



# Hidalgo County Head Start Program Policy Council Agenda

**DATE:** November 20, 2019

**SUBJECT:** Discussion/Approval on Request to Purchase Hardware and Services for GPS/Fleet Telematics Solution for 31 units with Verizon Connect NWF, Inc. through Hidalgo County’s Membership/Participation with Sourcewell (Contract No. 022217-NWF).

**RATIONALE/NEED:** Device will help the Program monitor and track the fleet to ensure efficiency, safety, and economical use of resources, preventive maintenance, and roadside assistance to include free towing.

**RECOMMENDATION:** Administration recommends approval.

**COST:** Head Start (HHS-ACF) funds are available in the budget.  
Cost: \$3,100 One-Time Installation Charge,  
\$589.00 Monthly recurring charge.

**RELATED INFORMATION INCLUDED:** Proposal / Participant Info

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**INITIATED BY:** Ambrosio Tovar, Procurement Director *A. Tovar*

**REVIEWED BY:** Mr. Edmundo Garcia, Assistant Director *E. Garcia*

**PROGRAM DIRECTOR’S APPROVAL:** Jeres Flores *Jeres Flores*



### Networkfleet Pricing Proposal

Date: 11/01/19

Jennifer Murrell

Please review your custom Pricing Proposal below.  
For questions, please inquire with your sales contact.

jennifer.murrell@one.verizon.com

#### BILLING INFORMATION

**Bill To Company:** / Hidalgo County Head Start Program  
**Billing Address:** 1901 W STATE HIGHWAY 107  
**City:** MCALLEN  
**State:** TX  
**Zip:** 78504-9552

#### SHIPPING INFORMATION

**Ship-To Company :** /Hidalgo County Head Start Program  
**Shipping Address:**  
**City:**  
**State:**  
**Zip:**

#### PRODUCTS & SERVICES

SEQ	ITEM	SKU	CATEGORY	QTY TERM	NRC PRICE	NRC TOTAL	MRC PRICE	MRC TOTAL
1	SOL-GPS AND DIAGNOSTICS	SOL-GPS AND DIAGNOSTICS-VERIZON	SOLUTION	31 12 Months	0.00	3,100.00	0.00	589.00
1.1	GPS AND DIAGNOSTICS LTE	5500N4VL	HARDWARE	31 N/A	0.00	0.00	0.00	0.00
1.2	MONTHLY SERVICE 5500	MOH5500120	SERVICE	31 12 Months	0.00	0.00	19.00	589.00
1.3	USM OBDII BYPASS HARNESS	PARTS109	HARNESS	31 N/A	35.00	1,085.00	0.00	0.00
1.4	BASE INSTALLATION	I-INSTALL-UNIT	INSTALL	31 N/A	65.00	2,015.00	0.00	0.00
1.5	CONFIGURABLE UPDATE RATE 60 5500	CUH5500060	ACCESSORY	31 12 Months	0.00	0.00	0.00	0.00
* Sales Tax and Shipping are additional to this subtotal				<b>* ONE TIME CHARGE:</b>	<b>\$ 3,100.00</b>	<b>* MONTHLY RECURRING CHARGES:</b>	<b>\$ 589.00</b>	

#### COMMENTS

#### TERMS AND CONDITIONS

- Pricing provided for this quote is valid for Sourcewell (formerly NJPA) procurements only. Any future contract shall be issued under Verizon Connect NWF Inc.(VCN) (formerly Networkfleet) Sourcewell Contract #022217-NWF and associated attachments therein. No other terms and conditions apply.
- Should a Purchase Order (PO) be issued to VCN for the procurement of the items quoted, the PO number will be used for reference purposes ONLY on any invoice from VCN. Any terms and conditions contained in the purchase order are rejected, void and have no force or effect.
- Shipping and/or applicable taxes:
  - Pricing provided does not include taxes. Taxes (if applicable) are applied to the monthly invoice
  - Shipping: FOB Destination. Shipping is included in the price above.
- Discount for Networkfleet 5200 and 5500 series products only: New and existing Government customers purchasing either the Networkfleet 5200 or 5500 Series Devices, from 11/1/2019 to 11/30/2019, will receive a device discount of \$85.00 for each new 5200 or 5500 Series Device with a new line of Networkfleet Service and a minimum twelve (12) month Device Contract Term. The applicable Device will be activated on installation in a vehicle. The Networkfleet Services fee for the applicable Device begins at the time of activation of the Device. NOTE: Any executed order, received later than 11/30/2019, will be null and void and ineligible to receive the discount described above.

# Sourcewell (formerly NJPA) Contract Summary

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## **Sourcewell Contract Number: - 022217-NWF**

This contract vehicle is effective from 1 June 2017 – 1 June 2021, plus one year option

### **Company Information:**

Verizon Connect NWF Inc. (formerly Networkfleet, Inc.), a wholly owned subsidiary of Verizon Connect  
9868 Scranton Rd, San Diego, CA 92121

Contractual POC: Marchand Clark-Hawkins, email: [marchand.clark-hawkins@verizonconnect.com](mailto:marchand.clark-hawkins@verizonconnect.com),  
Phone: 858-450-7095

Leanna Long, email: [leanna.long@verizonconnect.com](mailto:leanna.long@verizonconnect.com),  
Phone: 619-430-3744

### **SUMMARY OF CONTRACT DOCUMENTS**

The attached Sourcewell (formerly NJPA) contract is comprised of the following documents:

1. Vendor Price and Product Change Form dated 1-17-2019
2. Revised Price List, revised 1-15-2019
3. Amendment 5 – Revisions to Exhibit C-1 Additional T&Cs, rev 1-15-2019
4. Vendor Price and Product Change Form dated 8-17-2018
5. ~~Revised Price List, revised 8-14-2018~~ replaced by new pricelist
6. Amendment 4 – ~~Revisions to Exhibit C-1 Additional T&Cs, rev 8-13-2018~~ replaced by updated terms
7. Amendment 3 – Name Change dated 6-18-2018
8. Vendor Price and Product Change Form approved 12-4-17
9. ~~Revised Price List as of 11-22-2017~~ replaced by new pricelist
10. Amendment 2 – Adding Telogis Platform plus revised Attachment C-1
11. Vendor Price and Product Change Form dated 11-22-17
12. ~~Exhibit C-1 NJPA Terms and Conditions 2017 rev 11-22-17~~ replaced by updated terms
13. Amendment 1
14. Form C Exceptions to Proposal Terms and Conditions and Solutions request
15. Form D Formal Offering of Proposal
16. Form E Contract Acceptance and Award
17. Form F Proposer Assurance of Compliance