



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

SW-04-18A

Date Prepared:

09/24/2019

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	Hildago County, Texas	Contractor:	Heil of Texas
Contact Person:		Prepared By:	Terry Parsons
Phone:		Phone:	832-948-8402
Fax:		Fax:	713-923-5522
Email:		Email:	terryparsons@heiloftexas.com

Product Code:	A12	Description:	Schwarze Model A7 Tornado Regenerative Air Street Sweeper
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** 148,465

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
John Deere 134HP Tier IV Final Auxiliary Engine	0	Front Bumper Spray Bar with 7 Nozzles A7-24	705
Standard Sweeping Head with Rubber Blast Orifice	0	4 Nozzle Hopper Conical Deluge System A7-43	1700
Dual 44" Diameter Gutter Brooms	0	In-Cab Controlled Hopper Vibrator/Shaker System	0
Dual In-Cab Gutter Broom Tilt Controls	0	In-Cab Load Weight Indicator	0
Dual Gutter Broom Extension Override System A7-4	2620	In-Cab Hopper Up Alarm and Indicator	0
Full Sweeper Standby System with Throttle Ramp	0	In-Cab Hopper Door Open Indicator	0
Dual In-Cab Controlled Variable Speed Gutter Brooms	0	In-Cab Low Hydraulic Level Indicator	0
Dual Rear/Head Camera w/In-Cab LCD Monitor A7-16	310	Rear LED Strobe with Limb Guard	0
250 Gallon Dust Suppression System	0	Rear LED Alternating Flashers	0
In-Cab Water Tank Low Level Alarm and Indicator	0	LED TG Arrowboard w/ In-Cab Controls A7-56	1140
8.4 Cu Yd Stainless Hopper w/Drop Down Screens A7-46	7220	<b>Subtotal From Additional Sheet(s):</b>	<b>81945</b>
Hopper Spray Bar with 4 Nozzles A7-25	705	<b>Subtotal B:</b>	<b>96345</b>

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Eight Inch Auxiliary Hand Hose with Hydraulic Assist	1000		
		<b>Subtotal From Additional Sheet(s):</b>	
		<b>Subtotal C:</b>	<b>1000</b>

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	245810	=	Subtotal D:	245810
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**E. H-GAC Order Processing Charge (Amount Per Current Policy)** Subtotal E:

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
Freight	2516		
Discount	-14,326		
		<b>Subtotal F:</b>	<b>-11810</b>

**Delivery Date:** 10-14 Days **G. Total Purchase Price (D+E+F):** 234000



## SECTION C - H-GAC FORMS

(Rev 03/21/2017)

### For Use In Responding To Competitive Bid And Proposal Invitations

Invitation No.: SW04-18A

Title: Sweeping Equipment

This Section contains the following H-GAC Forms (Reference the separate worksheets within this document)

FORM	DESCRIPTION
Form-A	Offeror Identification and Authorized Signatory
Form-B	Historically Underutilized Business Enterprises
Form-C	Response Checklist
Form-D	Offered Items Pricing
Form-E	Published Options
Form-H	Marketing Plan
Form W9	Request for Taxpayer Identification Number and Certification
Form CIQ	Conflict of Interest Questionnaire
Form 1295	Certificate of Interested Parties
HB 89	Prohibition on Contracts with Companies Boycotting Israel

These Forms are hereby made available in electronic format. They should be copied to Offeror's computer for completion and/or printout as required. These Forms may not be changed or altered in any way, except as may be specified on the Forms.

**ALL** completed Forms must also be submitted electronically on electronic media (DVD, CDR, flash/thumb drive), excepting of course for signatures. The printed "Original" of the response will be considered as the official copy in case of any discrepancy between the electronic version and the printed Original.

**FORM-A: OFFEROR IDENTIFICATION & AUTHORIZED SIGNATORY**  
(DO NOT **handwrite** this Form. Information must be typed in.)

Invitation No.: **SW04-18A**

Invitation Title: Sweeping Equipment

Offeror Company: Schwarze Industries, Inc

(Legal name of business which will appear on contract, if awarded)

Offeror Status:  **Manufacturer**       **Dealer/Distributor**       **Other**

Response Type(1):  **Single Offeror Acting Alone Or As Lead**       **Multiple Offerors Acting Jointly**

Contract Signatory(2): Joseph Hendrickson      Title: Sales Operations Manager

Mailing Address(3): 1055 Jordan Road      Huntsville      AL 35811  
Street/PO Box      City      State & Zip

Physical Address: 1055 Jordan Road      Huntsville      AL 35811  
Street      City      State & Zip

Phone: 256-851-1200      Fax: 256-851-1151

Email Address: jhendrickson@schwarze.com

Federal Tax ID No.: 630727445      Web Page URL: www.schwarze.com

- (1) If Joint Offering, all parties must submit a signed Form A. A contract will be offered to each.  
(2) Person who will sign final contract documents if an award is made.  
(3) Address to which final contract documents would be sent for signature.

