24P mGig & UPOE, Network Ess, 1yr offering	\$12,140.00	36%	\$7,769.60	CORE
204.64	C9300-24UX-A	Catalyst 9300 24-port mGig and UPOE, Network Advantage	\$13,000.00	36%	\$8,320.00	CORE
838.33	C9300-24UX-A-RF	Catalyst9300 24portmGig&UPOENetworkAdv. REMANUFACTURED	\$7,284.00	36%	\$4,661.76	CORE
204.64	C9300-24UX-E	Catalyst 9300 24-port mGig and UPOE, Network Essentials	\$13,000.00	36%	\$8,320.00	CORE
204.64	C9300-24UX-EDU	Catalyst 9300 24-port mGig and UPOE, K12	\$12,980.00	36%	\$8,307.20	CORE
204.64	C9300-24UX-P	Catalyst 9300 24-port mGig and UPOE	\$20,300.00	36%	\$12,992.00	CORE
204.64	C9300-48-E-A-3	48-port NW & DNA Ess to NW & DNA Adv Upgrade License (3Y)	\$3,770.00	36%	\$2,412.80	CORE
204.64	C9300-48-E-A-5	48-port NW & DNA Ess to NW & DNA Adv Upgrade License (5Y)	\$6,070.00	36%	\$3,884.80	CORE
204.64	C9300-48-E-A-7	48-port NW & DNA Ess to NW & DNA Adv Upgrade License (7Y)	\$8,570.00	36%	\$5,484.80	CORE
204.64	C9300-48P-1A	Fed Only, C9300 48P PoE+, Network Advantage, 1yr offering	\$9,825.00	36%	\$6,288.00	CORE
204.64	C9300-48P-1E	Fed Only, C9300 48P PoE+, Network Essentials, 1yr offering	\$9,890.00	36%	\$6,329.60	CORE
204.64	C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage	\$10,030.00	36%	\$6,419.20	CORE
920.39	CON-SNT-C93004PA	SNTC-8X5XNBD Catalyst 9300 48-port PoE+, Network Adva		\$632.03	10%	\$568.83
204.64	PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 SecondaryPower Supply	\$1,250.00	36%	\$800.00	CORE
204.64	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$100.00	36%	\$64.00	CORE
204.64	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$95.00	36%	\$60.80	CORE
204.64	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	\$2,550.00	36%	\$1,632.00	CORE
204.64	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	\$3,770.00	36%	\$2,412.80	CORE
204.64	C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage	\$5,920.00	36%	\$3,788.80	CORE
920.39	CON-SNT-C93002PA	SNTC-8X5XNBD Catalyst 9300 24-port PoE+, Network Adva		\$375.02	10%	\$337.52
204.64	PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 SecondaryPower Supply	\$1,250.00	36%	\$800.00	CORE
204.64	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$100.00	36%	\$64.00	CORE
204.64	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$95.00	36%	\$60.80	CORE
204.64	C9300-NM-4M=	Catalyst 9300 4 x mGig Network Module, spare	\$1,580.00	36%	\$1,011.20	CORE
204.64	C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	\$2,010.00	36%	\$1,286.40	CORE



Elena Gomez &lt;elena.gomez@co.hidalgo.tx.us&gt;

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**RE: Req 397452**

1 message

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**Sawyers, Jason** <Jason.Sawyers@insight.com>

Tue, Aug 6, 2019 at 4:24 PM

To: Elena Gomez &lt;elena.gomez@co.hidalgo.tx.us&gt;, "steve.capps@insight.com" &lt;steve.capps@insight.com&gt;

Hi Elena,

Are the items you are unable to confirm as per below?

CON-SNT-C93004PA (The DIR price list is for 12 months. The attached quote has 36 months support. So the price list number should be 3x what is showing.)

CON-SNT-C93002PA (The DIR price list is for 12 months. The attached quote has 36 months support. So the price list number should be 3x what is showing.)

C9300-NM-4M This item is not on the quote.

If you need assistance with anything else, please let me know the part number.

Thank you,

**JASON SAWYERS** | Associate Account Executive | Insight Public Sector

t. 480.366-7154 f. 480.760.6232 jsawyers@insight.com | ips.insight.com

**PLEASE SEND ALL FUTURE REQUESTS TO YOUR AE'S TEAM BOX LISTED BELOW. Thank you.**

**teamrickerlaredo@insight.com****teamcapps@insight.com****teamweaver@insight.com**

teampearcy@insight.com

**From:** Elena Gomez <elena.gomez@co.hidalgo.tx.us>  
**Sent:** Tuesday, August 6, 2019 5:07 PM  
**To:** Sawyers, Jason <Jason.Sawyers@Insight.com>; steve.capps@insight.com  
**Subject:** Req 397452

Good afternoon,

Attached you will find the quote submitted to our Sheriff's Office when I go in and do price verification, there are some items that I wasn't able to price verify against the DIR contract, If you can please assist me with this I would appreciate it.



## Purchasing Department

Contract Mgmt. Division

**Elena Gomez**

**Contract Specialist II**

elena.gomez@co.hidalgo.tx.us

2812 S. Business Hwy 281  
Edinburg, TX 78539

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Fax: 956-292-7612

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 **Quote from INSIGHT.PDF**  
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