

February 20, 2020

Honorable Richard F. Cortez
County Judge
Hidalgo County
100 E. Cano St.
Second Floor
Edinburg, TX 78539

Re: Letter of Understanding

Dear Judge Cortez:

This Letter of Understanding serves as commitment to and authorization for Gexa Energy Solutions to proceed with a preliminary facility audit required to identify and quantify specific energy and facility conservation measures designed to reduce utility consumption and improve the environment at the Hidalgo County facilities.

The Gexa Energy Solutions preliminary audit culminates in a report that will identify potential facility improvement and energy conservation measures, determine an approximation of utility and operational savings generated from the measures, demonstrate environmental improvements and quantify the costs associated with implementation of the identified measures. The facility audit will require no more than 60 calendar days to complete from the date of execution of this letter, serving as authorization to proceed.

Gexa Energy Solutions requires the following from the County in order to perform the facility assessment:

- Utility bills for the most recent 12 months and building(s) information required to conduct the study
- Maintenance and cost history for the building(s) and equipment
- Access to the building(s), facility and management personnel, and key decision makers that will be able to provide Gexa Energy Solutions with a better understanding of the facility, operations, and organizational intent that will contribute the effectiveness of the proposed project
- A designated time and location for a meeting and presentation of the Gexa Energy Solutions report that includes all parties that will be involved in the decision-making process to proceed with an Agreement

Gexa Solutions agrees to perform this preliminary facility audit and report and Hidalgo County understands there is no financial obligation at this time.

Gexa Solutions respectfully requests that Hidalgo County consider Gexa Energy Solutions offer to provide a comprehensive solution and the opportunity to demonstrate our proficiency, capability and commitment to energy conservation and the improvement of your community environment. We look forward to earning your trust that will lead to the privilege of doing business with the County now and in the future.

Respectfully,
Gexa Energy Solutions, LLC



Marcus F. Johnson, CEM, LEED AP
Senior Solutions Consultant

Authorization:
Hidalgo County

Hon. Richard F. Cortez
County Judge

Date: _____