**Member Contact Information**

Contact Person (4): Joseph Hendrickson      Title: Sales Operations Manager

Mailing Address: 1055 Jordan Road      Huntsville      AL 35811  
Street/PO Box      City      State & Zip

Physical Address: 1055 Jordan Road      Huntsville      AL 35811  
Street      City      State & Zip

Toll Free Phone: 800-879-7933      Fax: 256-851-1151

Email Address: jhendrickson@schwarze.com

- (4) Person who End Users will contact for product information and to get pricing quotes.

**The Signatory below, on behalf of Offeror:**

- Acknowledges having thoroughly reviewed the Invitation;
- Attests to having the authority to sign this response and commit Offeror to honor all requirements;
- Makes, under penalty of perjury, all required Offeror Certifications as detailed in General Terms;
- Certifies that all information provided in this Response is true and correct.

Signature: \_\_\_\_\_

Title: Sales Operations Manager

Printed Name: Joseph Hendrickson

Date: 1/4/2018

A4-26	6"x4' Hand Hose Extension	\$360
A4-27	Hopper, Dump Assist Shaker	\$1,385
A4-28	Hopper Deluge	\$630
A4-29	Hopper, High Strength Stainless Steel ~LIFETIME WARRANTY~	\$7,390
A4-30	Hopper Drain 4", Stainless Steel	\$930
A4-31	Shroud & Suppression, High Strength Stainless Steel ~LIFETIME WARRANTY~	\$3,065
A4-32	Strobe, Cab Mounted LED	\$490
A4-33	Strobe, Cab Mounted W/Guard LED	\$665
A4-34	Barlight, Cab Mounted LED 18"	\$915
A4-35	Barlight, Cab W/Guard LED 18"	\$955
A4-36	Flood Light LED (each) *	\$320
A4-37	Traffic Guide Arrowboard	\$930
A4-38	Paint, Special: Sweeper Unit Only *	\$1,045
A4-39	Paint, Special: Chassis Only *	\$2,670
A4-40	Air Filter Restriction Ind. In-Cab Chassis	\$320
A4-41	Hour Meter, Chassis	\$360
A4-42	Load Weight Alarm & Indicator	\$395
A4-43	Seat, Adjustable, Rightside Only	\$5,245
A4-44	Tire & Rim, Spare 17,950 GVW	\$1,010
A4-45	Wheel Cover GMC 17,950 GVW	\$875
A4-46	Isuzu NR254 17,950 '18 (Dual Steer)	\$61,075
A4-47	Isuzu NR254 17,950 '18. (Single Steer)	\$53,050
A7-1	Upgrade ~134HP John Deere Tier IVF	\$1,545
A7-2	Sweep Head Deluge (Must Pick Standard Head)	\$395
A7-3	Deduct ~ Gutter Broom, Dual W/Power Tilt	-\$7,335
✓ A7-4	Gutter Broom, GEO Dual	\$2,620
A7-5	Gutter Broom, RH W/Power Tilt	\$4,420
A7-6	Gutter Broom, GEO RH	\$1,350
A7-7	Gutter Broom, LH W/ Power Tilt	\$4,420
A7-8	Gutter Broom, GEO LH	\$1,355
A7-9	Gutter Broom, Poly Segments, each	\$230
A7-10	Gutter Broom, In-Cab Down Pressure	\$2,620
A7-11	Manual, Sweeper, Additional Copy (Paper)	\$140
A7-12	Automatic Lubrication System Vogel	\$7,400
A7-13	Auto Lube Sys. Vogel Sweeper Only	\$3,915
A7-14	Auto Lube, NLG2 Sweeper Only	\$5,555
A7-15	10 point remote grease manifold	\$975
✓ A7-16	Camera System, Dual	\$310
A7-17	Camera System, Three	\$625
A7-18	Camera System, Four w/ Split Screen	\$1,005
A7-19	Alarm, Smart Backup, 97db-107db	\$185
A7-20	Work Deck With Railings (Not Compatible with 350 Gallon Water Tank)	\$1,590
A7-21	Leak Detection Kit	\$410
A7-22	Water Tank, W/ Add. 350G*	\$3,825
A7-23	Water Tank Sight Gauge side of tank	\$225
✓ A7-24	Spray Bar, Front	\$705
✓ A7-25	Spray Bar, Hopper Add. 4 Nozzles	\$705
A7-26	Spray Bar, Hopper Add. 7 Nozzles	\$740
A7-27	High Pressure Washdown Wand W/ Pump	\$3,370
A7-28	High Pressure Washdown W/ 50' Hose Reel	\$4,605
A7-29	Additional 100 Gallon Rear Water Tank	\$3,435
A7-30	Hopper, W/ Remote DD Screens	\$1,980
A7-31	Auto Drop Down Screens (All Hoppers)	\$1,415
A7-32	Hopper Drain 6" (SS)	\$730
A7-33	Dual Hopper Drain, 6" (SS)	\$1,470
A7-34	Hopper Sound Suppression	\$800

