



Martha Salazar &lt;martha.salazar@co.hidalgo.tx.us&gt;

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**Net of Commissions**

1 message

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**Gary Looney** <glooney@alamoinsgrp.com>  
To: Maria Salinas <maria.salinas@co.hidalgo.tx.us>

Mon, Aug 12, 2019 at 5:07 PM

Hilda,

The addendum was only requested to make certain there were no additional fees or commissions added to the quote being offered by vendors for the Group Tem Life and Accidental Death and Dismemberment contracts.

The addendum is to clarify that the vendor will offer the best rate without the add on of commissions, fees, or other considerations. Currently there are no agents on the contract. The individuals servicing the contract are salaried employees of the Dearborn National insurance company. We deal directly with their organization and the organization's salaried employees. These employees represent the service element for their company they are not commissioned.

Sorry this has become such an issue. Unfortunately I am unable to be there tomorrow. The earliest is next Monday.

Senior Vice President

Employee Benefits

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