A7-35	Hopper Dump Assist Shaker	\$1,385
A7-36	Hand Hose, 8" Spring Boom (Remote Engine Throttle Included)	\$1,385
A7-37	Hand Hose, 8" Power Boom (Remote Engine Throttle Included)	\$2,865
A7-38	Hand Hose, 8" Power Boom HD (Remote Engine Throttle Included)	\$3,810
A7-39	Pendant Control for Power Boom	\$320
A7-40	Hand Hose Extension 4 Feet Long	\$360
A7-41	Hand Hose Water Nozzle	\$285
A7-42	Hopper Deluge, Conical Spray	\$1,105
✓ A7-43	Hopper Deluge, 4 Nozzle, Conical Spray	\$1,700
A7-44	Hopper Dump Switches Exterior Right Side	\$490
A7-45	Hopper, High Strength Stainless Steel ~LIFETIME WARRANTY~	\$6,555
✓ A7-46	Hopper W/ Remote DD Screens High Strength Stainless Steel ~LIFETIME WARRANTY~	\$7,220
A7-47	Hopper, 304 Stainless Steel ~LIFETIME WARRANTY~	\$19,700
A7-48	Hopper W/ Remote DD Screens (304 SS) ~LIFETIME WARRANTY~	\$21,680
A7-49	Block Heater, Aux Engine	\$355
A7-50	Hydraulic Filter Restriction Alarm & Ind	\$320
A7-51	Engine Remote Throttle (Not on Hand Hose)	\$355
A7-52	Air Filter Restriction Indicator	\$320
A7-53	Strobe, Dual Rear LED	\$490
A7-54	Strobe, Dual Rear W/Guard LED	\$705
A7-55	Arrowboard, Traffic Guide	\$840
✓ A7-56	Arrowboard, Traffic Guide, LED	\$1,140
A7-57	Barlight, Rear LED	\$770
A7-58	Barlight, Rear W/Guard LED	\$905
A7-59	Floodlight, LED	\$320
A7-60	Strobe, Cab Cabover LED	\$470
A7-61	Strobe, Cab Conventional LED	\$470
A7-62	Strobe, Cab W/Guard Cabover LED	\$640
A7-63	Strobe, Cab W/Guard Conventional LED	\$640
A7-64	Barlight, Cab Conventional LED	\$740
A7-65	Barlight, Cab W/Guard, Conventional LED	\$870
A7-66	Barlight, Cab Cabover LED	\$740
A7-67	Barlight, Cab W/Guard, Cabover LED	\$870
A7-68	Paint, Special: Sweeper Unit Only	\$1,085
A7-69	Paint, Special: Chassis Only	\$3,420
A7-70	Mirror, 12" Parabolic, Set	\$395
A7-71	Air Filter Restrict Ind Chassis	\$320
A7-72	Tire & Rim, Spare Chassis	\$1,515
A7-73	Block Heater, Conventional Chassis	\$370
A7-74	Air Horn, Chassis	\$175
A7-75	Rim, Spare Conventional	\$455
A7-76	Magnet, Bar, 90"	\$2,125
A7-77	Magnet, Bar, 87" Self Dumping	\$4,960
A7-78	FL M2 33K, 184" 200HP DS 2500 '17	\$80,575
A7-79	FL M2 33K, 164" 200HP DS 2500 '18	\$80,575
A7-80	IH 4300 200HP Cummins Dual Steer '18	\$80,710
A7-81	Peterbilt 220 33K 220HP RH Steer '18	\$89,450
A7-82	Peterbilt 220 33K 220HP Dual Steer '18	\$101,260
A7-83	A7 CNG Auxiliary Engine Deduct	-\$10,840
A7-84	FL M2 CNG 33K 200HP DS 2500 '18	\$137,895
A7-85	Autocar Expert 33K 2500 CNG '18	\$164,585
A8-1	Upgrade ~134 HP John Deere Tier IVF	\$1,695
A8-2	Sweep Head Deluge (Must Pick Standard Head)	\$395
A8-3	Deduct ~ Gutter Broom, Dual	-\$7,335
A8-4	Gutter Broom, GEO Dual	\$2,620
A8-5	Gutter Broom, RH W/Power Tilt	\$4,420